

# OTP Group 9M 2025 results

Conference call – 7 November 2025

László Bencsik, Chief Financial and Strategic Officer

OTP Group is among the most successful banks in Europe



***Dominant position in CEE countries:***

Dominant position in 5 countries; 4.3-fold net loan growth and 14 acquisitions in 11 years.  
43% of net loans in Eurozone + ERM II countries, 75% within the EU

***Outstanding profitability:***

After 23.5% ROE in 2024, in 9M 2025 the ROE would have reached 22.7% if special negative items booked in one sum for the whole year had been recognized evenly

***Strong organic loan growth:***

In January-September 2025 the FX-adjusted growth of performing loans accelerated to 10%.  
Since 2014, 72% of the 4.3-fold net loan growth has been organic

***Stable portfolio quality:***

The Stage 3 ratio ytd moderated from 3.6% to 3.4%.  
Credit risk cost rate was 70 bps in 9M 2025 versus 38 bps in 2024

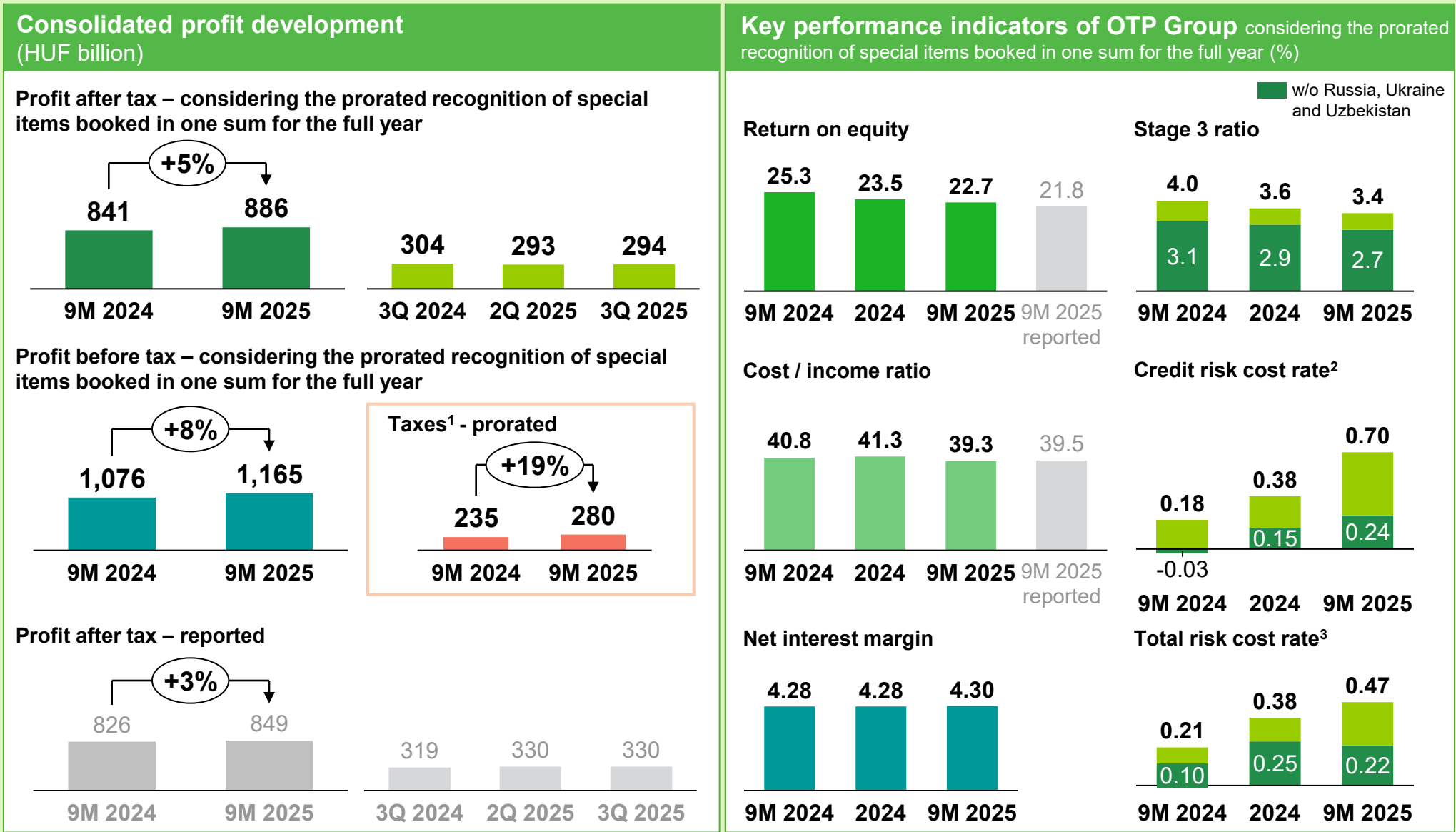
***Stable capital and liquidity position:***

CET1 18.4%, MREL 26.5%, Leverage<sup>1</sup> 10.3%, net loan-to-deposit 74%, capital market funding to total assets 7%, and Liquidity Coverage Ratio (LCR) 235%

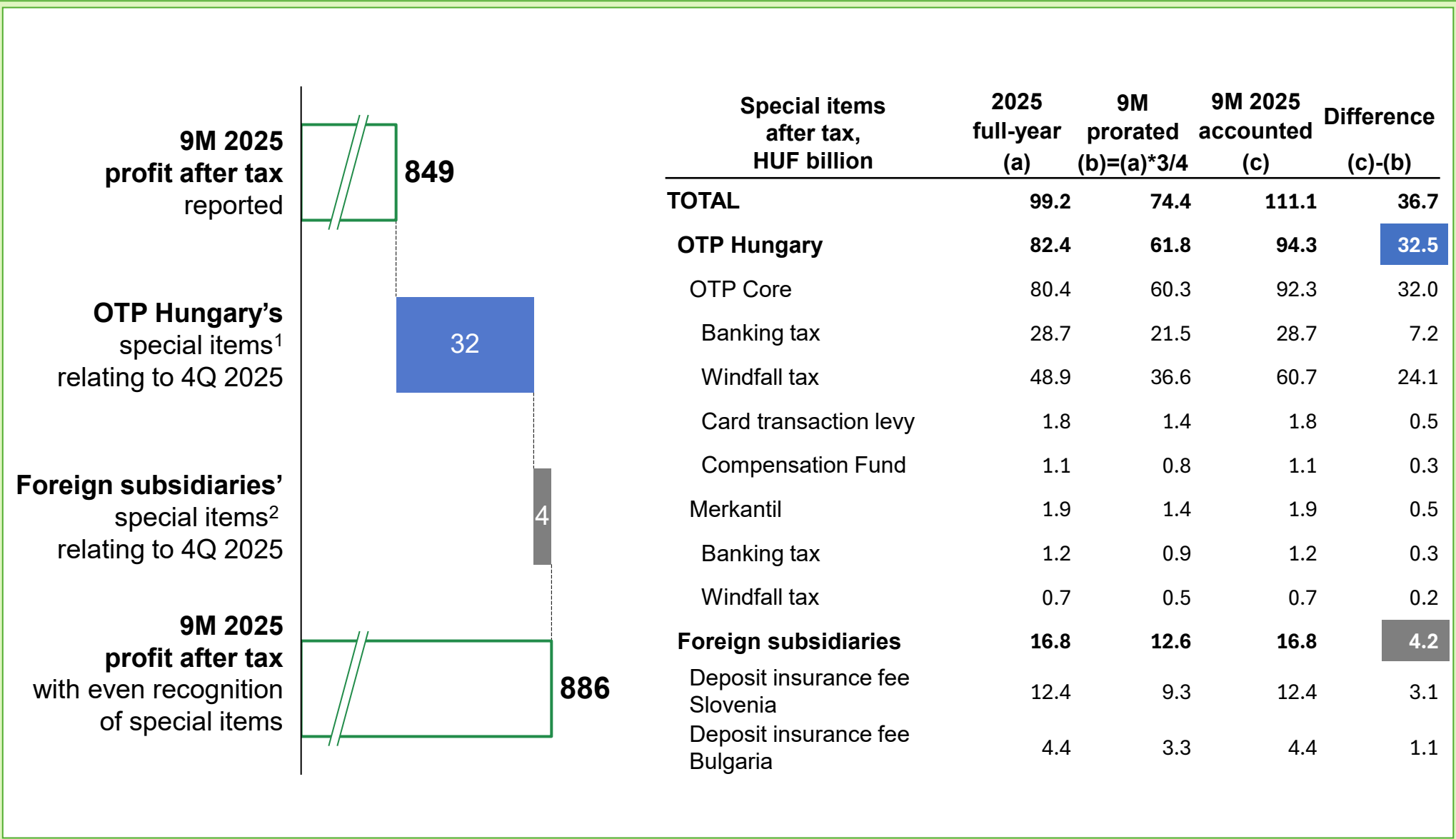
***Commitment to ESG***

<sup>1</sup> Leverage ratio according to Basel IV regulation.

# OTP Group's first nine months profit before tax increased by 8% considering the prorated recognition of special items booked in one sum at the beginning of the year, driven by growing volumes and improved cost efficiency



Special items booked in one sum for the whole year reached HUF 111 billion. Had these items been booked evenly throughout the year, the cumulated profit would have been HUF 37 billion higher

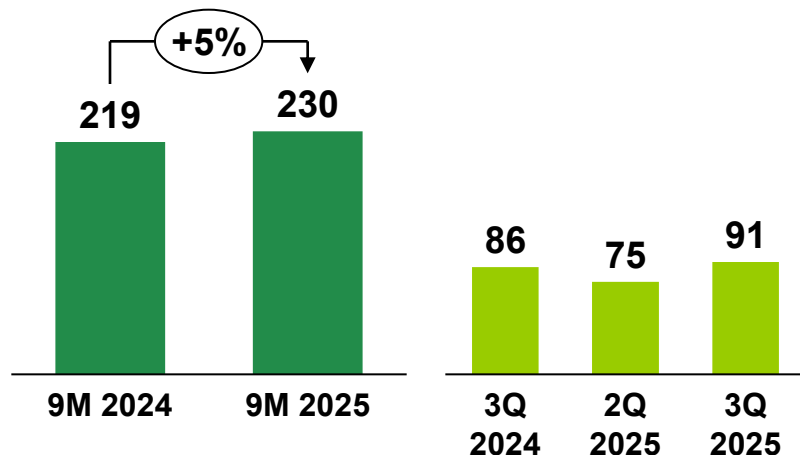


# OTP Core's profit increased by 5% supported by widening margins and improving cost efficiency, while maintaining prudent provisioning

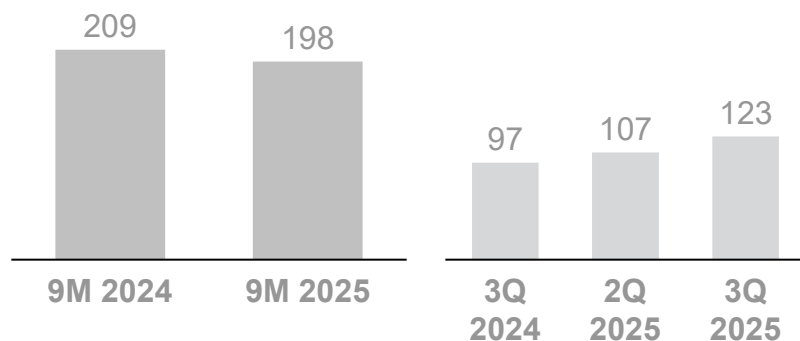
## OTP Core profit after tax

(without dividends received from subsidiaries, HUF billion)

Considering the prorated recognition of special items booked in one sum for the full year



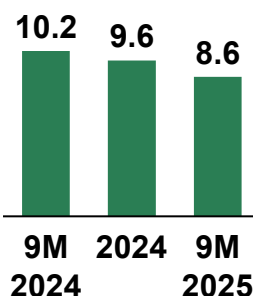
Without the prorated recognition of special items



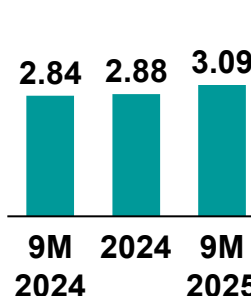
## Key performance indicators of OTP Core

(adjusted, %)

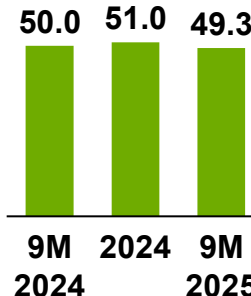
### Return on equity



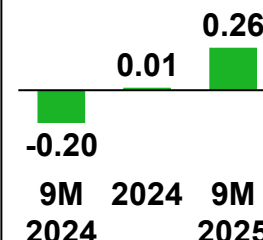
### NIM



### Cost / income ratio



### Credit risk cost rate



## Special levies imposed by the State on Hungarian Group members

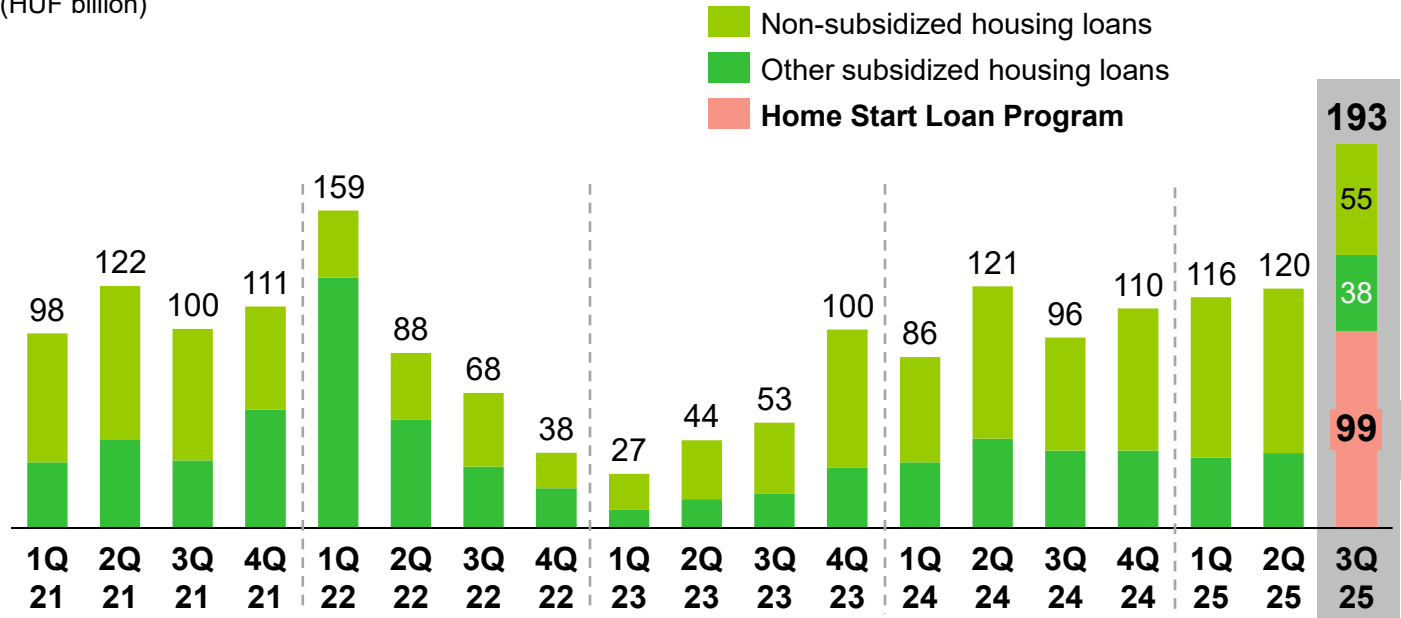
| before tax,<br>HUF billion | 2020       | 2021       | 2022       | 2023       | 2024       | 9M 25      | 2025E            | 2026E            |
|----------------------------|------------|------------|------------|------------|------------|------------|------------------|------------------|
| <b>TOTAL</b>               | <b>110</b> | <b>106</b> | <b>229</b> | <b>195</b> | <b>172</b> | <b>226</b> | <b>259</b>       | <b>271</b>       |
| Banking tax                | 19         | 21         | 22         | 28         | 31         | 33         | 33               | 35               |
| Windfall tax               | 0          | 0          | 75         | 41         | 7          | 68         | 54 <sup>1</sup>  | 56 <sup>1</sup>  |
| Transaction tax            | 62         | 69         | 90         | 98         | 123        | 121        | 168 <sup>2</sup> | 180 <sup>2</sup> |
| Rate cap                   | 0          | 0          | 40         | 28         | 10         | 4          | 4+?              | ?                |
| Moratorium                 | 29         | 17         | 3          | -          | -          | -          | -                | -                |

<sup>1</sup> Taking into account the expected reduction of the windfall tax burden in conjunction with the increase in the stock of government securities.

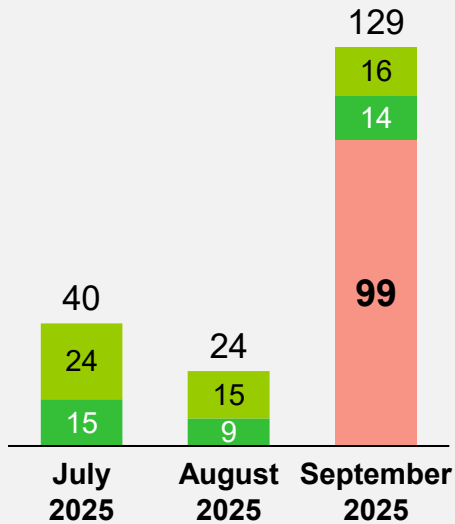
<sup>2</sup> Estimate.

# The launch of Home Start Loan Program in September gave a big boost to housing loan demand in Hungary

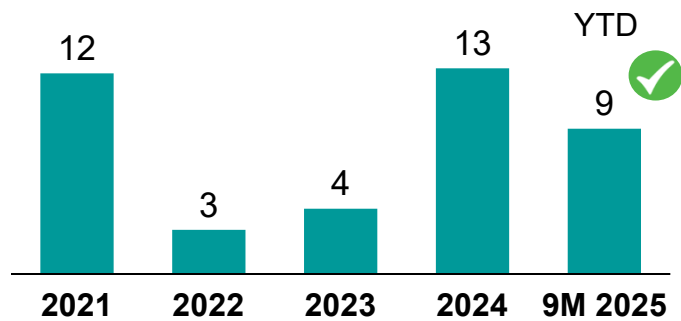
**Quarterly mortgage loan applications at OTP Bank**  
(HUF billion)



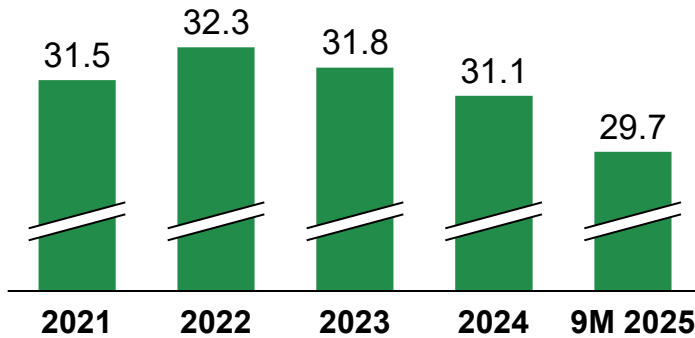
**Monthly dynamics of submitted applications** (HUF billion)



**Y-o-y growth of performing (Stage 1+2) mortgage loans at OTP (%)**



**OTP's market share in contracted mortgage loan amounts (%)**



**Home Start Program – key stats**

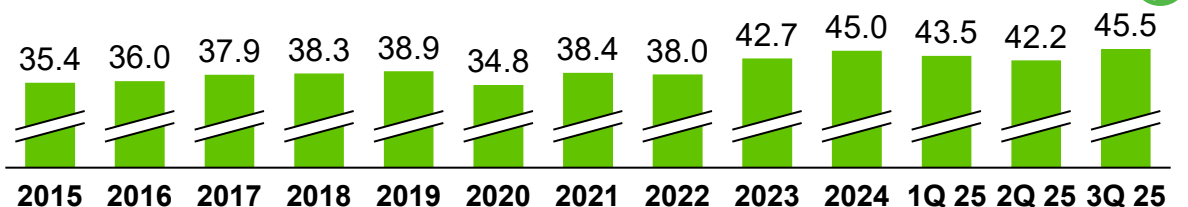
-  Number of clients: 2,776
-  Average loan amount applied for: HUF 34 million
-  Average requested tenor: 274 months

In 3Q OTP Core further solidified its market position in newly contracted cash loan volumes and retail deposits, while the Bank's market share in new baby loan and workers' loan contractual amounts also surpassed 40%

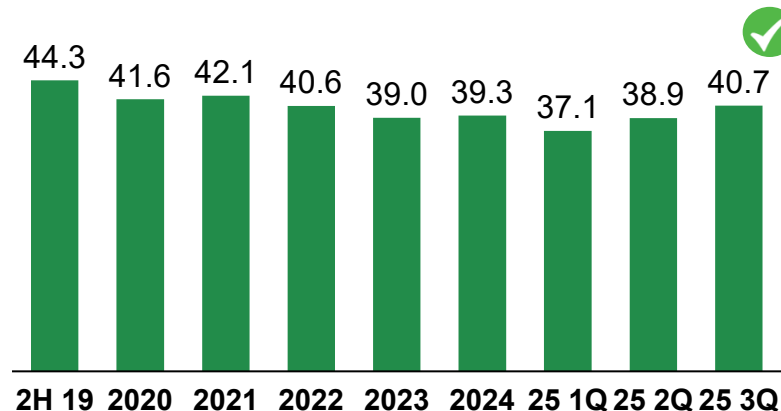
### Y-o-y change in cash loan contractual amounts in 9M 2025

Growth in cash loan contractual amounts  +39%

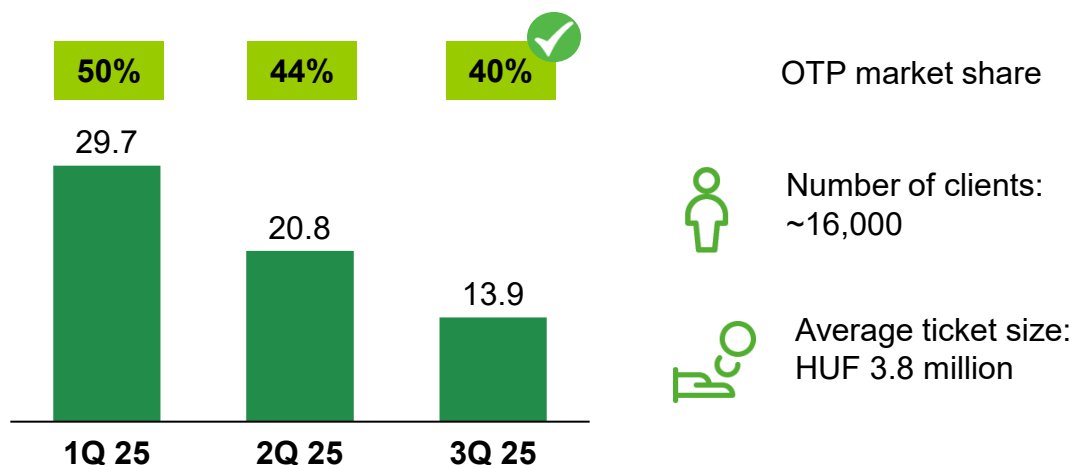
### Market share in newly contracted cash loan volumes (%)



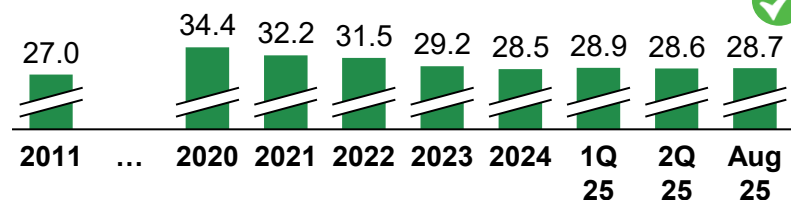
### Market share in baby loan contractual amounts (%)



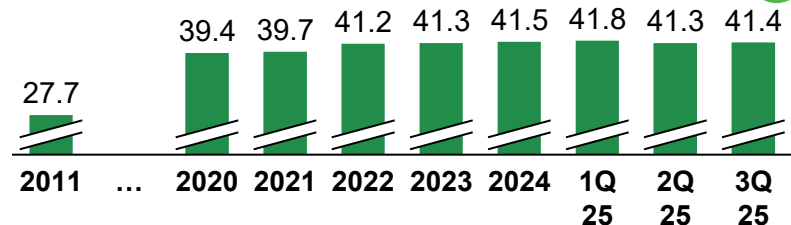
### Contractual amounts under the Workers' Loan Program (HUF billion)



### Market share in retail savings (%)



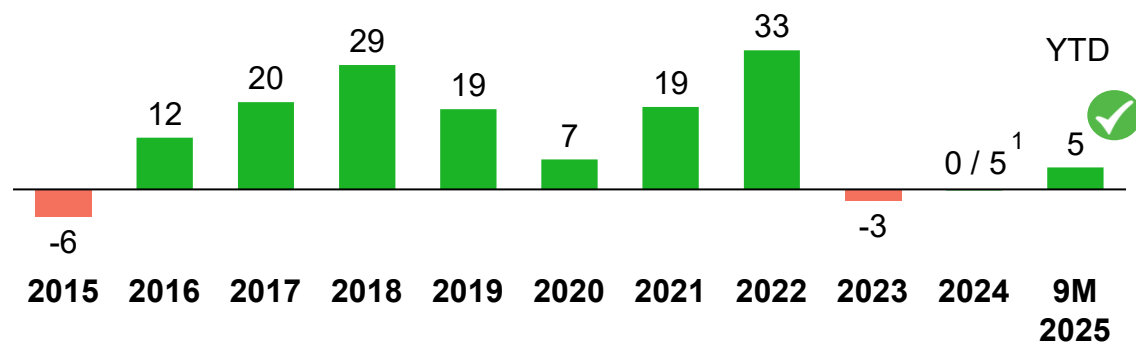
### Market share in retail deposits (%)



The revival in demand for micro and small enterprise loans continued in the third quarter, while the large corporate loan book also grew visibly, by 5% year-to-date. Corporate credit market share pierced 20%

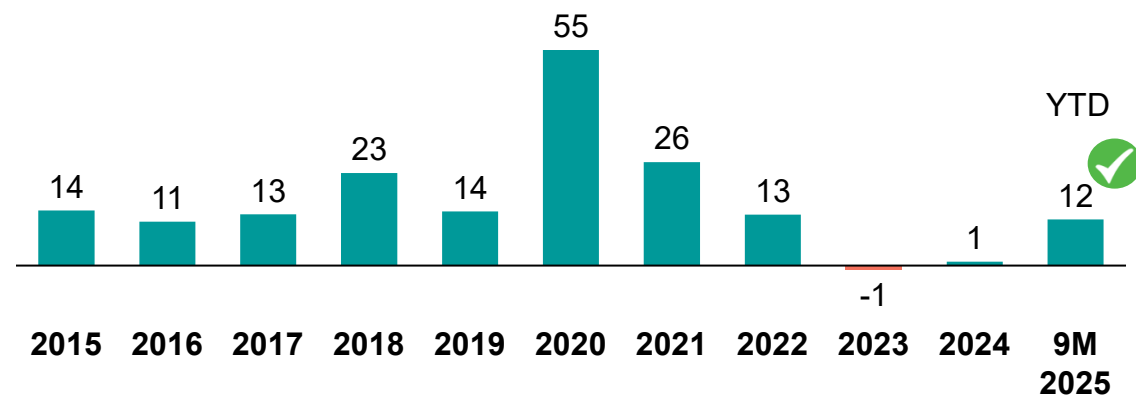
### Performing corporate loan volume changes (%)

(DPD0-90 loan changes until 2018, Stage 1+2 from 2019, FX-adjusted)

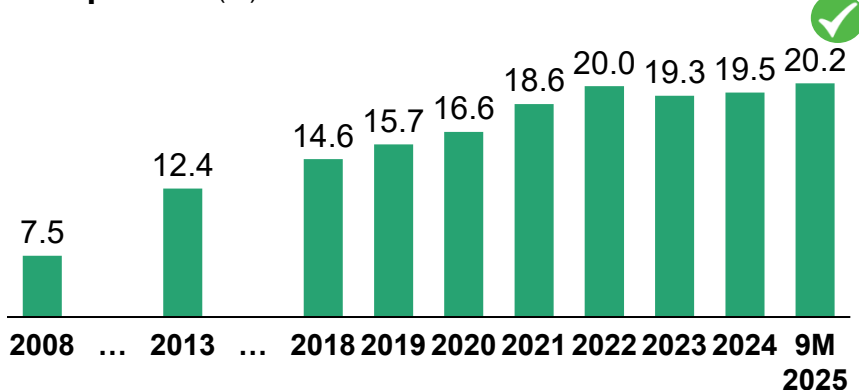


### Performing loan volume changes in the micro and small companies segment (%)

(DPD0-90 loan changes until 2018, Stage 1+2 from 2019, FX-adjusted)

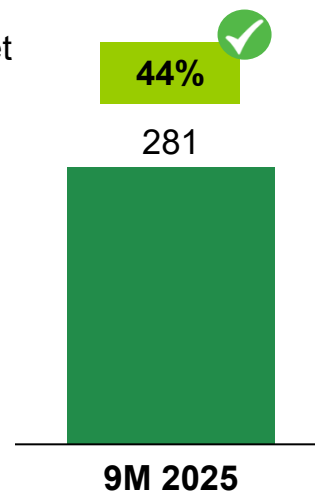


### OTP Group's market share in loans to Hungarian companies<sup>2</sup> (%)



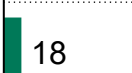
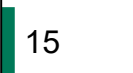
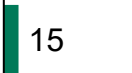
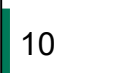
### Contracted loan amount under the Széchenyi Card MAX+ scheme<sup>3</sup> (HUF billion)

OTP market share:



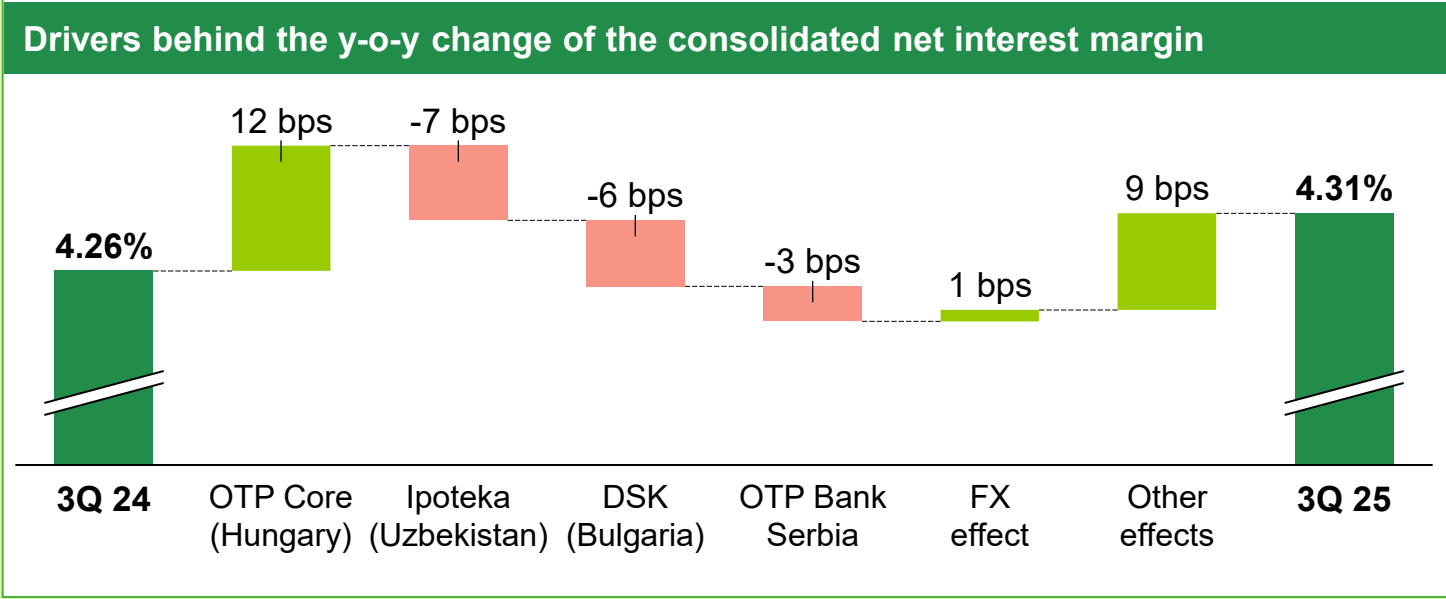
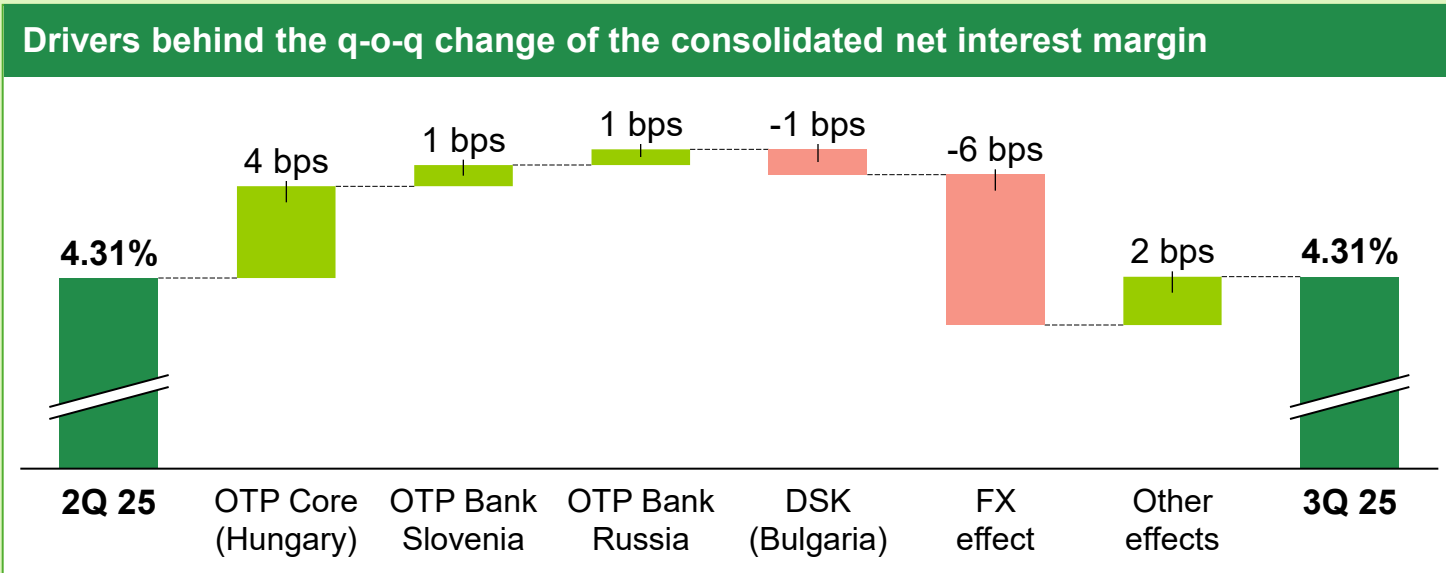
<sup>1</sup> Without the effect of a large Slovenian corporate loan repayment. <sup>2</sup> Aggregated market share of OTP Bank, OTP Mortgage Bank, OTP Building Society and Merkantil, based on central bank data (Supervisory Balance Sheet data provision until 2016 and Monetary Statistics from 2017). <sup>3</sup> Source: KAVOSZ, OTP. The Széchenyi Card MAX+ Program offers preferential rate loans to customers from 23 December 2022.

Foreign subsidiaries delivered strong performance in the first nine months of 2025

|                                                                                                                      | Profit after tax <sup>1</sup><br>(HUF billion)                                         |                                                                                         | ROE <sup>1</sup>                                                                        |                                                                                           |                                                                                           | Cost / income ratio |      |         |
|----------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------|---------------------|------|---------|
|                                                                                                                      | 9M 2024                                                                                | 9M 2025                                                                                 | 9M 2024                                                                                 | 2024                                                                                      | 9M 2025                                                                                   | 9M 2024             | 2024 | 9M 2025 |
|  <b>DSK Group</b><br>(Bulgaria)      |  147  |  154   |  22%   |  22%   |  20%   | 33%                 | 32%  | 33%     |
|  <b>OTP Bank Slovenia</b>            |  83   |  88    |  16%   |  16%   |  16%   | 42%                 | 42%  | 42%     |
|  <b>OTP Bank Croatia</b>             |  51   |  41    |  16%   |  14%   |  12%   | 47%                 | 47%  | 51%     |
|  <b>OTP Bank Serbia</b>              |  61   |  55    |  21%   |  17%   |  17%   | 37%                 | 38%  | 39%     |
|  <b>Ipoteka Bank</b><br>(Uzbekistan) |  42   |  33    |  34%   |  30%   |  20%   | 34%                 | 38%  | 46%     |
|  <b>OTP Bank Ukraine</b>             |  42   |  43    |  32%   |  22%   |  27%   | 32%                 | 33%  | 32%     |
|  <b>CKB Group</b><br>(Montenegro)    |  18   |  18    |  22%   |  22%   |  19%   | 38%                 | 40%  | 40%     |
|  <b>OTP Bank Albania</b>           |  15 |  15  |  22% |  20% |  17% | 42%                 | 42%  | 45%     |
|  <b>OTP Bank Moldova</b>           |  10 |  7   |  19% |  17% |  14% | 50%                 | 53%  | 55%     |
|  <b>OTP Bank Russia</b>            |  91 |  157 |  40% |  45% |  51% | 28%                 | 27%  | 23%     |

<sup>1</sup> Adjusted.

The consolidated net interest margin remained stable q-o-q, but improved by 5 bps y-o-y. The sensitivity to EUR rate cuts increased recently but moderated substantially since 3Q 2023



### Sensitivity to rate changes

**EUR rate sensitivity:**

At the end of 3Q 2025, the sensitivity of EUR+BGN net interest income to a 100 bps decline in EUR rates stood at **EUR 130 million** on an annual basis, underpinning a marginal increase q-o-q, but down from EUR 190 million in 3Q 2023, thanks to the successful hedging strategy.

**HUF rate sensitivity:**

With the current 6.5% base rate level the sensitivity of HUF net interest income to HUF rates remains **insignificant**.

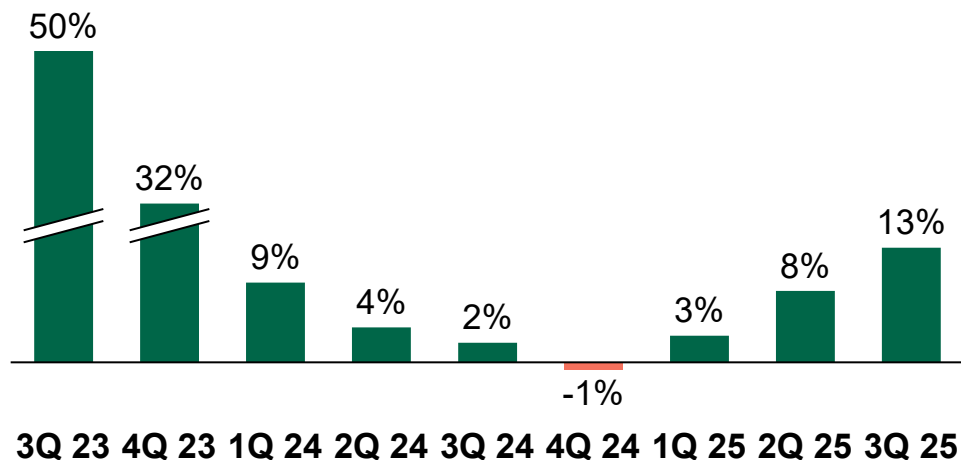
Consolidated performing loans increased by 10% in the first nine months, mainly driven by strong retail momentum

| YTD performing (Stage 1+2) LOAN volume changes, adjusted for FX effect |                                                                                            |                                                                                                                     |                                                                                                        |                                                                                                        |                                                                                                       |                                                                                                         |                                                                                                            |                                                                                                         |                                                                                                         |                                                                                                         |                                                                                                         |                                                                                                         |
|------------------------------------------------------------------------|--------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------|
|                                                                        | Cons.<br> | Core <sup>2</sup><br>(Hungary)<br> | DSK<br>(Bulgaria)<br> | OBS<br>(Slovenia)<br> | OBH<br>(Croatia)<br> | OBSrb<br>(Serbia)<br> | Ipoteka<br>(Uzbek.)<br> | OBU<br>(Ukraine)<br> | CKB<br>(Monten.)<br> | OBA<br>(Albania)<br> | OBM<br>(Moldova)<br> | OBRu<br>(Russia)<br> |
| YTD nominal change (HUF billion)                                       | 2,239                                                                                      | 509                                                                                                                 | 533                                                                                                    | 164                                                                                                    | 215                                                                                                   | 225                                                                                                     | 59                                                                                                         | 65                                                                                                      | 66                                                                                                      | 43                                                                                                      | 32                                                                                                      | 325                                                                                                     |
| Total                                                                  | 10%                                                                                        | 8%                                                                                                                  | 12%                                                                                                    | 6%                                                                                                     | 8%                                                                                                    | 10%                                                                                                     | 7%                                                                                                         | 19%                                                                                                     | 13%                                                                                                     | 10%                                                                                                     | 20%                                                                                                     | 28%                                                                                                     |
| Consumer                                                               | 14%                                                                                        | 9%                                 | 9%                                                                                                     | 8%                                                                                                     | 11%                                                                                                   | 13%                                                                                                     | 13%                     | 56%                  | 16%                                                                                                     | 17%                                                                                                     | 25%                                                                                                     | 28%                                                                                                     |
| Mortgage                                                               | 11%                                                                                        | 9%                                 | 19%                                                                                                    | 3%                                                                                                     | 10%                                                                                                   | 8%                                                                                                      | 14%                                                                                                        |                                                                                                         | 12%                                                                                                     | 12%                                                                                                     | 18%                                                                                                     |                                                                                                         |
| Corporate <sup>1</sup>                                                 | 7%                                                                                         | 6%                                | 7%                                                                                                     | 8%                                                                                                     | 3%                                                                                                    | 10%                                                                                                     | -12%                                                                                                       | 15%                 | 12%                                                                                                     | 8%                                                                                                      | 19%                                                                                                     | -21%                                                                                                    |
| Leasing                                                                | 10%                                                                                        | 8%                                                                                                                  | 9%                                                                                                     | 6%                                                                                                     | 19%                                                                                                   | 10%                                                                                                     |                                                                                                            | 14%                | 69%                                                                                                     | 0%                                                                                                      | 11%                                                                                                     |                                                                                                         |
| 2Q 2025: 4%, 3Q 2025: 9%                                               |                                                                                            |                                                                                                                     |                                                                                                        |                                                                                                        |                                                                                                       |                                                                                                         |                                                                                                            |                                                                                                         |                                                                                                         |                                                                                                         |                                                                                                         |                                                                                                         |

<sup>1</sup> Loans to MSE and corporate clients.  
<sup>2</sup> In the Leasing row the leasing volume change applies to Merkantil Group (Hungarian leasing).

In Uzbekistan the turnaround in cash loan sales became even more pronounced in 3Q with Ipoteka Bank further gaining market share. Local management is committed to continue on this track

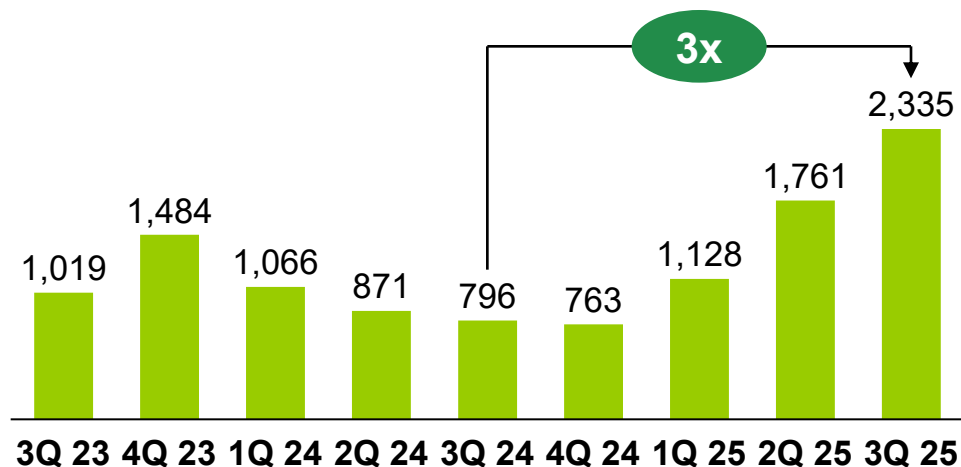
### FX adjusted q-o-q changes in cash loans



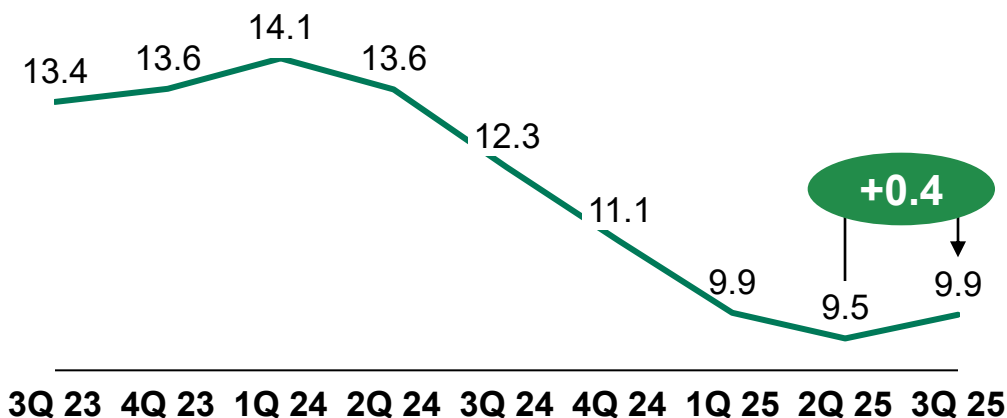
The surge in cash loan disbursements was primarily enabled by the significant progress made in recent months in the Bank's IT environment, as well as in its organizational and operational frameworks and capabilities.

These developments not only supported a general increase in lending activity, but also enabled the Bank to reach new customer segments that had not been served previously due to the lack of sophisticated and automated credit assessment capabilities and data.

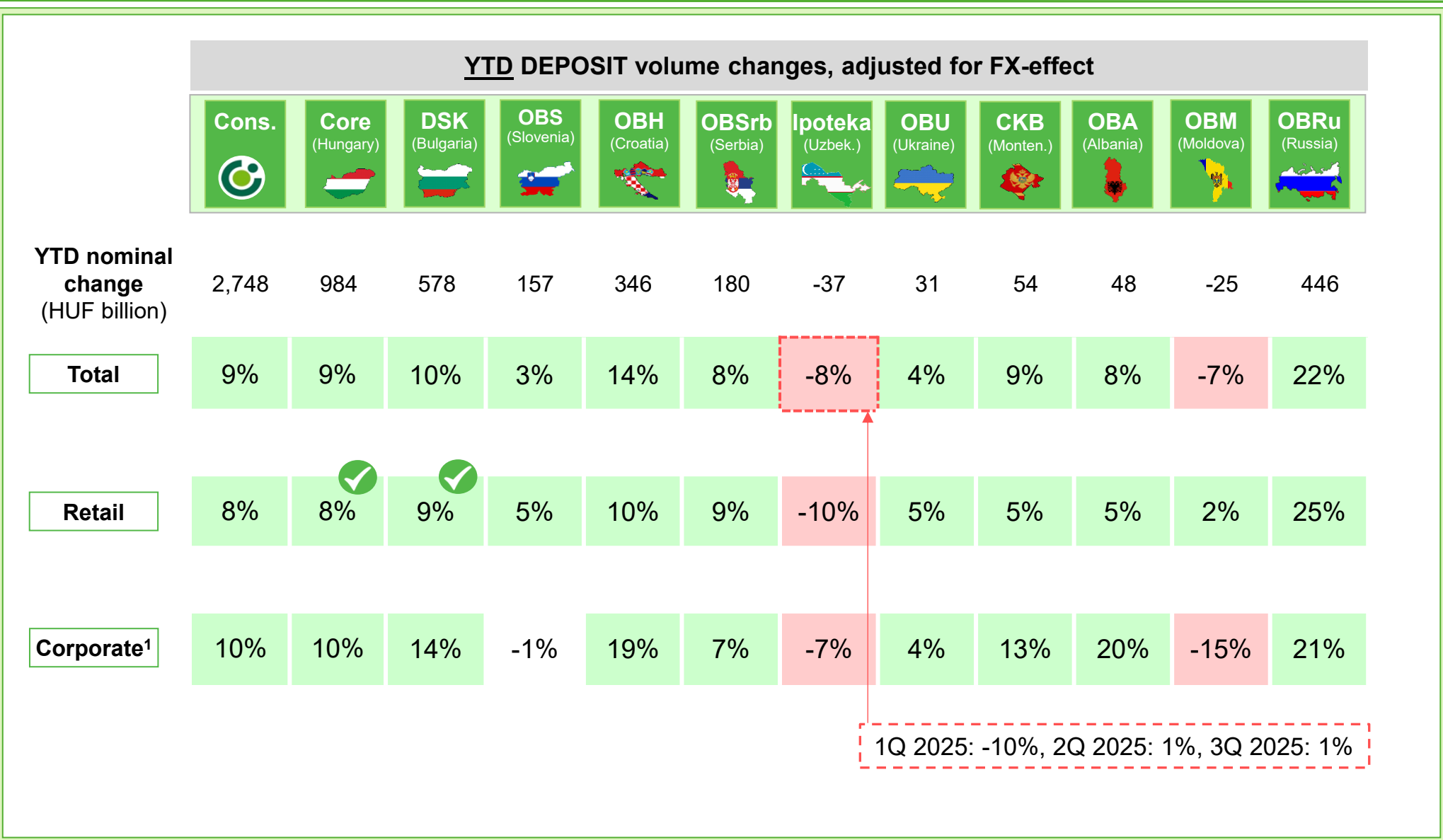
### Cash loan disbursements (in UZS bn)



### Cash loan stock market share (%)

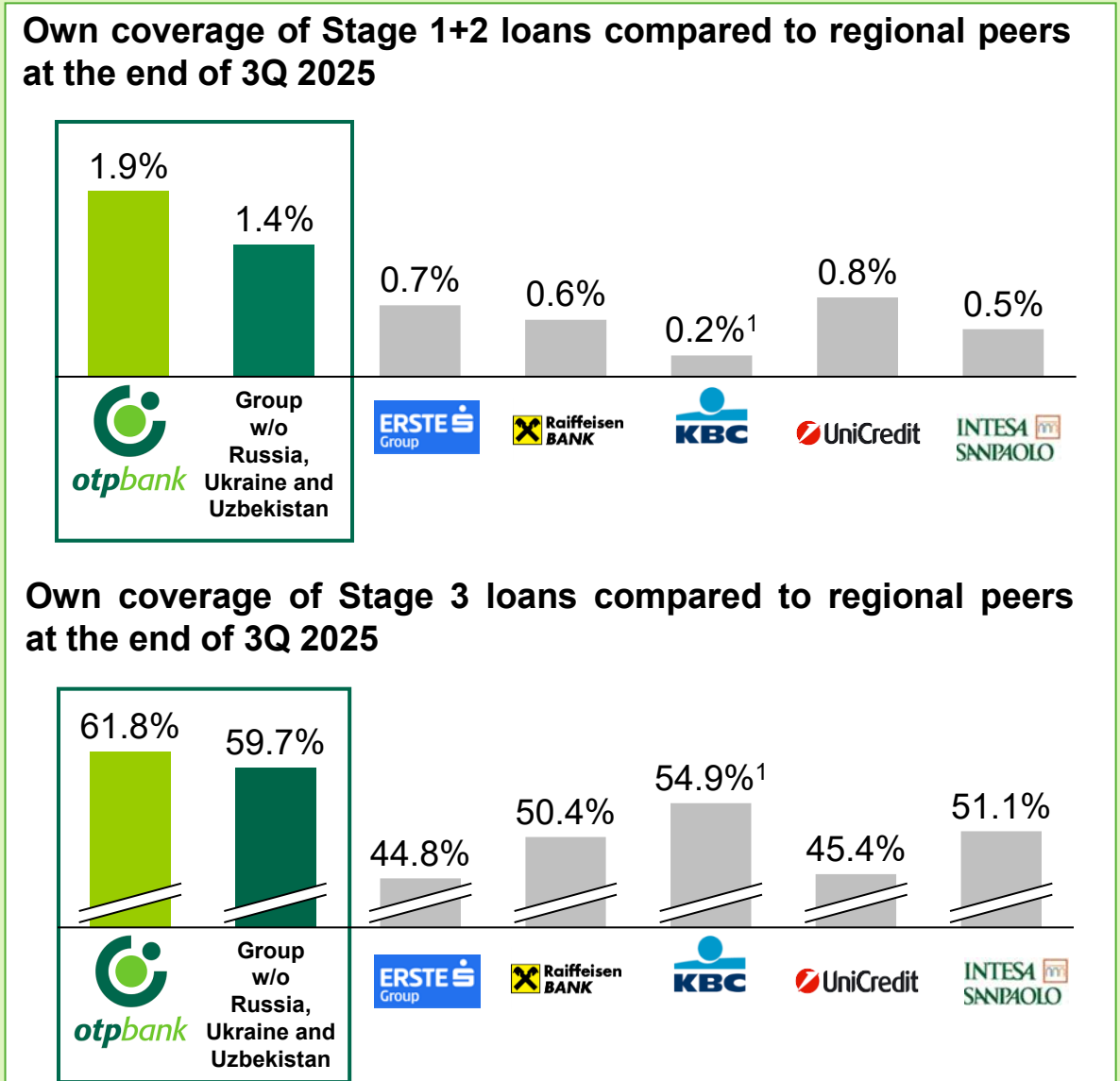
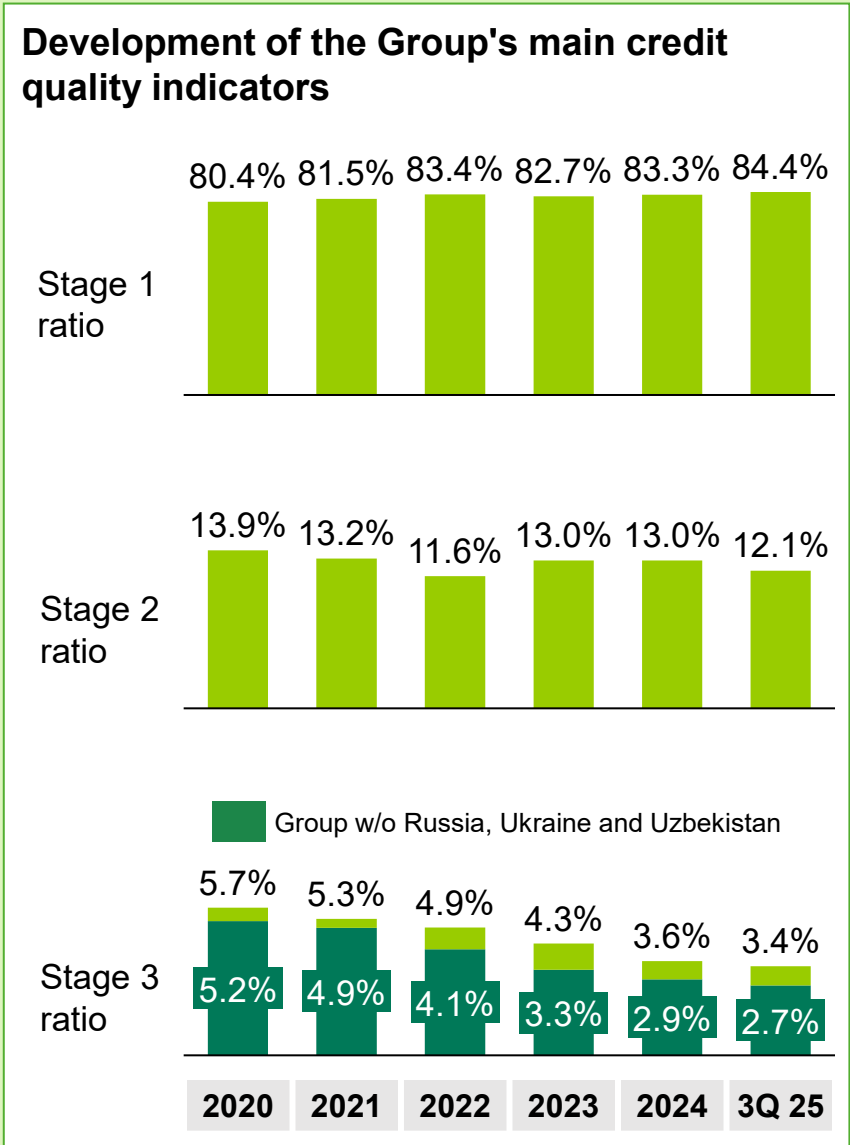


In the first nine month consolidated deposits grew by 9%. Hungarian and Bulgarian household deposits kept on expanding



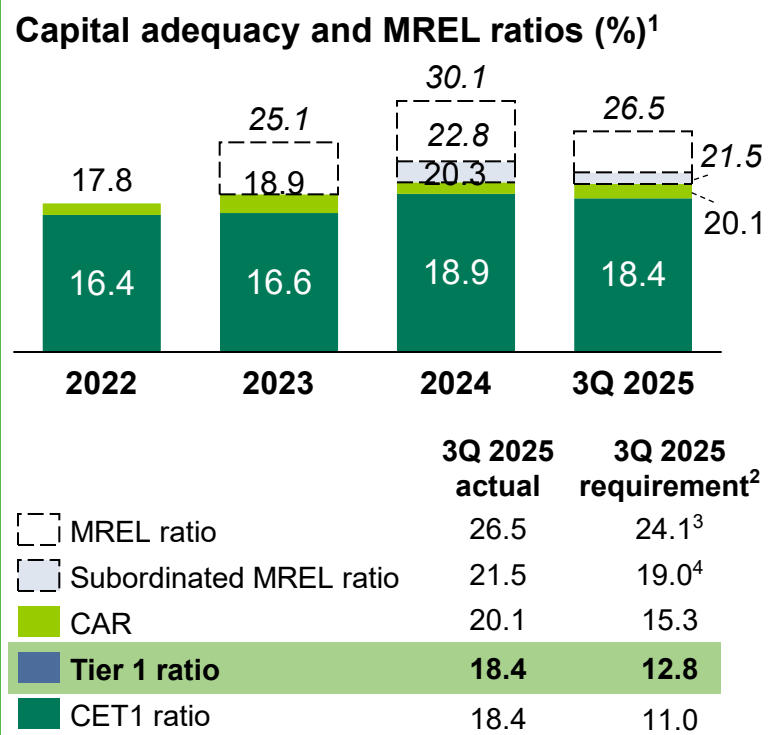
<sup>1</sup> Including MSE and corporate deposits.

The Stage 3 ratio decreased to 3.4%. Provisioning policy remained conservative compared to regional peers



Source: company reports (estimates in some cases).  
¹ Based on 2Q 2025 figures.

In 3Q 2025 the Group's CET1 stood at 18.4%. The ytd drop was partly due to Basel IV, while eligible profit less dividends covered the capital need of organic growth and supervisory permissions for share buybacks worth HUF 210 billion in total

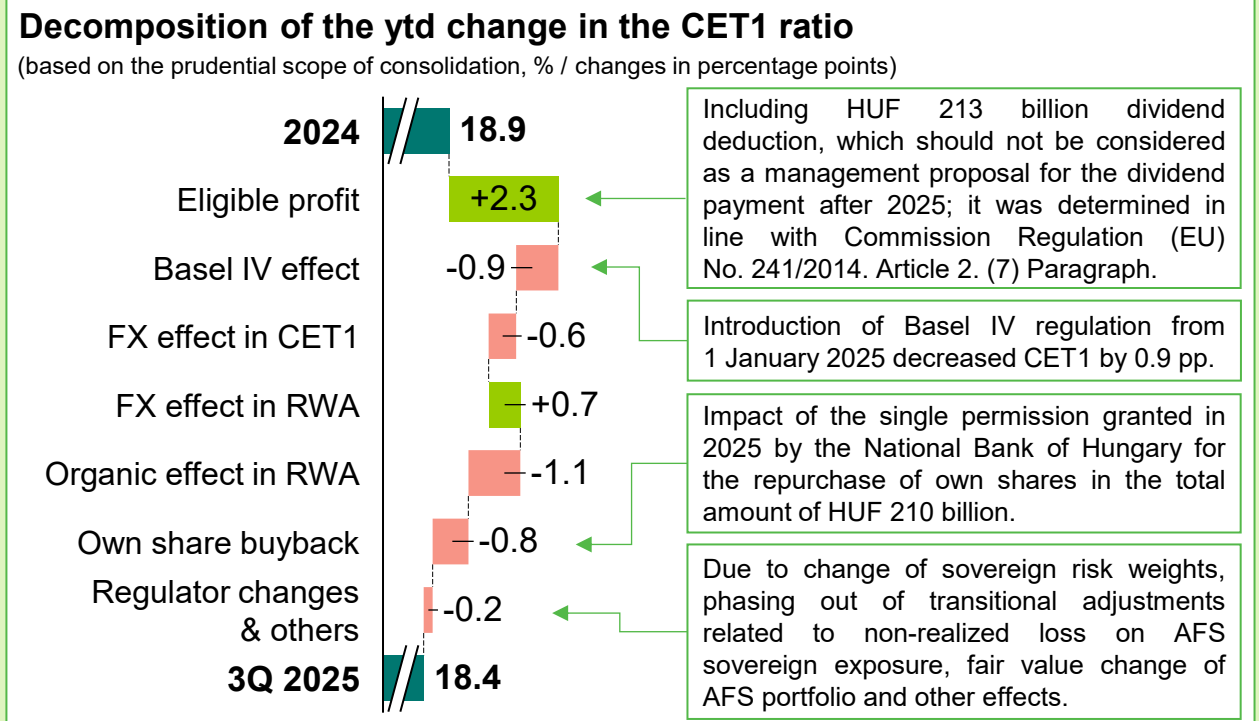


<sup>1</sup> Indicators are calculated based on the prudential scope of consolidation. In case of MREL ratio and subordinated MREL ratio, the calculation is based on OTP Bank Resolution Group's figures. In the absence of AT1, the Tier 1 rate is the same as the CET1 rate.

<sup>2</sup> Excluding Pillar 2 Guidance (P2G). The National Bank of Hungary determined the P2G at 1% from 2025 on the top of the minimum capital requirements. This should be met with CET1 and does not impact the MREL requirement.

<sup>3</sup> The sum of the MREL requirement (18.6% of OTP Bank Resolution Group's RWA from 13 January 2025) and the 5.5% Combined Buffer Requirement (CBR).

<sup>4</sup> The sum of the minimum level of subordination (13.5% of OTP Bank Resolution Group's RWA) and the CBR.



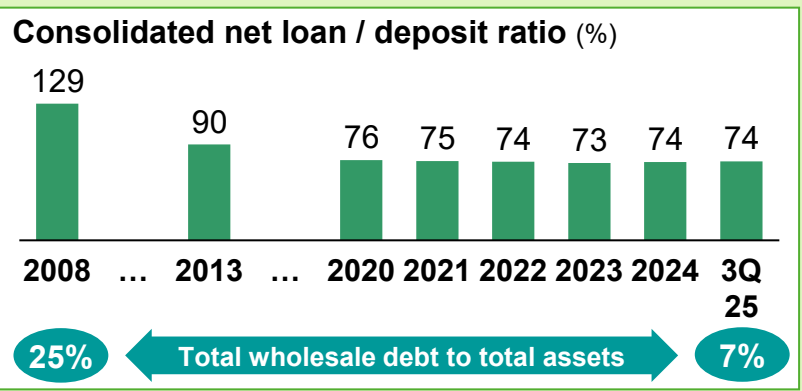
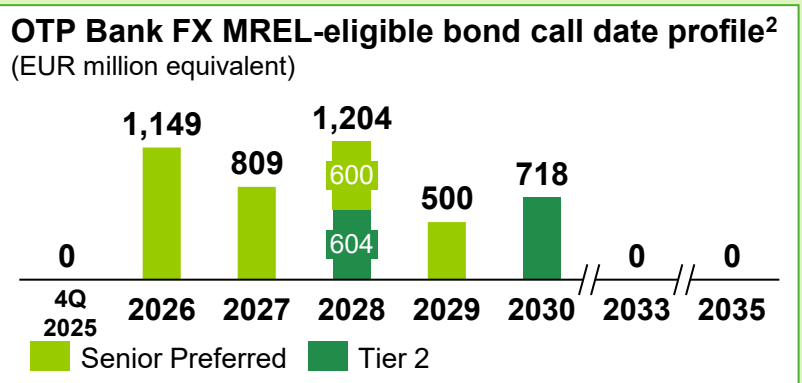
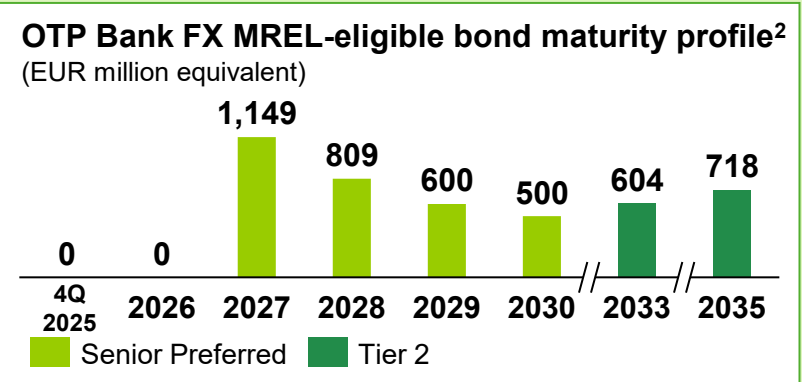
### Recent changes in the capital / MREL requirements

- The OTP Group's preferred resolution strategy is Multiple Point of Entry ("MPE") with two resolution groups within the OTP Group: (i) the first resolution group consists of the Issuer as resolution entity and the entities in the prudential scope of consolidation of the Issuer excluding the Slovenian OTP Banka d.d. and its subsidiaries ("OTP Bank Resolution Group") and (ii) the second resolution group comprises the Slovenian OTP Banka d.d. as a resolution entity and its subsidiaries. The OTP Bank Resolution Group includes Ipoteka Bank from 13 January 2025 and excludes SKB Bank that merged with Nova KBM Bank into OTP Banka d.d. in August 2024.
- The effective SREP rate ((P1R + P2R) / P1R) is 122.4% from 1 January 2025, resulting in a P2R of 1.8% on consolidated level. Currently no change is expected in P2R from 1 January 2026.

Robust liquidity position: 74% net loan to deposit ratio, 235% LCR, 152% NSFR and comfortable redemption profile; the leverage ratio is a way above OTP's peers'

| OTP Core – outstanding and recently redeemed FX wholesale bonds |                                                                                      |                  |                   |               |                   |                     |
|-----------------------------------------------------------------|--------------------------------------------------------------------------------------|------------------|-------------------|---------------|-------------------|---------------------|
| Issue Date                                                      | Instrument                                                                           | Call Date        | Maturity Date     | Actual Coupon | Issuance Currency | Issued Amt. (in mn) |
| 01/10/2025                                                      | Cover Bond <sup>1</sup>                                                              | -                | 31/03/2031        | 3.137%        | EUR               | 500                 |
| 30/06/2025                                                      | SP  | 30/06/2027       | 30/06/2028        | 3.500%        | CNY               | 900                 |
| 20/06/2025                                                      | Cover Bond                                                                           | -                | 20/06/2030        | 3.002%        | EUR               | 500                 |
| 30/01/2025                                                      | Tier 2                                                                               | 30/01-30/07/2030 | 30/07/2035        | 7.300%        | USD               | 750                 |
| 16/10/2024                                                      | SP                                                                                   | 16/10/2029       | 16/10/2030        | 4.250%        | EUR               | 500                 |
| 31/07/2024                                                      | SP                                                                                   | 31/07/2026       | 31/07/2027        | 4.100%        | CNY               | 300                 |
| 12/06/2024                                                      | SP  | 12/06/2027       | 12/06/2028        | 4.750%        | EUR               | 700                 |
| 31/01/2024                                                      | SP                                                                                   | 31/01/2028       | 31/01/2029        | 5.000%        | EUR               | 600                 |
| 05/10/2023                                                      | SP                                                                                   | 05/10/2026       | 05/10/2027        | 6.125%        | EUR               | 650                 |
| 25/05/2023                                                      | SP                                                                                   | 25/05/2026       | 25/05/2027        | 7.500%        | USD               | 500                 |
| 15/02/2023                                                      | Tier 2                                                                               | 15/02-15/05/2028 | 15/05/2033        | 8.750%        | USD               | 650                 |
| 13/10/2023                                                      | SP                                                                                   | 13/10/2025       | called in Oct '25 | 8.100%        | RON               | 170                 |
| 29/09/2022                                                      | SP  | 29/09/2025       | called in Sep '25 | 7.250%        | USD               | 60                  |
| 27/06/2023                                                      | SNP                                                                                  | 27/06/2025       | called in Jun '25 | 7.500%        | EUR               | 110                 |
| 22/12/2023                                                      | SNP                                                                                  | 22/06/2025       | called in Jun '25 | 6.100%        | EUR               | 75                  |
| 01/12/2022                                                      | SP                                                                                   | 04/03/2025       | called in Mar '25 | 7.350%        | EUR               | 650                 |
| 07/11/2006                                                      | Tier 2                                                                               | 07/02/2025       | called in Feb '25 | 6.032%        | EUR               | 500                 |

| Major ratios suggest strong liquidity position <sup>3</sup> |                                                                                     |                                                                                     |                                                                                     |                                                                                     |                                                                                      |                                                                                       |
|-------------------------------------------------------------|-------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------|
| 3Q 2025                                                     |  |  |  |  |  |  |
| Net Loan / Deposit Ratio (%)                                | 74                                                                                  | 85                                                                                  | 90                                                                                  | 83                                                                                  | 73                                                                                   | 86                                                                                    |
| Leverage Ratio (%)                                          | 10.3                                                                                | 5.6                                                                                 | 7.8                                                                                 | 7.9                                                                                 | 5.8                                                                                  | 5.2                                                                                   |
| Liquidity Coverage Ratio (LCR, %)                           | 235                                                                                 | 157                                                                                 | 158                                                                                 | 150                                                                                 | 142                                                                                  | >140                                                                                  |
| Net Stable Funding Ratio (NSFR, %)                          | 152                                                                                 | 135                                                                                 | 142                                                                                 | 143                                                                                 | 122                                                                                  | >125                                                                                  |



<sup>1</sup> The volume impact of this transaction was already reflected in the 3Q 2025 balance sheet.  
<sup>2</sup> As at 3Q 2025, based on issued notional; excluding RON 170 million SP bond which was called on 13 October.  
<sup>3</sup> Based on latest available company reports: KBC: 2Q 2025 figures; Erste and Raiffeisen publish gross loan/deposit ratios only.

In April S&P Global upgraded OTP Bank's rating, to one notch above Hungarian sovereign. In October Moody's upgraded OTP Bank, OTP Mortgage Bank and OBS. Ipoteka was upgraded by Fitch in June

(rating outlook)

(+) positive

(0) stable

(-) negative

Long-term credit ratings of OTP Group member banks and their changes in 2025

|                                  | Moody's Ratings |            | S&P Global Ratings |            | Fitch Ratings |            | Scope      | Lianhe                   |
|----------------------------------|-----------------|------------|--------------------|------------|---------------|------------|------------|--------------------------|
|                                  | 31 Dec 2024     | 7 Nov 2025 | 31 Dec 2024        | 7 Nov 2025 | 31 Dec 2024   | 7 Nov 2025 | 7 Nov 2025 | 7 Nov 2025               |
| OTP Bank                         |                 |            |                    |            |               |            |            |                          |
| Issuer Rating                    |                 |            | BBB- (0)           | BBB (-)    |               |            | BBB+ (0)   | AAA (0)<br>/China Scale/ |
| Counterparty Rating <sup>1</sup> | Baa1            | A3         | BBB                | BBB+       |               |            |            |                          |
| Deposits                         | Baa1 (+)        | Baa1 (0)   |                    |            |               |            |            |                          |
| Senior Preferred Bonds           | Baa3 (-)        | Baa3 (0)   | BBB-               | BBB        |               |            | BBB+       |                          |
| Non-preferred Senior Bonds       |                 |            |                    |            |               |            | BBB        |                          |
| Tier2 Bonds (with maturity)      | Ba2             | Ba1        |                    | BB         |               |            | BB+        |                          |
| OTP Mortgage Bank                |                 |            |                    |            |               |            |            |                          |
| Issuer Rating                    | Baa3 (-)        | Baa3 (0)   | BBB- (0)           | BBB (-)    |               |            |            |                          |
| Counterparty Rating <sup>1</sup> | Baa1            | A3         | BBB                | BBB+       |               |            |            |                          |
| Covered Bonds <sup>2</sup>       |                 | A1         |                    |            |               |            |            |                          |
| OTP Bank Slovenia                |                 |            |                    |            |               |            |            |                          |
| Counterparty Rating <sup>1</sup> | A3              | A2         |                    |            |               |            |            |                          |
| Deposits                         | A3 (+)          | A2 (0)     |                    |            |               |            |            |                          |
| Senior Preferred Bonds           | Baa2 (+)        | Baa1 (0)   |                    |            |               |            |            |                          |
| Ipoteka Bank                     |                 |            |                    |            |               |            |            |                          |
| Issuer Rating                    |                 |            | BB- (0)            | BB- (+)    | BB- (0)       | BB (0)     |            |                          |
| Senior Unsecured Bonds           |                 |            |                    | BB-        | BB-           | BB         |            |                          |
| Hungary Rating                   |                 |            |                    |            |               |            |            |                          |
|                                  |                 | Baa2 (-)   | BBB- (0)           | BBB- (-)   |               | BBB (0)    | BBB (0)    | AAA (0)<br>/China Scale/ |

<sup>1</sup> Long-term Counterparty Risk Rating for Moody's and long-term Resolution Counterparty Rating for S&P Global.
   
<sup>2</sup> Not every covered bond has been assigned a Moody's rating.

In 2025 OTP Bank was named the second best performing among the 50 largest publicly listed European banks by S&P Global Market Intelligence

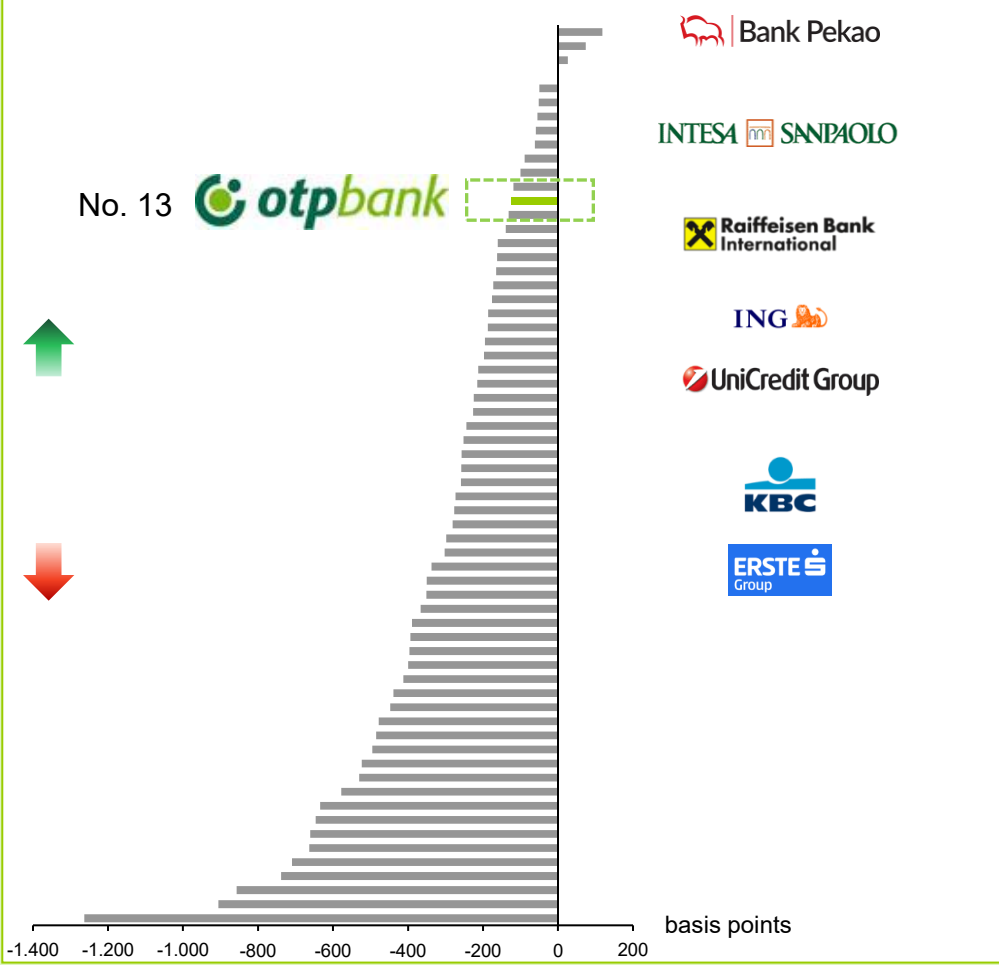
| Ranking metrics                                                                     |              |               |                      |                                             |              |                   |          |                         |                                       |                    |                        |                              |                |
|-------------------------------------------------------------------------------------|--------------|---------------|----------------------|---------------------------------------------|--------------|-------------------|----------|-------------------------|---------------------------------------|--------------------|------------------------|------------------------------|----------------|
|                                                                                     | Current rank | Previous rank | Current vs. previous | Company name (ticker-exchange)              | Headquarters | Total assets (€B) | ROAE (%) | Net interest margin (%) | Noninterest income/average assets (%) | Cost-to-income (%) | Problem loan ratio (%) | Net stable funding ratio (%) | CET1 ratio (%) |
|    | 1            | NR            | -                    | Banca Mediolanum SpA (BMED-BIT)             | Italy        | 86.15             | 29.85    | 1.11                    | 1.86                                  | 37.29              | 0.71 ●                 | 179.78                       | 23.67          |
|    | 2            | 1             | ▼                    | OTP Bank Nyrt. (OTP-BUSE)                   | Hungary      | 105.54            | 23.40    | 4.46                    | 2.20                                  | 45.53              | 3.32 ●                 | 157.97                       | 18.94          |
|    | 3            | 2             | ▼                    | PKO Bank Polski SA (PKO-WSE)                | Poland       | 122.75            | 19.20    | 4.52                    | 1.33                                  | 33.86              | 3.49 ●                 | 156.10                       | 17.39          |
|    | 4            | 3             | ▼                    | Bank Polska Kasa Opieki SA (PEO-WSE)        | Poland       | 78.11             | 20.94    | 4.09                    | 1.06                                  | 39.84              | 4.28 ●                 | 174.66                       | 14.90          |
| ...                                                                                 |              |               |                      |                                             |              |                   |          |                         |                                       |                    |                        |                              |                |
|    | 18           | 20            | ▲                    | UniCredit SpA (UCG-BIT)                     | Italy        | 784.00            | 15.32    | 1.93                    | 1.38                                  | 47.18              | 2.25 ●                 | 128.00                       | 15.96          |
| ...                                                                                 |              |               |                      |                                             |              |                   |          |                         |                                       |                    |                        |                              |                |
|    | 25           | 23            | ▼                    | Erste Group Bank AG (EBS-WBAG)              | Austria      | 353.74            | 13.37    | 2.25                    | 0.91                                  | 49.53              | 2.64 ●                 | 143.91                       | 15.26          |
| ...                                                                                 |              |               |                      |                                             |              |                   |          |                         |                                       |                    |                        |                              |                |
|    | 28           | 29            | ▲                    | KBC Group NV (KBC-ENXTBR)                   | Belgium      | 373.05            | 14.46    | 1.59                    | 0.89                                  | 51.98              | 1.95 ●                 | 138.85                       | 14.96          |
| ...                                                                                 |              |               |                      |                                             |              |                   |          |                         |                                       |                    |                        |                              |                |
|   | 32           | 34            | ▲                    | Intesa Sanpaolo SpA (ISP-BIT)               | Italy        | 933.29            | 13.16    | 2.08                    | 1.04                                  | 51.34              | 2.03 ●                 | 121.40                       | 13.26          |
| ...                                                                                 |              |               |                      |                                             |              |                   |          |                         |                                       |                    |                        |                              |                |
|  | 41           | 14            | ▼                    | Raiffeisen Bank International AG (RBI-WBAG) | Austria      | 199.85            | 6.56     | 2.90                    | 0.68                                  | 55.86              | 3.88 ●                 | 144.84                       | 17.09          |
| ...                                                                                 |              |               |                      |                                             |              |                   |          |                         |                                       |                    |                        |                              |                |
|  | 50           | 50            | NC                   | Société Générale SA (GLE-ENXTPA)            | France       | 1,573.55          | 6.63     | 0.70                    | 1.05                                  | 69.49              | 3.08 ●                 | 117.00                       | 13.29          |
| Group mean                                                                          |              |               |                      |                                             |              | 13.34             | 2.03     | 0.98                    | 49.88                                 | 2.14               | 136.49                 | 15.75                        |                |
| ● Nonperforming loans/net customer loans ● Impaired loans/net customer loans        |              |               |                      |                                             |              |                   |          |                         |                                       |                    |                        |                              |                |

Based on the 2024 data.

Out of 64 European banks, OTP Bank achieved the 13<sup>th</sup> place on the 2025 EBA stress test

OTP Bank once again ranked in the top third in the European Banking Authority’s comprehensive stress test

Three-year change in the fully loaded group-level CET1 ratio under the stress scenario:



Source: EBA.

OTP Bank achieved second place among its direct competitors

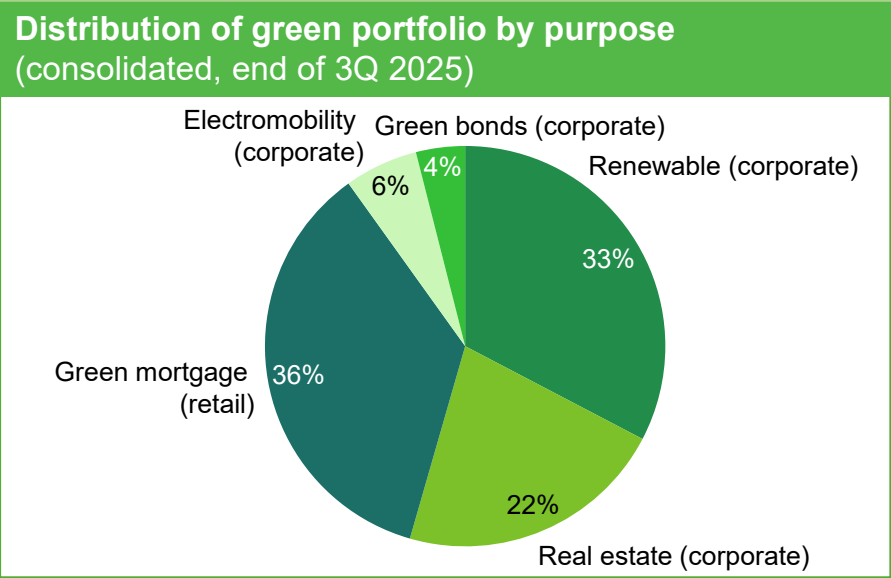
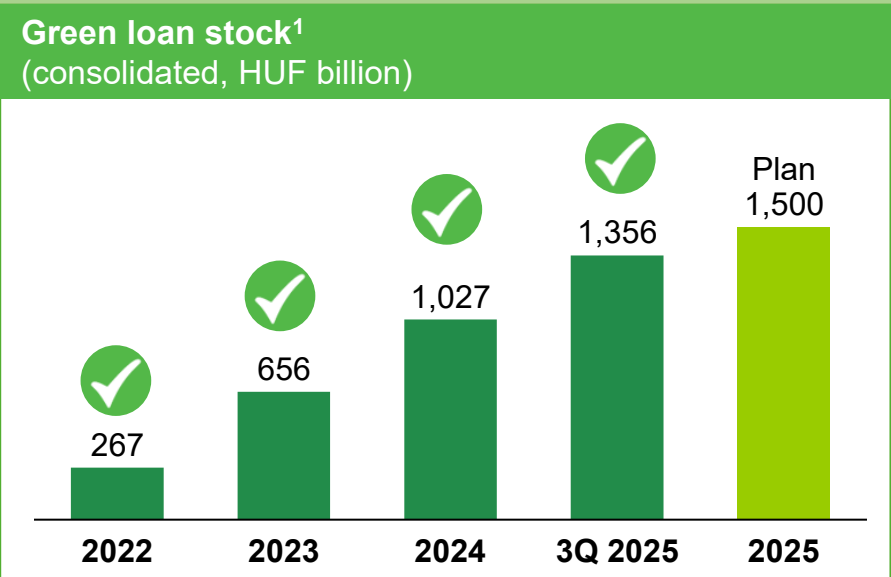
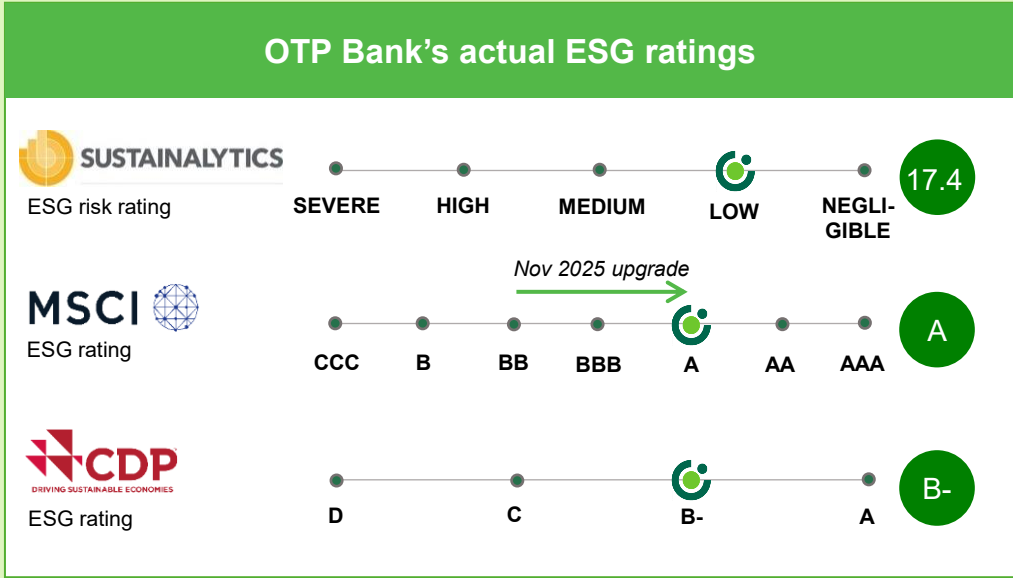
Fully loaded group-level CET1 ratios and their decline over the three-year period between 2024 and 2027 under the stress scenario:

|                               | CET1 ratio at the end of 2027 | Ranking | Reduction in CET1 ratio | Ranking |
|-------------------------------|-------------------------------|---------|-------------------------|---------|
| INTESA SANPAOLO               | 11.8%                         | 37.     | -0.62%p                 | 9.      |
| otpbank                       | 16.3%                         | 13.     | -1.24%p                 | 13. ✓   |
| Raiffeisen Bank International | 15.2%                         | 15.     | -1.61%p                 | 16.     |
| UniCredit Group               | 11.7%                         | 39.     | -2.15%p                 | 26.     |
| KBC                           | 11.8%                         | 36.     | -2.73%p                 | 34.     |
| ERSTE Group                   | 12.3%                         | 31.     | -3.50%p                 | 40.     |



ESG developments according to strategic goals: green exposures are on track to meet targets, while in November 2025 the Bank's ESG rating by MSCI was upgraded from ,BB' to ,A'

| ESG RESULTS AND TARGETS                        |                                                         |                                                                                                    |
|------------------------------------------------|---------------------------------------------------------|----------------------------------------------------------------------------------------------------|
|                                                | 3Q 2025 Actual                                          | Long-term KPIs                                                                                     |
| Building the green loan portfolio <sup>1</sup> | Corporate: HUF 871 billion<br>Retail: HUF 485 billion   | Green loans of HUF 1,500 billion in total by 2025 for the Group                                    |
| Responsible employer                           | Employee engagement was 77% on group level <sup>2</sup> | Steady increase in employee engagement, to reach global 75 <sup>th</sup> percentile (in 2024: 78%) |
| Reducing own emissions                         | Net carbon neutrality reached in Hungarian operation    | Total carbon neutrality by 2030 on Group level                                                     |
| Transparent responsibility                     | OTP Bank Plc. is signatory of UN PRB; Integrated Report | OTP Bank will become a member of S&P Dow Jones Sustainability Index by 2025                        |



<sup>1</sup> According to OTP Group's internal definition for green loans.  
<sup>2</sup> 2024 data. The 2025 employee engagement survey results are expected in 4Q 2025.

Among the key countries of the Group, following this year's more modest performance, in 2026 economic growth is expected to significantly accelerate in Hungary, Slovenia, and Serbia as well

|                                              |  Hungary |      |      |                   |                   |  Bulgaria |      |      |       |       |  Slovenia |      |      |       |       |  Croatia |      |      |       |       |
|----------------------------------------------|-------------------------------------------------------------------------------------------|------|------|-------------------|-------------------|---------------------------------------------------------------------------------------------|------|------|-------|-------|----------------------------------------------------------------------------------------------|------|------|-------|-------|---------------------------------------------------------------------------------------------|------|------|-------|-------|
|                                              | 2022                                                                                      | 2023 | 2024 | 2025F             | 2026F             | 2022                                                                                        | 2023 | 2024 | 2025F | 2026F | 2022                                                                                         | 2023 | 2024 | 2025F | 2026F | 2022                                                                                        | 2023 | 2024 | 2025F | 2026F |
| <b>GDP growth</b> (annual, %)                | 4.4                                                                                       | -0.8 | 0.6  | 0.6               | 3.0               | 4.0                                                                                         | 1.7  | 3.4  | 3.2   | 3.0   | 2.7                                                                                          | 2.4  | 1.7  | 0.8   | 1.8   | 7.3                                                                                         | 3.3  | 3.9  | 3.1   | 2.9   |
| <b>Unemployment</b> (%)                      | 3.7                                                                                       | 4.1  | 4.4  | 4.4               | 4.2               | 4.2                                                                                         | 4.3  | 4.1  | 3.7   | 3.5   | 4.0                                                                                          | 3.7  | 3.7  | 3.4   | 3.5   | 6.4                                                                                         | 6.2  | 5.1  | 5.0   | 4.5   |
| <b>Budget balance</b> (as a % of GDP)        | -6.2                                                                                      | -6.7 | -5.0 | -4.3 <sup>1</sup> | -3.7 <sup>1</sup> | -2.8                                                                                        | -3.0 | -3.0 | -3.0  | -3.0  | -3.0                                                                                         | -2.6 | -0.9 | -2.3  | -2.4  | 0.1                                                                                         | -0.8 | -2.4 | -3.2  | -2.5  |
| <b>Inflation</b> (avg. %)                    | 14.5                                                                                      | 17.6 | 3.7  | 4.5               | 3.6               | 15.3                                                                                        | 9.5  | 2.4  | 4.6   | 4.1   | 9.3                                                                                          | 7.2  | 2.0  | 2.5   | 2.2   | 10.7                                                                                        | 8.1  | 3.0  | 3.8   | 2.9   |
| <b>Reference rate</b> <sup>2</sup> (eop., %) | 16.1                                                                                      | 10.3 | 6.5  | 6.5               | 6.0               | 1.4                                                                                         | 4.0  | 3.0  | 1.9   | 2.0   | 2.0                                                                                          | 4.0  | 3.0  | 1.9   | 2.0   | 2.0                                                                                         | 4.0  | 3.0  | 1.9   | 2.0   |

|                                              |  Serbia |      |      |       |       |  Uzbekistan |      |      |       |       |  Ukraine |       |       |       |       |  Montenegro |      |      |       |       |
|----------------------------------------------|------------------------------------------------------------------------------------------|------|------|-------|-------|-----------------------------------------------------------------------------------------------|------|------|-------|-------|---------------------------------------------------------------------------------------------|-------|-------|-------|-------|------------------------------------------------------------------------------------------------|------|------|-------|-------|
|                                              | 2022                                                                                     | 2023 | 2024 | 2025F | 2026F | 2022                                                                                          | 2023 | 2024 | 2025F | 2026F | 2022                                                                                        | 2023  | 2024  | 2025F | 2026F | 2022                                                                                           | 2023 | 2024 | 2025F | 2026F |
| <b>GDP growth</b> (annual, %)                | 2.6                                                                                      | 3.8  | 3.9  | 2.2   | 3.2   | 6.0                                                                                           | 6.3  | 6.5  | 7.6   | 6.5   | -28.8                                                                                       | 5.3   | 2.9   | 1.8   | 3.0   | 7.7                                                                                            | 6.5  | 3.2  | 3.0   | 3.1   |
| <b>Unemployment</b> (%)                      | 9.6                                                                                      | 9.5  | 8.5  | 8.7   | 8.3   | 8.9                                                                                           | 7.7  | 6.0  | 5.5   | 5.0   | 21.0                                                                                        | 18.2  | 15.0  | 12.0  | 11.0  | 14.7                                                                                           | 13.1 | 11.5 | 10.5  | 9.7   |
| <b>Budget balance</b> (as a % of GDP)        | -3.0                                                                                     | -2.1 | -2.0 | -3.0  | -3.0  | -3.7                                                                                          | -4.0 | -3.2 | -3.0  | -3.0  | -16.1                                                                                       | -20.4 | -17.7 | -18.0 | -17.0 | -4.2                                                                                           | 0.1  | -3.0 | -4.9  | -3.8  |
| <b>Inflation</b> (avg. %)                    | 12.0                                                                                     | 12.4 | 4.7  | 4.6   | 4.0   | 11.4                                                                                          | 10.0 | 9.6  | 8.9   | 7.0   | 20.2                                                                                        | 12.9  | 6.5   | 13.0  | 7.7   | 13.0                                                                                           | 8.6  | 3.3  | 4.2   | 3.7   |
| <b>Reference rate</b> <sup>2</sup> (eop., %) | 5.0                                                                                      | 6.5  | 5.8  | 5.8   | 5.3   | 15.0                                                                                          | 14.0 | 13.5 | 14.0  | 12.5  | 25.0                                                                                        | 15.0  | 13.5  | 15.0  | 12.5  | -                                                                                              | -    | -    | -     | -     |

|                                              |  Albania |      |      |       |       |  Moldova |      |      |       |       |  Russia |      |      |       |       |
|----------------------------------------------|--------------------------------------------------------------------------------------------|------|------|-------|-------|---------------------------------------------------------------------------------------------|------|------|-------|-------|---------------------------------------------------------------------------------------------|------|------|-------|-------|
|                                              | 2022                                                                                       | 2023 | 2024 | 2025F | 2026F | 2022                                                                                        | 2023 | 2024 | 2025F | 2026F | 2022                                                                                        | 2023 | 2024 | 2025F | 2026F |
| <b>GDP growth</b> (annual, %)                | 4.8                                                                                        | 3.9  | 4.0  | 3.5   | 3.6   | -4.6                                                                                        | 1.2  | 0.1  | 2.0   | 2.7   | -1.4                                                                                        | 4.1  | 4.3  | 0.8   | 1.1   |
| <b>Unemployment</b> (%)                      | 11.3                                                                                       | 10.1 | 9.4  | 9.3   | 9.0   | 3.1                                                                                         | 4.6  | 4.6  | 4.8   | 4.9   | 3.9                                                                                         | 3.2  | 2.5  | 2.3   | 2.7   |
| <b>Budget balance</b> (as a % of GDP)        | -3.7                                                                                       | -1.4 | -0.7 | -2.5  | -3.0  | -3.3                                                                                        | -5.1 | -3.9 | -5.0  | -5.0  | -2.1                                                                                        | -1.8 | -1.7 | -3.0  | -1.5  |
| <b>Inflation</b> (avg. %)                    | 6.7                                                                                        | 4.8  | 2.2  | 2.3   | 2.8   | 28.7                                                                                        | 13.4 | 4.7  | 7.8   | 5.5   | 13.8                                                                                        | 6.0  | 8.4  | 8.9   | 6.0   |
| <b>Reference rate</b> <sup>2</sup> (eop., %) | 2.8                                                                                        | 3.3  | 2.8  | 2.5   | 2.5   | 20.0                                                                                        | 4.8  | 3.6  | 6.0   | 6.5   | 7.5                                                                                         | 16.0 | 21.0 | 16.0  | 11.0  |

Source: OTP Research Department.

<sup>1</sup> Official government deficit target. <sup>2</sup> Base rates, except for: Hungary: 3M BUBOR; Croatia and Slovenia: ECB deposit facility rate; Bulgaria: Leonia Plus interbank rate; Albania: 3M Tribor; Moldova: 91 days T-bill.



## Management reaffirmed its guidance for the Group's 2025 performance

In 2025 the management doesn't expect a meaningful change in the operating environment, with geopolitical uncertainties persisting. In light of 9M 2025 results and trends, management doesn't consider it justified to make any substantial changes to its expectations for the 2025 financial year:

|                                                                                                                                                        | 2024<br>audited | 9M 2025<br>reported | 9M 2025<br>pro-rata |
|--------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------|---------------------|---------------------|
| FX-adjusted organic performing loan volume growth may be above 9% reported in 2024.                                                                    | 9%              | 10%                 | 10%                 |
| The net interest margin may be similar to the 4.28% achieved in 2024.                                                                                  | 4.28%           | 4.30%               | 4.30%               |
| The cost-to-income ratio may be close to the 41.3% reported in 2024.                                                                                   | 41.3%           | 39.5%               | 39.3%               |
| Amid improving Stage 3 ratio (4Q 2024: 3.6%, 1Q 2025: 3.5%, 2Q: 3.4%, 3Q: 3.4%), credit risk cost rate may be higher than the 38 bps reported in 2024. | 38 bps          | 70 bps              | 70 bps              |
| ROE may be lower than in 2024 (23.5%) due to the expected decrease in leverage.                                                                        | 23.5%           | 21.8%               | 22.7%               |

Pursuant to the resolution of the AGM, OTP Bank paid out HUF 270 billion dividend after the 2024 financial year.

In 2024, OTP Bank received two single permissions from the National Bank of Hungary for share buybacks, in the total amount of HUF 120 billion. In 2025, this was followed by an already completed buyback programme worth HUF 60 billion authorized by the supervisory authority. Furthermore, on 24 April 2025 the central bank granted another single permission for OTP Bank to buy back treasury shares in the amount of HUF 150 billion until 31 December 2025. Under the umbrella of this permission, OTP Bank started to buy back treasury shares on 13 June 2025, and by 4 November 2025 altogether HUF 88 billion worth of treasury shares were repurchased.

Note: indicators presented in the 9M 2025 pro-rata column reflect the assumption of prorated recognition of certain full-year items that were booked in a lump sum.

---

## **Cross sections and detailed financials**

## Operating profit increased by 16% y-o-y organically and FX-adjusted

| Consolidated P&L (in HUF billion)       | 2024          | 9M 2024      | 9M 2025      | Y-o-Y<br>FX-adj. w/o<br>OBR | 2Q 2025     | 3Q 2025     | Q-o-Q<br>FX-adj. |
|-----------------------------------------|---------------|--------------|--------------|-----------------------------|-------------|-------------|------------------|
| Net interest income                     | 1,783         | 1,322        | 1,435        | 9%                          | 481         | 489         | 4%               |
| Net fees and commissions                | 546           | 397          | 444          | 11%                         | 152         | 153         | 2%               |
| Other net non-interest income           | 306           | 209          | 295          | 48%                         | 114         | 96          | -14%             |
| <b>Total income</b>                     | <b>2,634</b>  | <b>1,928</b> | <b>2,174</b> | <b>14%</b>                  | <b>747</b>  | <b>738</b>  | <b>1%</b>        |
| Personnel expenses                      | -564          | -410         | -455         | 13%                         | -154        | -156        | 3%               |
| Depreciation                            | -119          | -87          | -98          | 14%                         | -33         | -34         | 5%               |
| Other expenses                          | -406          | -294         | -306         | 6%                          | -99         | -100        | 3%               |
| <b>Operating expenses</b>               | <b>-1,089</b> | <b>-791</b>  | <b>-859</b>  | <b>11%</b>                  | <b>-286</b> | <b>-291</b> | <b>3%</b>        |
| <b>Operating profit</b>                 | <b>1,545</b>  | <b>1,137</b> | <b>1,315</b> | <b>16%</b>                  | <b>461</b>  | <b>447</b>  | <b>-1%</b>       |
| Provision for impairment on loan losses | -90           | -31          | -133         | 363%                        | -58         | -51         | -9%              |
| Other risk cost                         | -69           | -35          | -23          | -33%                        | -9          | -6          | -32%             |
| <b>Total risk cost</b>                  | <b>-158</b>   | <b>-66</b>   | <b>-156</b>  | <b>146%</b>                 | <b>-67</b>  | <b>-57</b>  | <b>-13%</b>      |
| <b>Profit before tax</b>                | <b>1,387</b>  | <b>1,071</b> | <b>1,159</b> | <b>8%</b>                   | <b>394</b>  | <b>390</b>  | <b>1%</b>        |
| Taxes <sup>1</sup>                      | -311          | -245         | -310         | 26%                         | -64         | -59         | -5%              |
| <b>Profit after tax</b>                 | <b>1,076</b>  | <b>826</b>   | <b>849</b>   | <b>3%</b>                   | <b>330</b>  | <b>330</b>  | <b>2%</b>        |

| Main consolidated performance indicators                    | 2024  | 9M 2024 | 9M 2025 | Y-o-Y  | 2Q 2025 | 3Q 2025 | Q-o-Q |
|-------------------------------------------------------------|-------|---------|---------|--------|---------|---------|-------|
| Stage 3 ratio                                               | 3.6%  | 4.0%    | 3.4%    | -0.5%  | 3.4%    | 3.4%    | 0.0%  |
| CET 1 = Tier 1 ratio                                        | 18.9% | 19.1%   | 18.4%   | -0.7%p | 18.0%   | 18.4%   | 0.4%p |
| MREL ratio                                                  | 30.1% | 29.3%   | 26.5%   | -2.8%p | 26.4%   | 26.5%   | 0.0%p |
| Leverage ratio (according to CRR: capital / total exposure) | 10.4% | 10.6%   | 10.3%   | -0.2%p | 10.3%   | 10.3%   | 0.0%p |
| Liquidity Coverage Ratio (LCR)                              | 266%  | 231%    | 235%    | 4%p    | 230%    | 235%    | 5%p   |
| Net Stable Funding Ratio (NSFR)                             | 151%  | 154%    | 152%    | -2%p   | 152%    | 152%    | 0%p   |

<sup>1</sup> Corporate income tax, banking taxes (excluding Hungarian financial transaction tax), Hungarian local business tax and innovation contribution, tax on dividend payments by subsidiaries.

**Cumulated net interest income advanced by 9% y-o-y organically and FX-adjusted; in 3Q the improvement continued with 4% FX-adjusted q-o-q growth**

 Sale of Romania

| NET INTEREST INCOME                                                                                                 | 9M 2025<br>(HUF billion) | 3Q 2025<br>(HUF billion) | 9M 2025 Y-o-Y<br>(HUF billion) |                        | 3Q 2025 Q-o-Q<br>(HUF billion) |                      |
|---------------------------------------------------------------------------------------------------------------------|--------------------------|--------------------------|--------------------------------|------------------------|--------------------------------|----------------------|
|  <b>OTP Group</b>                    | <b>1,435</b>             | <b>489</b>               | <b>141</b> <sup>1</sup>        | 114 9%/9% <sup>1</sup> | <b>8</b>                       | 2%/4% <sup>1</sup>   |
|  <b>OTP CORE</b><br>(Hungary)        | <b>480</b>               | <b>167</b>               | <b>52</b>                      | 12%                    | <b>6</b>                       | 4% <sup>1</sup>      |
|  <b>DSK Group</b><br>(Bulgaria)      | <b>206</b>               | <b>69</b>                | <b>8</b>                       | 4%/2% <sup>2</sup>     | <b>0</b>                       | 1%/3% <sup>2</sup>   |
|  <b>OBS</b><br>(Slovenia)            | <b>136</b>               | <b>45</b>                | <b>-9</b>                      | -6%/-8% <sup>2</sup>   | <b>1</b>                       | 1%/4% <sup>2</sup>   |
|  <b>OBH</b><br>(Croatia)             | <b>80</b>                | <b>27</b>                | <b>3</b>                       | 4%/1% <sup>2</sup>     | <b>0</b>                       | 2%/4% <sup>2</sup>   |
|  <b>OBSrb</b><br>(Serbia)            | <b>89</b>                | <b>30</b>                | <b>3</b>                       | 4%/1% <sup>2</sup>     | <b>0</b>                       | -1%/1% <sup>2</sup>  |
|  <b>Ipoteka Bank</b><br>(Uzbekistan) | <b>71</b>                | <b>24</b>                | <b>-12</b>                     | -14%                   | <b>0</b>                       | 0%/3% <sup>2</sup>   |
|  <b>OBU</b><br>(Ukraine)             | <b>72</b>                | <b>24</b>                | <b>6</b>                       | 8%/14% <sup>2</sup>    | <b>0</b>                       | -1%/4% <sup>2</sup>  |
|  <b>CKB Group</b><br>(Montenegro)    | <b>27</b>                | <b>9</b>                 | <b>1</b>                       | 5%/2% <sup>2</sup>     | <b>1</b>                       | 6%/8% <sup>2</sup>   |
|  <b>OBA</b><br>(Albania)             | <b>26</b>                | <b>8</b>                 | <b>1</b>                       | 3%/-3% <sup>2</sup>    | <b>0</b>                       | -4%/-3% <sup>2</sup> |
|  <b>OBM</b><br>(Moldova)            | <b>13</b>                | <b>5</b>                 | <b>2</b>                       | 16%                    | <b>0</b>                       | 8%                   |
|  <b>OBRu</b><br>(Russia)           | <b>214</b>               | <b>75</b>                | <b>84</b>                      | 64%/54% <sup>2</sup>   | <b>2</b>                       | 3%/8% <sup>2</sup>   |
|  <b>Merkantil</b><br>(Hungary)     | <b>19</b>                | <b>6</b>                 | <b>1</b>                       | 6%                     | <b>0</b>                       | 4%                   |
| <b>Others</b>                                                                                                       | <b>3</b>                 | <b>0</b>                 | <b>0</b>                       | 15%                    | <b>-2</b>                      | -104%                |

<sup>1</sup> The cumulative NII increased by 12% y-o-y at **OTP Core**, primarily driven by margin improvement, partly attributable to the continued expansion of retail deposits. The growth in business volumes also contributed positively to interest income. In 3Q, NII rose by 4% q-o-q, reflecting both the 8 bps margin widening and the sustained growth in volumes.

<sup>2</sup> In **EUR-linked countries** the y-o-y NII growth was driven by expanding volumes, offsetting typically contracting margins. Slovenia was an exception as NII dropped by 8% in EUR, despite an expansion in performing loan volumes. On quarterly basis, all these countries demonstrated positive NII momentum.

<sup>3</sup> **The Uzbek** NII declined by 14% y-o-y due to higher interest expenses on growing and more expensive deposits. In 3Q, NII increased by 3% q-o-q in LCY terms. As a one-off item, the application of a higher discount rate in the calculation of interest accruals on Stage 3 loans had a HUF 2 billion one-off negative impact on NII, which was fully offset against credit risk costs. Excluding this item, NII would have grown by 11% q-o-q, supported by loan growth and higher average rates on newly disbursed consumer loans.

<sup>1</sup> FX-adjusted change without the effect of the sale of Romania.

<sup>2</sup> FX-adjusted changes.

## Consolidated net interest margin remained stable in the third quarter, driven mainly by the continued trend-like improvement at OTP Core (Hungary)

| NET INTEREST MARGIN                                                                                                  | 3Q 2024                                                                                   | 2Q 2025                                                                                    | 3Q 2025                                                                                     |   |
|----------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------|---|
|  <b>OTP Group</b>                     |  4.26%   |  4.31%    |  4.31%   |   |
|  <b>OTP CORE</b><br>(Hungary)        |  2.93%   |  3.09%    |  3.17%   | 1 |
|  <b>DSK Group</b><br>(Bulgaria)      |  3.79%   |  3.51%    |  3.43%   | 2 |
|  <b>OBS</b><br>(Slovenia)            |  3.12%   |  2.97%    |  3.01%   |   |
|  <b>OBH</b><br>(Croatia)             |  2.92%   |  2.82%    |  2.70%   |   |
|  <b>OBSrb</b><br>(Serbia)            |  3.74%   |  3.43%    |  3.31%   |   |
|  <b>Ipoteka Bank</b><br>(Uzbekistan) |  9.00%   |  6.96%   |  6.85%   | 3 |
|  <b>OBU</b><br>(Ukraine)             |  8.24%   |  8.65%   |  8.65%   |   |
|  <b>CKB Group</b><br>(Montenegro)   |  5.14%  |  4.44%  |  4.42%  | 2 |
|  <b>OBA</b><br>(Albania)           |  4.55% |  4.35% |  4.02% | 4 |
|  <b>OBM</b><br>(Moldova)           |  3.37% |  4.22% |  4.60% | 5 |
|  <b>OBRu</b><br>(Russia)           |  9.60% |  9.49% |  9.48% |   |

1 At **OTP Core** the margin grew by 25 bps y-o-y and 8 bps q-o-q, to a great extent shaped by the continued expansion in retail deposits as well as their increasing share on the liability side.

2 In **EUR-linked countries** margins typically followed a trend-like decreasing trajectory on the back of declining EUR rate environment, given the negative sensitivity to EUR rate cuts. ECB's deposit rate stood at 3.5% at the end of September 2024, down to 3.0% by the end of 2024, and further down to 2.0% by September 2025.

3 In **Uzbekistan**, the 214 bps y-o-y margin decline was largely driven by higher interest expenses on growing and more expensive deposit volumes. This was only partially offset by the higher interest income on expanding loan volumes and financial assets.

4 In **Albania** the q-o-q margin decline was driven by the sharper decline in lending rates than in deposit rates, especially in retail deposit rates. Additionally, deposit growth significantly outpaced loan expansion, weighing on the margin.

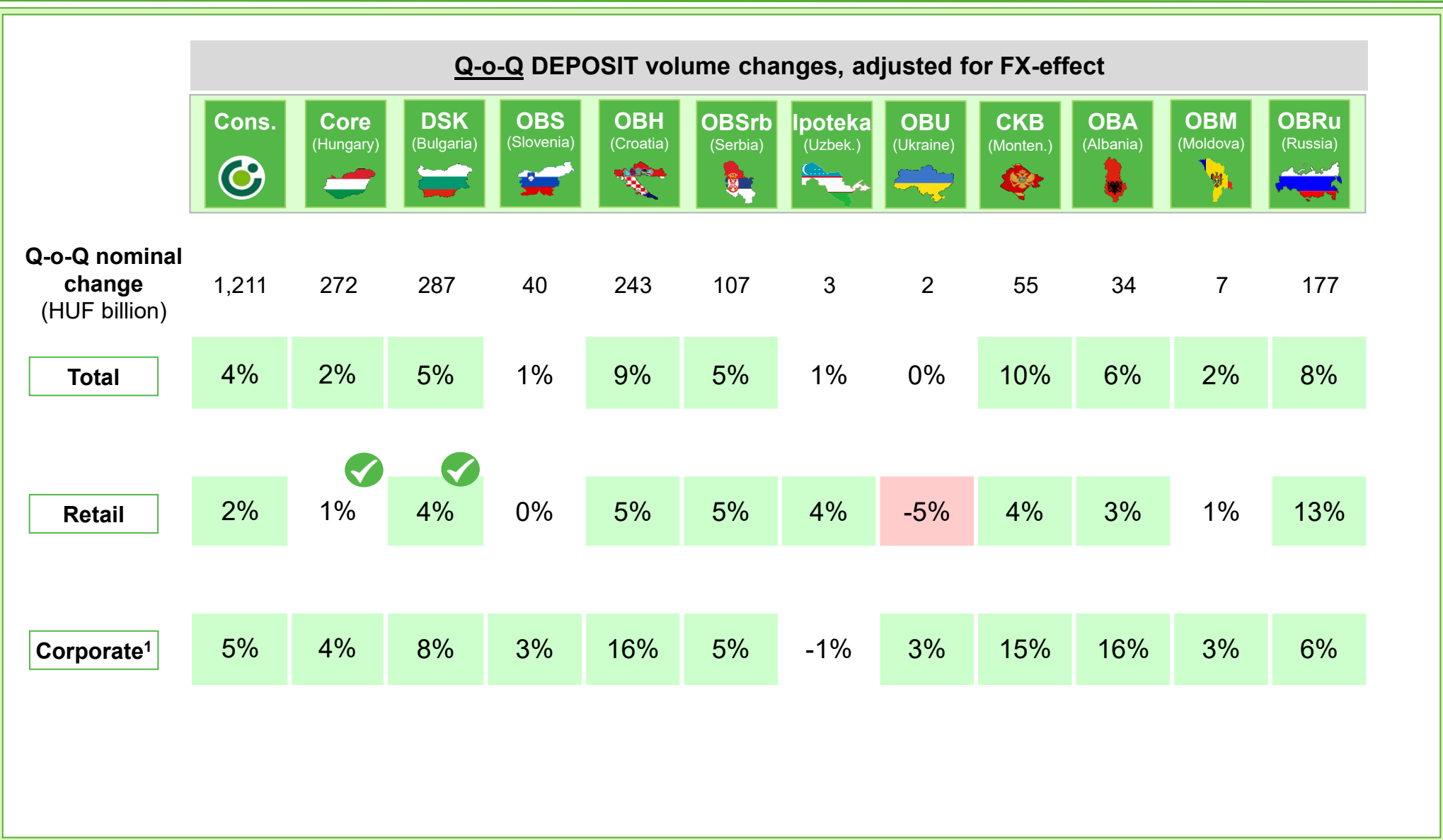
5 In **Moldova** the 38 bps q-o-q margin improvement was driven by the repricing of mortgage and cash loans in September, in the wake of the increasing reference rate for variable rate retail loans.

The consolidated performing loan portfolio increased by 3% q-o-q, driven by continued strong growth in retail exposures. In Uzbekistan the quarterly growth in consumer loans accelerated to 9%

| Q-o-Q performing (Stage 1+2) LOAN volume changes, adjusted for FX effect |                                                                                            |                                                                                                                     |                                                                                                        |                                                                                                        |                                                                                                       |                                                                                                          |                                                                                                            |                                                                                                         |                                                                                                         |                                                                                                         |                                                                                                         |                                                                                                         |
|--------------------------------------------------------------------------|--------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------|
|                                                                          | Cons.<br> | Core <sup>2</sup><br>(Hungary)<br> | DSK<br>(Bulgaria)<br> | OBS<br>(Slovenia)<br> | OBH<br>(Croatia)<br> | OBSrb<br>(Serbia)<br> | Ipoteka<br>(Uzbek.)<br> | OBU<br>(Ukraine)<br> | CKB<br>(Monten.)<br> | OBA<br>(Albania)<br> | OBM<br>(Moldova)<br> | OBRu<br>(Russia)<br> |
| Q-o-Q nominal change (HUF billion)                                       | 803                                                                                        | 226                                                                                                                 | 275                                                                                                    | 26                                                                                                     | 10                                                                                                    | 82                                                                                                       | 11                                                                                                         | 26                                                                                                      | 10                                                                                                      | 9                                                                                                       | 14                                                                                                      | 92                                                                                                      |
| Total                                                                    | 3%                                                                                         | 3%                                                                                                                  | 6%                                                                                                     | 1%                                                                                                     | 0%                                                                                                    | 4%                                                                                                       | 1%                                                                                                         | 7%                                                                                                      | 2%                                                                                                      | 2%                                                                                                      | 8%                                                                                                      | 7%                                                                                                      |
| Consumer                                                                 | 4%                                                                                         | 3%                                 | 3%                                                                                                     | 4%                                                                                                     | 2%                                                                                                    | 5%                                                                                                       | 9%                      | 15%                  | 5%                                                                                                      | 4%                                                                                                      | 8%                                                                                                      | 7%                                                                                                      |
| Mortgage                                                                 | 4%                                                                                         | 3%                                 | 8%                                                                                                     | 1%                                                                                                     | 2%                                                                                                    | 3%                                                                                                       | 6%                                                                                                         |                                                                                                         | 4%                                                                                                      | 3%                                                                                                      | 7%                                                                                                      |                                                                                                         |
| Corporate <sup>1</sup>                                                   | 2%                                                                                         | 3%                                | 6%                                                                                                     | 0%                                                                                                     | -2%                                                                                                   | 3%                                                                                                       | -17%                                                                                                       | 6%                  | -1%                                                                                                     | 1%                                                                                                      | 8%                                                                                                      | -5%                                                                                                     |
| Leasing                                                                  | 3%                                                                                         | 4%                                                                                                                  | 3%                                                                                                     | 2%                                                                                                     | 0%                                                                                                    | 1%                                                                                                       |                                                                                                            | 6%                 | -4%                                                                                                     | -1%                                                                                                     | 7%                                                                                                      |                                                                                                         |

<sup>1</sup> Loans to MSE and corporate clients.  
<sup>2</sup> In the Leasing row the leasing volume change applies to Merkantil Group (Hungarian leasing).

Consolidated deposits expanded by 4% q-o-q. The increasing trend in Hungarian and Bulgarian retail deposits continued



<sup>1</sup> Including MSE and corporate deposits.

## The first nine months net fee income increased by 11% y-o-y organically and FX-adjusted

| NET FEE INCOME                                                                    |                              | 9M 2025<br>(HUF billion) | 3Q 2025<br>(HUF billion) | 9M 2025 Y-o-Y<br>(HUF billion)                    |                      | 3Q 2025 Q-o-Q<br>(HUF billion)      |                        |
|-----------------------------------------------------------------------------------|------------------------------|--------------------------|--------------------------|---------------------------------------------------|----------------------|-------------------------------------|------------------------|
|    | OTP Group                    | 444                      | 153                      | <div><div>50<sup>1</sup></div><div>47</div></div> | 12%/11% <sup>1</sup> | <div><div>1</div><div></div></div>  | 0%/2% <sup>2</sup>     |
|    | OTP CORE<br>(Hungary)        | 178                      | 64                       | <div><div>17</div><div></div></div>               | 11%                  | <div><div>3</div><div></div></div>  | 5% <sup>1</sup>        |
|    | DSK Group<br>(Bulgaria)      | 70                       | 24                       | <div><div>9</div><div></div></div>                | 15%/12% <sup>2</sup> | <div><div>1</div><div></div></div>  | 3%                     |
|    | OBS<br>(Slovenia)            | 39                       | 13                       | <div><div>-1</div><div></div></div>               | -2%/-6% <sup>2</sup> | <div><div>0</div><div></div></div>  | -3%                    |
|    | OBH<br>(Croatia)             | 24                       | 9                        | <div><div>2</div><div></div></div>                | 9%/6% <sup>2</sup>   | <div><div>0</div><div></div></div>  | 5%                     |
|    | OBSrb<br>(Serbia)            | 17                       | 6                        | <div><div>3</div><div></div></div>                | 17%/14% <sup>2</sup> | <div><div>0</div><div></div></div>  | -1%                    |
|    | Ipoteka Bank<br>(Uzbekistan) | 10                       | 4                        | <div><div>3</div><div></div></div>                | 38%                  | <div><div>1</div><div></div></div>  | 55% <sup>3</sup>       |
|    | OBU<br>(Ukraine)             | 6                        | 2                        | <div><div>0</div><div></div></div>                | -3%                  | <div><div>0</div><div></div></div>  | 7%                     |
|    | CKB Group<br>(Montenegro)    | 8                        | 3                        | <div><div>1</div><div></div></div>                | 9%/6% <sup>2</sup>   | <div><div>0</div><div></div></div>  | -3%                    |
|    | OBA<br>(Albania)             | 3                        | 1                        | <div><div>0</div><div></div></div>                | -2%/-7% <sup>2</sup> | <div><div>0</div><div></div></div>  | 11%                    |
|   | OBM<br>(Moldova)             | 2                        | 1                        | <div><div>0</div><div></div></div>                | 1%                   | <div><div>0</div><div></div></div>  | -2%                    |
|  | OBRu<br>(Russia)             | 58                       | 18                       | <div><div>20</div><div></div></div>               | 52%/43% <sup>2</sup> | <div><div>-3</div><div></div></div> | -15%/-11% <sup>2</sup> |
|  | Fund Mgmt.<br>(Hungary)      | 22                       | 7                        | <div><div>2</div><div></div></div>                | 8%                   | <div><div>-2</div><div></div></div> | -19%                   |
|                                                                                   | Others                       | 7                        | 2                        | <div><div>-5</div><div></div></div>               | -42%                 | <div><div>0</div><div></div></div>  | -12%                   |

1

At **OTP Core**, 9M net fee income increased by HUF 17 billion. A major part of this stemmed from securities commissions propelled by the reallocation of retail savings, while the stronger commission income from deposits, transactions and cards was almost fully offset by the HUF 37.4 billion growth in financial transaction tax expenses, owing to the hike in the FTT rate from August 2024, and to the new FX conversion levy introduced in October 2024. The nine-month commission income on the SZÉP card business, which was included into the Core segment from 2025, amounted to HUF 6.0 billion. This was largely counterbalanced by the reclassification of an expense item from operating costs to this line, starting from January. On a quarterly basis, fee income rose by 5%, mainly due to the increase in merchant commissions.

2

In **Bulgaria** the cumulated net fees increased by 12% in BGN terms, primarily driven by the growth in retail business and transactional volumes.

3

At **Ipoteka**, cumulated net fees grew 38% y-o-y, largely due to newly introduced fees related to cash loans and other commissions implemented in 3Q, resulting in a 55% q-o-q jump.

1 At **OTP Core**, 9M net fee income increased by HUF 17 billion. A major part of this stemmed from securities commissions propelled by the reallocation of retail savings, while the stronger commission income from deposits, transactions and cards was almost fully offset by the HUF 37.4 billion growth in financial transaction tax expenses, owing to the hike in the FTT rate from August 2024, and to the new FX conversion levy introduced in October 2024. The nine-month commission income on the SZÉP card business, which was included into the Core segment from 2025, amounted to HUF 6.0 billion. This was largely counterbalanced by the reclassification of an expense item from operating costs to this line, starting from January. On a quarterly basis, fee income rose by 5%, mainly due to the increase in merchant commissions.

2 In **Bulgaria** the cumulated net fees increased by 12% in BGN terms, primarily driven by the growth in retail business and transactional volumes.

3 At **Ipoteka**, cumulated net fees grew 38% y-o-y, largely due to newly introduced fees related to cash loans and other commissions implemented in 3Q, resulting in a 55% q-o-q jump.

<sup>1</sup> FX-adjusted change without the effect of the sale of Romania.

<sup>2</sup> FX-adjusted changes.

## In the third quarter other income moderated q-o-q mainly due to base effects in Hungary

■ Sale of Romania

| OTHER INCOME                                                                      |                              | 9M 2025<br>(HUF billion) | 3Q 2025<br>(HUF billion) | 9M 2025 Y-o-Y<br>(HUF billion) |                                                                                        | 3Q 2025 Q-o-Q<br>(HUF billion) |                                                                                          |                        |
|-----------------------------------------------------------------------------------|------------------------------|--------------------------|--------------------------|--------------------------------|----------------------------------------------------------------------------------------|--------------------------------|------------------------------------------------------------------------------------------|------------------------|
|    | OTP Group                    | 295                      | 96                       |                                | 90 <sup>1</sup> 86                                                                     | 41%/48% <sup>1</sup>           | -18   | -16%/-14% <sup>2</sup> |
|    | OTP CORE<br>(Hungary)        | 59                       | 18                       |                                | 9                                                                                      | 17%                            | -11   | -39% <sup>1</sup>      |
|    | DSK Group<br>(Bulgaria)      | 19                       | 6                        |                                | 4                                                                                      | 28%                            | -2    | -26%                   |
|    | OBS<br>(Slovenia)            | 6                        | 1                        |                                | 1                                                                                      | 35%                            | -1                                                                                       | -35%                   |
|    | OBH<br>(Croatia)             | 4                        | 1                        | 0                              |                                                                                        | -1%                            | -1    | -66%                   |
|    | OBSrb<br>(Serbia)            | 13                       | 4                        |                                | 2                                                                                      | 20%                            | 0                                                                                        | -1%                    |
|    | Ipoteka Bank<br>(Uzbekistan) | 2                        | 1                        | -2                             |                                                                                        | -49%                           | 1     | 1,131%                 |
|    | OBU<br>(Ukraine)             | 3                        | 1                        |                                | 2                                                                                      | 134%                           | 1     | 134%                   |
|    | CKB Group<br>(Montenegro)    | 1                        | 0                        |                                | 0                                                                                      | 10%                            | 0                                                                                        | 25%                    |
|  | OBA<br>(Albania)             | 2                        | 1                        | 0                              |                                                                                        | -4%                            | 0                                                                                        | 24%                    |
|  | OBM<br>(Moldova)             | 5                        | 2                        | -2                             |                                                                                        | -27%                           | 0                                                                                        | 23%                    |
|  | OBRu<br>(Russia)             | 136                      | 47                       |                                |  70 | 106%                           | 3   | 6%                     |
|                                                                                   | Others                       | 46                       | 14                       |                                | 6   | 14%                            | -7  | -34% <sup>2</sup>      |

<sup>1</sup> At **OTP Core** the other income decreased by HUF 11 billion q-o-q, driven by, on one hand, by base effect: in 2Q nearly HUF 20 billion income stemmed from the dividend paid by MOL Plc. and the fair value adjustment (FVA) of the MOL-OTP treasury share swap agreement. At the same time, the FVA on subsidized housing (CSOK) and baby loan portfolios improved the q-o-q dynamics of other income by almost HUF 15 billion. Latter was due to the q-o-q changes in the spot and forward yield curves used in the valuation models.

<sup>2</sup> In the **Others** segment, the HUF 7 billion q-o-q decrease was caused by the ‘Other Hungarian subsidiaries’ segment, primarily induced by the base effect of investments’ revaluation at PortfoLion private equity firm in 2Q 2025 in the amount of +HUF 6 billion, as well as the q-o-q moderating contribution of agricultural companies.

<sup>1</sup> At **OTP Core** the other income decreased by HUF 11 billion q-o-q, driven by, on one hand, by base effect: in 2Q nearly HUF 20 billion income stemmed from the dividend paid by MOL Plc. and the fair value adjustment (FVA) of the MOL-OTP treasury share swap agreement. At the same time, the FVA on subsidized housing (CSOK) and baby loan portfolios improved the q-o-q dynamics of other income by almost HUF 15 billion. Latter was due to the q-o-q changes in the spot and forward yield curves used in the valuation models.

<sup>2</sup> In the **Others** segment, the HUF 7 billion q-o-q decrease was caused by the 'Other Hungarian subsidiaries' segment, primarily induced by the base effect of investments' revaluation at PortfoLion private equity firm in 2Q 2025 in the amount of +HUF 6 billion, as well as the q-o-q moderating contribution of agricultural companies.

<sup>1</sup> FX-adjusted change without the effect of the sale of Romania.

<sup>2</sup> FX-adjusted change.

## In the first nine months operating costs increased by 11% y-o-y organically and FX-adjusted

| OPERATING COSTS                                                                    |                           | 9M 2025<br>(HUF billion) | Y-o-Y<br>(HUF billion) |    | Y-o-Y, FX-adjusted<br>(HUF billion) |                 |    |                     |   |
|------------------------------------------------------------------------------------|---------------------------|--------------------------|------------------------|----|-------------------------------------|-----------------|----|---------------------|---|
|     | OTP Group                 | 859                      | 92 <sup>1</sup>        | 68 | 9%/12% <sup>1</sup>                 | 81 <sup>1</sup> | 57 | 7%/11% <sup>1</sup> |   |
|    | OTP CORE<br>(Hungary)     | 354                      | 34                     |    | 11%                                 | 34              |    | 11%                 | 1 |
|    | DSK Group<br>(Bulgaria)   | 96                       | 7                      |    | 8%                                  | 5               |    | 5%                  | 2 |
|    | OBS<br>(Slovenia)         | 76                       | -3                     |    | -4%                                 | -5              |    | -6%                 |   |
|    | OBH<br>(Croatia)          | 55                       | 7                      |    | 14%                                 | 5               |    | 11%                 |   |
|    | OBSrb<br>(Serbia)         | 46                       | 5                      |    | 12%                                 | 4               |    | 10%                 |   |
|    | Ipoteka<br>(Uzbekistan)   | 38                       | 6                      |    | 19%                                 | 6               |    | 21%                 | 3 |
|    | OBU<br>(Ukraine)          | 26                       | 2                      |    | 9%                                  | 3               |    | 14%                 |   |
|    | CKB Group<br>(Montenegro) | 14                       | 1                      |    | 11%                                 | 1               |    | 8%                  |   |
|    | OBA<br>(Albania)          | 14                       | 1                      |    | 9%                                  | 0               |    | 3%                  |   |
|   | OBM<br>(Moldova)          | 11                       | 1                      |    | 11%                                 | 1               |    | 10%                 |   |
|  | OBRu<br>(Russia)          | 92                       | 27                     |    | 41%                                 | 23              |    | 33%                 |   |
|  | Merkantil<br>(Hungary)    | 12                       | 1                      |    | 8%                                  | 1               |    | 8%                  |   |
|                                                                                    | Others                    | 25                       | 2                      |    | 11%                                 | 2               |    | 11%                 |   |

1 At **OTP Core**, cumulated costs went up by 11% y-o-y. Within that, other administrative costs remained stable, which helped offset the increase in personnel expenses and depreciation – latter was mainly driven by IT investments and branch rationalization. The number of branches decreased from 329 at the end of 3Q 2024 to 303 by September, while maintaining a consistently high standard of in-branch customer service. The cost-to-income ratio improved by 0.7 pp y-o-y, dropping to 49.3%.

2 In **Bulgaria**, cumulative operating expenses increased 5% on an FX-adjusted basis, mainly due to the steadily high wage inflation.

3 In **Uzbekistan** the overall 21% FX-adjusted increase in operating expenses was mainly driven by a 43% rise in depreciation charges and a 36% increase in other administrative costs, while personnel expenses grew by 12%.

1 At **OTP Core**, cumulated costs went up by 11% y-o-y. Within that, other administrative costs remained stable, which helped offset the increase in personnel expenses and depreciation – latter was mainly driven by IT investments and branch rationalization. The number of branches decreased from 329 at the end of 3Q 2024 to 303 by September, while maintaining a consistently high standard of in-branch customer service. The cost-to-income ratio improved by 0.7 pp y-o-y, dropping to 49.3%.

2 In **Bulgaria**, cumulative operating expenses increased 5% on an FX-adjusted basis, mainly due to the steadily high wage inflation.

3 In **Uzbekistan** the overall 21% FX-adjusted increase in operating expenses was mainly driven by a 43% rise in depreciation charges and a 36% increase in other administrative costs, while personnel expenses grew by 12%.

<sup>1</sup> Changes without the effect of the sale of Romania.

Out of the HUF 57 billion total risk costs created in 3Q, HUF 29 billion was recognized in Russia. In Bulgaria impairments were booked primarily on the consumer loan book, whereas in Uzbekistan on two large corporate exposures

| TOTAL RISK COST                                                                                                      | 2024<br>(HUF billion) | 2024<br>credit risk<br>cost rate <sup>1</sup> | 2Q 2025<br>(HUF billion) | 3Q 2025<br>(HUF billion) | 9M 2025<br>(HUF billion) | 9M 2025<br>credit risk<br>cost rate <sup>1</sup> | 1                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |
|----------------------------------------------------------------------------------------------------------------------|-----------------------|-----------------------------------------------|--------------------------|--------------------------|--------------------------|--------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
|  <b>OTP Group</b>                     | -158                  | 0.38%                                         | -67                      | -57                      | -156                     | 0.70%                                            | At <b>OTP Core</b> , total risk cost was -HUF 1 billion in 3Q 2025, within that credit-related impairments amounted to HUF 0.1 billion owing to recoveries on mortgage loans kept in the books of OTP Factoring, the work-out unit. The q-o-q decline was driven by base effects: in 2Q the extension of interest rate cap and provisions set aside in association with the expected negative effects of US tariffs necessitated higher impairments. On the other provisions line, in 3Q no further provisions were set aside on Russian bonds. |
|  <b>OTP CORE</b><br>(Hungary)        | -51                   | 0.01%                                         | -14                      | -1                       | -24                      | 0.26%                                            |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |
|  <b>DSK Group</b><br>(Bulgaria)      | -21                   | 0.40%                                         | -6                       | -10                      | -18                      | 0.48%                                            |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |
|  <b>OBS</b><br>(Slovenia)            | -8                    | 0.30%                                         | -1                       | -1                       | 0                        | -0.02%                                           | In <b>Bulgaria</b> , total risk cost hit -HUF 10 billion in 3Q 2025, mainly relating to unsecured household loans. In 3Q no further provisions were set aside on Russian bonds.                                                                                                                                                                                                                                                                                                                                                                 |
|  <b>OBH</b><br>(Croatia)             | 2                     | -0.41%                                        | 0                        | -1                       | -3                       | -0.10%                                           |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |
|  <b>OBSrb</b><br>(Serbia)            | -18                   | 0.75%                                         | -6                       | -6                       | -9                       | 0.51%                                            |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |
|  <b>Ipoteka Bank</b><br>(Uzbekistan) | -14                   | 1.16%                                         | -1                       | -7                       | -7                       | 0.72%                                            | In <b>Uzbekistan</b> , total risk costs reached -HUF 7 billion in 3Q, primarily driven by two large corporate loans that had been disbursed prior to the acquisition. At the end of September, approximately half of the corporate exposures was originated after the acquisition, the Stage 3 ratio of this portfolio stood at 1.8%.                                                                                                                                                                                                           |
|  <b>OBU</b><br>(Ukraine)             | 4                     | -2.21%                                        | 0                        | -3                       | -3                       | 0.67%                                            |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |
|  <b>CKB Group</b><br>(Montenegro)   | 1                     | -0.39%                                        | -1                       | 0                        | -1                       | 0.12%                                            |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |
|  <b>OBA</b><br>(Albania)           | 0                     | 0.00%                                         | 0                        | 1                        | 0                        | -0.02%                                           |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |
|  <b>OBM</b><br>(Moldova)           | 1                     | -0.36%                                        | 0                        | 0                        | -1                       | 0.31%                                            |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |
|  <b>OBRu</b><br>(Russia)           | -57                   | 6.04%                                         | -34                      | -29                      | -80                      | 7.57%                                            |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |
|  <b>Merkantil</b><br>(Hungary)     | 2                     | -0.40%                                        | -1                       | 0                        | -2                       | 0.25%                                            |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |

<sup>1</sup> A credit risk cost rate (defined as provision for impairment on loan losses / average gross customer loans) with negative sign is consistent with positive credit risk costs, i.e. releases.

## Disclaimers and contacts

*This presentation contains statements that are, or may be deemed to be, “forward-looking statements” which are prospective in nature. These forward-looking statements may be identified by the use of forward-looking terminology, or the negative thereof such as “plans”, “expects” or “does not expect”, “is expected”, “continues”, “assumes”, “is subject to”, “budget”, “scheduled”, “estimates”, “aims”, “forecasts”, “risks”, “intends”, “positioned”, “predicts”, “anticipates” or “does not anticipate”, or “believes”, or variations of such words or comparable terminology and phrases or statements that certain actions, events or results “may”, “could”, “should”, “shall”, “would”, “might” or “will” be taken, occur or be achieved. Such statements are qualified in their entirety by the inherent risks and uncertainties surrounding future expectations. Forward-looking statements are not based on historical facts, but rather on current predictions, expectations, beliefs, opinions, plans, objectives, goals, intentions and projections about future events, results of operations, prospects, financial condition and discussions of strategy.*

*By their nature, forward-looking statements involve known and unknown risks and uncertainties, many of which are beyond the control of OTP Bank. Forward-looking statements are not guarantees of future performance and may and often do differ materially from actual results. Neither OTP Bank nor any of its subsidiaries or directors, officers or advisers, provides any representation, assurance or guarantee that the occurrence of the events expressed or implied in any forward-looking statements in this presentation will actually occur. You are cautioned not to place undue reliance on these forward-looking statements which only speak as of the date of this presentation. Other than in accordance with its legal or regulatory obligations, OTP Bank is not under any obligation and OTP Bank and its subsidiaries expressly disclaim any intention, obligation or undertaking to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise. This presentation shall not, under any circumstances, create any implication that there has been no change in the business or affairs of OTP Bank since the date of this presentation or that the information contained herein is correct as at any time subsequent to its date.*

*This presentation does not constitute or form part of any offer to purchase or subscribe for any securities. The making of this presentation does not constitute a recommendation regarding any securities.*

*The distribution of this presentation in other jurisdictions may be restricted by law and persons into whose possession this presentation comes should inform themselves about, and observe, any such restrictions. Any failure to comply with these restrictions may constitute a violation of the laws of other jurisdictions.*

*The information contained in this presentation is provided as of the date of this presentation and is subject to change without notice.*

### OTP Bank Investor Relations

Tel: + 36 1 473 5460; + 36 1 473 5457

E-mail: [investor.relations@otpbank.hu](mailto:investor.relations@otpbank.hu)

[www.otpbank.hu](http://www.otpbank.hu)

---

## Questions and Answers session