

Dear Client,

In addition to the general information related to the MiFID II / MiFIR regulation, coming into force as of 03 January 2018, included in the letter we sent you and affecting all OTP Bank clients, in this document we will provide more detailed information about the topics concerning the clients of the Treasury and about what you are expected to do.

Authorized representative

We inform you that in case an authorized representative or a person with an authorization of disposal acts (hereinafter collectively referred to as: representative) it is necessary to identify representatives in order to ensure compliance with the provisions of Act LIII of 2017 on the Prevention and Combating of Money Laundering and Terrorist Financing.

In addition to that, the MiFID II regulation requires the Bank to examine the knowledge, financial skills and experience of representatives in case of acting on behalf of Clients regarded as 'retail client' as per the Act on Investment Services (if the Client does not request his reclassification, the following clients are in scope in particular: natural persons, sole proprietors, all companies qualified as non 'professional client' and non 'eligible counterparty', as well as the municipalities as from 03 January 2018) if investment advice is provided, for which it is necessary by the representative to fill an appropriateness test. **In lack of that the representative will not be entitled to contract deals as part of investment advice, from 3 January 2018.**

Therefore, you are kindly requested to fill out and sign¹ the attached statement for each representative shown as authorized natural persons in your Treasury framework agreement² (in case you need it, ask the OTP branch network staff for assistance in filling out the statement), and request your representatives to visit any of the OTP branches as soon as possible following receipt of the relevant e-mail message by taking the signed statement with them so that they could be identified and their knowledge and experience could be tested in time. In case of natural persons who are citizens of foreign countries, for the identification the number of the document corresponding to the citizenship of the natural person may be necessary, subject to their nationality, as follows (in case of Irish, French, Luxembourgian, Hungarian, German and Austrian citizenship it is sufficient to present any personal identification document):

Belgium	Belgian national number (Numéro de registre national – Rijksregisternummer)
Bulgaria	Bulgarian personal number
Cyprus	national passport number
Czech Republic	national identification number (Rodné číslo), in lack of that passport number
Denmark	personal identification code
Estonia	Estonia personal identification code (Isikukood)
Spain	Tax identification number (Código de identificación fiscal)
Finland	personal identification code
United Kingdom	UK national insurance number

¹ In case of a legal entity you are requested to sign the statement with proper signature.

² This request does not apply to financial institutions and their representatives.

Greece	10-digit DSS identification number (DSS digit investor share)
Croatia	personal identification number (OIB – Osobni identifikacijski broj)
Iceland	personal identification code (Kennitala)
Italy	tax number (Codice fiscale)
Liechtenstein	national passport number, in lack of that the number of the national personal identification card
Lithuania	personal code (Asmens kodas), in lack of that national passport number
Latvia	personal code (Personas kods)
Malta	national identification number, in lack of that national passport number
the Netherlands	national passport number, in lack of that the number of the national personal identification card
Norway	11-digit personal identification number (Foedselsnummer)
Poland	national identification number (PESEL), in lack of that tax number (Numer identyfikacji podatkowej)
Portugal	tax number (Número de Identificação Fiscal), in lack of that national passport number
Romania	national identification number (Cod Numeric Personal), in lack of that national passport number
Sweden	personal identification number
Slovenia	personal identification number (EMŠO: Enotna Matična Številka Občana)
Slovakia	personal number (Rodné číslo), in lack of that national passport number

We call your attention that your Treasury framework agreement will have to be amended if there is a change in the persons entitled to ask for quotations and to trade, for which this statement is not suitable. The amendment of the Treasury framework agreement may be initiated in OTP Bank's branch network by a person authorized to enter into and amend the Treasury framework agreement.

Scope of products

In order to comply with the special requirements of the MiFID II/ MiFIR regulation our Clients need to obtain the appropriate IDs and codes and the necessary statements from their representatives in order to be able to use the investment advice (to test their knowledge, financial skills and experience). The table below contains the obligations to be fulfilled by Clients in relation with the individual Treasury services:

Treasury service ³	National identifier / LEI code is necessary ⁴	Representative's appropriateness test is necessary
Spot foreign exchange transactions	No	No
Forward foreign exchange transactions	Yes	Yes
Stock exchange spot transactions	Yes	Yes
Stock exchange futures transactions	Yes	Yes
Stock exchange options	Yes	Yes

³ Treasury services marked with a star are not available for natural persons and sole proprietors.

⁴ LEI code is necessary in case of sole proprietors, financial institutions, business organisations, municipalities and other organizations (e.g. foundation, cooperative).

Foreign exchange option transactions	Yes	Yes
Interest rate swaps*	Yes	Yes
Inflation swaps*	Yes	Yes
Interest rate options*	Yes	Yes
Spot securities transactions	Yes	Yes
Securities lending transactions	No	Yes
Deposits	No	No
Forward deals in precious metals (gold and silver)	Yes	Yes
Commodity swap transactions*	Yes	Yes
Dual currency structured investment	No	Yes
Repo transactions*	No	Yes
Execution of orders for spot securities on the OTC market	Yes	Yes

If you have a Treasury framework agreement for the above-mentioned Treasury services please ensure that the necessary national identifier is available / LEI code is applied for and that their validity (active status) is maintained, and in the case of a Treasury framework agreement for investment advice that the representative is identified and their knowledge and experience are tested.

We call your attention that in lack of a valid LEI code we are not in a position to accept orders for derivative deals as from 01 November 2017.

Key information document (KID)

Please be informed that in line with the procedure indicated in the general information attached to the letter we sent you, for clients qualifying as 'retail clients' a so-called Key information document (KID) will be ensured in relation with derivative Treasury services as well. The purpose of the Key information document is to provide all material information about these products to allow you to make a well-based decision on your investments. You may have access to the KIDs at any time on our website dedicated to this special purpose and on paper basis in the branch network of OTP Bank. The web site will be available via the website of OTP Bank Nyrt. Treasury:

<https://www.otpbank.hu/portal/hu/Treasury>

Express consent

As material changes will be applied to the regulation as from 03 January 2018 your express consent will be necessary regarding some issues in your contractual relationship with OTP Bank so that we can continue to provide the services you currently use in the same quality and keeping in view your satisfaction. You can find further information about these topics in the attached sample statements. Natural person clients, and authorised signatories of companies may also grant their express consent to the Treasury brokers over the phone with voice recording or after signing it the statement may be submitted in any of the OTP branches (legal entity and sole proprietor clients in their account manager branch), and regarding this express consent our brokers will contact you over the phone or your relationship manager will contact you / or the company's authorized signatories personally.

Execution policy

Our Bank will modify its execution policy in order to achieve the best possible results for you in executing your deals, according to the criteria specified in the law. In order to increase transparency each year our Bank will publish on its website (<https://www.otpbank.hu/portal/hu/Megtakaritas/Ertekpapir>) the execution venues used the most often for the execution of client orders.

The Execution policy in effect as from 03 January 2018 will be available in the branches of OTP Bank Nyrt. from 15 November 2017, and on the website of OTP Bank Nyrt. www.otpbank.hu under the menu item 'Securities'.

Relevant communication

Every so-called relevant communication with you – or in case a representative is used – with the representative that leads to contracting a deal or during which information is provided for the purpose of concluding a deal either in a personal meeting or over the phone will be recorded and archived in the form of memorandums and by voice recording. In accordance with the rules of archiving, relevant communication will be retained for a period of five years, which period may be further prolonged by additional two years upon the request of the Hungarian National Bank, as supervisory authority. Identical rules apply to internal communication in relation with the Bank's communication with you/your representative regarding concluding deals. Clients are entitled to request the Bank to ensure the recorded and archived registration of relevant communication.

Changes in documents

Pursuant to the MiFID II regulation, new data fields and information will be added to the documents and statements used by the Bank.

Information on 10% initial value depreciation

Pursuant to the provisions of MiFID II, in case of leveraged financial instrument positions or contingent liability transactions the client must be notified if the initial value of the individual instruments decreases by 10%, and about all additional 10% decrease. The Bank shall regard the value of the relevant initial margin requested to submit upon concluding the deal as the initial value in case of derivative deals. In the case of Foreign exchange options grouped into a strategy the given strategy's initial margin requirement is to be considered as the initial value, while in the case of Forward foreign exchange transactions the collective initial margin requirement calculated for individual deals closing one another. The change in value is shown by the shift in the variation margin requirement (in case of grouping into a strategy/group the same calculation principle is applied as in case of the initial margin) compared to the initial value. The Bank will inform the client about the change in the value of the financial instruments by sending a statement of the valuation of the individual deals.

Please check regularly the website of OTP Bank Nyrt. (<https://www.otpbank.hu/portal/hu/Treasury>; <https://www.otpbank.hu/portal/hu/KNV/Befektetesek>) for the documents continuously modified in order to comply with the MiFID II / MIFIR stipulations.