

ISSUER PROFILE

5 September 2025



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OTP Bank Nyrt

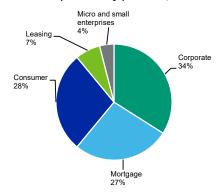
Key facts and statistics - H1 June 2025

Executive summary

OTP Bank Nyrt. (OTP Bank) is a Hungary-based bank that provides retail, corporate and private banking products and services to customers; municipalities; and micro, small and medium-sized and large companies. As of 30 June 2025, the bank held a market share¹ of 29% based on total consolidated total assets of HUF44.3 trillion. In 2024, bank's total consumer loans² grew 3.1% while total customer deposits³ grew 2.4%.

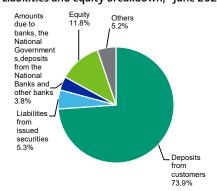
Source: Company reports (interim report June 2025 and investor presentation June 2025)

Exhibit 1
Gross loans portfolio by product, June 2025



Source: Company report (interim report June 2025)

Exhibit 2 Liabilities and equity breakdown, 4 June 2025



Source: Company report (interim report June 2025)

Banking system structure - Hungary

- » As of 31 December 2024, the Hungarian banking system comprised 39 credit institutions. The banking system reported total domestic non-consolidated assets of HUF79.3 trillion as of the same date. Between 2017 and 2024, total assets increased at a compound annual growth rate (CAGR) of 12%.
- » The real estate and trade, and repair of motor vehicles and the motorcycles sectors represented the banks' loan book's biggest exposure at 19.7% and 15.6% of loans⁵, respectively, as of 31 December 2024. Customer deposits were the key source of funding, accounting for 50.4% of total non-consolidated liabilities and equity as of the same date.

Sources: National Bank of Hungary and Moody's Ratings

Financial highlights

The financials presented below are those reported by the entity and are not adjusted for Moody's analytical purposes. For Moody's-generated ratios on OTP Bank Nyrt, please see <u>OTP Bank Nyrt's page on moodys.com</u>

Exhibit 3 Latest full-year results¹ OTP Bank Nyrt

(in HUF million)	31-Dec-24	31-Dec-23	31-Dec-22	% change 24/23	% change 23/22
Total Assets	43,419,128	39,609,144	32,804,210	9.62	20.74
Total Shareholders' Equity	5,120,013	4,094,793	3,322,312	25.04	23.25
Shareholders' Equity excluding Minority Interest	5,110,333	4,086,833	3,316,353	25.04	23.23
Regulatory Capital	5,200,375	4,475,381	3,671,106	16.20	21.91
NPL Ratio (%) ²	3.6	4.3	4.9	(70) bps	(60) bps
Net Income	1,076,140	990,459	347,081	8.65	185.37
Net Income Attributable to Equity Holders	1,071,913	988,658	346,354	8.42	185.45

^{1]} Based on consolidated financial data of the group. 2] Nonperforming loan (NPL) ratio refers to Stage 3 loans under IFRS 9/gross customer loans. Source: Company reports (annual reports December 2024 and December 2023; and investor presentation December 2024)

Exhibit 4
Latest half-yearly results¹
OTP Bank Nyrt

(in HUF million)	30-Jun-25	30-Jun-24	% change 25/24
Total Assets	44,337,749	42,523,604	4.27
Total Shareholders' Equity	5,239,346	4,548,142	15.20
Shareholders' Equity excluding Minority Interest	5,226,732	4,538,699	15.16
NPL Ratio (%) ²	3.4	4.3	(90) bps
Net Income	518,592	507,892	2.11
Net Income Attributable to Equity Holders	515,479	506,029	1.87

^{1]} Based on consolidated financial data of the group. 2] NPL ratio refers to Stage 3 loans under IFRS 9/gross customer loans. Source: Company reports (interim reports June 2025 and June 2024)

Exhibit 5
Regulatory ratios
OTP Bank Nyrt

Key regulatory metric (%)	Minimum requirement*	30-Jun-25	31-Dec-24	31-Dec-23
CET1 Ratio	10.8	18.0	18.9	16.6
Capital Adequacy Ratio	15.1	19.8	20.3	18.9
Leverage Ratio	3.0	10.3	10.4	9.3
Liquidity Coverage Ratio	100.0	230	266	246
Net Stable Funding Ratio	100.0	152	158	153

^{*}Excluding Pillar 2 Guidance and including combined buffer requirements 30 June 2025. Source: Company reports (interim report June 2025 and investor presentation June 2025)

This publication does not announce a credit rating action. For any credit ratings referenced in this publication, please see the issuer/deal page on https://ratings.moodys.com for the most updated credit rating action information and rating history.

Business description

OTP Bank provides retail customers; municipalities; and micro, small and medium-sized and large companies with retail, corporate and private banking products and services, including current, foreign currency and retirement savings accounts; debit and credit cards; investment and fund management services; loans; securities services; premium wealth management services; and corporate finance.

The bank operates through the following segments: OTP Core Hungary, Merkantil Group, Asset Management subsidiaries, Other subsidiaries, Bulgaria, Croatia, Slovenia, Romania⁶, Serbia, Ukraine, Russia, Montenegro, Albania, Moldova and Uzbekistan. The country segments often include other subsidiaries in the respective countries not just the subsidiary banks. The Romanian segment was deconsolidated in July 2024.

OTP Core Hungary: This segment comprises the core business operations of OTP Bank Hungary Plc., OTP Mortgage Bank Ltd., OTP Building Society Ltd., OTP Factoring Ltd., OTP Financial Point Ltd. and other entities involved in intragroup financing. As of 31 December 2024, this segment reported total assets of HUF19.3 trillion.

Asset Management Subsidiaries: This segment comprises operations of the bank's asset management subsidiaries. As of 31 December 2024, this segment reported total assets of HUF46.1 billion.

Merkantil Group: This segment conducts leasing activities in Hungary, with its source of income being the provision of leasing services such as financing cars and production equipment. As of 31 December 2024, this segment reported total assets of HUF1.0 trillion.

Russia: This segment consists of the operations of the bank's Russian commercial banking subsidiaries, JSC OTP Bank and Touch Bank. As of 31 December 2024, this segment reported total assets of HUF2.4 trillion.

Ukraine: This segment comprises operations of the bank's Ukrainian commercial banking subsidiary, OTP Bank JSC. As of 31 December 2024, this segment reported total assets of HUF1.2 trillion.

Bulgaria: This segment comprises operations of the bank's Bulgarian commercial banking subsidiary, DSK Bank EAD. As of 31 December 2024, this segment reported total assets of HUF7.7 trillion.

Serbia: This segment consists of operations of the bank's wholly owned Serbian commercial banking subsidiary, OTP banka Srbija a.d. As of 31 December 2024, this segment reported total assets of HUF3.5 trillion.

Montenegro: This segment consists of operations of the bank's wholly owned Montenegrin commercial banking subsidiary, Crnogorska Komercijalna Banka a.d. As of 31 December 2024, this segment reported total assets of HUF776.4 billion.

Croatia: This segment comprises operations of the bank's wholly owned Croatian commercial banking subsidiary, OTP banka Hrvatska d.d. As of 31 December 2024, this segment reported total assets of HUF3.8 trillion.

Albania: This segment comprises operations of the bank's wholly owned Albanian commercial banking subsidiary, Banka OTP Albania SHA. As of 31 December 2024, this segment reported total assets of HUF791 billion.

Moldova: This segment comprises operations of the bank's around 98%-owned Moldova commercial banking subsidiary, OTP Bank S.A. (Moldova). As of 31 December 2024, this segment reported total assets of HUF455 billion.

Slovenia: This segment comprises the bank's operations in Slovenia through commercial banking subsidiary, OTP banka d.d. As of 31 December 2024, this segment reported total assets of HUF6.1 trillion.

Uzbekistan: This segment comprises operations of the bank's around 79.8%-owned commercial banking subsidiary in Uzbekistan, JSCMB Ipoteka Bank. As of 31 December 2024, this segment reported total assets of HUF1.5 trillion.

Other Subsidiaries: This segment comprises operations of the bank's real estate management and development subsidiaries, OTP Real Estate Ltd., OTP Life Annuity Ltd, OTP Funds Servicing and Consulting Ltd and others. As of 31 December 2024, this segment reported total assets of HUF725 billion.

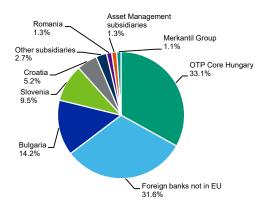
Romania: This segment comprised operations of the bank's wholly owned Romanian commercial banking subsidiary, OTP Bank Romania S.A. In July 2024, the bank concluded the sale of its directly and indirectly owned 100% shareholding in OTP Bank Romania S.A. to Banca Transilvania S.A., and this segment was deconsolidated in July 2024.

Source: Company report (annual report December 2024)

Exhibit 6

Adjusted total income by business segment^Z

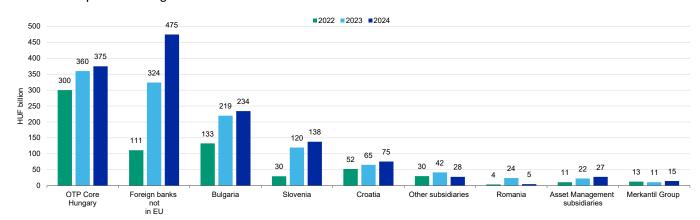
Consolidated, for 2024



Excluding Eliminations & Adjustments.
Source: Company report (annual report December 2024)

Exhibit 7

Profit before tax per business segment⁸



Excluding Eliminations and Adjustments.

Source: Company reports (annual report December 2024 and December 2023)

Distribution channels

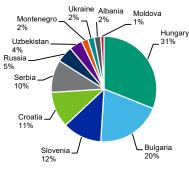
As of 30 June 2025, OTP Bank operated in 11 countries within Central and Eastern Europe or the CEE region (Hungary, Bulgaria, Slovenia, Croatia, Serbia, Montenegro, Albania and Moldova) and CIS region (Uzbekistan, Ukraine and Russia).

As of the same date, the bank provided its products and services in the aforementioned countries through a distribution network comprising 1,214 branches; 5,498 ATMs; and 307,320 point-of-sale (POS) terminals. The bank also distributes its products and services using digital distribution channels, including internet banking, mobile banking and telephone banking.

As of 30 June 2025, the bank held $29\%^9$ market share in its domestic market in terms of total assets, $34\%^{10}$ in terms of retail loans and $40\%^{11}$ in terms of retail deposits.

As of 30 June 2025, the geographical breakdown of consolidated net loan book was as follows:

Exhibit 8
Geographical breakdown of consolidated net loan book
As of 30 June 2025



Source: Company reports (interim report June 2025 and investor presentation June 2025)

Ownership structure

As of 30 June 2025, OTP Bank had 280,000,010 ordinary shares outstanding. Since August 1995, the bank's ordinary shares have been listed on the Budapest Stock Exchange (ticker: OTP).

As of 30 June 2025, the major shareholders of OTP Bank with stakes of more than 5% were as follows:

Exhibit 9 **OTP Bank Nyrt**

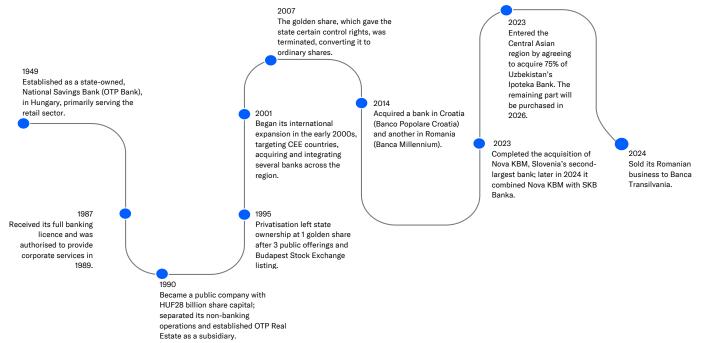
Shareholder	Number of shares	Voting rights (%)	Beneficial ownership (%)
MOL (Hungarian Oil and Gas Company Plc)	24,000,000	8.90	8.57
Groupama Group	14,268,377	5.29	5.10

Source: Company report (interim report June 2025)

Company evolution

Exhibit 10

OTP Bank Nyrt



Sources: Company reports (annual report December 2023, December 2022, December 2019, December 2017, December 2016, December 2015 and December 2014; investor presentation June 2018 and March 2018; interim report June 2017, June 2014, December 2009, December 2008 and December 2007) and company data

Key transactions

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Year	Category	Details
2002	Acquisition	Started its international expansion with the acquisition of 96.9% of OTP Banka Slovensko (formerly known as IRB). However, in
		2020, OTP Bank sold its stake in OTP Banka Slovensko.
2003	Acquisition	Acquired DSK Bank EAD in Bulgaria.
2004	Acquisition	Acquired RoBank in Romania (later renamed OTP Bank Romania SA).
2005	Acquisition	Acquired 95.6% (later 100%) of Nova banka in Croatia (later renamed OTP banka Hrvatska d.d.).
2006	Acquisition	In Ukraine, OTP Bank acquired Raiffeisenbank Ukraine, in Russia Investberbank, in Montenegro CKB Bank, and in Serbia three
		banks, namely, Niska Banka, Kulska Banka and Zepter Banka.
2008	Acquisition	Acquired Russian bank Donskoy Narodny Bank and merged it with JSC OTP Bank in 2010.
2014	Acquisition	Acquired 98.4% (later 100%) of Banco Popolare Croatia in Croatia and Banca Millennium SA in Romania in 2015.
2016	Acquisition	Purchased AXA Bank Europe S.A.'s Hungarian business unit.
2016	Acquisition	Acquired Splistka Banka (integration completed 2018), further strengthening its position in Croatia.
2017	Acquisition	Acquired Vojvodjanska banka a.d. in Serbia.
2019	Acquisition	Acquired Bulgarian Expressbank and Société Generale's units in Albania and Serbia.
2019	Acquisition	Expanded its presence to two more countries: with the acquisition of Mobiasbanca in Moldova — the Moldovan subsidiary of
		Société Générale Group — and SKB Banka in Slovenia. Later that year, OTP Bank also acquired another bank in Montenegro,
		Société Generale's Banka Montenegro.
2020	Divestment	Successfully closed the sale of OTP Bank's Slovakian subsidiary, OTP Banka Slovensko.
2021	Acquisition	Strengthened its position in Slovenia and Albania through the acquisitions of Nova KBM Bank (completed the acquisition in
		2023) in Slovenia and Alpha Bank in Albania (completed the acquisition in 2022).
2022	Acquisition	OTP Bank Albania and Alpha Bank Albania merged into one bank to operate under the name OTP Bank Albania.
2023	Acquisition	OTP Bank entered the Central Asian region by acquiring 75% of Uzbekistan's Ipoteka Bank. The remaining part will be purchased
		in 2026.
2024	Merger	Merging two of its Slovenian subsidiary banks, SKB Banka and Nova KBM, was completed.
2024	Divestment	Finalised closure of the sale of Romanian business to Banca Transilvania for EUR347.5 million

Peer group

- » Bank Polska Kasa Opieki S.A.
- » Ceska sporitelna, a.s.
- » Ceskoslovenska Obchodni Banka, a.s.
- » Erste Bank Hungary Zrt.
- » Kereskedelmi & Hitel Bank Rt.
- » Komercni Banka, a.s.
- » MBH Bank Nyrt.
- » Powszechna Kasa Oszczedności Bank Polski S.A.

Related websites and information sources

For additional information, please see:

The company's website

» OTP Bank Nyrt

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Endnotes

- 1 Per company estimates.
- 2 Gross and FX adjusted.
- 3 FX-adjusted.
- 4 Others includes other liabilities; repo liabilities; financial liabilities designated at fair value through profit or loss; fair value changes of the hedged items in portfolio hedge of interest rate risk; derivative financial liabilities held for trading; derivative financial liabilities designated as hedge accounting; leasing liabilities; deferred tax liabilities; current income tax payable; provisions; subordinated bonds and loans and liabilities directly associated with assets classified as held for sale.
- **<u>5</u>** Loans to non-financial corporations by economic branches.
- 6 Although the Romanian segment was classified as a discontinued operation from 2023 in the consolidated financial statements, it was still reported separately in segment reporting to align with the management-monitored structure (Stock Exchange Report), which treated it as a continuing operation until its deconsolidation in July 2024.
- 7 Foreign banks not in the EU include Russia and Touch Bank; Serbia; Uzbekistan; Ukraine; Montenegro; Albania; and Moldova.
- 8 Foreign banks not in the EU include Russia and Touch Bank; Serbia; Uzbekistan; Ukraine; Montenegro; Albania; and Moldova.
- 9 Per company estimate.
- 10 Per company estimate.
- 11 Per company estimate.

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