

# **OTP MORTGAGE BANK LTD.**

SEPARATE FINANCIAL STATEMENTS  
IN ACCORDANCE WITH  
INTERNATIONAL FINANCIAL REPORTING  
STANDARDS AS ADOPTED BY  
THE EUROPEAN UNION TOGETHER WITH INDEPENDENT AUDITOR'S REPORT  
  
FOR THE YEAR ENDED  
31 DECEMBER 2018

## INDEPENDENT AUDITOR'S REPORT

To the Shareholder of OTP Jelzálogbank Zrt.

### *Report on the Audit of the Separate Financial Statements*

#### **Opinion**

We have audited the separate financial statements of OTP Jelzálogbank Zrt. (the “Bank”) for the year 2018, which comprise the separate statement of financial position as at December 31, 2018, which shows total assets of HUF 1,209,239 million, the related separate statement of profit or loss and the separate statement of comprehensive income, which shows a net profit for the period of HUF 27,467 million, the separate statement of changes in equity, and the separate statement of cash-flows for the year then ended, and notes to the separate financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying separate financial statements give a true and fair view of the financial position of the Bank as at December 31, 2018 and of its financial performance and its cash-flows for the year then ended, in accordance with International Financial Reporting Standards as adopted by the European Union (the “EU IFRS”), and the separate financial statements were prepared in all material respects in accordance with the provisions of the effective Hungarian Act C of 2000 on Accounting (the “Accounting Act”) relevant to the entities preparing separate financial statements in accordance with EU IFRS.

#### **Basis for Opinion**

We conducted our audit in accordance with the Hungarian National Standards on Auditing and the effective Hungarian laws and other regulations on audits. Our responsibilities under these standards are further described in the “*The Auditor’s Responsibilities for the Audit of the Separate Financial Statements*” section of our report.

We are independent of the Bank in compliance with the relevant effective Hungarian regulations and the “Rules of conduct (ethical rules) of the auditor profession and the disciplinary process” of the Chamber of Hungarian Auditors and, in respect of matters not regulated therein, the “Code of Ethics for Professional Accountants” (the IESBA Code) issued by the International Ethics Standards Board for Accountants, and we have fulfilled our other ethical responsibilities in accordance with the same ethical requirements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### **Key Audit Matters**

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the financial statements of the current period. These matters were addressed in the context of our audit of the financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

Key audit matter	How our audit addressed the matter
<b>Calculation of expected credit losses on retail loans</b>	
<p>(See notes 7. and 23.1. to the separate financial statements for the details)</p> <p>As described in the notes to the financial statements, the impairment losses have been determined in accordance with IFRS 9 <i>Financial Instruments</i>, which is a new accounting standard which requires significant professional judgement to determine the expected credit losses (“ECLs”). At the year end, the Company reported total gross loans of HUF 1,072,706 million and provisions for impairment on loan losses of HUF 9,477 million. The determination of the ECL of loans is considered a key audit matter, as it requires application of professional judgement and use of subjective assumptions by management. The most significant assumptions applied in determining the provision are the following:</p> <ul style="list-style-type: none"> <li>- the interpretation of the requirements to determine impairment under application of IFRS 9, which is reflected in the Bank’s expected credit loss model;</li> <li>- IFRS 9 credit risk staging methodology and application, including the identification of exposures with a significant deterioration in credit quality;</li> <li>- model used for impairment calculations reflecting the characteristics of the portfolio, such as valuation of collateral, probability of default and recovery rates, macroeconomic factors;</li> <li>- the application of assumptions, where there was limited or incomplete data; and</li> <li>- estimation of future cash-flows expected to be realized, including application of scenarios and scenario weights.</li> </ul>	<p>Our response as auditors included:</p> <ul style="list-style-type: none"> <li>- assessment and testing of the modeling techniques and methodology applied by the Bank in order to estimate ECLs, and evaluation of its compliance with the requirements of IFRS 9;</li> <li>- evaluating the design and testing of the operating effectiveness of internal controls over timely identification of exposures with significant increase in credit risk and monitoring of credit impaired exposures and calculating, and recording of loan loss provision;</li> <li>- assessing the collective model methodology and testing the calculations in terms of risk parameters (probability of default – PD, loss given default – LGD, expected credit loss – ECL, and macroeconomic factors) applied by the collective models including involving our specialists;</li> <li>- involving our actuarial and valuation experts to assist us in re-performing the calculation of the loss allowance and independently assessing the appropriateness of the assumptions used, the impairment methodologies and policies applied;</li> <li>- assessing on a sample basis, whether the staging and impairment triggers are captured appropriately and whether the estimation of the impairment is reasonable; and</li> <li>- assessment of the accuracy of the disclosures in the financial statements.</li> </ul>

### ***Other Information***

Other information comprises the business report of the Bank for 2018, which we obtained prior to the date of this auditor's report, and the annual report for 2018, which is expected to be made available to us after that date, but does not include the separate financial statements and our independent auditor's report thereon. Management is responsible for the other information and for the preparation of the business report in accordance with the relevant provisions of the Accounting Act and other regulations. Our opinion on the separate financial statements provided in the section of our independent auditor's report entitled "*Opinion*" does not apply to the other information.

Our responsibility in connection with our audit of the financial statements is to read the other information identified above and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated.

Furthermore, in accordance with the Accounting Act, our responsibilities regarding the business report also include reviewing the business report to assess whether the business report was prepared in accordance with the relevant provisions of the Accounting Act and other regulations, if any, including the assessment whether the business report complies with the requirements of Section 95/B. (2) e) and f) of the Accounting Act, and to express an opinion on the above and on whether the business report is consistent with the financial statements. Furthermore, in accordance with the Accounting Act we shall make a statement whether the information referred to in Section 95/B. (2) a)-d), g) and h) has been provided in the business report.

In our opinion, the business report of the Company for 2018 corresponds to the financial statements of the Company for 2018 and the relevant provisions of the Accounting Act in all material respects. The information referred to in Section 95/B. (2) a)-d), g) and h) of the Accounting Act has been provided.

As the Company is not subject to additional requirements under any other regulation in connection with the business report, we have not formulated an opinion on this matter.

In addition to the above, based on the information obtained about the Company and its environment, we must report on whether we became aware of any material misstatements in the other information and, if so, on the nature of such material misstatements. We have nothing to report in this regard.

### ***Responsibilities of Management and Those Charged with Governance for the Separate Financial Statements***

Management is responsible for the preparation and fair presentation of the separate financial statements in accordance with the International Financial Reporting Standards as adopted by the European Union, and for such internal control as management determines is necessary to enable the preparation of separate financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the separate financial statements, management is responsible for assessing the Bank's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Bank or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Bank's financial reporting process.

### ***The Auditor's Responsibilities for the Audit of the Separate Financial Statements***

Our objectives during the audit are to obtain reasonable assurance about whether the separate financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue, on the basis of the above, an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with the Hungarian National Standards on Auditing and the effective Hungarian laws and other regulations on audits will always detect a material misstatement when it exists. Misstatements can

arise from fraud or error, and they are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these separate financial statements.

As part of an audit in accordance with the Hungarian National Standards on Auditing and the effective Hungarian laws and other regulations on audits, we exercise professional judgment and maintain professional scepticism throughout the audit.

We also:

- Identify and assess the risks of material misstatement of the separate financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Bank's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Bank's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in the auditor's report to the related disclosures in the separate financial statements or, if such disclosures are inadequate, to modify the opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Bank to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the separate financial statements, including the notes to the separate financial statements, and whether the separate financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in the Bank's internal control that we identify during the audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the separate financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

### ***Report on Other Legal and Regulatory Requirements***

In compliance with Article 10 (2) of Regulation (EU) No. 537/2014 of the European Parliament and the Council, we provide the following information in our independent auditor's report, which is required in addition to the requirements of International Standards on Auditing:

*Appointment of the Auditor and the Period of Engagement*

We were appointed as the auditors of the Bank by the Shareholder's resolution on March 22, 2018 and our uninterrupted engagement has lasted for 18 years.

*Consistence with the Additional Report to the Audit Committee*

We confirm that our audit opinion on the separate financial statements expressed herein is consistent with the additional report to the Audit Committee of the Bank, which we issued on March 20, 2019 in accordance with Article 11 of Regulation (EU) No. 537/2014 of the European Parliament and the Council.

*Provision of Non-audit Services*

We declare that no prohibited non-audit services referred to in Article 5 (1) of Regulation (EU) No. 537/2014 of the European Parliament and the Council were provided by us to the Bank. In addition, there are no other non-audit services which were provided by us to the Bank and its controlled undertakings and which have not been disclosed in the business report.

The engagement partner on the audit resulting in this independent auditor's report is the statutory registered auditor signing this report.

Budapest, March 20, 2019



.....  
Andrew Weekes  
Deloitte Auditing and Consulting Ltd.  
1068 Budapest, Dózsa György út 84/C.  
Registration number: 000083



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dr. Hruby Attila  
Statutory registered auditor  
Registration number: 007118

**OTP MORTGAGE BANK LTD.  
SEPARATE FINANCIAL STATEMENTS**

**CONTENTS**

	<u>Page</u>
Separate Financial Statements prepared in accordance with International Financial Reporting Standards as adopted by the European Union	
Separate Statement of Financial Position as at 31 December 2018	2
Separate Statement of Profit or Loss for the year ended 31 December 2018	3
Separate Statement of Comprehensive Income for the year ended 31 December 2018	4
Separate Statement of Changes in Equity for the year ended 31 December 2018	5
Separate Statement of Cash Flows for the year ended 31 December 2018	6
Notes to Separate Financial Statements	7-55

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**OTP MORTGAGE BANK LTD.**  
**SEPARATE STATEMENT OF FINANCIAL POSITION AS AT 31 DECEMBER 2018**

(in HUF million)

	Note	2018	2017
Cash, amounts due from banks and balances with the National Bank of Hungary	4.	2,892	3,760
Placements with other banks, net of allowance for placement losses	5.	127,635	75,340
Securities at fair value through other comprehensive income	6.	10,647	11,291
Loans	7.	1,063,229	985,532
Investments in subsidiaries, associates and other investments	8.	1,337	1,206
Property and equipment	9.	26	31
Intangible assets	9.	173	156
Derivative financial assets designated as hedge accounting relationships		1,837	-
Other assets	10.	<u>1,463</u>	<u>2,735</u>
<b>TOTAL ASSETS</b>		<b><u>1,209,239</u></b>	<b><u>1,080,051</u></b>
Amounts due to banks and Hungarian Government, deposits from the National Bank of Hungary and other banks	11.	508,910	583,453
Liabilities from issued securities	12.	611,923	406,845
Deferred tax liabilities		274	557
Derivative financial liabilities designated as hedge accounting relationship		74	-
Other liabilities	13.	<u>12,274</u>	<u>13,537</u>
<b>TOTAL LIABILITIES</b>		<b><u>1,133,455</u></b>	<b><u>1,004,392</u></b>
Share capital	15.	27,000	27,000
Retained earnings and reserves	16.	<u>48,784</u>	<u>48,659</u>
<b>TOTAL SHAREHOLDER'S EQUITY</b>		<b><u>75,784</u></b>	<b><u>75,659</u></b>
<b>TOTAL LIABILITIES AND SHAREHOLDER'S EQUITY</b>		<b><u>1,209,239</u></b>	<b><u>1,080,051</u></b>

Budapest, 20 March 2019

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András Becsei  
Chief Executive Officer





**OTP MORTGAGE BANK LTD.**  
**SEPARATE STATEMENT OF RECOGNIZED INCOME FOR THE YEAR ENDED**  
**31 DECEMBER 2018 (in HUF million)**

	Note	2018	2017
<i><u>Interest Income:</u></i>			
Loans		48,209	39,262
Placements with other banks, net of allowance for placement losses		3,493	599
Amounts due from banks and balances with the National Bank of Hungary		10	3
Interest subsidy on housing loans financed by mortgage bonds		13,364	16,548
Securities at fair value through other comprehensive income		<u>218</u>	<u>346</u>
<b>Total Interest Income</b>		<b><u>65,294</u></b>	<b><u>56,758</u></b>
<i><u>Interest Expense:</u></i>			
Amounts due to banks and Hungarian Government, deposits from the National Bank of Hungary and other banks		(9,556)	(2,571)
Liabilities from issued securities		(24,796)	(23,707)
Subordinated bonds and loans		<u>-</u>	<u>(11)</u>
<b>Total Interest Expense</b>		<b><u>34,352</u></b>	<b><u>(26,289)</u></b>
<b>NET INTEREST INCOME</b>		<b>30,942</b>	<b>30,469</b>
Provision for impairment on loan and placement losses	7.	5,139	(195)
<b>NET INTEREST INCOME AFTER PROVISION FOR IMPAIRMENT ON LOAN AND PLACEMENT LOSSES</b>		<b>36,081</b>	<b>30,274</b>
Income from fees and commissions	18.	1,562	3,090
Expenses from fees and commissions	18.	<u>(2,842)</u>	<u>(3,628)</u>
<b>Net loss from fees and commissions</b>		<b><u>(1,280)</u></b>	<b><u>(538)</u></b>
Foreign exchange losses/(gains), net		2	(72)
Losses on derivative instruments, net		(1)	-
Other operating losses, net		(1,607)	(3,182)
<b>Net operating expense</b>		<b><u>(1,606)</u></b>	<b><u>(3,254)</u></b>
Personnel expenses		(590)	(532)
Depreciation and amortization		(92)	(101)
Other administrative expenses	19.	(3,868)	<u>(2,820)</u>
<b>Other administrative expenses</b>		<b><u>(4,550)</u></b>	<b><u>(3,453)</u></b>
<b>PROFIT BEFORE INCOME TAX</b>		<b>28,645</b>	<b>23,029</b>
Income tax benefit	21.	<u>(1,178)</u>	<u>(227)</u>
<b>NET PROFIT FOR THE PERIOD</b>		<b><u>27,467</u></b>	<b><u>22,802</u></b>
Earnings per share (in HUF)			
Basic and diluted	22.	<u>101,730</u>	<u>84,452</u>

**OTP MORTGAGE BANK LTD.**  
**SEPARATE STATEMENT OF OTHER COMPREHENSIVE INCOME FOR THE YEAR ENDED**  
**31 DECEMBER 2018 (in HUF million)**

	Note	2018	2017
<b>OTHER COMPREHENSIVE INCOME</b>		<b><u>27,467</u></b>	<b><u>22,802</u></b>
<b>Items that may be reclassified subsequently from other comprehensive income to profit or loss:</b>			
Fair value adjustment of securities fair value through other comprehensive income	6.	(214)	(133)
Deferred tax related to securities fair value through other comprehensive income		19	12
Fair value adjustment of derivative financial instruments		(967)	
<b>Other comprehensive income, net of income tax</b>		<b><u>(1,162)</u></b>	<b><u>(121)</u></b>
<b>NET COMPREHENSIVE INCOME</b>		<b><u>26,143</u></b>	<b><u>22,681</u></b>

**OTP MORTGAGE BANK LTD.**  
**SEPARATE STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 31 DECEMBER 2018**  
**(in HUF million)**

	Share Capital	Retained earnings	Other comprehensive income	General reserve	Total
<b>Balance as at 1 January 2017</b>	<u><b>27,000</b></u>	<u><b>35,839</b></u>	<u><b>397</b></u>	<u><b>10,365</b></u>	<u><b>73,601</b></u>
Net profit for the period	-	22,802	-	-	22,802
Other comprehensive income	-	-	(121)	-	(121)
Transfer to general reserve	-	(2,280)	-	2,280	-
Total comprehensive income	<u><b>27,000</b></u>	<u><b>56,361</b></u>	<u><b>276</b></u>	<u><b>12,645</b></u>	<u><b>96,282</b></u>
Dividend for the year 2016	-	(20,623)	-	-	(20,623)
<b>Balance as at 31 December 2017</b>	<u><b>27,000</b></u>	<u><b>35,738</b></u>	<u><b>276</b></u>	<u><b>12,645</b></u>	<u><b>75,659</b></u>
Effect of transition to application of IFRS 9	-	(7,944)	14	-	(7,930)
<b>Balance as at 1 January 2018 in accordance with IFRS 9</b>	<b>27,000</b>	27,794	290	12,645	67,729
Net profit for the period	-	27,467	-	-	27,467
Other comprehensive income	-	-	(1,162)	-	(1,162)
Transfer to general reserve	-	(2,747)	-	2,747	-
Total comprehensive income	<u><b>27,000</b></u>	<u><b>52,514</b></u>	<u><b>(872)</b></u>	<u><b>15,392</b></u>	<u><b>94,034</b></u>
Dividend for the year 2017	-	(18,250)	-	-	(18,250)
<b>Balance as at 31 December 2018</b>	<u><b>27,000</b></u>	<u><b>34,264</b></u>	<u><b>(872)</b></u>	<u><b>15,392</b></u>	<u><b>75,784</b></u>

**OTP MORTGAGE BANK LTD.**  
**SEPARATE STATEMENT OF CASH FLOWS FOR THE YEAR ENDED 31 DECEMBER 2018**  
(in HUF million) [continued]

	Note	2018	2017
<b>OPERATING ACTIVITIES</b>			
<b>Profit before income tax</b>		<b>28,645</b>	<b>23,029</b>
Net accrued interest		111	(1,805)
Depreciation and amortization	9.	92	101
(Release of provision)/provision for impairment on loan and placement losses		(5,139)	195
Unrealised gains on fair value adjustment of derivative financial instruments		(2,730)	-
Increase in loans, net of allowances for loan losses	7.	(81,293)	(21,578)
Decrease in other assets before provisions for losses	10.	2,058	2,101
(Decrease)/Increase in other liabilities	13.	(1,263)	9,643
Income tax paid		<u>(1,442)</u>	<u>(490)</u>
<b>Net cash (used in)/provided by operating activities</b>		<b><u>(60,961)</u></b>	<b><u>11,196</u></b>
<b>INVESTING ACTIVITIES</b>			
Net accrued interest		8	19
Decrease in placements with other banks	5.	(52,395)	(72,773)
Proceeds from sale of securities at fair value through other comprehensive income	6.	430	304
Increase in investments in subsidiaries		(131)	-
Additions to property, equipment and intangible assets		(114)	(170)
Disposal of property, equipment and intangible assets		<u>10</u>	<u>30</u>
<b>Net cash used in investing activities</b>		<b><u>(52,192)</u></b>	<b><u>(72,596)</u></b>
<b>FINANCING ACTIVITIES</b>			
Net accrued interest		951	(348)
Net (decrease)/increase in amounts due to OTP Bank and other banks	11.	(74,839)	56,789
Cash received from issuance of securities		276,000	192,100
Cash used for repurchase and redemption of issued securities		(71,577)	(157,924)
Decrease in subordinated bonds and loans	14.	-	(4,876)
Dividend paid	16.	<u>(18,250)</u>	<u>(20,623)</u>
<b>Net cash provided by financing activities</b>		<b><u>112,285</u></b>	<b><u>65,142</u></b>
<b>Net (decrease)/increase in cash and cash equivalents</b>		<b><u>(868)</u></b>	<b><u>3,742</u></b>
<b>Cash and cash equivalents at the beginning of the year</b>		<b><u>3,760</u></b>	<b><u>18</u></b>
<b>Cash and cash equivalents at the end of the year</b>		<b><u>2,892</u></b>	<b><u>3,760</u></b>

**OTP MORTGAGE BANK LTD.**  
**NOTES TO SEPARATE FINANCIAL STATEMENTS FOR THE YEAR ENDED**  
**31 DECEMBER 2018**

**NOTE 1: ORGANIZATION AND BASIS OF FINANCIAL STATEMENTS**

**1.1. General information**

OTP Bank Plc. ("OTP Bank") established OTP Mortgage Bank Ltd. ("OTP Mortgage Bank" or the "Bank") as a fully owned subsidiary on 15 May 2001. The State Financial Supervisory Authority issued the operating license on 10 January 2002, and the Bank commenced operations on 1 February 2002.

OTP Bank is the ultimate parent of OTP Mortgage Bank, and also the ultimate parent of OTP Group.

These separate financial statements authorised for issue on 20 March 2019.

The Bank completed its publication in accordance with Act CCXXXVII of 2013 on Credit Institutions and Financial Enterprises, 575/2013/EU directive (CRR). OTP Mortgage Bank completed its publication with Separate Financial Statements prepared in accordance with IFRS as adopted by European Union jointly with OTP Bank Plc on the homepage of OTP Bank Plc (<http://www.otpbank.hu/>), on the homepage of the Bank (<http://www.otpjzb.hu>). Separate Financial Statements in accordance with IFRS as adopted by the EU is published on the homepage of the Bank, on the homepage Budapest Stock Exchange (<http://www.bet.hu>), furthermore on the website of the National Bank of Hungary ([www.kozzetetelek.hu](http://www.kozzetetelek.hu)).

The Bank's registered office address is Nádor u. 21, Budapest 1051.

Internet homepage: [https://www.otpbank.hu/OTP\\_JZB/online/index.jsp](https://www.otpbank.hu/OTP_JZB/online/index.jsp)

Signatory of the separate financial statements is the Executive Officer, András Becsei.

The Mortgage Bank's Financial Statements were prepared by OTP Bank Plc. based on the Services Agreement between The Mortgage Bank and OTP Bank Plc. Responsible person for the control and management of accounting services: Zoltán Tuboly (Budapest), Managing Director of Accounting and Financial Department, Registration Number: 177289, IFRS qualified chartered accountant.

Due to Hungarian legislation audit services are statutory for OTP Mortgage Bank. Disclosure information about the auditor: Deloitte Auditing and Consulting Ltd. (000083), 1068 Budapest Dózsa György Street 84/C. Registered under 01-09-071057 by Budapest-Capital Regional Court, as registry court. Statutory registered auditor: dr. Attila Hruby, registration number: 007118.

Audit service fee agreed by the Articles of Association for the year ended 2018 is an amount of HUF 45,3 million + VAT.

The Bank is a specialized financial institution with its main business being governed by Act XXX of 1997 on Mortgage Lending Institutions and Mortgage Bonds.

The main activity of the Bank is financing of purchase, renovation and development of residential properties. The purchased portfolio contains mainly subsidised housing loans, in addition housing and free purpose mortgage loans denominated in foreign currency that were converted back to foreign exchange. Over the past few years, the granted subsidized HUF housing loans and the granted HUF housing and free purpose mortgage loan are the dominant part of the entire mortgage bank portfolio. The Bank provides presently HUF denominated subsidised and not subsidised housing and free purpose mortgage loans, and HUF denominated real estate development loans too. From 2017 the Bank expanded their services with independent liens purchase and sale by instalment, provides also by refinancing loans to commercial banks.

The Bank employs limited number of staff at its head office and use approximately 367 branches of OTP Bank engaged in the housing loan business. Under syndication agreement between OTP Bank and OTP Mortgage Bank, OTP Bank provides services for OTP Mortgage Bank concerning the administration of the mortgage loans, for which fees are paid by OTP Mortgage Bank. Credit scoring and lending are performed at the branches of OTP Bank in accordance with the regulations of OTP Mortgage Bank. Loans are approved by OTP Mortgage Bank and OTP Bank acts for and on behalf of OTP Mortgage Bank during the conclusion of a loan agreement. The mortgage right, along with the restraint of transfer and encumbrance on property pledged to secure loans is entered in the property register for the benefit of OTP Mortgage Bank. Pledge of the mortgage bonds is the actual loans registered as normal collateral – collateralised by property inspector – and additional collateral values – prescribed by law – registered in the Bank's collateral register.

As the sole shareholder, OTP Bank provides financial and administrative support to the Bank. Details of related party balances and transactions are summarised in Note 26 to these financial statements.

A significant proportion of mortgage loans are extended for periods for more than ten or fifteen years whereas mortgage bonds generally have a shorter maturity (1-10 years). The remaining average maturity of the loan portfolio of the Bank is 10.3 years. The Bank is lengthening the average maturity of its outstanding mortgage bonds to reduce the liquidity gaps.

As at 31 December 2017 and 2018 the number and the average number of the employees at the Bank were 34 and 39 respectively.

**OTP MORTGAGE BANK LTD.**  
**NOTES TO SEPARATE FINANCIAL STATEMENTS FOR THE YEAR ENDED**  
**31 DECEMBER 2018**

**NOTE 1: ORGANIZATION AND BASIS OF FINANCIAL STATEMENTS [continued]**

**1.2. Base of Accounting**

These Financial Statement were prepared based on the assumption of the Management that the Bank will remain in business for the foreseeable future. The Bank won't be forced to halt operations and liquidate its assets in the near term at what may be very low fire-sale prices.

The Bank maintains its accounting records and prepares its statutory accounts in accordance with the commercial, banking and fiscal regulations prevailing in Hungary.

OTP Mortgage Bank's functional currency is the Hungarian Forint ("HUF").

The accounting policies followed by the Bank in the preparation of these financial statements conform with International Financial Reporting Standards ("IFRS"). As adopted by the European Union Some of the accounting principles prescribed for statutory purposes are different from those generally recognized in international financial markets.

OTP Jelzálogbank Zrt. applying the option, allowed by Article 55 paragraph 177 Accounting Act effective as at 1 January 2017, to prepare its Separate Financial Statements exclusively in accordance with the IFRS issued by International Accounting Standards Board ("IASB") and accepted by the European Union.

**1.2.1. The effect of adopting new and revised International Financial Reporting Standards effective from 1 January 2018**

The following amendments to the existing standards and new interpretation issued by the International Accounting Standards Board (IASB) and adopted by the EU are effective for the current reporting period:

- **IFRS 9 "Financial Instruments"** - adopted by the EU on 22 November 2016 (effective for annual periods beginning on or after 1 January 2018),
- **IFRS 15 "Revenue from Contracts with Customers"** and amendments to IFRS 15 "Effective date of IFRS 15" - adopted by the EU on 22 September 2016 (effective for annual periods beginning on or after 1 January 2018),
- **Amendments to IFRS 2 "Share-based Payment"** - Classification and Measurement of Share-based Payment Transactions – adopted by the EU on 26 February 2018 (effective for annual periods beginning on or after 1 January 2018),
- **Amendments to IFRS 4 "Insurance Contracts"** - Applying IFRS 9 Financial Instruments with IFRS 4 Insurance Contracts – adopted by the EU on 3 November 2017 (effective for annual periods beginning on or after 1 January 2018 or when IFRS 9 "Financial Instruments" is applied first time),
- **Amendments to IFRS 15 "Revenue from Contracts with Customers"** - Clarifications to IFRS 15 Revenue from Contracts with Customers – adopted by the EU on 31 October 2017 (effective for annual periods beginning on or after 1 January 2018),
- **Amendments to IAS 40 "Investment Property"** - Transfers of Investment Property – adopted by the EU on 14 March 2018 (effective for annual periods beginning on or after 1 January 2018),
- **Amendments to IFRS 1 and IAS 28 due to "Improvements to IFRSs (cycle 2014 -2016)"** resulting from the annual improvement project of IFRS (IFRS 1, IFRS 12 and IAS 28) primarily with a view to removing inconsistencies and clarifying wording – adopted by the EU on 7 February 2018 (amendments to IFRS 1 and IAS 28 are to be applied for annual periods beginning on or after 1 January 2018),
- **IFRIC 22 "Foreign Currency Transactions and Advance Consideration"** – adopted by the EU on 28 March 2018 (effective for annual periods beginning on or after 1 January 2018).

The adoption of these amendments to the existing standards has not led to any material changes in the Bank's financial statements.

**1.2.2. New and revised Standards and Interpretations issued by IASB and adopted by the EU but not yet effective**

At the date of authorisation of these financial statements the following standards, amendments to the existing standards and interpretations issued by IASB and adopted by the EU were in issue but not yet effective:

- **IFRS 16 "Leases"** – adopted by the EU on 31 October 2017 (effective for annual periods beginning on or after 1 January 2019),
- **Amendments to IFRS 9 "Financial Instruments"** - Prepayment Features with Negative Compensation – adopted by the EU on 22 March 2018 (effective for annual periods beginning on or after 1 January 2019),
- **IFRIC 23 "Uncertainty over Income Tax Treatments"** – adopted by the EU on 23 October 2018 (effective for annual periods beginning on or after 1 January 2019).

**OTP MORTGAGE BANK LTD.**  
**NOTES TO SEPARATE FINANCIAL STATEMENTS FOR THE YEAR ENDED**  
**31 DECEMBER 2018**

**NOTE 1: ORGANIZATION AND BASIS OF FINANCIAL STATEMENTS [continued]**

**1.2.2. New and revised Standards and Interpretations issued by IASB and adopted by the EU but not yet effective [continued]**

The Bank has elected not to adopt these new standards and amendments to existing standards in advance of their effective dates. The Bank anticipates that the adoption of these standards and amendments to existing standards will have no material impact on the financial statements of the Bank in the period of initial application

**Implementation of IFRS 16**

**The published standard, IFRS 16 *Leases*, which is not in force as at 31 December 2018 and was not applied earlier by the Bank**

IFRS 16 will be effective for annual periods beginning on or after 1 January 2019 and has been adopted by the European Union. It supersedes the current standard IAS 17 *Leases*, interpretation IFRIC 4 *Determining whether an Arrangement contains a Lease*, SIC-15 *Operating Leases – Incentives* and SIC-27 *Evaluating the Substance of Transactions Involving the Legal Form of a Lease*.

The purpose of the new standard is to ease the comparability of the financial statements, presenting both financial and operating leases in the statement of financial position, and providing corresponding information to the users of the financial statements about the risks associated with the agreements.

The new standard discontinues the differentiation between operating and finance leases in the lessee's books, and requires to recognise a right-of-use asset and lease liability regarding all of the lessee's lease agreements.

Pursuant to IFRS 16, an agreement is a lease or contains a lease if it transfers the rights to control the use of an identified asset for a given period in exchange for compensation.

The essential element differentiating the definition of a lease from IAS 17 and from IFRS 16 is the requirement to have control over the used, specific asset, indicated directly or indirectly in the agreement.

Expenses related to the use of lease assets, the majority of which were previously recognised in external services costs, will be currently classified as depreciation/amortisation and interest costs. Usufruct rights are depreciated using a straight line method, while lease liabilities are settled using an effective discount rate.

In the cash flow statement cash flows from the principal of the lease liability are classified as cash flows from financing activities, while lease payments for short-term leases, lease payments for leases of low-value assets and variable lease payments not included in the measurement of the lease liability are classified as cash-flows from operating activities. The interest payments regarding the lease liability are classified according to the IAS 7 standard.

The lessee applies IAS 36 Impairment of Assets standard to determine whether the right-of-use asset is impaired, and to recognise impairment, if it is necessary.

For the lessors the recognition and measurement requirements of IFRS 16 are similar, as they were stated in IAS 17. The leases shall be classified as finance and operating leases according to IFRS 16 as well. Compared to IAS 17, IFRS 16 requires the lessors to disclose more information about than earlier, however the main characteristics of the accounting treatment are unchanged.

**Transition to application of IFRS 16**

The lessee will use the modified retrospective approach.

Applying the modified retrospective approach requires the lessee to present the cumulative impact of IFRS 16 as an adjustment to equity at the start of the current accounting period in which it is first applied.

The Bank applies the following practical expedients available:

- Apply a single discount rate to a portfolio of leases with reasonably similar characteristics.
- Adjust the right-of-use asset at the date of initial application by the amount of any provision for onerous leases in the statement of financial position.
- Apply a simplified method for contracts mature within 12 months for the date of initial application.
- Exclude initial direct costs from the measurement of the right-of-use asset at the date of initial application.
- Use hindsight such as in determining the lease term if the contract contains options to extend or terminate the lease.

**OTP MORTGAGE BANK LTD.**  
**NOTES TO SEPARATE FINANCIAL STATEMENTS FOR THE YEAR ENDED**  
**31 DECEMBER 2018**

**NOTE 1: ORGANIZATION AND BASIS OF FINANCIAL STATEMENTS [continued]**

**1.2.2. New and revised Standards and Interpretations issued by IASB and adopted by the EU but not yet effective [continued]**

**Impact of IFRS 16 on the financial statements**

**IFRS 16 Project**

At the moment of preparation of these financial statements the Bank had completed most of the work related to implementation of the new standard IFRS 16. The project to implement IFRS 16, which was commenced in the fourth quarter of 2017, was performed in three stages:

**Stage I** – Analysis of contracts, data collection

During the analysis of all executed agreements the classification was made, whether it is a purchase of services, or a lease. The analysis covered all the relevant agreements – so the Bank has not applied the so called “grandfathering exemption” according to IFRS16.C3 - despite their current classification and the assessment resulted in no different identification of the leases. Furthermore to calculate the value of the right-of-use assets and lease liabilities the collection of all the relevant information was performed.

The Bank will present as of 1 January 2019 the following types of right-of-use assets in the statement of financial position:

- Real estate
- Company car

The average life of the lease (useful life of the presented right-of-use assets):

- Real estate: 5.11 years
- Company car: 6.45 years

**Stage II** – Evaluation of contracts, Calculations

In accordance with the application of IFRS 16 an analysis was prepared, which included:

- The effect on the statement of financial position at the date of initial application (1 January 2019)
- The effect of lease agreements recognized and measured in accordance with IFRS 16 on the statement of financial position and on the statement of profit and loss (including the future effects)

Applying a leasing calculation tool, the value of the right-of-use assets, lease liabilities and deferred tax were determined.

**Stage III** - Implementation of IFRS 16 based on the developed concept, Developing accounting policy and disclosures

**Description of adjustments**

**a) Recognition of lease liabilities**

Following the adoption of IFRS 16, the Bank will recognise lease liabilities related to leases which were previously classified as "operating leases" in accordance with IAS 17 Leases. These liabilities will be measured at the present value of lease payments receivable as at the date of commencement of the application of IFRS 16. Lease payments shall be discounted using the interest rate implicit in the lease or, if that rate cannot be readily determined, the incremental borrowing rate. Interest rate applied by the Bank: weighted average lessee's incremental borrowing rate: ~1.62%

At their date of initial recognition, lease payments contained in the measurement of lease liabilities comprise the following types of payments for the right to use the underlying asset for the life of the lease:

- fixed lease payments less any lease incentives,
- variable lease payments which are dependent on market indices,
- amounts expected to be payable by the lessee under residual value guarantees,
- the strike price of a purchase option, if it is reasonably certain that the option will be exercised, and
- payment of contractual penalties for terminating the lease, if the lease period reflects that the lessee used the option of terminating the lease.



**OTP MORTGAGE BANK LTD.**  
**NOTES TO SEPARATE FINANCIAL STATEMENTS FOR THE YEAR ENDED**  
**31 DECEMBER 2018**

**NOTE 1: ORGANIZATION AND BASIS OF FINANCIAL STATEMENTS [continued]**

**1.2.2. New and revised Standards and Interpretations issued by IASB and adopted by the EU but not yet effective [continued]**

**Description of adjustments [continued]**

The Bank makes use of expedients with respect to short-term leases (less than 12 months) as well as in the case of leases in respect of which the underlying asset has a low value (less than HUF 1.4 million) and for which agreements it will not recognise financial liabilities nor any respective right-of-use assets. These types of lease payments will be recognised as costs using the straight-line method during the life of the lease.

**b) Recognition of right-of-use assets**

Right-of-use assets are initially measured at cost.

The cost of a right-of-use asset comprises:

- the amount of the initial measurement of lease liabilities,
- any lease payments made at or before the commencement date, less any lease incentives received,
- any initial direct costs incurred by the lessee,
- estimates of costs to be incurred by the lessee as a result of an obligation to disassemble and remove an underlying asset or to carry out renovation/restoration.

**c) Application of estimates**

The implementation of IFRS 16 requires the making of certain estimates and calculations which effect the measurement of financial lease liabilities and of right-of-use assets. These include among others:

- determining which agreements are subject to IFRS 16,
- determining the life of such agreements (including for agreements with unspecified lives or which may be prolonged),
- determining the interest rates to be applied for the purpose of discounting future cash flows,
- determining depreciation rates.

**Impact on the statement of financial position**

The impact of implementing IFRS 16 on the recognition of additional financial liabilities and respective right-of-use assets was estimated on the basis of agreements in force at the Bank as at 31 December 2018.

The Bank presents the following right-of-use assets in the statement of financial position as at 1 January 2019:

**Estimated financial impact**

*In HUF million*

Right-of-use asset

**1 January 2019**

272

**OTP MORTGAGE BANK LTD.**  
**NOTES TO SEPARATE FINANCIAL STATEMENTS FOR THE YEAR ENDED**  
**31 DECEMBER 2018**

**NOTE 1: ORGANIZATION AND BASIS OF FINANCIAL STATEMENTS [continued]**

**1.2. Base of Accounting [continued]**

**1.2.3. Standards and Interpretations issued by IASB but not yet adopted by the EU**

At present, IFRS as adopted by the EU do not significantly differ from regulations adopted by the IASB except for the following new standards, amendments to the existing standards and new interpretation, which were not endorsed for use in EU as at date of publication of these financial statements:

- **IFRS 14 “Regulatory Deferral Accounts”** (effective for annual periods beginning on or after 1 January 2016) - the European Commission has decided not to launch the endorsement process of this interim standard and to wait for the final standard,
- **IFRS 17 “Insurance Contracts”** (effective for annual periods beginning on or after 1 January 2021),
- **Amendments to IFRS 3 “Business Combinations”** - Definition of a Business (effective for business combinations for which the acquisition date is on or after the beginning of the first annual reporting period beginning on or after 1 January 2020 and to asset acquisitions that occur on or after the beginning of that period).
- **Amendments to IFRS 10 “Consolidated Financial Statements” and IAS 28 “Investments in Associates and Joint Ventures”** - Sale or Contribution of Assets between an Investor and its Associate or Joint Venture and further amendments (effective date deferred indefinitely until the research project on the equity method has been concluded),
- **Amendments to IAS 1 “Presentation of Financial Statements” and IAS 8 “Accounting Policies, Changes in Accounting Estimates and Errors”** - Definition of Material (effective for annual periods beginning on or after 1 January 2020),
- **Amendments to IAS 19 “Employee Benefits”** - Plan Amendment, Curtailment or Settlement (effective for annual periods beginning on or after 1 January 2019),
- **Amendments to IAS 28 “Investments in Associates and Joint Ventures”** - Long-term Interests in Associates and Joint Ventures (effective for annual periods beginning on or after 1 January 2019),
- **Amendments to various standards due to “Improvements to IFRSs (cycle 2015 -2017)”** resulting from the annual improvement project of IFRS (IFRS 3, IFRS 11, IAS 12 and IAS 23) primarily with a view to removing inconsistencies and clarifying wording (effective for annual periods beginning on or after 1 January 2019),
- **Amendments to References to the Conceptual Framework in IFRS Standards** (effective for annual periods beginning on or after 1 January 2020).

The Bank anticipates that the adoption of these new standards, amendments to the existing standards and new interpretations will have no material impact on the financial statements of the Bank in the period of initial application.

Hedge accounting for a portfolio of financial assets and liabilities whose principles have not been adopted by the EU remains unregulated.

According to the Bank estimates, the application of hedge accounting to a portfolio of financial assets or liabilities pursuant to **IAS 39: “Financial Instruments: Recognition and Measurement”** would not significantly impact the financial statements, if applied as at the balance sheet date.

**OTP MORTGAGE BANK LTD.**  
**NOTES TO SEPARATE FINANCIAL STATEMENTS FOR THE YEAR ENDED**  
**31 DECEMBER 2018**

**NOTE 2: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

Significant accounting policies applied in the preparation of the accompanying financial statements are summarized below:

**2.1. Basis of presentation**

These separate financial statements have also been prepared under the historical cost convention with the exception of certain financial instruments, which are recorded at fair value. Revenues and expenses are recorded in the period in which they are earned or incurred.

The presentation of separate financial statements in conformity with IFRS as adopted by the European Union requires management of the Bank to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities (see Note 3) as at the date of the financial statements and their reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates. Future changes in economic conditions, business strategies, regulatory requirements, accounting rules and other factors could result in a change in estimates that could have a material impact on future financial statements.

**2.2. Foreign currency translation**

Monetary assets and liabilities denominated in foreign currencies are translated into HUF at exchange rates quoted by the National Bank of Hungary ("NBH") as at the date of the financial statements. Income and expenses arising in foreign currencies are converted at the middle rate of exchange quoted by OTP Bank Plc. on the transaction date. Resulting foreign exchange gains or losses are recorded to the Separate Statement of Profit or Loss.

**2.3. Consolidated financial statements**

These financial statements present the separate financial position and results of operations of the Bank. Consolidated financial statements are prepared by the Bank and consolidated net profit for the year and shareholders' equity differ significantly from that presented in these separate financial statements. See Note 2.4 for the description of the method of accounting for investments in subsidiaries and associated companies in these separate financial statements. The consolidated financial statements and the separate financial statements are published on the same date. As the ultimate parent, the Mortgage Bank is preparing consolidated financial statements of the Group of the Bank. The Ingatlanpont Ltd. is also part of a larger consolidation, which is made by OTP Bank, as a parent company managing the group.

**2.4. Investments in subsidiaries**

Investments in subsidiaries comprise those investments where the Bank, through direct and indirect ownership interest, controls the investee. Control is achieved when the Bank has power over the investee, is exposed or has rights, to variable returns from its involvement with the investee and has the ability to use its power to affect its returns.

Investments in subsidiaries are recorded at the cost of acquisition, less impairment for permanent diminution in value, when appropriate. After initial measurement investments in subsidiaries are measured at cost.

Impairment is determined based on the future economic benefits of the subsidiary and macroeconomic factors.

**OTP MORTGAGE BANK LTD.**  
**NOTES TO SEPARATE FINANCIAL STATEMENTS FOR THE YEAR ENDED**  
**31 DECEMBER 2018**

**NOTE 2: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES [continued]**

**2.5. Securities and other financial assets**

The Bank classifies its financial assets into the following categories: fair value through profit or loss (either held for trading or assets initially classified as fair value through profit or loss), held-to-maturity loan and receivables and at fair value through other comprehensive income. Securities that are acquired principally for the purpose of generating profit from short-term fluctuations in price are classified as securities held for trading. Investments in financial assets (other than those which meet the definition of loans and receivables) with fixed maturity that the management has the expressed intention and ability to hold to maturity are classified as held-to-maturity. Investments intended to be held for an indefinite period of time, which may be sold in response to needs for liquidity or changes in interest rates, are classified as at fair value through other comprehensive income. The Bank had no securities classified as held for trading or held-to-maturity as at 31 December 2018 and 2017.

**2.5.1 Securities at fair value through other comprehensive income ("FVOCI securities")**

FVOCI securities are held within a business model whose objective is achieved by both collecting of contractual cash flows and selling securities. Furthermore contractual terms of FVOCI securities give rise on specified dates to cash flows that are solely payment of principal and interest on the principal amount outstanding.

Investments in securities are accounted for on a settlement date basis and are initially measured at fair value. Securities at fair value through other comprehensive income are measured at subsequent reporting dates at fair value. Unrealised gains and losses on FVOCI financial instruments are recognized in other comprehensive income, except for interest and foreign exchange gains/losses on monetary items, unless such FVOCI security is part of an effective hedge. Such gains and losses will be reported when realised in profit or loss for the applicable period. The Bank applies FIFO inventory valuation method for FVOCI securities.

FVOCI Securities consists of Hungarian Government bonds, mortgage bonds and other securities. Other securities include shares in investment funds and venture capital funds, corporate bonds and foreign securities.

The provision for impairment is calculated based on discounted cash-flow methodology for debt instruments and calculated based on fair value on equity instruments, using the expected future cash-flow and original effective interest rate if there is objective evidence of impairment based on significant or prolonged decrease on fair value.

FVOCI securities are remeasured at fair value based on quoted prices or values derived from cash-flow models. In circumstances where the quoted market prices are not readily available, the fair value of debt securities is estimated using the present value of the future cash-flows and the fair value of any unquoted equity instruments are calculated using the EPS ratio.

Those FVOCI financial assets that do not have a quoted market price and whose fair value cannot be reliably measured by other models mentioned above are measured at cost, less provision for impairment when appropriate. This exception is related only to equity instruments. Impairment on equity FVOCI securities is accounted only if there is a significant or prolonged decrease in the market value. Impairment losses recognised in profit or loss for equity FVOCI securities is not reversed through profit or loss

**2.5.2. Derivative financial instruments**

In the normal course of business, the Bank is a party to contracts for derivative financial instruments, which represent a very low initial investment compared to the notional value of the contract and their value depends on value of underlying asset and are settled in the future. The derivative financial instruments used include interest rate forward or swap agreements and currency forward or swap agreements and options. These financial instruments are used by the Bank to hedge interest rate risk and currency exposures associated with its transactions in the financial markets.

Derivative financial instruments are accounted for on a trade date basis and are initially measured at fair value and at subsequent reporting dates also at fair value. Fair values are obtained from quoted market prices, discounted cash flow models and option pricing models as appropriate. The Mortgage Bank adopts multi curve valuation approach for calculating the net present value of future cash flows – based on different curves used for determining forward rates and used for discounting purposes. It shows the best estimation of such derivative deals that are collateralised as OTP Bank has almost all of its open derivative transactions collateralised.

Changes in the fair value of derivative financial instruments that do not qualify for hedge accounting are recognized in profit or loss and included in the Separate Statement of Profit or Loss for the period. Each derivative deal is determined as asset when fair value is positive and as liability when fair value is negative.

The Bank has certain swap and forward transactions, which are qualified as hedging instrument based on the Bank's risk management policy. However these financial instruments are not qualified as hedging instrument based on IFRS 9, therefore the Bank qualified these derivative financial instruments as held for trading, and fair value adjustment is recognised directly in the Separate Statement of Profit or Loss.

**OTP MORTGAGE BANK LTD.**  
**NOTES TO SEPARATE FINANCIAL STATEMENTS FOR THE YEAR ENDED**  
**31 DECEMBER 2018**

**NOTE 2: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES [continued]**

**2.5. Securities and other financial assets [continued]**

**2.5.2. Derivative financial instruments [continued]**

The Bank maintains strict control limits on net open derivative positions, i.e. the difference between purchase and sale contracts, by both amount and term. At any time, the amount subject to credit risk is limited to the current fair value of instruments that are favourable to the Bank (i.e. assets), which in relation to derivatives is only a small fraction of the contract or notional values used to express the volume of instruments outstanding. This credit risk exposure is managed as part of the overall lending limits with customers, together with potential exposures from market movements.

***Foreign currency contracts***

Foreign currency contracts are agreements to exchange specific amounts of currencies at a specified rate of exchange, at a spot date (settlement occurs two days after the trade date) or at a forward date (settlement occurs more than two days after the trade date). The notional amount of these contracts does not represent the actual market or credit risk associated with these contracts.

Foreign currency contracts can be used by the Bank for risk management purposes. The Bank's risk management foreign currency contracts were used to hedge against exchange rate fluctuations on loans and advances to credit institutions denominated in foreign currency.

***Foreign exchange swaps and interest rate swaps***

The Bank enters into foreign-exchange swap and interest rate swap transactions. The swap transaction is a complex agreement concerning the swap of certain financial instruments, which usually consist of a prompt and one or more futures contracts.

Interest rate swaps obligate two parties to exchange one or more payments calculated with reference to fixed or periodically reset rates of interest applied to a specific notional principal amount (the base of the interest calculation). Notional principal is the amount upon which interest rates are applied to determine the payment streams under interest rate swaps. Such notional principal amounts are often used to express the volume of these transactions but are not actually exchanged between the counterparties. The Bank's interest rate swaps were used for management of interest rate exposures and have been accounted for at mark-to-market fair value.

***Cross-currency interest rate swap***

The Bank enters into cross-currency interest rate swap (CCIRS) transactions which have special attributes, i.e. the parties exchange the notional amount at the beginning and also at the maturity of the transaction. Special types of these deals are the mark-to-market CCIRS agreements. At this kind of deals the parties – in accordance with the foreign exchange prices – revalue the notional amount during lifetime of the transaction.

**2.5.3. Derivative financial instruments designated as a fair-value or cash-flow hedge**

Changes in the fair value of derivatives that are designated and qualify as fair value hedges and that prove to be highly effective in relation to the hedged risk, are recorded in the Separate Statement of Profit or Loss along with the corresponding change in fair value of the hedged asset or liability that is attributable to the specific hedged risk. The ineffective portion of the hedge is charged directly to the Separate Statement of Profit or Loss.

The conditions of hedge accounting applied by the Bank are the following: formally designed as hedge, proper hedge documentation is prepared, effectiveness test is performed and based on it the hedge is qualified as effective.

Changes in fair value of derivatives that are designated and qualify as the effective portion of the cash flow hedges and that prove to be highly effective in relation to hedged risk are recognized as reserve in other comprehensive income. Amounts deferred in equity are transferred to the Separate Statement of Profit or Loss and classified as revenue or expense in the periods during which the hedged assets and liabilities affect the Separate Statement of Profit or Loss for the period. The ineffective element of the hedge is charged directly to the Separate Statement of Profit or Loss.

Changes in the fair value of derivatives that are designated and qualify as fair value hedges and that prove to be highly effective in relation to the hedged risk, are recorded in the separate statement of profit or loss along with the corresponding change in fair value of the hedged asset or liability that is attributable to the specific hedged risk. The ineffective element of the hedge is charged directly to the separate statement of profit or loss. The conditions of hedge accounting applied by the Bank are the following: formally designed as hedge, proper hedge documentation is prepared, effectiveness test is performed and based on it the hedge is qualified as effective.

**OTP MORTGAGE BANK LTD.**  
**NOTES TO SEPARATE FINANCIAL STATEMENTS FOR THE YEAR ENDED**  
**31 DECEMBER 2018**

**NOTE 2: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES [continued]**

**2.5.3. Derivative financial instruments designated as a fair-value or cash-flow hedge [continued]**

Changes in fair value of derivatives that are designated and qualify as cash-flow hedges and that prove to be highly effective in relation to hedged risk are recognized as reserve in other comprehensive income. Amounts deferred in equity are transferred to the separate statement of profit or loss and classified as revenue or expense in the periods during which the hedged assets and liabilities effect the separate statement of recognized and comprehensive income for the period. The ineffective element of the hedge is charged directly to the separate statement of profit or loss.

The Bank terminates the hedge accounting if the hedging instrument expires or is sold, terminated or exercised, or the hedge no longer meets the criteria for hedge accounting or the Bank revokes the designation.

**2.6. Offsetting**

Financial assets and liabilities may be offset and the net amount is reported in the statement of financial position when the Bank has a legally enforceable right to set off the recognised amounts and the transactions are intended to be reported in the statement of financial position on a net basis.

The Bank does not offset any financial assets and financial liabilities.

**2.7. Embedded derivatives**

Sometimes, a derivative may be a component of a combined financial instrument that includes a host contract and a derivative (the embedded derivative) effecting cash-flows or otherwise modifying the characteristics of the host instrument. An embedded derivative must be separated from the host instrument and accounted for as a separate derivative if, and only if:

- The economic characteristics and risks of the embedded derivative are not closely related to the economic characteristics and risks of the host contract;
- A separate financial instrument with the same terms as the embedded derivative would meet the definition of a derivative as a stand-alone instrument; and
- The host instrument is not measured at fair or is measured at fair value but changes in fair value are recognised in other comprehensive income.

The Bank has not had embedded derivatives in 2018 and in 2017.

**2.8. Loans, placements with other banks and allowance for loan and placement losses**

Loans and placements with other banks are accounted at amortised cost. Amortised cost contains the following items: the principal amounts outstanding including accrued interest, transaction costs, net of allowance for loan or placement losses. Transaction fees and charges should adjust the carrying amount at initial recognition and be included in effective interest calculation. Loans and placements with other banks are derecognised when the contractual rights to the cash-flows expire or they are transferred. Interest and amortised cost are accounted using effective interest rate method. When a borrower is unable to meet payments as they fall due or, in the opinion of the Management, there is an indication that a borrower may be unable to meet payments as they fall due, all unpaid interest becomes impaired.

According to IFRS 9, initially financial assets shall be recognized at fair value which is usually equal to transaction value of loans and receivables. Initial fair value of loans and receivables lent at interest below market conditions is lower than their transaction price. As a consequence, the Bank is deferring the difference between the fair value at initial recognition and the transaction price relating to loans and receivables because input data for measuring the fair values is not available on observable markets.

The amount of allowance is the difference between the carrying amount and the recoverable amount, being the present value of the expected cash-flows, including amounts recoverable from guarantees and collaterals, discounted at the original effective interest rate.

Allowance for losses on loans and placements with other banks represent management assessment for potential losses in relation to these activities.

Allowance for losses on loans and placements with other banks are recognised by the Bank based on the expected credit loss model in accordance with IFRS 9. Based on the three stage model provision for impairment is recognised in amount of 12 month expected credit loss from the initial recognition. Financial assets with significantly increased credit risk or credit impaired financial assets (based on objective evidences) provision for impairment is recognised in amount of lifetime expected credit loss.

**OTP MORTGAGE BANK LTD.**  
**NOTES TO SEPARATE FINANCIAL STATEMENTS FOR THE YEAR ENDED**  
**31 DECEMBER 2018**

**NOTE 2: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES [continued]**

**2.8. Loans, placements with other banks and allowance for loan and placement losses [continued]**

In case of purchased or originated credit impaired financial assets provision for impairment is recognised in amount of lifetime expected credit loss since initial recognition. Impairment gain is recognised if lifetime expected credit loss for purchased or originated credit impaired financial assets at measurement date are less than the estimated credit loss at initial recognition.

The allowances for loan and placement losses are maintained to cover losses that have been specifically identified. Collective impairment losses of portfolios of loans, for which no objective evidence of impairment has been identified on an individual basis, are maintained to reduce the carrying amount of the portfolios of financial assets with similar credit risk characteristics to their estimated recoverable amounts at the balance sheet date. The expected cash-flows for portfolios of similar assets are estimated based on historical loss experience. Historical loss experience is the basis for calculating the expected loss, which is adjusted by the loss confirmation period, which represents the average time lag between occurrence of a loss event and confirmation of the loss. This concept enables recognition of those losses that have occurred in the portfolio at the balance sheet date.

If the reason for provisioning is no longer deemed appropriate, the redundant provisioning charge is released into income. If, in a subsequent period, the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognised (such as an improvement in the debtor's credit rating), the previously recognised impairment loss shall be reversed by adjusting an allowance account. As a result of the reversal the carrying amount shall not exceed the amortised cost, which would be at the date of reversal, if no provision for impairment had been made previously.

Write-offs are generally recorded after all reasonable restructuring or collection activities have taken place and the possibility of further recovery is considered to be remote. The loan is written off against the related account "Provisions for impairment on loan and placement losses" in the statement of Profit or loss.

OTP Bank applies partial or full write-off for loans based on the definitions and prescriptions of financial instruments in accordance with IFRS 9. If OTP Bank has no reasonable expectations regarding a financial asset (loan) to be recovered, it will be written off partially or fully at the time of emergence. A loan will be written off if it has expired or was terminated by the Bank.

The gross amount and impairment loss of the loans shall be written off in the same amount to the estimated maximum recovery amount while the net carrying value remains unchanged. In these cases, there is no reasonable expectation from the clients to complete contractual cash-flows therefore OTP Bank does not accrue interest income in case of partial or full write-off.

Loan receivables legally demanded from clients are equal to the former gross amount of the loan before the partial write-off.

**2.9. Liabilities from issued securities**

Issued mortgage bonds are measured at amortized cost. The costs related to their issuance is included in the amortized cost of the issued securities and amortized over the term of the securities using effective interest method. Collateral of mortgage bonds are secured by the actual amount of loan receivables – involved by collateral inspector - and as required additional collateral – determined by law – registered in the Bank's collateral register.

**OTP MORTGAGE BANK LTD.**  
**NOTES TO SEPARATE FINANCIAL STATEMENTS FOR THE YEAR ENDED**  
**31 DECEMBER 2018**

**NOTE 2: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES [continued]**

**2.10. Property, equipment and intangible assets**

Property, equipment and intangible assets are stated at cost, less accumulated depreciation and amortization and impairment, if any. The depreciable amount (book value less residual value) of the non-current assets must be allocated over their useful lives. Depreciation and amortization are computed using the straight-line method over the estimated useful lives of the assets based on the following annual percentages:

Intangible assets	
Software	33.3%
Property rights	33.3%
Property	6.0%
Office equipment and vehicles	14.5-33.3%

Depreciation and amortization on properties, equipment and intangible assets starts on the day when such assets are placed into service. At each balance sheet date, the Bank reviews the carrying value of its tangible and intangible assets to determine if there is any indication that those assets have suffered an impairment loss. If such indication exists, the recoverable amount of the asset is estimated to determine the extent (if any) of the impairment loss. Where it is not possible to estimate the recoverable amount of an individual asset, the Bank estimates the recoverable amount of the cash-generating unit to which the asset belongs. Where the carrying value of property, equipment, other tangible fixed assets and intangible assets is greater than the estimated recoverable amount, it is written down immediately to the estimated recoverable amount.

**2.11. Leases**

The Bank has not assets held under finance leases, Payments made under operating leases are charged to the separate statement of profit or loss on a straight-line basis over the life of the lease terms. When an operating lease is terminated before the lease period has expired, any payment required to be made to the lessor by way of penalty is recognized as an expense in the period in which termination takes place.

**2.12. Interest income and interest expense**

Interest income and expenses are recognised in profit or loss in the period to which they relate, using the effective interest rate method. Interest from loans and deposits are accrued on a daily basis. Interest income and expenses include relevant transaction costs and the amortisation of any discount or premium between the initial carrying amount of an interest-bearing instrument and its amount at maturity calculated on an effective interest rate basis. The Bank recognizes interest income when it assumes that the interest associated with the transaction will flow to the Bank and the amount of the revenue can be reasonably measured. All interest income and expense arising from loans, placements with other banks, securities at fair value through other comprehensive income and amounts due to OTP Bank and other banks, liabilities from issued securities, subordinated bonds and loans are presented under these lines of the financial statements. Any fees received or paid related to the origination of the loan are an integral part of the effective interest rate and revenue is recognized with the effective interest rate that exactly discounts the estimated future cash receipts through the expected life of the financial instrument to the net carrying amount of the financial asset.

**2.13. Fees and Commissions**

Fees and commissions are recognised using effective interest method referring to provisions of IFRS 9, when they relate and have to be included in the amortised cost model. Certain fees and commissions that are not involved in the amortised cost model are recognised in the separate statement of comprehensive income on an accrual basis based on IFRS 15.



**OTP MORTGAGE BANK LTD.**  
**NOTES TO SEPARATE FINANCIAL STATEMENTS FOR THE YEAR ENDED**  
**31 DECEMBER 2018**

**NOTE 2:        SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES [continued]**

**2.14. Income tax**

The annual taxation charge is based on the tax payable under Hungarian fiscal law, adjusted for deferred taxation. Deferred taxation is accounted for using the balance sheet liability method in respect of temporary differences between the tax bases of assets and liabilities and their carrying value for financial reporting purposes, measured at the tax rates that are expected to apply when the asset is realised or the liability is settled, based on tax rates that have been enacted at the date of the balance sheet. Deferred tax assets are recognized by the Bank for the amounts of income taxes that are recoverable in future periods in respect of deductible temporary differences as well as the carry forward of unused tax losses and the carry forward of unused tax credits.

**2.15. Government subsidies**

The Bank receives subsidies from the Hungarian government designed to compensate for the difference between the amount of interest charged to the customer, such interest being capped by legislation, and the interest charge on the issued mortgage bonds. Such subsidies are calculated on a monthly basis, are applicable over the life of the loan and are recognized among interest income in the Separate Statement of Recognized Income in the period to which they relate.

**2.16. Statement of Cash Flows**

For the purposes of reporting cash flows, cash and cash equivalents include cash, amounts due from banks and balances with the NBH, excluding compulsory reserves. Cash flows from hedging activities are classified in the same category as the item being hedged.

**2.17. Segment reporting**

The Bank's main operation is mortgage lending to retail customers in Hungary, and the related value-appraisal services. Since the Bank has only one main product (mortgage loan), revenues from external customers are reported aggregately. The management believes that the Bank operates in a single business and geographical segment. The segment reporting is disclosed at a consolidated level in OTP Bank's consolidated financial statements. From 2011 the loan financing activity is widened with loan portfolio from OTP Bank Romania. The significant part of the total loan portfolio is from Hungary.

**OTP MORTGAGE BANK LTD.**  
**NOTES TO SEPARATE FINANCIAL STATEMENTS FOR THE YEAR ENDED**  
**31 DECEMBER 2018**

**2.18 Comparative figures**

These separate financial statements are prepared in accordance with the same accounting policies in all respects as the authorised Separate Financial Statements prepared in accordance with IFRS as adopted by the EU for the year ended 31 December 2017, which were approved on 13 March 2018, excluding initial application of IFRS 9 standard. The Management has decided to present comparative figures in accordance with IAS 39 standard.

**IFRS 9**

The Management has decided to present comparative figures in accordance with IAS 39 standard. The Bank applied the retrospective method.

IAS 39	IFRS 9	Opening balance according to IAS 39	Remeasurement due to impairment				Opening balance according to IFRS 9
			Stage 1	Stage 2	Stage 3	POCI	
<b>Placements with other banks</b>	<b>Placements with other banks</b>	75,340	(91)	-	-	-	75,249
Loans measured at amortised cost	Loans measured at amortised cost	978,260	(2,421)	(3,249)	(1,703)	(15)	970,872
Available for sale securities	Securities at fair value through other comprehensive income	11,291	(14)	-	-	-	11,291
<b>Total</b>	<b>Total</b>	<b><u>1,064,891</u></b>	<b><u>(2,527)</u></b>	<b><u>(3,249)</u></b>	<b><u>(1,703)</u></b>	<b><u>(15)</u></b>	<b><u>1,057,397</u></b>
<i>Provision for loan commitments and financial guarantees</i>	<i>Provision for loan commitments and financial guarantees</i>	(118)	(175)	(1,053)	(9)	-	(1,355)

**IFRS 15**

Initial application of IFRS 15 has no significant effect on the Bank's financial statements.

**OTP MORTGAGE BANK LTD.**  
**NOTES TO SEPARATE FINANCIAL STATEMENTS FOR THE YEAR ENDED**  
**31 DECEMBER 2018**

**NOTE 3:        SIGNIFICANT ACCOUNTING ESTIMATES AND DECISIONS IN THE APPLICATION OF ACCOUNTING POLICIES**

The presentation of financial statements in conformity with IFRS as adopted by the European Union requires the management of the Bank to make judgements about estimates and assumptions that affect the reported amounts of assets and liabilities and the disclosure of contingent assets and liabilities as at the date of the financial statements and their reported amounts of revenues and expenses during the reporting period. The estimates and associated assumptions are based on historical experience and other factors that are considered to be relevant. The estimates and underlying assumptions are reviewed on an on-going basis. Revisions to accounting estimates are recognized in the period. Actual results could differ from those estimates. Significant areas of subjective judgements include:

**3.1.        Impairment on loans and placements**

The Bank regularly assesses its loan portfolio for impairment. Management determines the adequacy of the allowances based upon reviews of individual loans and placements, recent loss experience, current economic conditions, the risk characteristics of the various categories of loans and other pertinent factors. The use of a new, three stage model was implemented for IFRS 9 purposes. The new impairment methodology is used to classify financial instruments in order to determine whether credit risk has significantly increased since initial recognition and able to identify credit-impaired assets. For instruments with credit-impairment or significant increase of credit risk lifetime expected losses will be recognized.

**3.2.        Valuation of instruments without direct quotations**

Financial instruments without direct quotations in an active market are valued using the valuation model technique. The models are regularly reviewed and each model is calibrated for the most recent available market data. While the models are built only on available data, their use is subject to certain assumptions and estimates (e.g. for correlations, volatilities, etc.). Changes in the model assumptions may affect the reported fair value of the relevant financial instruments.

IFRS 13 *Fair Value Measurement* seeks to increase consistency and comparability in fair value measurements and related disclosures through a 'fair value hierarchy'. The hierarchy categorises the inputs used in valuation techniques into three levels. The hierarchy gives the highest priority to (unadjusted) quoted prices in active markets for identical assets or liabilities and the lowest priority to unobservable inputs. The objective of a fair value measurement is to estimate the price at which an orderly transaction to sell the asset or to transfer the liability would take place between market participants at the measurement date under current market conditions.

**3.3.        Provisions**

Provision is recognized and measured for commitments to extend credit and for warranties arising from banking activities based on IFRS 9 Financial Instruments. Provision for these instruments is recognised based on the credit conversion factor, which shows the proportion of the undrawn facility that will be probably funded.

Other provision is recognized and measured based on IAS 37 Provisions, Contingent Liabilities and Contingent Assets. The Bank is involved in a number of ongoing legal disputes. Based upon historical experience and expert reports, the Bank assesses the developments in these cases, and the likelihood and the amount of potential financial losses which are appropriately provided for. (See Note 19.)

Other provision for off-balance sheet items includes provision for litigation, provision for retirement and expected liabilities and provision for Confirmed letter of credit.

A provision is recognized by the Bank when it has a present obligation as a result of a past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation, and a reliable estimate can be made of the amount of the obligation.

**OTP MORTGAGE BANK LTD.**  
**NOTES TO SEPARATE FINANCIAL STATEMENTS FOR THE YEAR ENDED**  
**31 DECEMBER 2018**

**NOTE 4: CASH, AMOUNTS DUE FROM BANKS AND BALANCES WITH THE NATIONAL BANK OF HUNGARY (in HUF million)**

Amounts due from banks and balances with the NBH:

	<b>2018</b>	<b>2017</b>
Within one year		
in HUF	2,891	3,753
in foreign currency	<u>1</u>	<u>3</u>
<b>Subtotal</b>	<b><u>2,892</u></b>	<b><u>3,756</u></b>
Accrued interest	<u>-</u>	<u>4</u>
<b>Total</b>	<b><u>2,892</u></b>	<b><u>3,760</u></b>
From this: amounts due from OTP Bank	2,881	769
Compulsory reserve	11	10
Rate of the compulsory reserve	2%	2%

The main amount of cash due from banks shows the balance of the nostro accounts placed at OTP Bank of HUF 2,881 million and HUF 3,750 million as at 31 December 2018 and 2017, respectively. The remaining amounts represent the balances of the Bank's clearing account placed at the NBH.

The amount of the compulsory reserve is the multiplication of the daily average of the liabilities considered in the compulsory reserve calculation and the compulsory reserve rate, which are determined by the NBH in a specific decree.

The Bank is required to fulfill the reserve requirement the second month following the reserve calculation period. The Bank shall comply with the reserve requirement once a month on the last calendar day. The Bank fulfils the reserve requirement in accordance with the amount of the required calculated minimum reserve and keeps it on its bank account at National Bank of Hungary.

**NOTE 5: PLACEMENTS WITH OTHER BANKS (in HUF million)**

	<b>2018</b>	<b>2017</b>
Within one year		
in HUF	47,704	25,912
Over one year		
in HUF	<u>80,025</u>	<u>49,415</u>
<b>Subtotal</b>	<b><u>127,729</u></b>	<b><u>75,327</u></b>
Accrued interest	<u>21</u>	<u>13</u>
Impairment	<u>(115)</u>	<u>-</u>
<b>Total</b>	<b><u>127,635</u></b>	<b><u>75,340</u></b>
From this: amounts due from OTP Bank	42,001	22,000
Interest conditions on placements with other banks	<b>2018</b>	<b>2017</b>
Within one year		
in HUF	0.04%-0.08%	0.00%-1.53%
Over one year		
in foreign currency	1.04-1.43%	-
Average interest of placements with other banks	<b>2018</b>	<b>2017</b>
in HUF	0.09%	0.25%

**OTP MORTGAGE BANK LTD.**  
**NOTES TO SEPARATE FINANCIAL STATEMENTS FOR THE YEAR ENDED**  
**31 DECEMBER 2018**

**NOTE 6: SECURITIES AT FAIR VALUE THROUGH OTHER COMPREHENSIVE INCOME**  
(in HUF million)

	2018	2017
Hungarian government bonds	<u>10,303</u>	<u>10,947</u>
	<b><u>10,303</u></b>	<b><u>10,947</u></b>
Accrued interest	344	344
<b>Total</b>	<b><u>10,647</u></b>	<b><u>11,291</u></b>

The whole portfolio was denominated in HUF as at 31 December 2018.

Interest conditions and the remaining maturity of securities at fair value through other comprehensive income can be analysed as follows:

	2018	2017
Over one year, fixed interest	10,303	10,947
Interest conditions of securities available for sale	6.5%	6.5%

The valuation of the securities at fair value through other comprehensive income was as follows as at 31 December 2018:

	2018	
	Cost	Fair value
Hungarian government bonds	<u>10,213</u>	<u>10,303</u>
<b>Total</b>	<b><u>10,213</u></b>	<b><u>10,303</u></b>

The valuation of the securities at fair value through other comprehensive income was as follows as at 31 December 2017:

	2017	
	Cost	Fair value
Hungarian government bonds	<u>10,644</u>	<u>10,947</u>
<b>Total</b>	<b><u>10,644</u></b>	<b><u>10,947</u></b>

**NOTE 7: LOANS (in HUF million)**

	2018	2017
Short-term loans (within one year)		
in HUF	83,781	82,501
in CHF	2	2
in EUR	7	13
in JPY	36	36
in foreign currency total	<u>45</u>	<u>51</u>
	<b><u>83,826</u></b>	<b><u>82,552</u></b>
Long-term loans (over one year)		
in HUF	984,785	907,723
in CHF	9	14
in EUR	11	111
in JPY	333	389
in foreign currency total	<u>353</u>	<u>514</u>
	<b><u>985,138</u></b>	<b><u>908,237</u></b>
<b>Loans Gross Total</b>	<b><u>1,068,964</u></b>	<b><u>990,789</u></b>
Provision for impairment	(9477)	(8,888)
Accrued interest	3,742	3,631
<b>Total</b>	<b><u>1,063,229</u></b>	<b><u>985,532</u></b>

**OTP MORTGAGE BANK LTD.**  
**NOTES TO SEPARATE FINANCIAL STATEMENTS FOR THE YEAR ENDED**  
**31 DECEMBER 2018**

**NOTE 7: LOANS, NET OF ALLOWANCES FOR LOAN LOSSES (in HUF million) [continued]**

A significant part of the loans above are mortgage loans for purchasing real estate or for any purpose. The loans have collateral notified in the public property register in favour of OTP Mortgage Bank. Such loans and their collateral are included in the Bank's register and mortgage bonds can be issued up to this registered amount. The remaining parts of the loans are real estate development loans given to individual farmers that work in the agro-industry. Real estate and arable land can be accepted as collateral of these loans.

Interest conditions on loans, net of allowance for loan losses:

	<b>2018</b>	<b>2017</b>
Loans denominated in HUF with the maturity over one year	0.32%-16.84%	0.03%-16.84%
Average interest rate of mortgage loans denominated in foreign currency for purchasing real estate		
CHF	6.24%	6.74%
EUR	7.54%	7.54%
JPY	4.66%	4.69%
Average interest rate of mortgage loans denominated in foreign currency for any purposes		
CHF	6.99%	6.99%
EUR	7.92%	7.98%
JPY	4.70%	4.83%
Average interest rate of real estate development loans		
HUF	6.04%	6.63%
EUR	6.19%	6.17%

OTP Mortgage Bank Ltd. only provides loans with the original maturity over one year.

An analysis of the loan portfolio by type, before allowances for loan losses, is as follows:

	<b>2018</b>	<b>2017</b>
Mortgage loans	1,063,783    99.52%	986,210    99.54%
Retail and corporate loans	<u>5,181</u> <u>0.48%</u>	<u>4,579</u> <u>0.46%</u>
<b>Total</b>	<b><u>1,068,964</u>    <u>100.00%</u></b>	<b><u>990,789</u>    <u>100.00%</u></b>

An analysis of the change in the provision for impairment on loan losses is as follows:

	<b>2018</b>	<b>2017</b>
<b>Balance as at 1 January</b>	<b>8,888</b>	<b>14,235</b>
Change as a result of applying IFRS 9	7,387	-
Provision for the year	11,581	195
Release of provision	(18,382)	(5,552)
Reclassification	<u>3</u>	<u>10</u>
<b>Balance as at 31 December</b>	<b><u>9,477</u></b>	<b><u>8,888</u></b>

The Bank sells non-performing non subsidised loans without recourse at estimated fair value to an OTP Group member, OTP Faktoring Ltd. In addition, the Bank sells non-performing subsidised loans without recourse at estimated fair value to OTP Bank Plc.

**NOTE 8: INVESTMENTS IN SUBSIDIARIES (in HUF million)**

	<b>2018</b>	<b>2017</b>
Investments in subsidiaries	<u>1,337</u>	<u>1,206</u>
<b>Total</b>	<b><u>1,337</u></b>	<b><u>1,206</u></b>

In December 2016 the Bank acquired 100% share in OTP Ingatlanpont Ltd., and then executed capital increase. The Bank's ownership was registered in January 2017 at the Registry Court.

**OTP MORTGAGE BANK LTD.**  
**NOTES TO SEPARATE FINANCIAL STATEMENTS FOR THE YEAR ENDED**  
**31 DECEMBER 2018**

**NOTE 9:**      **PROPERTY, EQUIPMENT AND INTANGIBLE ASSETS**  
(in HUF million)

**For the year ended 31 December 2018**

<b><u>Cost</u></b>	<b>Intangible assets</b>	<b>Office equipment and vehicles</b>	<b>Construction in progress</b>	<b>Total</b>
Balance as at 1 January 2018	<u>1,629</u>	<u>97</u>	<u>5</u>	<u>1,731</u>
Additions	206	8	5	219
Disposals	<u>-107</u>	<u>(7)</u>	<u>(8)</u>	<u>(122)</u>
Balance as at 31 December 2018	<u>1,728</u>	<u>98</u>	<u>2</u>	<u>1,828</u>

**Accumulated Depreciation and  
Amortization**

Balance as at 1 January 2018	<u>1,473</u>	<u>71</u>	<u>-</u>	<u>1,544</u>
Charge for the year	82	10	-	92
Disposals	<u>-</u>	<u>(7)</u>	<u>-</u>	<u>(7)</u>
Balance as at 31 December 2018	<u>1,555</u>	<u>74</u>	<u>-</u>	<u>1,629</u>

**Net book value**

Balance as at 1 January 2018	<u>156</u>	<u>26</u>	<u>5</u>	<u>187</u>
Balance as at 31 December 2018	<u>173</u>	<u>24</u>	<u>2</u>	<u>199</u>

**For the year ended 31 December 2017**

<b><u>Cost</u></b>	<b>Intangible assets</b>	<b>Office equipment and vehicles</b>	<b>Construction in progress</b>	<b>Total</b>
Balance as at 1 January 2017	1,524	86	-	1,610
Additions	105	30	35	170
Disposals	<u>-</u>	<u>(19)</u>	<u>(30)</u>	<u>(49)</u>
Balance as at 31 December 2017	<u>1,629</u>	<u>97</u>	<u>5</u>	<u>1,731</u>

**Accumulated Depreciation and  
Amortization**

Balance as at 1 January 2017	1,381	81	-	1,462
Charge for the year	92	9	-	101
Disposals	<u>-</u>	<u>(19)</u>	<u>-</u>	<u>(19)</u>
Balance as at 31 December 2017	<u>1,473</u>	<u>71</u>	<u>-</u>	<u>1,544</u>

**Net book value**

Balance as at 1 January 2017	<u>143</u>	<u>5</u>	<u>-</u>	<u>148</u>
Balance as at 31 December 2017	<u>156</u>	<u>26</u>	<u>5</u>	<u>187</u>

**OTP MORTGAGE BANK LTD.**  
**NOTES TO SEPARATE FINANCIAL STATEMENTS FOR THE YEAR ENDED**  
**31 DECEMBER 2018**

**NOTE 10: OTHER ASSETS (in HUF million)**

	<b>2018</b>	<b>2017</b>
Current income tax receivable	765	1,932
Trade receivables, other advances	337	706
Prepayments	107	53
Receivables from the Hungarian Government	-	7
Due from Hungarian Government from interest subsidies	93	-
Other assets	<u>164</u>	<u>43</u>
	<b><u>1,466</u></b>	<b><u>2,741</u></b>
Provision for other assets	(3)	(6)
<b>Total</b>	<b><u>1,463</u></b>	<b><u>2,735</u></b>

Receivables from the Hungarian Government represent receivables from government subsidies on housing mortgage loans.

An analysis of the movement in the loss allowance on other assets is as follows:

	<b>2018</b>	<b>2017</b>
<b>Balance as at 1 January</b>	<b>6</b>	<b>8</b>
Effect of transition to application of IFRS 9	(1)	-
Reclassification	(3)	(3)
Charge for the period	12	27
Release of loss allowance	<u>(11)</u>	<u>(26)</u>
<b>Closing balance</b>	<b><u>3</u></b>	<b><u>6</u></b>

**NOTE 11: AMOUNTS DUE TO BANKS AND HUNGARIAN GOVERNMENT, DEPOSITS FROM THE NATIONAL BANK OF HUNGARY AND OTHER BANKS (in HUF million)**

	<b>2018</b>	<b>2017</b>
Within one year		
In HUF	467,858	571,012
In EUR	11	93
In JPY	362	425
In CHF	<u>14</u>	<u>16</u>
Total in foreign currency	<u>387</u>	<u>534</u>
	<b><u>468,245</u></b>	<b><u>571,546</u></b>
Over one year		
in HUF	<u>40,221</u>	<u>11,759</u>
	<b><u>508,466</u></b>	<b><u>583,305</u></b>
Accrued interest	444	148
<b>Total</b>	<b><u>508,910</u></b>	<b><u>583,453</u></b>
From this: amounts due to OTP Bank	508,617	583,453



**OTP MORTGAGE BANK LTD.**  
**NOTES TO SEPARATE FINANCIAL STATEMENTS FOR THE YEAR ENDED**  
**31 DECEMBER 2018**

**NOTE 11:**      **AMOUNTS DUE TO BANKS AND HUNGARIAN GOVERNMENT, DEPOSITS FROM THE NATIONAL BANK OF HUNGARY AND OTHER BANKS (in HUF million)**  
**[continued]**

Interest conditions on amounts due to OTP Bank and other banks

	<b>2018</b>	<b>2017</b>
Within one year		
In HUF	0.13-2.04%	0.03%-2.04%
In foreign currency	(0.55)-(0.24)%	(0.75%)-0.01%
Over one year		
In HUF	0.17-0.6%	

**NOTE 12:**      **LIABILITIES FROM ISSUED SECURITIES (in HUF million)**

	<b>2018</b>	<b>2017</b>
Within one year:		
In HUF	<u>39,265</u>	<u>-</u>
	<b><u>39,265</u></b>	<b><u>-</u></b>
Over one year		
In HUF	<u>561,584</u>	<u>396,427</u>
	<b><u>561,584</u></b>	<b><u>396,427</u></b>
<b>Subtotal</b>	<b>600,849</b>	<b>396,427</b>
Accrued interest	<u>11,074</u>	<u>10,418</u>
<b>Total</b>	<b><u>611,923</u></b>	<b><u>406,845</u></b>
Issued mortgage bonds during the period (nominal value)	276,000	192,100
Mortgage bonds became due or repurchased during the period (nominal value)	70,000	155,500

Interest conditions on issued securities

	<b>2018</b>	<b>2017</b>
In HUF	0.68%-11.00%	0.63%-11.00%

A reconciliation of the face value and the amortized cost is as follows:

	<b>2018</b>	<b>2017</b>
Nominal value of the issued securities	597,350	391,350
Unamortized premiums	<u>3,499</u>	<u>5,077</u>
<b>Amortized cost</b>	<b><u>600,849</u></b>	<b><u>396,427</u></b>

Face value and interest of mortgage bonds issued by OTP Mortgage Bank shall not exceed registered normal and additional collaterals (face value and interest). The Mortgage Bank keeps record of loans, normal and additional collateral values which are shown separately. Independent property inspector monitors the availability of mortgage bond's collateral values in accordance with regulations, the registration of loans, and its pledges as collaterals as the normal collateral of the mortgage bonds, those property register data and the normal and additional collateral in the coverage register.

There was a maturing mortgage bond in amount of HUF 70 billion; mortgage bonds were issued in amount of HUF 276 billion in 2018.

Mortgage bonds were issued at Budapest Stock Exchange in 2018 in amount of HUF 146 billion and 5 years maturity and in amount of HUF 130 billion with floating interest and 5 years maturity.

**OTP MORTGAGE BANK LTD.**  
**NOTES TO SEPARATE FINANCIAL STATEMENTS FOR THE YEAR ENDED**  
**31 DECEMBER 2018**

**NOTE 12: LIABILITIES FROM ISSUED SECURITIES (in HUF million) [continued]**

Issued securities denominated in HUF as at 31 December 2018 (in HUF million)

Name	Date of issue	Maturity	Nominal value in HUF million	Interest condition in % p.a.		Hedged
OJB2019_I	17/03/2004	18/03/2019	31.517	9,48%	fix	Not hedged
OJB2019_II	25/05/2011	18/03/2019	7.733	9,48%	fix	Not hedged
OJB2020_I	19/11/2004	12/11/2020	5.503	9,00%	fix	Not hedged
OJB2020_II	25/05/2011	12/11/2020	4.497	9,00%	fix	Not hedged
OJB2025_I	31/07/2009	31/07/2025	150.000	11,00%	fix	Not hedged
OJB2021_I	15/02/2017	27/10/2021	85.000	2,00%	fix	Not hedged
OJB2021_I	27/02/2017	27/10/2021	37.100	2,00%	fix	Not hedged
OJB2023_I	05/04/2018	24/11/2023	45.000	1,75%	fix	Not hedged
OJB2024_A	17/09/2018	20/05/2024	70.000	0,72%	variable	Not hedged
OJB2024_B	18/09/2018	24/05/2024	60.000	0,72%	variable	Not hedged
OJB2024_II	10/10/2018	24/10/2024	50.000	2,50%	fix	Not hedged
OJB2024_II	07/11/2018	24/10/2024	51.000	2,50%	fix	Not hedged

	<u>2018</u>	<u>2017</u>
<b>Total issued securities in HUF</b>	<b><u>597,350</u></b>	<b><u>391,350</u></b>
Unamortized premium	3,499	5,077
<b>Total issued securities in HUF</b>	<b><u>600,849</u></b>	<b><u>396,427</u></b>
 Accrued interest	 <b><u>11,074</u></b>	 <b><u>10,418</u></b>
 <b>Total in HUF</b>	 <b><u>611,923</u></b>	 <b><u>406,845</u></b>

**NOTE 13: OTHER LIABILITIES (in HUF million)**

	<b>2018</b>	<b>2017</b>
Accounts payables	6,816	9,323
Current income tax payable	857	1,238
Accrued fees	744	720
Provision for impairment off-balance sheet commitments and contingent liabilities	2,505	1,243
Salaries and social security payable	105	82
Other	<u>1,247</u>	<u>931</u>
<b>Subtotal</b>	<b><u>12,274</u></b>	<b><u>13,537</u></b>
 Deferred tax liabilities	 <u>274</u>	 <u>557</u>
 <b>Total</b>	 <b><u>12,548</u></b>	 <b><u>14,094</u></b>

**NOTE 14: SHARE CAPITAL (in HUF million)**

All 27,000 shares are ordinary shares with a nominal value of HUF 100 thousand and are authorised and fully paid.

	<b>2018</b>	<b>2017</b>
Share capital (in HUF million)	<u>27,000</u>	<u>27,000</u>

**OTP MORTGAGE BANK LTD.**  
**NOTES TO SEPARATE FINANCIAL STATEMENTS FOR THE YEAR ENDED**  
**31 DECEMBER 2018**

**NOTE 15:      RETAINED EARNINGS AND RESERVES (in HUF million)**

Based on the instructions of Act C of 2000 on accounting (“Act on Accounting”) effective from annual periods beginning on 1 January 2017 financial statements of the Bank are prepared in accordance with IFRS as issued by the IASB as adopted by the EU.

Based on paragraph 114/B of Act on Accounting Equity Correlation Table is prepared and disclosed as a part of the explanatory notes for the reporting date by the Bank.

Equity correlation table shall contain the opening and closing balances of the shareholder’s equity in accordance with IFRS, furthermore deducted from this the opening and closing balances of the specified equity elements. Equity correlation table shall contain also untied retained earnings available for the payment of dividends, covering retained earnings from the last financial year for which accounts have been adopted comprising net profit for the period of that financial year minus cumulative unrealized gains claimed in connection with any increase in the fair value of investment properties, as provided in IAS 40 - Investment Property, reduced by the cumulative income tax accounted for under IAS 12 - Income Taxes.

**Share capital**

Share capital is the portion of a the Bank’s equity that has been obtained by the issue of shares in the corporation to a shareholder, usually for cash

**Retained earnings**

Profit of previous years generated by the Bank that are not distributed to shareholders as dividends.

<b>Balance as at 1 January, 2018</b>	<b>Share capital</b>	<b>Capital reserve</b>	<b>Retained earnings and reserves</b>	<b>Evaluation reserve</b>	<b>Net income after income taxes</b>	<b>Share capital total</b>
<b>Capital items according to IFRS</b>	<b>27,000</b>	-	<b>48,659</b>	-	-	<b>75,659</b>
Other comprehensive income	-	-	(276)	276	-	-
Net profit for the year	-	-	(22,802)	-	22,802	-
General reserve	-	<u>10,364</u>	<u>(10,364)</u>	-	-	-
<b>Capital items according to 114/B.§ of Accounting Act</b>	<b><u>27,000</u></b>	<b><u>10,364</u></b>	<b><u>15,217</u></b>	<b><u>276</u></b>	<b><u>22,802</u></b>	<b><u>75,659</u></b>
Effect of transition to application of IFRS 9	-	-	(7,930)	-	-	-
<b>Balance as at 1 January</b>	<b><u>27,000</u></b>	<b><u>10,364</u></b>	<b><u>7,287</u></b>	<b><u>276</u></b>	<b><u>22,802</u></b>	<b><u>67,729</u></b>

**OTP MORTGAGE BANK LTD.**  
**NOTES TO SEPARATE FINANCIAL STATEMENTS FOR THE YEAR ENDED**  
**31 DECEMBER 2018**

**NOTE 15:      RETAINED EARNINGS AND RESERVES (in HUF million) [continued]**

<b>Balance as at 31 December, 2018</b>	<b>Share capital</b>	<b>Capital reserve</b>	<b>Retained earnings and reserves</b>	<b>Evaluation reserve</b>	<b>Net income after income taxes</b>	<b>Share capital total</b>
<b>Capital items according to IFRS</b>	<b>27,000</b>	-	<b>48,784</b>	-	-	<b>75,784</b>
Other comprehensive income	-	-	872	(872)	-	-
Net profit for the year	-	-	(27,467)	-	27,467	-
General reserve	-	<u>15,392</u>	<u>(15,392)</u>	-	-	-
<b>Capital items according to 114/B.§ of Accounting Act</b>	<b><u>27,000</u></b>	<b><u>15,392</u></b>	<b><u>6,797</u></b>	<b><u>(872)</u></b>	<b><u>27,467</u></b>	<b><u>75,784</u></b>

Dividends are recognised in the period in which they are approved by the owners. In 2018 the Bank paid HUF 18,250 million dividend from the profit for the year 2017. Regarding to the net income for the year 2018 dividend is expected to be proposed by the management in amount of HUF 20,623 million.

**OTP MORTGAGE BANK LTD.**  
**NOTES TO SEPARATE FINANCIAL STATEMENTS FOR THE YEAR ENDED**  
**31 DECEMBER 2018**

**NOTE 16:      INTEREST SUBSIDIES RELATED TO HOUSING LOANS**

During 2018 5 types of interest subsidised loans were among OTP Mortgage Bank's portfolio:

- (i) loans granted before 16 June 2003
- (ii) loans granted between 16 June 2003 and 22 December 2003
- (iii) loans granted between 22 December 2003 and 30 June 2009
- (iv) loans granted after 1 October 2009
- (v) loans granted after 2012

Interest subsidised loans fulfil the following conditions

- granted for purchase, building of new property, or purchase, renovation, enlargement of existing property
- maximised interest rate
- interest subsidy fixed to the reference rate of the government bonds or to the reference rate of the issued mortgage bonds
- subsidy till the maturity of the loan, but maximum for 20 years, and loans granted after 2012 maximum for 5 years (except the subsidized mortgage loans of families with 3 children – or from 1 December 2018 families more than 3 children - granted maximum 25 years).

Relevant elements of the currently available interest subsidised loans:

- the applicants can be dedicated people in the Government Regulation
- purpose of the loan:
  - o purchasing or building of new property
  - o purchasing or modernisation or enlargement of used property
- in case of building or purchasing of property the building costs or the purchase price without the building plot price shall not exceed the amount of HUF 30 million, in case of purchase of used properties the amount of HUF 20 million, in case of modernisation or enlargement the cost shall not exceed the amount of HUF 15 million
- loan amount shall not exceed in case of new properties the amount of HUF 15 million, and in case of used properties the amount of HUF 10 million.

The interest subsidy is determined in the per cent of government bonds' yields depending on the purpose of the loan, and it can be granted as a maximum for 5 years.

- Families with three children - or from 1 December 2018 families more than 3 children - can apply maximum HUF 10 million loan, families with two children can apply maximum 15 million loan for building or purchasing of property, next to the family housing allowance without building cost and purchase price limit, and interest payment subsidized by the State for the first 25 years of the term.

Due to the strict conditions the loan demand remains moderate. Loans granted during 2018 about HUF 7,714 million based on the conditions of 2009 and HUF 217,912 million based on conditions of 2012. Net closing amount of the loan with the conditions of 2009 was HUF 3,371 million and for the conditions of 2012 was HUF 174,805 million.

**OTP MORTGAGE BANK LTD.**  
**NOTES TO SEPARATE FINANCIAL STATEMENTS FOR THE YEAR ENDED**  
**31 DECEMBER 2018**

**NOTE 17: NET LOSS FROM FEES AND COMMISSIONS (in HUF million)**

**Income from fees and commissions**

	<b>2018</b>	<b>2017</b>
Fees and commissions relating to lending	1,230	2,743
Other	<u>332</u>	<u>347</u>
<b>Total</b>	<b><u>1,562</u></b>	<b><u>3,090</u></b>

**Expense from fees and commissions**

	<b>2018</b>	<b>2017</b>
Fees and commissions relating to issued securities	168	184
Fees and commissions relating to lending	2,281	1,852
Valuator fees	-	1,107
Others	<u>393</u>	<u>485</u>
<b>Total</b>	<b><u>2,842</u></b>	<b><u>3,628</u></b>

**Net loss from fees and commissions** **(1,280)** **(538)**

The other fees mainly consist of the cost of services in connection with lending activity and mortgage bond issues, which are not directly attributable to separate issuance.

**Performance obligations and revenue recognition policies:**

Fee type	Nature and timing of satisfaction of performance obligations, and the significant payment terms	Revenue recognition under IFRS 15
Net insurance fee income	<p>Due to the fact that the Bank does not provide insurance services to its clients, only acts as an agent, the fee income charged to the customers and fees payable to the insurance company are presented net in the fee income.</p> <p>In addition, agency fee charged for the sale of insurance contracts is also recorded in this line. The fee is charged on a monthly basis and determined in %.</p>	Fees for ongoing services are charged on a monthly basis during the period when they are provided.
Other	<p>Fees that are not significant in the Banks total income are included in Other fees category. Such fees are safe lease, special procedure fee, account rent fee, adlak service fee, fee of a copy of document, etc.</p> <p>Other fees may include charges for continuous services or for ad hoc administration services. Continuous fees are charged monthly (e.g., safe lease fees) at the beginning of the period, typically at a fixed rate. Fees for ad hoc services are charged immediately after the service obligation had been met, typically also in a fixed amount.</p>	<p>Fees for ongoing services are charged on a monthly basis during the period when they are provided.</p> <p>Fees for ad hoc services are charged when the transaction takes places.</p>

**OTP MORTGAGE BANK LTD.**  
**NOTES TO SEPARATE FINANCIAL STATEMENTS FOR THE YEAR ENDED**  
**31 DECEMBER 2018**

**NOTE 18: OTHER OPERATING INCOME AND EXPENSES AND OTHER ADMINISTRATIVE EXPENSES (in HUF million)**

**Other operating income**

	<b>2018</b>	<b>2017</b>
Other	(16)	33
<b>Total</b>	<b><u>(16)</u></b>	<b><u>33</u></b>

**Net other operating expense**

	<b>2018</b>	<b>2017</b>
Cost of risk	24	624
Non- repayable assets contributed	1,562	104
Other	5	2,487
<b>Total</b>	<b><u>1,591</u></b>	<b><u>3,213</u></b>

**Personnel expenses**

	<b>2018</b>	<b>2017</b>
Wages	438	382
Taxes related to personnel expenses	56	51
Other personnel expenses	96	99
<b>Total</b>	<b><u>590</u></b>	<b><u>532</u></b>

<b>Depreciation and amortization</b>	<b><u>92</u></b>	<b><u>101</u></b>
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**Other administrative expenses**

	<b>2018</b>	<b>2017</b>
Taxes, other than income tax:		
Bank tax	2,009	1,048
Other taxes	908	901
Total taxes, other than income tax	2,917	1,949
Services	490	458
Professional fees	369	327
Rental fees	57	49
Material type expenses	21	22
Administration expenses	13	14
Advertising	1	1
<b>Total</b>	<b><u>3,868</u></b>	<b><u>2,820</u></b>

Taxes, other than income taxes are Credit institution's contribution that is payable by the Bank on HUF denominated loans having interest subsidy from the Hungarian government, bank tax and other local taxes in 2018.

The total amount of the bank tax is HUF 2,009 million recognised as an expense thus decreased the corporate tax base.

Taxes, other than income taxes line includes all taxes (banking tax and local taxes) except income tax.

The table below contains the detailing of the fees for non-audit services:

	<b>2018</b>	<b>2017</b>
Annual audit	44	45
Other services providing assurance	0	6
Other non-audit services	6	0
<b>Total</b>	<b><u>50</u></b>	<b><u>51</u></b>

**OTP MORTGAGE BANK LTD.**  
**NOTES TO SEPARATE FINANCIAL STATEMENTS FOR THE YEAR ENDED**  
**31 DECEMBER 2018**

**NOTE 19:      COMPENSATION OF KEY MANAGEMENT PERSONNEL (in HUF million)**

	<b>2018</b>	<b>2017</b>
Key executives (Managing Director and Deputies)	53	63
<b>Total</b>	<b><u>53</u></b>	<b><u>63</u></b>

The remunerations of key management personnel include only short-term benefits.

**NOTE 20:      INCOME TAX (in HUF million)**

The Bank is presently liable for income tax at a rate of 9% of taxable income.

A reconciliation of the total income tax charge for the years ended 31 December 2018 and 2017 is as follows:

	<b>2018</b>	<b>2017</b>
Current tax expense	1,442	490
Deferred tax benefit	<u>(264)</u>	<u>(263)</u>
<b>Total income tax expense</b>	<b><u>1,178</u></b>	<b><u>227</u></b>

A reconciliation of the deferred tax liability as at 31 December 2018 and 2017 is as follows:

	<b>2018</b>	<b>2017</b>
<b>Balance as at 1 January</b>	<b>(557)</b>	<b>(832)</b>
Recognized in other comprehensive income as tax benefit	19	12
Deferred tax benefit	<u>264</u>	<u>263</u>
<b>Balance as at 31 December</b>	<b><u>(274)</u></b>	<b><u>(557)</u></b>

A reconciliation of deferred tax assets and liabilities as at 31 December 2018 and 2017 is as follows:

	<b>2018</b>	<b>2017</b>
Premium amortization for at fair value through other comprehensive income financial assets	19	38
Below market fair value adjustment in accordance with regulations related to customer loans	189	379
IBNR provision	<u>46</u>	<u>93</u>
<b>Deferred tax assets</b>	<b><u>254</u></b>	<b><u>510</u></b>
Fair value adjustment for at fair value through other comprehensive income financial assets	(8)	(27)
Fair value adjustment of other derivative financial instrument	(2)	(4)
Effect of using effective interest rate method	(516)	(1,033)
Premium amortization for available for issued securities	-	(1)
Difference in depreciation and amortization	<u>(2)</u>	<u>(2)</u>
<b>Deferred tax liabilities</b>	<b><u>(528)</u></b>	<b><u>(1,067)</u></b>
<b>Net deferred tax liabilities</b>	<b><u>(274)</u></b>	<b><u>(557)</u></b>

A reconciliation of the effective tax rate as at 31 December 2018 and 2017 is as follows:

	<b>2018</b>	<b>2017</b>
Profit before income tax	28,645	23,029
Income tax at statutory tax rate	2,578	2,073
<i><u>Income tax adjustments due to permanent differences are as follows:</u></i>		
Permanent differences due to local tax	57	97
Tax allowance for the year	(1,457)	(1,678)
Tax refund in accordance with Acts on customer Loans	<u>-</u>	<u>(265)</u>
<b>Income tax</b>	<b><u>1,178</u></b>	<b><u>227</u></b>
<i>Effective tax-rate</i>	<i>4.11%</i>	<i>0.98%</i>



**OTP MORTGAGE BANK LTD.**  
**NOTES TO SEPARATE FINANCIAL STATEMENTS FOR THE YEAR ENDED**  
**31 DECEMBER 2018**

**NOTE 21: EARNINGS PER SHARE**

Earnings per share attributable to ordinary shares are determined by dividing Net profit for the year by the weighted average number of ordinary shares outstanding during the period. The Bank has no preference shares and no options or other rights related to shares.

	<b>2018</b>	<b>2017</b>
Net profit for the year (in HUF million)	27,467	22,802
Weighted average number of ordinary shares outstanding during the year for calculating basic EPS (number of share)	<u>270,000</u>	<u>270,000</u>
<b>EPS (in HUF) basic and diluted</b>	<b><u>101.730</u></b>	<b><u>84.452</u></b>

**NOTE 22: FINANCIAL RISK MANAGEMENT (in HUF million)**

A financial instrument is any contract that gives rise to a financial asset of one entity and a financial liability or equity instrument of another entity.

Financial instruments may result in certain risks to the Bank. The most significant risks the Bank faces include

**22.1. Credit risk**

The Bank takes on exposure to credit risk which is the risk that a counter-party will be unable to pay amounts in full when due. The Bank structures the levels of credit risk it undertakes by placing limits on the amount of risk accepted in relation to one borrower, or banks of borrowers, and to geographical areas and loan types. Such risks are monitored on a periodical basis and subject to an annual or more frequent review. The exposure to any borrower including banks and brokers is further restricted by sublimit covering on- and off-balance sheet exposures and daily delivery risk limits in relation to trading items such as forward foreign exchange contracts. Actual exposures against limits are monitored daily.

Exposure to credit risk is managed through regular analysis of the ability of borrowers and potential borrowers to meet interest and capital repayment obligations and by changing these lending limits when appropriate. Exposure to credit risk is partly managed obtaining collateral, corporate and personal guarantees.

**22.1.1. Analysis by loan types**  
**Classification into risk classes**

The Bank classifies financial assets at amortised cost and fair value through other comprehensive income into three categories in accordance with IFRS 9:

Stage 1	Performing
Stage 2	Performing, but compared to the initial recognition it shows significant increase in credit risk
Stage 3	Non-performing

Credit risk of financial assets increases significantly at the following conditions:

- the payment delay exceeds 30 days,
- it is classified as performing forborne,
- based on individual decision, its currency suffered a significant "shock" since the disbursement of the loan and no hedge position exists in respect thereof,
- the transaction/client rating exceeds a predefined value or falls into a determined range, or compared to the historic value it deteriorates to a predefined degree,
- in the case household mortgage loans, the loan-to-value ratio ("LTV") exceeds a predefined rate,
- default on another loan of the retail client, if no cross-default exists,
- in case of corporate and municipal clients:
  - financial difficulty (capital requirements, liquidity, impairment of asset quality),
  - significant decrease of activity and liquidity in the market of the asset,
  - client's rating reflects higher risk, but better than default,
  - collateral value drops significantly, from which the client pays the loan,
  - more than 50% decrease in owner's equity due to net losses,
  - client under dissolution,
  - negative information from Central Credit Information System: the payment delay exceeds 30 days

**OTP MORTGAGE BANK LTD.**  
**NOTES TO SEPARATE FINANCIAL STATEMENTS FOR THE YEAR ENDED**  
**31 DECEMBER 2018**

**NOTE 22: FINANCIAL RISK MANAGEMENT (in HUF million) [continued]**

Financial assets are classified as non-performing, if the following conditions are met:

- default,
- non-performing forbore exposures,
- in case of corporate and municipal clients:
  - breach of contract terms and conditions
  - critical financial difficulty of the client (capital requirements, liquidity, impairment of asset quality),
  - liquidation, dissolution or debt clearing procedures against client,
  - forced deregistration procedures from company registry,
  - terminated loans by the Bank,
  - in case of fraud,
  - negative information from Central Credit Information System: the payment delay exceeds 90 days,
  - cessation of active markets of the financial asset,
  - default of ISDA based contracts.

For lifetime expected credit losses, the Bank shall estimate the risk of a default occurring on the financial instrument during its expected life. 12-month expected credit losses are a portion of the lifetime expected credit losses and represent cash flow shortfalls that will result if a default occurs in the 12 months after the reporting date (or a shorter period if the expected life of the financial instrument is less than 12 months), weighted by the probability of that default occurring.

Expected credit losses are measured in a way that reflects:

- an unbiased and probability-weighted amount that is determined by evaluating a range of possible outcomes,
- the time value of money, and
- reasonable and supportable information that is available without undue cost of effort at the reporting date about past events, current conditions and forecasts of future economic conditions.

**Individual and collective assessment of expected credit losses**

The following exposures are subject to collective valuation methods:

- retail exposures,
- SME exposures,
- any other type of exposure of the above ones, which are not significant individually or not in workout progress

Exposures with an aggregated credit risk above HUF 100 million are assessed individually.

**OTP MORTGAGE BANK LTD.**  
**NOTES TO SEPARATE FINANCIAL STATEMENTS FOR THE YEAR ENDED**  
**31 DECEMBER 2018**

**NOTE 22: FINANCIAL RISK MANAGEMENT (in HUF million) [continued]**

**22.1. Credit risk [continued]**

**22.1.1. Analysis by loan types [continued]**

Gross carrying amount and accumulated impairment of financial assets at amortized cost by IFRS 9 stages as at 31 December 2018:

	Carrying amount	Stage 1	of which: assets with low credit risk	Gross carrying amount			Purchased or originated credit impaired financial assets	Total	Stage1	Stage 2	Loss allowance			Purchased or originated credit impaired financial assets	Total
				Stage 2	Stage 3						Stage 3				
Cash, amounts due from banks and balances with the National Bank of Hungary	2,892	2,892	-	-	-	-	-	2,892	-	-	-	-	-	-	-
Placements with other banks, net of allowance for placement losses	127,636	127,751	-	-	-	-	-	127,751	115	-	-	-	-	-	115
<i>Mortgage loans</i>	1,058,108	1,005,953	-	46,103	15,110	358	1,067,524	3,636	3,023	2,737	20	9,416			
<i>Corporate loans</i>	5,121	4,893	-	192	97	-	5,182	16	11	34	-	61			
Loans at amortized cost	1,063,229	1,010,846	-	46,295	15,207	358	1,072,706	3,652	3,034	2,771	20	9,477			
FVOCI securities <sup>1</sup>	10,647	10,647	-	-	-	-	10,647	12	-	-	-	12			
<b>Financial assets total</b>	<b><u>1,204,404</u></b>	<b><u>1,152,136</u></b>	<b>=</b>	<b><u>46,295</u></b>	<b><u>15,207</u></b>	<b><u>358</u></b>	<b><u>1,213,996</u></b>	<b><u>3,779</u></b>	<b><u>3,034</u></b>	<b><u>2,771</u></b>	<b><u>20</u></b>	<b><u>9,604</u></b>			
Off balance sheet items	35,115	29,117	-	6793	34	-	35,944	188	634	7	-	829			

<sup>1</sup> FVOCI securities are recognised and measured at fair value in the Separate Statement of Financial Position. Loss allowance on FVOCI securities is recognised in the Statement of Comprehensive Income, which is included in this table as a part of the loss allowance.

**OTP MORTGAGE BANK LTD.**  
**NOTES TO SEPARATE FINANCIAL STATEMENTS FOR THE YEAR ENDED**  
**31 DECEMBER 2018**

**NOTE 22: FINANCIAL RISK MANAGEMENT (in HUF million) [continued]**

**22.1. Credit risk [continued]**

**22.1.1. Analysis by loan types [continued]**

Gross carrying amount and accumulated impairment of financial assets at amortized cost by IAS 39 stages as at 31 December 2017:

	Carrying amount	Stage 1	of which: assets with low credit risk	Gross carrying amount		Purchased or originated credit impaired financial assets	Total	Stage1	Stage 2	Stage 3	Loss allowance Purchased or originated credit impaired financial assets	Total
				Stage 2	Stage 3							
Cash, amounts due from banks and balances with the National Bank of Hungary	3,759	3,759	-	-	-	-	3,759	-	-	-	-	-
Placements with other banks, net of allowance for placement losses	75,340	75,340	-	-	-	-	75,340	-	-	-	-	-
<i>Mortgage loans</i>	980,980	912,022	-	52,818	24,570	431	989,841	3,408	1,521	3,920	12	8,861
<i>Corporate loans</i>	4,552	4,495	-	7	77	-	4,579	19	1	7	-	27
Loans at amortized cost	985,532	916,517	-	52,825	24,647	431	994,420	3,427	1,522	3,927	12	8,888
FVOCI securities <sup>1</sup>	11,291	11,291	-	-	-	-	11,291	-	-	-	-	-
<b>Financial assets total</b>	<b><u>1,075,922</u></b>	<b><u>1,006,907</u></b>	<b>=</b>	<b><u>52,825</u></b>	<b><u>24,647</u></b>	<b><u>431</u></b>	<b><u>1,084,810</u></b>	<b><u>3,427</u></b>	<b><u>1,522</u></b>	<b><u>3,927</u></b>	<b><u>12</u></b>	<b><u>8,888</u></b>
Off balance sheet items	28,220	22,982	-	5,303	53	-	28,338	85	33	-	-	118
Effect of transition to application of IFRS 9	-	-	-	-	-	-	-	175	1,053	9	-	1,237
<b>Total</b>	<b><u>28,220</u></b>	<b><u>22,982</u></b>	<b>=</b>	<b><u>5,303</u></b>	<b><u>53</u></b>	<b><u>-</u></b>	<b><u>28,338</u></b>	<b><u>260</u></b>	<b><u>1,087</u></b>	<b><u>9</u></b>	<b><u>-</u></b>	<b><u>1,356</u></b>

<sup>1</sup> FVOCI securities are recognised and measured at fair value in the Separate Statement of Financial Position. Loss allowance on FVOCI securities is recognised in the Statement of Comprehensive Income, which is included in this table as a part of the loss allowance.

**OTP MORTGAGE BANK LTD.**  
**NOTES TO SEPARATE FINANCIAL STATEMENTS FOR THE YEAR ENDED**  
**31 DECEMBER 2018**

**NOTE 22:** FINANCIAL RISK MANAGEMENT (in HUF million) [continued]

**22.1. Credit risk [continued]**

**22.1.1. Analysis by loan types [continued]**

**Changes in the Loss allowance of financial assets at amortised cost and fair value through other comprehensive by IFRS 9 stages**

**Loans at amortised cost**

<b>2018.12.31</b>	<b>Stage 1</b>	<b>Stage 2</b>	<b>Stage 3</b>	<b>POCI</b>	<b>Total</b>
Loss allowance as at 1 January 2018 IFRS 9	5,848	4,771	5,629	28	16,276
Transfer to Stage 1	120	(1,972)	(326)	-	(2,178)
Transfer to Stage 2	(170)	1,451	(1,454)	-	(173)
Transfer to Stage 3	(21)	(313)	771	-	437
Net remeasurement of loss allowance	(2,473)	(876)	(692)	(3)	(4,044)
New financial assets originated or purchased	821	145	18	-	984
Financial assets derecognised (other than write-offs)	(465)	(172)	(1,173)	(5)	(1,815)
Unwind of discount	-	-	748	35	783
Write-offs	<u>(8)</u>	<u>-</u>	<u>(750)</u>	<u>(35)</u>	<u>(793)</u>
<b>Loss allowance as at 31 December 2018</b>	<b><u>3,652</u></b>	<b><u>3,034</u></b>	<b><u>2,771</u></b>	<b><u>20</u></b>	<b><u>9,477</u></b>

**Placements with other banks, net of allowance for placement losses**

<b>2018.12.31</b>	<b>Stage 1</b>	<b>Total</b>
Loss allowance as at 1 January 2018	92	92
Net remeasurement of loss allowance	<u>23</u>	<u>23</u>
<b>Loss allowance as at 31 December 2018</b>	<b><u>115</u></b>	<b><u>115</u></b>

**OTP MORTGAGE BANK LTD.**  
**NOTES TO SEPARATE FINANCIAL STATEMENTS FOR THE YEAR ENDED**  
**31 DECEMBER 2018**

**NOTE 22:**      **FINANCIAL RISK MANAGEMENT (in HUF million) [continued]**

**22.1. Credit risk [continued]**

**22.1.1. Analysis by loan types [continued]**

**Securities at amortised cost**

<b>2018.12.31</b>	<b>Stage 1</b>	<b>Total</b>
Loss allowance as at 1 January 2018	14	14
New financial assets originated or purchased	12	12
Financial assets derecognised (other than write-offs)	<u>(14)</u>	<u>(14)</u>
<b>Loss allowance as at 31 December 2018</b>	<b><u>12</u></b>	<b><u>12</u></b>

**Off Balance sheet items**

<b>2018.12.31</b>	<b>Stage 1</b>	<b>Stage 2</b>	<b>Stage 3</b>	<b>Total</b>
Loss allowance as at 1 January 2018	259	1,087	9	1,355
Transfer from Stage 1 to Stage 2	5	(951)	(8)	(954)
Transfer from Stage 1 to Stage 3	(2)	2	-	-
Transfer from Stage 2 to Stage 1	(1)	-	1	-
Net remeasurement of loss allowance	(229)	(69)	-	(298)
New financial assets originated or purchased	167	590	5	762
Financial assets derecognised (other than write-offs)	<u>(11)</u>	<u>(24)</u>	<u>(1)</u>	<u>(36)</u>
<b>Loss allowance as at 31 December 2018</b>	<b><u>188</u></b>	<b><u>635</u></b>	<b><u>6</u></b>	<b><u>829</u></b>

**OTP MORTGAGE BANK LTD.**  
**NOTES TO SEPARATE FINANCIAL STATEMENTS FOR THE YEAR ENDED**  
**31 DECEMBER 2018**

**NOTE 22: FINANCIAL RISK MANAGEMENT (in HUF mn) [continued]**

**22.1. Credit risk [continued]**

**Collateral**

The collateral value held by the Bank by types is as follows (**total collateral value**). The collateral cover loan as well as off-balance sheet exposures.

<b>Types of collateral</b>	<b>2018</b>	<b>2017</b>
Government guarantees	47,134	57,909
Mortgage	<u>2,961,102</u>	<u>2,575,385</u>
<b>Total</b>	<b><u>3,008,236</u></b>	<b><u>2,633,294</u></b>

The collateral value held by the Bank by types is as follows (**to the extent of the exposures**). The collateral cover loan as well as off-balance sheet exposures.

<b>Types of collateral</b>	<b>2018</b>	<b>2017</b>
Government guarantees	46,921	57,650
Mortgage	<u>1,074,993</u>	<u>945,774</u>
<b>Total</b>	<b><u>1,121,914</u></b>	<b><u>1,003,424</u></b>

**Non-qualified gross loan portfolio by countries**

	<b>2018</b>	<b>2017</b>
Hungary	1,064,964	990,690
Romania	<u>-</u>	<u>99</u>
<b>Total</b>	<b><u>1,064,964</u></b>	<b><u>990,789</u></b>

The collateral value (**total collateral value**) held by the Bank related to non-performing loan portfolio:

	<b>Gross carrying amount</b>	<b>Loss allowance</b>	<b>Carrying amount</b>	<b>Collateral value</b>
Mortgage loans	15,144	(2,743)	12,401	34,158
Corporate loans	<u>98</u>	<u>(35)</u>	<u>63</u>	<u>201</u>
<b>Total</b>	<b><u>15,242</u></b>	<b><u>(2,778)</u></b>	<b><u>12,464</u></b>	<b><u>34,359</u></b>

**Restructured loans**

	<b>2018</b>		<b>2017</b>	
	<b>Gross portfolio</b>	<b>Allowance</b>	<b>Gross portfolio</b>	<b>Allowance</b>
Retail loans	<u>16,631</u>	<u>144</u>	<u>7,057</u>	<u>467</u>
<b>Total</b>	<b><u>16,631</u></b>	<b><u>144</u></b>	<b><u>7,057</u></b>	<b><u>467</u></b>

Restructured definition used by the Bank is in accordance with EBA (EU) 2015/227 regulation.

**OTP MORTGAGE BANK LTD.**  
**NOTES TO SEPARATE FINANCIAL STATEMENTS FOR THE YEAR ENDED**  
**31 DECEMBER 2018**

**NOTE 22: FINANCIAL RISK MANAGEMENT (in HUF million) [continued]**

**22.1. Credit risk [continued]**

**At fair value through other comprehensive income securities as at 31 December 2018**

		<b>Baa3</b>		<b>Not rated</b>	<b>Total</b>
Hungarian government bonds	10,303	100.00%	-	0.00%	10,303
<b>Total</b>	<b>10,303</b>	<b>100.00%</b>	<b>-</b>	<b>0.00%</b>	<b>10,303</b>
Accrued interest					<u>344</u>
<b>Total</b>					<b><u>10,647</u></b>

**22.2. Market risk**

Market risks arise from positions taken in securities and other instruments. The Bank takes no significant exposure to market risks. Market risks are generally monitored and controlled by the Asset and Liability Management function.

**22.2.1. Interest rate sensitivity analysis<sup>1</sup>**

The sensitivity analyses below have been determined based on the exposure to interest rates for both derivatives and non-derivative instruments at the balance sheet date. The analysis is prepared assuming the amount of assets and liabilities outstanding at the balance sheet date was outstanding for the whole year. The analysis was prepared by assuming only the adverting interest rate changes. The main assumptions were as follows:

- Floating-rate assets and liabilities were repriced to the modelled benchmark yields at the repricing dates assuming the unchanged margin compared to the last repricing.
- Fixed-rate assets and liabilities were repriced at the contractual maturity date.
- As for liabilities with discretionary repricing feature by the Bank were assumed to be repriced with two-weeks delay, assuming no change in the margin compared to the last repricing date.
- The assets and liabilities with interest rate lower than 0.3% assumed to be unchanged during the whole period.
- The sensitivity of interest income to changes in BUBOR is analysed.

The simulations were prepared by assuming two scenarios:

1. HUF base rate stays unchanged and BUBOR decreases gradually to 0.0% (scenario 1)
2. HUF base rate stays unchanged and BUBOR decreases gradually by 50 bps over the next year (scenario 2)

The net interest income in a one-year period beginning with January 1, 2019 would be decreased HUF 41 million (scenario 1) and increased by HUF 68 million (scenario 2) as a result of these simulation.

The effects of the parallel shifts of the yield-curves to the net interest income on a one-year period can be summarized as follows:

<b>Description</b>		<b>Effects to the net interest income in one year period</b>	
		<b>2018</b>	<b>2017</b>
HUF	(0.1%) parallel shift	29	26
HUF	0.1% parallel shift	(29)	(26)
<b>Total</b>		<b>(29)</b>	<b>(26)</b>

<sup>1</sup> Quantitative data on interest rate risk are shown in Note 26



**OTP MORTGAGE BANK LTD.**  
**NOTES TO SEPARATE FINANCIAL STATEMENTS FOR THE YEAR ENDED**  
**31 DECEMBER 2018**

**NOTE 22: FINANCIAL RISK MANAGEMENT (in HUF million) [continued]**

**22.2. Market risk [continued]**

**22.2.2. Foreign exchange rate sensitivity analysis<sup>1</sup>**

The foreign exchange sensitivity analysis has been determined based on the net open position, taking into account both balance sheet exposure and off balance sheet exposure. The simulation was made on the assumption, that the price changes happens as a one off event, and neither does it take into consideration possible balance sheet dynamics, nor the potential increase or decrease of risk costs related to foreign exchange denominated assets.

The total net open position of OTP Mortgage Bank was 6 million HUF short on 28th December 2017 (compared to 30 million HUF as of 31/12/2017), which consisted of CHF and EUR exposures only. Since OTP Mortgage Bank has completed the conversion of foreign currency consumer mortgage loans into HUF, from its operation does not arise material FX exposures. The potential loss on current open foreign exchange exposure is marginal compared to the regulatory capital of the Bank.

The potential loss on current open foreign exchange exposure is marginal compared to the regulatory capital of the Bank.

**22.3. Capital management**

The primary objective of the capital management of the Bank is to ensure the prudent operation, the entire compliance with the prescriptions of the regulator for a persistent business operation and maximising the shareholder value, accompanied by an optimal financing structure.

The capital management of the Bank includes the management and evaluation of the shareholder's equity available for hedging risks, other types of funds to be recorded in the equity and all material risks to be covered by the capital.

The basis of the capital management of the Bank in the short turn is the continuous monitoring of its capital position, in the long turn the strategic and the business planning, which includes the monitoring and forecast of the capital position of the Bank.

The Bank maintains the capital adequacy required by the regulatory bodies and the planned risk taking mainly by means of ensuring and developing its profitability. In case the planned risk level of the Bank exceeded its Core and Supplementary capital, the Bank ensures the prudent operation by occasional measures including the owner of the Bank.

**Capital adequacy**

The capital adequacy of the Bank is supervised based on the financial statements data prepared in accordance with the International Financial Reporting Standards (IFRS) issued by International Accounting Standards Board (IASB) and accepted by the European Union, rulings and indicators defined by the Basel Committee.

The Bank has entirely complied with the regulatory capital requirements for the year similar to prior years.

The capital adequacy calculations of the Bank for the year 2018 are prepared based on the data of the audited financial statements prepared in accordance with IFRS. The Bank uses the standard method for determining the regulatory capital requirements of the credit risk and market risk, and the alternative standard method in case of the operational risk. In 2018 the Mortgage Bank's solvency ratio is 11.8%. Regulatory capital is 59,281; the total required regulatory capital is 37,641.

<b>In HUF million</b>	<b>2018 IFRS</b>	<b>2017 IFRS</b>
Core capital	55,631	57,242
Supplementary capital	0	-
<b>Regulatory capital</b>	<b>55,631</b>	<b>57,242</b>
Credit risk capital requirement	36,160	32,019
Market risk capital requirement	52	137
Operational risk capital requirement	1,428	1,809
<b>Total required regulatory capital</b>	<b>37,641</b>	<b>33,965</b>
<b>Surplus capital</b>	<b><u>17,991</u></b>	<b><u>23,277</u></b>
<b>Capital ratio</b>	<b><u>11.8%</u></b>	<b><u>13.5%</u></b>

<sup>1</sup> Quantitative data on foreign exchange rate risk are shown in Note 25

**OTP MORTGAGE BANK LTD.**  
**NOTES TO SEPARATE FINANCIAL STATEMENTS FOR THE YEAR ENDED**  
**31 DECEMBER 2018**

**NOTE 22: FINANCIAL RISK MANAGEMENT (in HUF million) [continued]**

**22.3. Capital management [continued]**

**Capital adequacy [continued]**

The positive components of the Core capital are the following:

Issued capital, Retained earnings of the previous year, Retained earnings, Cumulative Comprehensive Income, Other Reserves

The negative components of the Core capital are the following:

Prudential filter, Intangible assets

**NOTE 23: OFF-BALANCE SHEET ITEMS AND DERIVATIVE FINANCIAL INSTRUMENTS**  
**(in HUF million)**

**Off balance sheet items**

	<b>2018</b>	<b>2017</b>
Current litigations	1,642	1,574
Loan facilities	35,944	28,339
Collateral	1,059	-
Other	<u>1,511</u>	<u>977</u>
<b>Contingent and future liabilities total</b>	<b><u>40,156</u></b>	<b><u>30,890</u></b>

**NOTE 24: NET FOREIGN CURRENCY POSITION AND FOREIGN CURRENCY RISK**  
**(in HUF million)**

**As at 31 December 2018**

	<b>CHF</b>	<b>EUR</b>	<b>JPY</b>	<b>Total</b>
Assets	11	16	362	389
Liabilities	(14)	(37)	(362)	(413)
<b>Net position</b>	<b><u>(3)</u></b>	<b><u>(21)</u></b>	<b><u>0</u></b>	<b><u>(24)</u></b>

**As at 31 December 2017**

	<b>CHF</b>	<b>EUR</b>	<b>JPY</b>	<b>Total</b>
Assets	124	16	428	568
Liabilities	(106)	(16)	(425)	(547)
<b>Net position</b>	<b><u>18</u></b>	<b><u>-</u></b>	<b><u>3</u></b>	<b><u>21</u></b>

Whilst the Bank monitors its foreign exchange position for compliance with the regulatory requirements of the NBH and own limit system established in respect of limits on open positions. The measurement of the Bank's open foreign currency position involves monitoring the VaR limit on the foreign exchange exposure of the Bank.

**OTP MORTGAGE BANK LTD.**  
**NOTES TO SEPARATE FINANCIAL STATEMENTS FOR THE YEAR ENDED**  
**31 DECEMBER 2018**

**NOTE 25: RELATED PARTY TRANSACTIONS (in HUF million)**

**25.1. Outstanding balances/Transactions due from or due to OTP Bank Plc.**

**25.1.1. Outstanding balances in the Separate Statement of Financial Position related to OTP Bank Plc.**

The Bank had the following assets and liabilities due from, or due to the OTP Bank Plc.:

<b>Assets</b>	<b>2018</b>	<b>2017</b>
Cash, amounts due from OTP Bank	2,891	769
Placements with OTP Bank	42,001	22,000
Accrued receivables	60	53
<b>Liabilities</b>	<b>2018</b>	<b>2017</b>
Amounts due to OTP Bank and other banks	(508,617)	(583,453)
Face value of issued mortgage bonds held by OTP Bank	(125,137)	(112,390)
Accrued interest expense due to OTP Bank	(3,423)	(3,472)
Other liabilities due to OTP Bank	(6,906)	(544)

**25.1.2. Transactions in the Separate Statement of Profit or Loss related to OTP Bank Plc.**

	<b>2018</b>	<b>2017</b>
Interest income	9,913	10,653
Interest expense	(916)	(2,582)
Account handling fees paid to OTP Bank	8,417	10,741
Other fees and commissions relating to lending received from OTP Bank	4	483
Other fees and commissions relating to lending paid to OTP Bank	(158)	(175)
Revenue from the value appraisal activity from OTP Bank	597	474

**25.1.3. Transactions of the Mortgage Bank's loan portfolio related to OTP Bank Plc.**

	<b>2018</b>	<b>2017</b>
Performing loans purchased from OTP Bank	398	399
Book value of performing loans purchased from OTP Bank	402	447

**25.2. Outstanding balances related to key management personnel**

The management, the members of the Board of Directors and the Supervisory Board and their close relatives have loans of HUF 1,129 million as at 31 December 2018. These loans were covered by HUF 2,389 million mortgages., which loans finance on a market basis.

**25.3. Outstanding balances/Transactions related to other related party<sup>1</sup>**

**25.3.1. Transactions related to OTP Building Society Ltd.**

	<b>2018</b>	<b>2017</b>
Face value of issued mortgage bonds held by OTP Building Society Ltd.	53,281	44,282
Accrued interest expense	(2,046)	(1,995)

**25.3.2. Transactions of the OTP Mortgage Bank's loan portfolio related to OTP Faktoring Ltd.**

	<b>2018</b>	<b>2017</b>
Book value of non-performing loans sold to OTP Faktoring Ltd.	2,238	7,271
Selling price of the non-performing loans related to OTP Faktoring Ltd.	1,985	6,302

<sup>1</sup>The Bank has significant transactions with OTP Building Society Ltd., OTP Faktoring Ltd. and Merkantil Bank Ltd. in OTP Group, these transactions are highlighted.

**OTP MORTGAGE BANK LTD.**  
**NOTES TO SEPARATE FINANCIAL STATEMENTS FOR THE YEAR ENDED**  
**31 DECEMBER 2018**

**NOTE 25: RELATED PARTY TRANSACTIONS (in HUF million) [continued]**

**25.3.3. Transactions related to Merkantil Bank Ltd.**

	<b>2018</b>	<b>2017</b>
Face value of issued mortgage bonds held by Merkantil Bank Ltd.	45,000	45,000
Accrued interest expense	(2,075)	(2,075)

**25.3.4. Further Outstanding balances/Transactions related to other related party**

	<b>2018</b>	<b>2017</b>
Other liabilities due to other related party	21	-
Other operating income from other related party	(17)	5
Revenue from the value appraisal activity from OTP Faktoring Ltd. and from other related party	545	964

Compensation of key management personnel is shown in Note 20.

In the normal course of the business the Bank enters into other transactions with the entities within the OTP Group, the amounts and volumes of which are not significant to these financial statements taken as a whole. Only significant transactions were highlighted.

**NOTE 26: INTEREST RATE RISK MANAGEMENT**

Interest rate risk is the risk that the value of a financial instrument will fluctuate due to changes in market interest rates. The length of time for which the rate of interest is fixed on a financial instrument, therefore, indicates to what extent it is exposed to interest rate risk.

The majority of the Bank's interest bearing assets and liabilities are structured to match either short-term assets and short-term liabilities, or long-term assets and liabilities with repricing opportunities within one year, or long-term assets and corresponding liabilities where repricing is performed simultaneously.

In addition, the significant spread existing between the different types of interest bearing assets and liabilities enables the Bank to benefit from a high level of flexibility in adjusting for its interest rate matching and interest rate risk exposure.

The following table presents the interest repricing dates of the Bank. Variable yield assets and liabilities have been reported in accordance with their next repricing date. Fixed income assets and liabilities have been reported in accordance with their maturity.

**OTP MORTGAGE BANK LTD.**  
**NOTES TO SEPARATE FINANCIAL STATEMENTS FOR THE YEAR ENDED**  
**31 DECEMBER 2018**

**NOTE 26: INTEREST RATE RISK MANAGEMENT [continued]**

31 December 2018	Within 1 month		within 3 months over 1 month		within 1 year over 3 months		within 2 years over 1 year		over 2 years		Non-interest - bearing		Total		Total
ASSETS	HUF	Foreign currency	HUF	Foreign currency	HUF	Foreign currency	HUF	Foreign currency	HUF	Foreign currency	HUF	Foreign currency	HUF	Foreign currency	
<b>Cash, amounts due from banks and balances with the National Bank of Hungary</b>	-	-	2,892	-	-	-	-	-	-	-	-	-	2,892	-	2,892
<i>fixed interest</i>	-	-	2,892	-	-	-	-	-	-	-	-	-	2,892	-	2,892
<i>non-interest bearing</i>	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
<b>Placements with other banks</b>	127,615	-	-	-	-	-	-	-	-	-	21	-	127,636	-	127,636
<i>variable interest</i>	85,615	-	-	-	-	-	-	-	-	-	-	-	85,615	-	85,615
<i>fixed interest</i>	42,000	-	-	-	-	-	-	-	-	-	-	-	42,000	-	42,000
<i>non-interest bearing</i>	-	-	-	-	-	-	-	-	-	-	21	-	21	-	21
<b>Securities at fair value through other comprehensive income</b>	-	-	-	-	10,303	-	-	-	-	-	344	-	10,647	-	10,647
<i>fixed interest</i>	-	-	-	-	10,303	-	-	-	-	-	-	-	10,303	-	10,303
<i>non-interest bearing</i>	-	-	-	-	-	-	-	-	-	-	344	-	344	-	344
<b>Loans</b>	167,485	181	314,769	207	85,156	-	56,778	-	438,653	-	-	-	1,062,841	388	1,063,229
<i>fix interest</i>	-	-	-	-	-	-	-	-	5,649	-	-	-	5,649	-	5,649
<i>variable interest</i>	167,485	181	314,769	207	85,156	-	56,778	-	433,004	-	-	-	1,057,192	388	1,057,580
<i>non-interest bearing</i>	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
<b>Derivative financial assets designated as hedge accounting relationships</b>	-	-	-	-	-	-	-	-	1,837	-	-	-	1,837	-	1,837
<i>variable interest</i>	-	-	-	-	-	-	-	-	1,837	-	-	-	1,837	-	1,837
<b>Other assets</b>	296	-	-	-	-	-	-	-	-	-	-	-	296	-	296
<b>Customers</b>	190	-	-	-	-	-	-	-	-	-	-	-	190	-	190
<i>fixed interest</i>	190	-	-	-	-	-	-	-	-	-	-	-	190	-	190
<b>Accrued receivables</b>	106	-	-	-	-	-	-	-	-	-	-	-	106	-	106
<i>fixed interest</i>	106	-	-	-	-	-	-	-	-	-	-	-	106	-	106

**OTP MORTGAGE BANK LTD.**  
**NOTES TO SEPARATE FINANCIAL STATEMENTS FOR THE YEAR ENDED**  
**31 DECEMBER 2018**

**NOTE 26: INTEREST RATE RISK MANAGEMENT (in HUF million) [continued]**

31 December 2018	Within 1 month		within 3 months over 1 month		within 1 year over 3 months		within 2 years over 1 year		over 2 years		Non-interest -bearing		Total		Total
LIABILITIES	HUF	Foreign currency	HUF	Foreign currency	HUF	Foreign currency	HUF	Foreign currency	HUF	Foreign currency	HUF	Foreign currency	HUF	Foreign currency	
<b>Amounts due to OTP Bank and other banks</b>	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
<i>fixed interest</i>	-	-	99	387	467,759	-	12,194	-	28,027	-	444	-	508,523	387	508,910
<i>variable interest</i>	-	-	99	387	467,759	-	12,194	-	28,027	-	-	-	508,079	-	508,079
<i>non-interest bearing</i>	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
<b>Liabilities from issued securities</b>	-	-	460,783	-	-	-	10,115	-	129,951	-	11,074	-	611,923	-	611,923
<i>fixed interest</i>	-	-	460,783	-	-	-	10,115	-	-	-	-	-	470,898	-	470,898
<i>variable interest</i>	-	-	-	-	-	-	-	-	129,951	-	-	-	129,951	-	129,951
<i>non-interest bearing</i>	-	-	-	-	-	-	-	-	-	-	11,074	-	11,074	-	11,074
<b>Derivative financial liabilities designated as hedge accounting relationships</b>	-	-	-	-	-	-	-	-	74	-	-	-	74	-	74
<i>variable interest</i>	-	-	-	-	-	-	-	-	74	-	-	-	74	-	74
<b>Other liabilities</b>	7,245	-	-	-	-	-	-	-	-	-	-	-	7,245	-	7,245
<b>Suppliers</b>	6,816	-	-	-	-	-	-	-	-	-	-	-	6,816	-	6,816
<i>fixed interest</i>	6,816	-	-	-	-	-	-	-	-	-	-	-	6,816	-	6,816
<b>Accrued receivables</b>	429	-	-	-	-	-	-	-	-	-	-	-	429	-	429
<i>fixed interest</i>	429	-	-	-	-	-	-	-	-	-	-	-	429	-	429
<b>NET POSITION</b>	288,151	181	(143,221)	(180)	(372,300)	-	34,469	-	282,438	-	(111,53)	-	78,384	1	78,385

**OTP MORTGAGE BANK LTD.**  
**NOTES TO SEPARATE FINANCIAL STATEMENTS FOR THE YEAR ENDED**  
**31 DECEMBER 2018**

**NOTE 26: INTEREST RATE RISK MANAGEMENT (in HUF million) [continued]**

31 December 2017	Within 1 month		within 3 months over 1 month		within 1 year over 3 months		within 2 years over 1 year		over 2 years		Non-interest - bearing		Total		Total
ASSETS	HUF	Foreign currency	HUF	Foreign currency	HUF	Foreign currency	HUF	Foreign currency	HUF	Foreign currency	HUF	Foreign currency	HUF	Foreign currency	
<b>Cash, amounts due from banks and balances with the National Bank of Hungary</b>	<b>785</b>	<b>-</b>	<b>2,972</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>3</b>	<b>-</b>	<b>3,760</b>	<b>-</b>	<b>3,760</b>
<i>fixed interest</i>	785	-	2,972	-	-	-	-	-	-	-	-	-	3,757	-	3,757
<i>non-interest bearing</i>	-	-	-	-	-	-	-	-	-	-	3	-	3	-	3
<b>Placements with other banks</b>	<b>75,327</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>13</b>	<b>-</b>	<b>75,340</b>	<b>-</b>	<b>75,340</b>
<i>variable interest</i>	22,000	-	-	-	-	-	-	-	-	-	-	-	22,000	-	22,000
<i>fixed interest</i>	53,327	-	-	-	-	-	-	-	-	-	-	-	53,327	-	53,327
<i>non-interest bearing</i>	-	-	-	-	-	-	-	-	-	-	13	-	13	-	13
<b>Securities at fair value through other comprehensive income</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>10,947</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>344</b>	<b>-</b>	<b>11,291</b>	<b>-</b>	<b>11,291</b>
<i>fixed interest</i>	-	-	-	-	-	-	10,947	-	-	-	-	-	10,947	-	10,947
<i>non-interest bearing</i>	-	-	-	-	-	-	-	-	-	-	344	-	344	-	344
<b>Loans, net of allowances for loan losses</b>	<b>178,699</b>	<b>289</b>	<b>341,762</b>	<b>275</b>	<b>115,384</b>	<b>-</b>	<b>62,605</b>	<b>-</b>	<b>282,887</b>	<b>-</b>	<b>3,629</b>	<b>2</b>	<b>984,966</b>	<b>566</b>	<b>985,532</b>
<i>fix interest</i>	-	-	-	-	-	-	-	-	948	-	-	-	948	-	948
<i>variable interest</i>	178,699	289	341,762	275	115,384	-	62,605	-	281,939	-	-	-	980,389	564	980,953
<i>non-interest bearing</i>	-	-	-	-	-	-	-	-	-	-	3,629	2	3,629	2	3,631
<b>Other assets</b>	<b>274</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>274</b>	<b>-</b>	<b>274</b>
<b>Customers</b>	<b>221</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>221</b>	<b>-</b>	<b>221</b>
<i>fixed interest</i>	221	-	-	-	-	-	-	-	-	-	-	-	221	-	221
<b>Accrued receivables</b>	<b>53</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>53</b>	<b>-</b>	<b>53</b>
<i>fixed interest</i>	53	-	-	-	-	-	-	-	-	-	-	-	53	-	53

**OTP MORTGAGE BANK LTD.**  
**NOTES TO SEPARATE FINANCIAL STATEMENTS FOR THE YEAR ENDED**  
**31 DECEMBER 2018**

**NOTE 26:**      **INTEREST RATE RISK MANAGEMENT (in HUF million) [continued]**

31 December 2017	Within 1 month		within 3 months over 1 month		within 1 year over 3 months		within 2 years over 1 year		over 2 years		Non-interest-bearing		Total		Total
LIABILITIES	HUF	Foreign currency	HUF	Foreign currency	HUF	Foreign currency	HUF	Foreign currency	HUF	Foreign currency	HUF	Foreign currency	HUF	Foreign currency	
<b>Amounts due to OTP Bank and other banks</b>	<b>170,012</b>	-	<b>401,000</b>	<b>534</b>	-	-	<b>11,759</b>	-	-	-	<b>148</b>	-	<b>582,919</b>	<b>534</b>	<b>583,453</b>
<i>fixed interest</i>	-	-	-	534	-	-	11,759	-	-	-	-	-	11,759	534	12,293
<i>variable interest</i>	170,012	-	401,000	-	-	-	-	-	-	-	-	-	571,012	-	571,012
<i>non-interest bearing</i>	-	-	-	-	-	-	-	-	-	-	148	-	148	-	148
<b>Liabilities from issued securities</b>	<b>69,922</b>	-	-	-	-	-	<b>39,336</b>	-	<b>287,168</b>	-	<b>10,419</b>	-	<b>406,845</b>	-	<b>406,845</b>
<i>fixed interest</i>	-	-	-	-	-	-	39,336	-	287,168	-	-	-	326,504	-	326,504
<i>variable interest</i>	69,922	-	-	-	-	-	-	-	-	-	-	-	69,922	-	69,922
<i>non-interest bearing</i>	-	-	-	-	-	-	-	-	-	-	10,419	-	10,419	-	10,419
<b>Other liabilities</b>	<b>9,709</b>	-	-	-	-	-	-	-	-	-	-	-	<b>9,709</b>	-	<b>9,709</b>
<b>Suppliers</b>	9,323	-	-	-	-	-	-	-	-	-	-	-	9,323	-	9,323
<i>fixed interest</i>	<b>9,323</b>	-	-	-	-	-	-	-	-	-	-	-	<b>9,323</b>	-	<b>9,323</b>
<b>Accrued receivables</b>	386	-	-	-	-	-	-	-	-	-	-	-	386	-	386
<i>fixed interest</i>	<b>386</b>	-	-	-	-	-	-	-	-	-	-	-	<b>386</b>	-	<b>386</b>
 <b>NET POSITION</b>	 <b>5,352</b>	 <b>289</b>	 <b>(56,266)</b>	 <b>(259)</b>	 <b>115,384</b>	 <b>-</b>	 <b>22,457</b>	 <b>-</b>	 <b>(4,281)</b>	 <b>-</b>	 <b>(6,578)</b>	 <b>2</b>	 <b>76,158</b>	 <b>32</b>	 <b>76,190</b>



**OTP MORTGAGE BANK LTD.**  
**NOTES TO SEPARATE FINANCIAL STATEMENTS FOR THE YEAR ENDED**  
**31 DECEMBER 2018**

**NOTE 27: MATURITY ANALYSIS OF ASSETS AND LIABILITIES AND LIQUIDITY RISK (in HUF million)**

Liquidity risk is a measure of the extent to which the Bank may be required to raise funds to meet its commitments associated with financial instruments. The Bank maintains its liquidity profiles in accordance with regulations laid down by the NBH.

The following tables provide an analysis of liabilities into relevant maturity groupings based on the remaining period from the balance sheet date to the contractual maturity date. It is presented under the most prudent consideration of maturity dates where options or repayment schedules allow for early repayment possibilities.

The contractual amounts disclosed in the maturity analyses are the contractual undiscounted cash flows like gross finance lease obligations (before deducting finance charges); prices specified in forward agreements to purchase financial assets for cash; net amounts for pay-floating/receive-fixed interest rate swaps for which net cash flows are exchanged; contractual amounts to be exchanged in a derivative financial instrument for which gross cash flows are exchanged; gross loan commitments.

Such undiscounted cash flows differ from the amount included in the statement of financial position because the amount in that statement is based on discounted cash flows. When the amount payable is not fixed, the amount disclosed is determined by reference to the conditions existing at the end of the reporting period. For example, when the amount payable varies with changes in an index, the amount disclosed may be based on the level of the index at the end of the period.

As at 31 December 2018	Within 3 months	Within one year and over 3 months	Within 5 years and over one year	Over 5 years	Without maturity	Total
Cash, due from banks and balances with the National Bank of Hungary	2,892	-	-	-	-	2,892
Placements with other banks, net of allowance for placement losses	43,296	4,403	79,937	-	-	127,635
Securities at fair value through other comprehensive income	344	10,000	-	-	-	10,344
Loans	14,388	60,726	322,854	649,646	-	1,048,064
Derivative financial assets designated as hedge accounting relationships	-	-	-	1,837	-	1,837
Property and equipment	-	-	-	-	173	173
Intangible assets	-	-	-	-	26	26
Customers	190	-	-	-	-	190
Accrued receivables	106	-	-	-	-	106
<b>TOTAL ASSETS</b>	<b><u>61,216</u></b>	<b><u>75,129</u></b>	<b><u>402,790</u></b>	<b><u>651,483</u></b>	<b><u>199</u></b>	<b><u>1,190,817</u></b>
Amounts due to banks and Hungarian Government, deposits from the National Bank of Hungary and other banks	387	467,972	12,205	28,346	-	508,910
Liabilities from issued securities	50,324	-	177,100	381,000	-	608,424
Derivative financial instruments designated as hedging instruments	-	-	-	74	-	74
Suppliers	6,816	-	-	-	-	6,816
Accrued receivables	429	-	-	-	-	429
<b>TOTAL LIABILITIES</b>	<b><u>57,956</u></b>	<b><u>467,972</u></b>	<b><u>189,305</u></b>	<b><u>409,420</u></b>	<b><u>-</u></b>	<b><u>1,124,653</u></b>
Receivables from derivative financial instruments designated as fair value hedge	=	=	277	1,560	-	1,837
Liabilities from derivative financial instruments designated as fair value hedge	=	=	15	59	-	74
Net position of financial instruments designated as fair value hedge	-	-	262	1,501	-	1,763
<b>Net position of derivative financial instruments total</b>	<b><u>-</u></b>	<b><u>-</u></b>	<b><u>262</u></b>	<b><u>1,501</u></b>	<b><u>-</u></b>	<b><u>1,763</u></b>
Commitments to extend credit	577	2,058	33,309	-	-	35,944
<b>Off-balance sheet commitments</b>	<b><u>577</u></b>	<b><u>2,058</u></b>	<b><u>33,309</u></b>	<b><u>-</u></b>	<b><u>-</u></b>	<b><u>35,944</u></b>

**OTP MORTGAGE BANK LTD.**  
**NOTES TO SEPARATE FINANCIAL STATEMENTS FOR THE YEAR ENDED**  
**31 DECEMBER 2018**

**NOTE 27: MATURITY ANALYSIS OF ASSETS AND LIABILITIES AND LIQUIDITY RISK (in HUF million) [continued]**

As at 31 December 2017	Within 3 months	Within one year and over 3 months	Within 5 years and over one year	Over 5 years	Without maturity	Total
Cash, due from banks and balances with the National Bank of Hungary	3,760	-	-	-	-	3,760
Placements with other banks, net of allowance for placement losses	22,966	2,959	49,415	-	-	75,340
Securities available for sale	344	-	10,000	-	-	10,344
Loans, net of allowance for possible loan losses	25,215	59,695	313,615	586,899	-	985,424
Property and equipment	-	-	-	-	31	31
Intangible assets	-	-	-	-	156	156
Customers	221	-	-	-	-	221
Accrued receivables	53	-	-	-	-	53
<b>TOTAL ASSETS</b>	<b><u>52,559</u></b>	<b><u>62,654</u></b>	<b><u>373,030</u></b>	<b><u>586,899</u></b>	<b><u>187</u></b>	<b><u>1,075,329</u></b>
Amounts due to banks and Hungarian Government, deposits from the National Bank of Hungary and other banks	682	571,000	11,759	-	-	583,441
Liabilities from issued securities	10,419	-	241,350	150,000	-	401,769
Suppliers	9,323	-	-	-	-	9,323
Accrued receivables	386	-	-	-	-	386
<b>TOTAL LIABILITIES</b>	<b><u>20,810</u></b>	<b><u>571,000</u></b>	<b><u>253,109</u></b>	<b><u>150,000</u></b>	<b><u>-</u></b>	<b><u>994,919</u></b>
Commitments to extend credit	296	963	27,080	-	-	28,339
<b>Off-balance sheet commitments</b>	<b><u>296</u></b>	<b><u>963</u></b>	<b><u>27,080</u></b>	<b><u>-</u></b>	<b><u>-</u></b>	<b><u>28,339</u></b>

**OTP MORTGAGE BANK LTD.**  
**NOTES TO SEPARATE FINANCIAL STATEMENTS FOR THE YEAR ENDED**  
**31 DECEMBER 2018**

**NOTE 28: FAIR VALUE OF FINANCIAL INSTRUMENTS (in HUF million)**

In determining the fair value of a financial asset or liability the Bank in the case of instruments that are quoted on an active market uses the market price. In most cases market price is not publicly available so the Bank has to make assumptions or use valuation techniques to determine the fair value of a financial instrument. See Note 38.e) for more information about fair value classes applied for financial assets and liabilities measured at fair value in these financial statements.

To provide a reliable estimate of the fair value of those financial instrument that are originally measured at amortised cost, the Bank used the discounted cash-flow analysis (loans, placements with other banks, amounts due to banks, deposits from customers). The fair value of issued securities and subordinated bonds is based on quoted prices (e.g. Reuters, Bloomberg). Cash and amounts due from banks and balances with the NBH represent amounts available immediately thus the fair value equals to the carrying amount.

The assumptions used when calculating the fair value of financial assets and liabilities when using valuation technique are the following:

- the discount rates are the risk free rates related to the denomination currency adjusted by the appropriate risk premium as of the end of the reporting period,
- the contractual cash-flows are considered for the performing loans and for the non-performing loans, the amortised cost less impairment is considered as fair value,
- the future cash-flows for floating interest rate instruments are estimated from the yield curves as of the end of the reporting period,
- the fair value of the deposit which can be due in demand cannot be lower than the amount payable on demand.

Fair value measurements – in relation to instruments measured not at fair value – are categorized in level 2 of the fair value hierarchy.

**Fair value of financial assets and liabilities**

	<b>2018</b>		<b>2017</b>	
	<b>Carrying amount</b>	<b>Fair value</b>	<b>Carrying amount</b>	<b>Fair value</b>
Cash, due from banks and balances with the National Bank of Hungary	2,892	2,892	3,760	3,760
Placements with other banks	127,635	127,635	75,340	75,340
Securities at fair value through other comprehensive income	10,647	10,647	11,291	11,291
Loans	1,063,229	1,345,848	985,532	1,203,623
Derivative financial assets designated as hedge accounting relationships	1,837	1,837	-	-
Customers	190	190	221	221
Accrued receivables	<u>106</u>	<u>106</u>	<u>53</u>	<u>53</u>
<b>FINANCIAL ASSETS TOTAL</b>	<b><u>1,206,536</u></b>	<b><u>1,488,859</u></b>	<b><u>1,076,197</u></b>	<b><u>1,294,288</u></b>
Amounts due to OTP Bank and other banks	508,910	508,910	583,453	583,766
Liabilities from issued securities	611,923	674,523	406,845	507,741
Derivative financial instruments designated as hedging instruments	74	74	-	-
Suppliers	6,816	6,816	9,323	9,323
Accrued receivables	<u>429</u>	<u>429</u>	<u>386</u>	<u>386</u>
<b>FINANCIAL LIABILITIES TOTAL</b>	<b><u>1,128,152</u></b>	<b><u>1,190,752</u></b>	<b><u>1,000,007</u></b>	<b><u>1,101,216</u></b>

**OTP MORTGAGE BANK LTD.**  
**NOTES TO SEPARATE FINANCIAL STATEMENTS FOR THE YEAR ENDED**  
**31 DECEMBER 2018**

**NOTE 28: FAIR VALUE OF FINANCIAL INSTRUMENTS (in HUF million) [continued]**

**Amount, timing and uncertainty of future cash flows - hedging instruments**

**Cash flow hedge – as at 31 December 2018**

Interest rate risk- interest rate swap (HUF)	Maturity					More than five years	Total
	Up to one month	One to three months	Three months to one year	One year to five years			
Notional	-	-	-	12,194		28,027	40,221
Average FX Rate	-	-	-	1.77%		2.46%	-

**Derivatives held for hedging – as at 31 December 2018**

Derivatives designated in cash flow hedges	Assets	Liabilities
Interest rate swaps	1,837	74
<b>Total derivatives designated in cash flow hedges</b>	<b>1,837</b>	<b>74</b>

**Hedge accounting – hedge instruments**

Interest rate risk	Nominal amount	Carrying amount		Line item in the statement of financial position	Ineffectiveness for 2018
		Assets	Liabilities		
Interest rate swaps	40,221	1,837	74	Derivative assets (liabilities) held for risk management	(160)
Interest rate risk	Cash flow hedge reserve	Hedge effectiveness recognised in profit or loss		Line item in profit or loss that includes hedge ineffectiveness	
Interest rate swap	967		(967)	Interest Income/Placements with other banks, net of allowance for placement losses	

**Hedge accounting – hedge items**

Interest rate risk	Carrying amount		Accumulated amount of fair value hedge adjustments		Line item in the statement of financial position
	Assets	Liabilities	Assets	Liabilities	
Interest rate swaps	-	40,221	-	40,221	Amounts due to banks and Hungarian Government, deposits from the National Bank of Hungary and other banks

**OTP MORTGAGE BANK LTD.**  
**NOTES TO SEPARATE FINANCIAL STATEMENTS FOR THE YEAR ENDED**  
**31 DECEMBER 2018**

**NOTE 29:      SIGNIFICANT EVENTS DURING THE YEAR ENDED 31 DECEMBER 2018**

**Relevant transactions related to issued securities**

See Note 12.

Capital increase at OTP Ingatlanpont Ltd.

**NOTE 30:      POST BALANCE SHEET EVENTS**

**Transition to application of IFRS 16**

See details in Note 1.2.2.

# **OTP MORTGAGE BANK LTD.**

CONSOLIDATED FINANCIAL STATEMENTS  
IN ACCORDANCE WITH  
INTERNATIONAL FINANCIAL REPORTING  
STANDARDS AS ADOPTED BY  
THE EUROPEAN UNION TOGETHER WITH INDEPENDENT AUDITOR'S REPORT  
  
FOR THE YEAR ENDED  
31 DECEMBER 2018

## INDEPENDENT AUDITOR'S REPORT

To the Shareholder of OTP Jelzálogbank Zrt.

### ***Report on the Audit of the Consolidated Financial Statements***

#### ***Opinion***

We have audited the consolidated financial statements of OTP Jelzálogbank Zrt. and its subsidiary (the “Group”) for the year 2018 which comprise the consolidated statement of financial position as at December 31, 2018, which shows total assets of HUF 1,208,795 million, the related consolidated statement of profit or loss and the consolidated statement of comprehensive income, which shows a net profit for the year of HUF 27,305 million, the consolidated statement of changes in equity, and the consolidated statement of cash-flows for the year then ended, and notes to the consolidated financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying consolidated financial statements give a true and fair view of the consolidated financial position of the Group as at December 31, 2018 and of its consolidated financial performance and its consolidated cash-flows for the year then ended in accordance with International Financial Reporting Standards as adopted by the European Union (the “EU IFRS”), and the consolidated financial statements were prepared in all material respects in accordance with the provisions of the effective Hungarian Act C of 2000 on Accounting (the “Accounting Act”) relevant to the entities preparing consolidated financial statements in accordance with EU IFRS.

#### ***Basis for Opinion***

We conducted our audit in accordance with the Hungarian National Standards on Auditing and the effective Hungarian laws and other regulations on audits. Our responsibilities under these standards are further described in the “*The Auditor’s Responsibilities for the Audit of the Consolidated Financial Statements*” section of our report.

We are independent of the Group in compliance with the relevant effective Hungarian regulations and the “Rules of conduct (ethical rules) of the auditor profession and the disciplinary process” of the Chamber of Hungarian Auditors and, in respect of matters not regulated therein, the “Code of Ethics for Professional Accountants” (the IESBA Code) issued by the International Ethics Standards Board for Accountants, and we have fulfilled our other ethical responsibilities in accordance with the same ethical requirements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### ***Key Audit Matters***

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the consolidated financial statements of the current period. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

Key audit matter	How our audit addressed the matter
<b>Calculation of expected credit losses on retail loans</b>	
<p>(See notes 7. and 23.1. to the consolidated financial statements for the details)</p> <p>As described in the notes to the consolidated financial statements, the impairment losses have been determined in accordance with IFRS 9 Financial Instruments, which is a new accounting standard which requires significant judgment to determine the expected credit losses ("ECLs"). At the year end, the Group reported total gross loans of HUF 1,072,706 million and provisions for impairment on loan losses of HUF 9,477 million. The determination of the ECL of loans is considered a key audit matter, as it requires application of professional judgement and use of subjective assumptions by management in case of both the application of portfolio based collective impairment models, and determination of individual specific loan loss provision. The most significant assumptions applied in determining the provision are the following:</p> <ul style="list-style-type: none"> <li>- The interpretation of the requirements to determine impairment under application of IFRS 9, which is reflected in the Group's expected credit loss model;</li> <li>- IFRS 9 credit risk staging methodology and application, including the identification of exposures with a significant deterioration in credit quality;</li> <li>- model used for impairment calculations reflecting the characteristics of the portfolio, such as valuation of collateral, probability of default and recovery rates, macroeconomic factors;</li> <li>- the application of assumptions, where there was limited or incomplete data; and</li> <li>- estimation of future cash-flows expected to be realized, including application of scenarios and scenario weights.</li> </ul>	<p>Our response as auditors included:</p> <ul style="list-style-type: none"> <li>- assessment and testing of the modeling techniques and methodology applied by the Group in order to estimate ECLs, and evaluation of its compliance with the requirements of IFRS 9;</li> <li>- evaluating the design and testing of the operating effectiveness of internal controls over timely identification of exposures with significant increase in credit risk and monitoring of credit impaired exposures and calculating, and recording of loan loss provision;</li> <li>- assessing the collective model methodology and testing the calculations in terms of risk parameters (probability of default – PD, loss given default – LGD, expected credit loss – ECL, and macroeconomic factors) applied by the collective models including involving our specialists;</li> <li>- involving our actuarial and valuation experts to assist us in re-performing the calculation of the provision and independently assessing the appropriateness of the assumptions used, the provision methodologies and policies applied;</li> <li>- assessing on a sample basis, whether the staging and impairment triggers are captured appropriately and whether the estimation of the provision is reasonable; and</li> <li>- assessment of the accuracy of the disclosures in the consolidated financial statements.</li> </ul>



### ***Other Information***

Other information comprises the consolidated business report of the Group for 2018, which we obtained prior to the date of this auditor's report, and the annual report for 2018, which is expected to be made available to us after that date, but does not include the consolidated financial statements and our independent auditor's report thereon. Management is responsible for the other information and for the preparation of the consolidated business report in accordance with the relevant provisions of the Accounting Act and other regulations. Our opinion on the consolidated financial statements provided in the section of our independent auditor's report entitled "*Opinion*" does not apply to the other information.

Our responsibility in connection with our audit of the consolidated financial statements is to read the other information identified above and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated.

Furthermore, in accordance with the Accounting Act, our responsibilities regarding the consolidated business report also include reviewing the consolidated business report to assess whether the consolidated business report was prepared in accordance with the relevant provisions of the Accounting Act and other regulations, if any, including the assessment whether the consolidated business report complies with the requirements of Section 95/B. (2) e) and f) of the Accounting Act, and to express an opinion on the above and on whether the consolidated business report is consistent with the consolidated financial statements. Furthermore, in accordance with the Accounting Act we shall make a statement whether the information referred to in Section 95/B. (2) a)-d), g) and h) has been provided in the consolidated business report.

In our opinion, the consolidated business report of the Group for 2018 corresponds to the consolidated financial statements of the Group for 2018 and the relevant provisions of the Accounting Act in all material respects. The information referred to in Section 95/B. (2) a)-d), g) and h) of the Accounting Act has been provided.

As the Group is not subject to additional requirements under any other regulation in connection with the consolidated business report, we have not formulated an opinion on this matter.

In addition to the above, based on the information obtained about the Group and its environment, we must report on whether we became aware of any material misstatements in the other information and, if so, on the nature of such material misstatements. We have nothing to report in this regard.

### ***Responsibilities of management and those charged with governance for the consolidated financial statements***

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with the International Financial Reporting Standards as adopted by the European Union, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Group's financial reporting process.

### ***The Auditor's Responsibilities for the Audit of the Consolidated Financial Statements***

Our objectives during the audit are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue, on the basis of the above, an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with the Hungarian National Standards on Auditing and the effective Hungarian

laws and other regulations on audits will always detect a material misstatement when it exists. Misstatements can arise from fraud or error, and they are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with the Hungarian National Standards on Auditing and the effective Hungarian laws and other regulations on audits, we exercise professional judgment and maintain professional scepticism throughout the audit.

We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in the auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify the opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the notes to the consolidated financial statements, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in the Group's internal control that we identify during the audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

### ***Report on Other Legal and Regulatory Requirements***

In compliance with Article 10 (2) of Regulation (EU) No. 537/2014 of the European Parliament and the Council, we provide the following information in our independent auditor's report, which is required in addition to the requirements of International Standards on Auditing:

#### ***Appointment of the Auditor and the Period of Engagement***

We were appointed as the auditors of OTP Jelzálogbank Zrt. by the Shareholder's resolution on March 22, 2018 and our uninterrupted engagement has lasted for 18 years.

#### ***Consistence with the Additional Report to the Audit Committee***

We confirm that our audit opinion on the consolidated financial statements expressed herein is consistent with the additional report to the Audit Committee of OTP Jelzálogbank Zrt., which we issued on March 20, 2019 in accordance with Article 11 of Regulation (EU) No. 537/2014 of the European Parliament and the Council.

#### ***Provision of Non-audit Services***

We declare that no prohibited non-audit services referred to in Article 5 (1) of Regulation (EU) No. 537/2014 of the European Parliament and the Council were provided by us to the Group. In addition, there are no other non-audit services which were provided by us to the OTP Jelzálogbank Zrt. and its controlled undertaking which have not been disclosed in the consolidated business report.

The engagement partner on the audit resulting in this independent auditor's report is the statutory registered auditor signing this report.

Budapest, March 20, 2019



.....  
Andrew Weekes  
Deloitte Auditing and Consulting Ltd.  
1068 Budapest, Dózsa György út 84/C.  
Registration number: 000083



.....  
dr. Hraby Attila  
Statutory registered auditor  
Registration number: 007118

**OTP MORTGAGE BANK LTD.  
CONSOLIDATED FINANCIAL STATEMENTS**

**CONTENTS**

	<u>Page</u>
Consolidated Financial Statements prepared in accordance with International Financial Reporting Standards as adopted by the European Union	
Consolidated Statement of Financial Position as at 31 December 2018	2
Consolidated Statement of Profit or Loss for the year ended 31 December 2018	3
Consolidated Statement of Other Comprehensive Income for the year ended 31 December 2018	4
Consolidated Statement of Changes in Equity for the year ended 31 December 2018	5
Consolidated Statement of Cash Flow for the year ended 31 December 2018	6
Notes to Consolidated Financial Statements	7-54

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**OTP MORTGAGE BANK LTD.**  
**CONSOLIDATED STATEMENT OF FINANCIAL POSITION AS AT 31 DECEMBER 2018**  
(in HUF million)

	Note	2018	2017
Cash, amounts due from banks and balances with the National Bank of Hungary	4.	3,369	4,086
Placements with other banks, net of allowance for placement losses	5.	127,635	75,340
Securities at fair value through other comprehensive income	6.	10,647	11,291
Loans	7.	1,063,229	985,532
Investments in subsidiaries, associates and other investments	8.	45	45
Property and equipment	9.	86	87
Intangible assets	9.	174	158
Derivative financial assets designated as hedge accounting relationships		1,837	-
Other assets	10.	<u>1,773</u>	<u>2,975</u>
<b>TOTAL ASSETS</b>		<b><u>1,208,795</u></b>	<b><u>1,079,514</u></b>
Amounts due to banks and Hungarian Government, deposits from the National Bank of Hungary and other banks	11.	508,910	583,453
Liabilities from issued securities	12.	611,923	406,845
Deferred tax liabilities		274	557
Derivative financial liabilities designated as hedge accounting relationship		74	-
Other liabilities	13.	12,964	13,972
<b>TOTAL LIABILITIES</b>		<b><u>1,134,145</u></b>	<b><u>1,004,827</u></b>
Share capital	15.	27,000	27,000
Retained earnings and reserves	16.	<u>47,650</u>	<u>47,687</u>
<b>TOTAL SHAREHOLDER'S EQUITY</b>		<b><u>74,650</u></b>	<b><u>74,687</u></b>
<b>TOTAL LIABILITIES AND SHAREHOLDER'S EQUITY</b>		<b><u>1,208,795</u></b>	<b><u>1,079,514</u></b>

Budapest, 20 March 2019

.....  
András Becsei  
Chief Executive Officer



**OTP MORTGAGE BANK LTD.**  
**CONSOLIDATED STATEMENT OF RECOGNIZED INCOME FOR THE YEAR ENDED**  
**31 DECEMBER 2018 (in HUF million)**

	Note	2018	2017
<i><u>Interest Income:</u></i>			
Loans		48,209	39,262
Placements with other banks, net of allowance for placement losses		3,493	599
Amounts due from banks and balances with the National Bank of Hungary		11	4
Interest subsidy on housing loans financed by mortgage bonds		13,364	16,548
Securities at fair value through other comprehensive income		<u>218</u>	<u>346</u>
<b>Total Interest Income</b>		<b><u>65,295</u></b>	<b><u>56,759</u></b>
<i><u>Interest Expense:</u></i>			
Amounts due to banks and Hungarian Government, deposits from the National Bank of Hungary and other banks		(9,556)	(2,571)
Liabilities from issued securities		(24,796)	(23,707)
Subordinated bonds and loans		<u>-</u>	<u>(11)</u>
<b>Total Interest Expense</b>		<b><u>(34,352)</u></b>	<b><u>(26,289)</u></b>
<b>NET INTEREST INCOME</b>		<b>30,943</b>	<b>30,470</b>
Provision for impairment on loan and placement losses	7.	5,139	(195)
<b>NET INTEREST INCOME AFTER PROVISION FOR IMPAIRMENT ON LOAN AND PLACEMENT LOSSES</b>		<b>36,082</b>	<b>30,275</b>
Income from fees and commissions	18.	1,562	3,090
Expenses from fees and commissions	18.	<u>(2,842)</u>	<u>(3,628)</u>
<b>Net loss from fees and commissions</b>		<b><u>(1,280)</u></b>	<b><u>(538)</u></b>
Foreign exchange losses/(gains), net		2	(72)
Gains/(Losses) on derivative instruments, net		(1)	-
Other operating income		870	730
Other operating expenses		<u>(1,648)</u>	<u>(3,262)</u>
<b>Net operating expense</b>		<b><u>(777)</u></b>	<b><u>(2,604)</u></b>
Personnel expenses		(994)	(879)
Depreciation and amortization		(112)	(121)
Other administrative expenses	19.	<u>(4,436)</u>	<u>(3,234)</u>
<b>Other administrative expenses</b>		<b><u>(5,542)</u></b>	<b><u>(4,234)</u></b>
<b>PROFIT BEFORE INCOME TAX</b>		<b>28,483</b>	<b>22,899</b>
Income tax benefit	21.	(1,178)	(227)
<b>NET PROFIT FOR THE PERIOD</b>		<b><u>27,305</u></b>	<b><u>22,672</u></b>
Earnings per share (in HUF)			
Basic and diluted	22.	<u>101,130</u>	<u>83,970</u>

The accompanying notes to consolidated financial statements on pages 7 to 54 form an integral part of these separate financial statements.

**OTP MORTGAGE BANK LTD.**  
**CONSOLIDATED STATEMENT OF OTHER COMPREHENSIVE INCOME FOR THE YEAR**  
**ENDED 31 DECEMBER 2018 (in HUF million)**

	Note	2018	2017
<b>OTHER COMPREHENSIVE INCOME</b>		<b><u>27,305</u></b>	<b><u>22,672</u></b>
<b>Items that may be reclassified subsequently from other comprehensive income to profit or loss:</b>			
Fair value adjustment of securities fair value through other comprehensive income	6.	(214)	(133)
Deferred tax related to securities fair value through other comprehensive income		19	12
Fair value adjustment of derivative financial instruments		(967)	-
<b>Other comprehensive income, net of income tax</b>		<b><u>(1,162)</u></b>	<b><u>(121)</u></b>
<b>NET COMPREHENSIVE INCOME</b>		<b><u>26,143</u></b>	<b><u>22,551</u></b>

**OTP MORTGAGE BANK LTD.**  
**CONSOLIDATED STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 31 DECEMBER 2018 (in HUF million)**

	Share Capital	Capital reserve	Retained earnings	Other comprehensive income	General reserve	Ties-up reserve	Total
<b>Balance as at 1 January 2017</b>	<u><b>27,000</b></u>	<u><b>476</b></u>	<u><b>33,561</b></u>	<u><b>397</b></u>	<u><b>10,365</b></u>	<u><b>960</b></u>	<u><b>72,759</b></u>
Net profit for the period	-	-	22,672	-	-	-	22,672
Other comprehensive income	-	-	-	(121)	-	-	(121)
Transfer to general reserve	-	-	(2,280)	-	2,280	-	-
<b>Total comprehensive income</b>	<u><b>27,000</b></u>	<u><b>476</b></u>	<u><b>53,953</b></u>	<u><b>276</b></u>	<u><b>12,645</b></u>	<u><b>960</b></u>	<u><b>95,310</b></u>
Dividend for the year 2016	-	-	(20,623)	-	-	-	(20,623)
<b>Balance as at 31 December 2017</b>	<u><b>27,000</b></u>	<u><b>476</b></u>	<u><b>33,330</b></u>	<u><b>276</b></u>	<u><b>12,645</b></u>	<u><b>960</b></u>	<u><b>75,687</b></u>
Effect of transition to application of IFRS 9	-	-	(7,944)	14	-	-	(7,930)
<b>Balance as at 1 January 2018 in accordance with IFRS 9</b>	<b>27,000</b>	<b>476</b>	<b>25,386</b>	<b>290</b>	<b>12,645</b>	<b>960</b>	<b>66,757</b>
Net profit for the period	-	-	27,305	-	-	-	27,305
Other comprehensive income	-	-	-	(1,162)	-	-	(1,162)
Transfer to general reserve	-	-	(2,747)	-	2,747	-	-
<b>Total comprehensive income</b>	<u><b>27,000</b></u>	<u><b>476</b></u>	<u><b>49,944</b></u>	<u><b>(872)</b></u>	<u><b>15,392</b></u>	<u><b>960</b></u>	<u><b>92,900</b></u>
Dividend for the year 2017	-	-	(18,250)	-	-	-	(18,250)
<b>Balance as at 31 December 2018</b>	<u><b>27,000</b></u>	<u><b>476</b></u>	<u><b>31,694</b></u>	<u><b>(872)</b></u>	<u><b>15,392</b></u>	<u><b>960</b></u>	<u><b>74,650</b></u>

The accompanying notes to consolidated financial statements on pages 7 to 54 form an integral part of these separate financial statements.



**OTP MORTGAGE BANK LTD.**  
**CONSOLIDATED STATEMENT OF CASH FLOWS FOR THE YEAR ENDED 31 DECEMBER 2018**  
(in HUF million)

	Note	2018	2017
<b>OPERATING ACTIVITIES</b>			
<b>Profit before income tax</b>		<b>28,483</b>	<b>22,899</b>
Net accrued interest		111	(1,805)
Depreciation and amortization	9.	112	121
(Release of provision)/provision for impairment on loan and placement losses		(5,139)	195
(Release of provision) for impairment on other assets	10.	-	16
Unrealised gains on fair value adjustment of derivative financial instruments		(2,730)	-
Increase in loans, net of allowances for loan losses	7.	(81,293)	(21,578)
Decrease in other assets before provisions for losses	10.	1,988	2,009
Decrease/(Increase) in other liabilities	13.	(1,008)	9,693
Income tax paid		<u>(1,442)</u>	<u>(491)</u>
<b>Net cash (used in)/provided by operating activities</b>		<b><u>(60,918)</u></b>	<b><u>11,059</u></b>
<b>INVESTING ACTIVITIES</b>			
Net accrued interest		8	19
Decrease in placements with other banks		(52,395)	(72,773)
Proceeds from sale of securities at fair value through other comprehensive income		430	298
Additions to property, equipment and intangible assets		(178)	(170)
Disposal to property, equipment and intangible assets		<u>51</u>	<u>51</u>
<b>Net cash used in investing activities</b>		<b><u>(52,084)</u></b>	<b><u>(72,575)</u></b>
<b>FINANCING ACTIVITIES</b>			
Net accrued interest		951	(348)
Net (decrease)/increase in amounts due to OTP Bank and other banks		(74,839)	56,789
Cash used for repurchase and redemption of issued securities		(71,577)	(157,924)
Cash received from issuance of securities		276,000	192,100
Decrease in subordinated bonds and loans		-	(4,852)
Dividend paid		<u>(18,250)</u>	<u>(20,623)</u>
<b>Net cash provided by financing activities</b>		<b><u>112,285</u></b>	<b><u>65,142</u></b>
<b>Net (decrease)/increase in cash and cash equivalents</b>		<b>(717)</b>	<b>3,626</b>
<b>Cash and cash equivalents at the beginning of the year</b>		<b><u>4,086</u></b>	<b><u>460</u></b>
<b>Cash and cash equivalents at the end of the year</b>		<b><u>3,369</u></b>	<b><u>4,086</u></b>

**OTP MORTGAGE BANK LTD.**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED**  
**31 DECEMBER 2018**

**NOTE 1: ORGANIZATION AND BASIS OF FINANCIAL STATEMENTS**

**1.1. General information**

OTP Bank Plc. ("OTP Bank") established OTP Mortgage Bank Ltd. ("OTP Mortgage Bank" or the "Group") as a fully owned subsidiary on 15 May 2001. The State Financial Supervisory Authority issued the operating license on 10 January 2002, and the Bank commenced operations on 1 February 2002.

OTP Bank is the ultimate parent of OTP Mortgage Bank, and also the ultimate parent of OTP Group.

These consolidated financial statements authorised for issue on 20 March 2019.

The Group completed its publication in accordance with Act CCXXXVII of 2013 on Credit Institutions and Financial Enterprises, 575/2013/EU directive (CRR). OTP Mortgage Bank completed its publication with Consolidated Financial Statements prepared in accordance with IFRS as adopted by European Union jointly with OTP Bank Plc on the homepage of OTP Bank Plc (<http://www.otpbank.hu/>), on the homepage of the Bank (<http://www.otpjzb.hu>). Separate Financial Statements in accordance with IFRS as adopted by the EU is published on the homepage of the Bank, on the homepage Budapest Stock Exchange (<http://www.bet.hu>), furthermore on the website of the National Bank of Hungary ([www.kozzetetelek.hu](http://www.kozzetetelek.hu)).

The Bank's registered office address is Nádor u. 21, Budapest 1051.

Internet homepage: [https://www.otpbank.hu/OTP\\_JZB/online/index.jsp](https://www.otpbank.hu/OTP_JZB/online/index.jsp)

Signatory of the consolidate financial statements is the Executive Officer, András Becsei (1026 Budapest, Endrődi Sándor street 24/A.)

The Mortgage Bank's Financial Statements were prepared by OTP Bank Plc. based on the Services Agreement between The Mortgage Bank and OTP Bank Plc. Responsible person for the control and management of accounting services: Zoltán Tuboly (Budapest), Managing Director of Accounting and Financial Department, Registration Number: 177289, IFRS qualified chartered accountant.

Due to Hungarian legislation audit services are statutory for OTP Mortgage Bank. Disclosure information about the auditor: Deloitte Auditing and Consulting Ltd. (000083), 1068 Budapest Dózsa György Street 84/C. Registered under 01-09-071057 by Budapest-Capital Regional Court, as registry court. Statutory registered auditor: dr. Attila Hruby, registration number: 007118.

Audit service fee agreed by the Articles of Association for the year ended 2018 is an amount of HUF 45,3 million + VAT.

The Group is a specialized financial institution with its main business being governed by Act XXX of 1997 on Mortgage Lending Institutions and Mortgage Bonds.

The main activity of the Group is financing of purchase, renovation and development of residential properties. The purchased portfolio contains mainly subsidised housing loans, in addition housing and free purpose mortgage loans denominated in foreign currency that were converted back to foreign exchange. Over the past few years, the granted subsidized HUF housing loans and the granted HUF housing and free purpose mortgage loan are the dominant part of the entire mortgage bank portfolio. The Group provides presently HUF denominated subsidised and not subsidised housing and free purpose mortgage loans, and HUF denominated real estate development loans too. From 2017 the Group expanded their services with independent liens purchase and sale by instalment, provided also by refinancing loans to commercial banks.

The Group employs limited number of staff at its head office and use approximately 367 branches of OTP Bank engaged in the housing loan business. Under syndication agreement between OTP Bank and OTP Mortgage Bank, OTP Bank provides services for OTP Mortgage Bank concerning the administration of the mortgage loans, for which fees are paid by OTP Mortgage Bank. Credit scoring and lending are performed at the branches of OTP Bank in accordance with the regulations of OTP Mortgage Bank. Loans are approved by OTP Mortgage Bank and OTP Bank acts for and on behalf of OTP Mortgage Bank during the conclusion of a loan agreement. The mortgage right, along with the restraint of transfer and encumbrance on property pledged to secure loans is entered in the property register for the benefit of OTP Mortgage Bank. Pledge of the mortgage bonds is the actual loans registered as normal collateral – collateralised by property inspector – and additional collateral values – prescribed by law – registered in the Group's collateral register.

As the sole shareholder, OTP Bank provides financial and administrative support to the Group. Details of related party balances and transactions are summarised in Note 26 to these financial statements.

A significant proportion of mortgage loans are extended for periods for more than ten or fifteen years whereas mortgage bonds generally have a shorter maturity (1-10 years). The remaining average maturity of the loan portfolio of the Group is 10.3 years. The Group is lengthening the average maturity of its outstanding mortgage bonds to reduce the liquidity gaps.

As at 31 December 2017 and 2018 the number and the average number of the employees at the Bank were 75 and 70 respectively.

**OTP MORTGAGE BANK LTD.**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED**  
**31 DECEMBER 2018**

**NOTE 1: ORGANIZATION AND BASIS OF FINANCIAL STATEMENTS [continued]**

**1.2. Base of Accounting**

The Group maintains its accounting records and prepares its statutory accounts in accordance with the commercial, banking and fiscal regulations prevailing in Hungary.

OTP Mortgage Bank's functional currency is the Hungarian Forint ("HUF").

The accounting policies followed by the Group in the preparation of these financial statements conform with International Financial Reporting Standards ("IFRS"). As adopted by the European Union Some of the accounting principles prescribed for statutory purposes are different from those generally recognized in international financial markets.

OTP Jelzálogbank Zrt. applying the option, allowed by Article 55 §177. Hungarian Accounting Standards effective as at 01 January 2017, to prepare its Separate Financial Statements exclusively in accordance with the ("IFRS") issued by ("IASB") and accepted by the European Union.

**1.2.1. The effect of adopting new and revised International Financial Reporting Standards effective from 1 January 2018**

The following amendments to the existing standards and new interpretation issued by the International Accounting Standards Board (IASB) and adopted by the EU are effective for the current reporting period:

- **IFRS 9 "Financial Instruments"** - adopted by the EU on 22 November 2016 (effective for annual periods beginning on or after 1 January 2018),
- **IFRS 15 "Revenue from Contracts with Customers"** and amendments to IFRS 15 "Effective date of IFRS 15" - adopted by the EU on 22 September 2016 (effective for annual periods beginning on or after 1 January 2018),
- **Amendments to IFRS 2 "Share-based Payment"** - Classification and Measurement of Share-based Payment Transactions – adopted by the EU on 26 February 2018 (effective for annual periods beginning on or after 1 January 2018),
- **Amendments to IFRS 4 "Insurance Contracts"** - Applying IFRS 9 Financial Instruments with IFRS 4 Insurance Contracts – adopted by the EU on 3 November 2017 (effective for annual periods beginning on or after 1 January 2018 or when IFRS 9 "Financial Instruments" is applied first time),
- **Amendments to IFRS 15 "Revenue from Contracts with Customers"** - Clarifications to IFRS 15 Revenue from Contracts with Customers – adopted by the EU on 31 October 2017 (effective for annual periods beginning on or after 1 January 2018),
- **Amendments to IAS 40 "Investment Property"** - Transfers of Investment Property – adopted by the EU on 14 March 2018 (effective for annual periods beginning on or after 1 January 2018),
- **Amendments to IFRS 1 and IAS 28 due to "Improvements to IFRSs (cycle 2014 -2016)"** resulting from the annual improvement project of IFRS (IFRS 1, IFRS 12 and IAS 28) primarily with a view to removing inconsistencies and clarifying wording – adopted by the EU on 7 February 2018 (amendments to IFRS 1 and IAS 28 are to be applied for annual periods beginning on or after 1 January 2018),
- **IFRIC 22 "Foreign Currency Transactions and Advance Consideration"** – adopted by the EU on 28 March 2018 (effective for annual periods beginning on or after 1 January 2018).

The adoption of these amendments to the existing standards has not led to any material changes in the Bank's financial statements.

**1.2.2. New and revised Standards and Interpretations issued by IASB and adopted by the EU but not yet effective**

At the date of authorisation of these financial statements the following standards, amendments to the existing standards and interpretations issued by IASB and adopted by the EU were in issue but not yet effective:

- **IFRS 16 "Leases"** – adopted by the EU on 31 October 2017 (effective for annual periods beginning on or after 1 January 2019),
- **Amendments to IFRS 9 "Financial Instruments"** - Prepayment Features with Negative Compensation – adopted by the EU on 22 March 2018 (effective for annual periods beginning on or after 1 January 2019),
- **IFRIC 23 "Uncertainty over Income Tax Treatments"** – adopted by the EU on 23 October 2018 (effective for annual periods beginning on or after 1 January 2019).

The Bank has elected not to adopt these new standards and amendments to existing standards in advance of their effective dates. The Bank anticipates that the adoption of these standards and amendments to existing standards will have no material impact on the financial statements of the Bank in the period of initial application.

**OTP MORTGAGE BANK LTD.**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED**  
**31 DECEMBER 2018**

**NOTE 1: ORGANIZATION AND BASIS OF FINANCIAL STATEMENTS [continued]**

**1.2.2. New and revised Standards and Interpretations issued by IASB and adopted by the EU but not yet effective [continued]**

**The published standard, IFRS 16 *Leases*, which is not in force as at 31 December 2018 and was not applied earlier by the Bank**

IFRS 16 will be effective for annual periods beginning on or after 1 January 2019 and has been adopted by the European Union. It supersedes the current standard IAS 17 *Leases*, interpretation IFRIC 4 *Determining whether an Arrangement contains a Lease*, SIC-15 *Operating Leases – Incentives* and SIC-27 *Evaluating the Substance of Transactions Involving the Legal Form of a Lease*.

The purpose of the new standard is to ease the comparability of the financial statements, presenting both financial and operating leases in the statement of financial position, and providing corresponding information to the users of the financial statements about the risks associated with the agreements.

The new standard discontinues the differentiation between operating and finance leases in the lessee's books, and requires to recognise a right-of-use asset and lease liability regarding all of the lessee's lease agreements.

Pursuant to IFRS 16, an agreement is a lease or contains a lease if it transfers the rights to control the use of an identified asset for a given period in exchange for compensation.

The essential element differentiating the definition of a lease from IAS 17 and from IFRS 16 is the requirement to have control over the used, specific asset, indicated directly or indirectly in the agreement.

Expenses related to the use of lease assets, the majority of which were previously recognised in external services costs, will be currently classified as depreciation/amortisation and interest costs. Usufruct rights are depreciated using a straight line method, while lease liabilities are settled using an effective discount rate.

In the cash flow statement cash flows from the principal of the lease liability are classified as cash flows from financing activities, while lease payments for short-term leases, lease payments for leases of low-value assets and variable lease payments not included in the measurement of the lease liability are classified as cash-flows from operating activities. The interest payments regarding the lease liability are classified according to the IAS 7 standard.

The lessee applies IAS 36 Impairment of Assets standard to determine whether the right-of-use asset is impaired, and to recognise impairment, if it is necessary.

For the lessors the recognition and measurement requirements of IFRS 16 are similar, as they were stated in IAS 17. The leases shall be classified as finance and operating leases according to IFRS 16 as well. Compared to IAS 17, IFRS 16 requires the lessors to disclose more information about than earlier, however the main characteristics of the accounting treatment are unchanged.

**Transition to application of IFRS 16**

The lessee will use the modified retrospective approach.

Applying the modified retrospective approach requires the lessee to present the cumulative impact of IFRS 16 as an adjustment to equity at the start of the current accounting period in which it is first applied.

The Bank applies the following practical expedients available:

- Apply a single discount rate to a portfolio of leases with reasonably similar characteristics.
- Adjust the right-of-use asset at the date of initial application by the amount of any provision for onerous leases in the statement of financial position.
- Apply a simplified method for contracts mature within 12 months for the date of initial application.
- Exclude initial direct costs from the measurement of the right-of-use asset at the date of initial application.
- Use hindsight such as in determining the lease term if the contract contains options to extend or terminate the lease.

**OTP MORTGAGE BANK LTD.**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED**  
**31 DECEMBER 2018**

**NOTE 1: ORGANIZATION AND BASIS OF FINANCIAL STATEMENTS [continued]**

**1.2.2. New and revised Standards and Interpretations issued by IASB and adopted by the EU but not yet effective [continued]**

**Impact of IFRS 16 on the financial statements**

**IFRS 16 Project**

At the moment of preparation of these financial statements the Bank had completed most of the work related to implementation of the new standard IFRS 16. The project to implement IFRS 16, which was commenced in the fourth quarter of 2017, was performed in three stages:

**Stage I** – Analysis of contracts, data collection

During the analysis of all executed agreements the classification was made, whether it is a purchase of services, or a lease. The analysis covered all the relevant agreements – so the Bank has not applied the so called “grandfathering exemption” according to IFRS16.C3 - despite their current classification and the assessment resulted in no different identification of the leases. Furthermore to calculate the value of the right-of-use assets and lease liabilities the collection of all the relevant information was performed.

The Bank will present as of 1 January 2019 the following types of right-of-use assets in the statement of financial position:

- Real estate
- Company car

The average life of the lease (useful life of the presented right-of-use assets):

- Real estate: 5.11 years
- Company car: 6.45 years

**Stage II** – Evaluation of contracts, Calculations

In accordance with the application of IFRS 16 an analysis was prepared, which included:

- The effect on the statement of financial position at the date of initial application (1 January 2019)
- The effect of lease agreements recognized and measured in accordance with IFRS 16 on the statement of financial position and on the statement of profit and loss (including the future effects)

Applying a leasing calculation tool, the value of the right-of-use assets, lease liabilities and deferred tax were determined.

**Stage III** - Implementation of IFRS 16 based on the developed concept, Developing accounting policy and disclosures

**Description of adjustments**

**a) Recognition of lease liabilities**

Following the adoption of IFRS 16, the Bank will recognise lease liabilities related to leases which were previously classified as "operating leases" in accordance with IAS 17 Leases. These liabilities will be measured at the present value of lease payments receivable as at the date of commencement of the application of IFRS 16. Lease payments shall be discounted using the interest rate implicit in the lease or, if that rate cannot be readily determined, the incremental borrowing rate. Interest rate applied by the Bank: weighted average lessee's incremental borrowing rate: ~1,62%

At their date of initial recognition, lease payments contained in the measurement of lease liabilities comprise the following types of payments for the right to use the underlying asset for the life of the lease:

- fixed lease payments less any lease incentives,
- variable lease payments which are dependent on market indices,
- amounts expected to be payable by the lessee under residual value guarantees,
- the strike price of a purchase option, if it is reasonably certain that the option will be exercised, and
- payment of contractual penalties for terminating the lease, if the lease period reflects that the lessee used the option of terminating the lease.

**OTP MORTGAGE BANK LTD.**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED**  
**31 DECEMBER 2018**

**NOTE 1: ORGANIZATION AND BASIS OF FINANCIAL STATEMENTS [continued]**

**1.2.2. New and revised Standards and Interpretations issued by IASB and adopted by the EU but not yet effective [continued]**

**Description of adjustments [continued]**

The Bank makes use of expedients with respect to short-term leases (less than 12 months) as well as in the case of leases in respect of which the underlying asset has a low value (less than HUF 1.4 million) and for which agreements it will not recognise financial liabilities nor any respective right-of-use assets. These types of lease payments will be recognised as costs using the straight-line method during the life of the lease.

**b) Recognition of right-of-use assets**

Right-of-use assets are initially measured at cost.

The cost of a right-of-use asset comprises:

- the amount of the initial measurement of lease liabilities,
- any lease payments made at or before the commencement date, less any lease incentives received,
- any initial direct costs incurred by the lessee,
- estimates of costs to be incurred by the lessee as a result of an obligation to disassemble and remove an underlying asset or to carry out renovation/restoration.

**c) Application of estimates**

The implementation of IFRS 16 requires the making of certain estimates and calculations which effect the measurement of financial lease liabilities and of right-of-use assets. These include among others:

- determining which agreements are subject to IFRS 16,
- determining the life of such agreements (including for agreements with unspecified lives or which may be prolonged),
- determining the interest rates to be applied for the purpose of discounting future cash flows,
- determining depreciation rates.

**Impact on the statement of financial position**

The impact of implementing IFRS 16 on the recognition of additional financial liabilities and respective right-of-use assets was estimated on the basis of agreements in force at the Bank as at 31 December 2018.

The Bank presents the following right-of-use assets in the statement of financial position as at 1 January 2019:

**Estimated financial impact**

*In HUF million*

Right-of-use asset

**1 January 2019**

272

**OTP MORTGAGE BANK LTD.**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED**  
**31 DECEMBER 2018**

**NOTE 1: ORGANIZATION AND BASIS OF FINANCIAL STATEMENTS [continued]**

**1.2. Base of Accounting [continued]**

**1.2.3. Standards and Interpretations issued by IASB but not yet adopted by the EU**

At present, IFRS as adopted by the EU do not significantly differ from regulations adopted by the IASB except for the following new standards, amendments to the existing standards and new interpretation, which were not endorsed for use in EU as at date of publication of these financial statements:

- **IFRS 14 “Regulatory Deferral Accounts”** (effective for annual periods beginning on or after 1 January 2016) - the European Commission has decided not to launch the endorsement process of this interim standard and to wait for the final standard,
- **IFRS 17 “Insurance Contracts”** (effective for annual periods beginning on or after 1 January 2021),
- **Amendments to IFRS 3 “Business Combinations”** - Definition of a Business (effective for business combinations for which the acquisition date is on or after the beginning of the first annual reporting period beginning on or after 1 January 2020 and to asset acquisitions that occur on or after the beginning of that period).
- **Amendments to IFRS 10 “Consolidated Financial Statements” and IAS 28 “Investments in Associates and Joint Ventures”** - Sale or Contribution of Assets between an Investor and its Associate or Joint Venture and further amendments (effective date deferred indefinitely until the research project on the equity method has been concluded),
- **Amendments to IAS 1 “Presentation of Financial Statements” and IAS 8 “Accounting Policies, Changes in Accounting Estimates and Errors”** - Definition of Material (effective for annual periods beginning on or after 1 January 2020),
- **Amendments to IAS 19 “Employee Benefits”** - Plan Amendment, Curtailment or Settlement (effective for annual periods beginning on or after 1 January 2019),
- **Amendments to IAS 28 “Investments in Associates and Joint Ventures”** - Long-term Interests in Associates and Joint Ventures (effective for annual periods beginning on or after 1 January 2019),
- **Amendments to various standards due to “Improvements to IFRSs (cycle 2015 -2017)”** resulting from the annual improvement project of IFRS (IFRS 3, IFRS 11, IAS 12 and IAS 23) primarily with a view to removing inconsistencies and clarifying wording (effective for annual periods beginning on or after 1 January 2019),
- **Amendments to References to the Conceptual Framework in IFRS Standards** (effective for annual periods beginning on or after 1 January 2020).

The Bank anticipates that the adoption of these new standards, amendments to the existing standards and new interpretations will have no material impact on the financial statements of the Bank in the period of initial application.

Hedge accounting for a portfolio of financial assets and liabilities whose principles have not been adopted by the EU remains unregulated.

According to the Bank estimates, the application of hedge accounting to a portfolio of financial assets or liabilities pursuant to **IAS 39: “Financial Instruments: Recognition and Measurement”** would not significantly impact the financial statements, if applied as at the balance sheet date.

**OTP MORTGAGE BANK LTD.**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED**  
**31 DECEMBER 2018**

**NOTE 2:        SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

Significant accounting policies applied in the preparation of the accompanying financial statements are summarized below:

**2.1.    Basis of presentation**

These separate financial statements have also been prepared under the historical cost convention with the exception of certain financial instruments, which are recorded at fair value. Revenues and expenses are recorded in the period in which they are earned or incurred.

The presentation of separate financial statements in conformity with IFRS as adopted by the European Union requires management of the OTP Bank to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities (see Note 3) as at the date of the financial statements and their reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates. Future changes in economic conditions, business strategies, regulatory requirements, accounting rules and other factors could result in a change in estimates that could have a material impact on future financial statements.

**2.2.    Foreign currency translation**

Monetary assets and liabilities denominated in foreign currencies are translated into HUF at exchange rates quoted by the National Bank of Hungary ("NBH") as at the date of the financial statements. Income and expenses arising in foreign currencies are converted at the middle rate of exchange quoted by OTP Bank Plc. on the transaction date. Resulting foreign exchange gains or losses are recorded to the Separate Statement of Profit or Loss.

**2.3.    Consolidated financial statements**

These financial statements present the separate financial position and results of operations of the Group. Consolidated financial statements are prepared by the Group and consolidated net profit for the year and shareholders' equity differ significantly from that presented in these separate financial statements. See Note 2.4 for the description of the method of accounting for investments in subsidiaries and associated companies in these separate financial statements. The consolidated financial statements and the separate financial statements are published on the same date. As the ultimate parent, the Mortgage Bank is preparing consolidated financial statements of the Group of the Bank. The Ingatlanpont Ltd is also part of a larger consolidation, which is made by OTP Bank, as a parent company managing the group.

**2.4.    Investments in subsidiaries**

Investments in subsidiaries comprise those investments where the Group, through direct and indirect ownership interest, controls the investee. Control is achieved when the Group has power over the investee, is exposed or has rights, to variable returns from its involvement with the investee and has the ability to use its power to affect its returns.

Investments in subsidiaries are recorded at the cost of acquisition, less impairment for permanent diminution in value, when appropriate. After initial measurement investments in subsidiaries are measured at cost.

Impairment is determined based on the future economic benefits of the subsidiary and macroeconomic factors.

**2.5.    Securities and other financial assets**

The Group classifies its financial assets into the following categories: fair value through profit or loss (either held for trading or assets initially classified as fair value through profit or loss), held-to-maturity loan and receivables and at fair value through other comprehensive income. Securities that are acquired principally for the purpose of generating profit from short-term fluctuations in price are classified as securities held for trading. Investments in financial assets (other than those which meet the definition of loans and receivables) with fixed maturity that the management has the expressed intention and ability to hold to maturity are classified as held-to-maturity. Investments intended to be held for an indefinite period of time, which may be sold in response to needs for liquidity or changes in interest rates, are classified as at fair value through other comprehensive income.

The Group had no securities classified as held for trading or held-to-maturity as at 31 December 2018 and 2017



**OTP MORTGAGE BANK LTD.**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED**  
**31 DECEMBER 2018**

**NOTE 2: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES [continued]**

**2.5.1 Securities at fair value through other comprehensive income (“FVOCI securities”)**

FVOCI securities are held within a business model whose objective is achieved by both collecting of contractual cash flows and selling securities. Furthermore, contractual terms of FVOCI securities give rise on specified dates to cash flows that are solely payment of principal and interest on the principal amount outstanding.

Investments in securities are accounted for on a settlement date basis and are initially measured at fair value. Securities at fair value through other comprehensive income are measured at subsequent reporting dates at fair value. Unrealised gains and losses on FVOCI financial instruments are recognized in other comprehensive income, except for interest and foreign exchange gains/losses on monetary items, unless such FVOCI security is part of an effective hedge. Such gains and losses will be reported when realised in profit or loss for the applicable period. The Bank applies FIFO inventory valuation method for FVOCI securities.

FVOCI Securities consists of Hungarian Government bonds, mortgage bonds and other securities. Other securities include shares in investment funds and venture capital funds, corporate bonds and foreign securities.

The provision for impairment is calculated based on discounted cash-flow methodology for debt instruments and calculated based on fair value on equity instruments, using the expected future cash-flow and original effective interest rate if there is objective evidence of impairment based on significant or prolonged decrease on fair value.

FVOCI securities are remeasured at fair value based on quoted prices or values derived from cash-flow models. In circumstances where the quoted market prices are not readily available, the fair value of debt securities is estimated using the present value of the future cash-flows and the fair value of any unquoted equity instruments are calculated using the EPS ratio.

Those FVOCI financial assets that do not have a quoted market price and whose fair value cannot be reliably measured by other models mentioned above are measured at cost, less provision for impairment when appropriate. This exception is related only to equity instruments. Impairment on equity FVOCI securities is accounted only if there is a significant or prolonged decrease in the market value. Impairment losses recognised in profit or loss for equity FVOCI securities is not reversed through profit or loss.

**2.5.2. Derivative financial instruments**

In the normal course of business, the Group is a party to contracts for derivative financial instruments, which represent a very low initial investment compared to the notional value of the contract and their value depends on value of underlying asset and are settled in the future. The derivative financial instruments used include interest rate forward or swap agreements and currency forward or swap agreements and options. These financial instruments are used by the Group to hedge interest rate risk and currency exposures associated with its transactions in the financial markets.

Derivative financial instruments are accounted for on a trade date basis and are initially measured at fair value and at subsequent reporting dates also at fair value. Fair values are obtained from quoted market prices, discounted cash flow models and option pricing models as appropriate. The Mortgage Bank adopts multi curve valuation approach for calculating the net present value of future cash flows – based on different curves used for determining forward rates and used for discounting purposes. It shows the best estimation of such derivative deals that are collateralised as OTP Bank has almost all of its open derivative transactions collateralised.

Changes in the fair value of derivative financial instruments that do not qualify for hedge accounting are recognized in profit or loss and included in the Separate Statement of Profit or Loss for the period. Each derivative deal is determined as asset when fair value is positive and as liability when fair value is negative.

The Group has certain swap and forward transactions, which are qualified as hedging instrument based on the Group’s risk management policy. However, these financial instruments are not qualified as hedging instrument based on IFRS 9, therefore the Group qualified these derivative financial instruments as held for trading, and fair value adjustment is recognised directly in the Separate Statement of Profit or Loss.

**OTP MORTGAGE BANK LTD.**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED**  
**31 DECEMBER 2018**

**NOTE 2: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES [continued]**

**2.5. Securities and other financial assets [continued]**

**2.5.2. Derivative financial instruments [continued]**

The Group maintains strict control limits on net open derivative positions, i.e. the difference between purchase and sale contracts, by both amount and term. At any time, the amount subject to credit risk is limited to the current fair value of instruments that are favourable to the Group (i.e. assets), which in relation to derivatives is only a small fraction of the contract or notional values used to express the volume of instruments outstanding. This credit risk exposure is managed as part of the overall lending limits with customers, together with potential exposures from market movements.

***Foreign currency contracts***

Foreign currency contracts are agreements to exchange specific amounts of currencies at a specified rate of exchange, at a spot date (settlement occurs two days after the trade date) or at a forward date (settlement occurs more than two days after the trade date). The notional amount of these contracts does not represent the actual market or credit risk associated with these contracts.

Foreign currency contracts can be used by the Group for risk management purposes. The Group's risk management foreign currency contracts were used to hedge against exchange rate fluctuations on loans and advances to credit institutions denominated in foreign currency.

***Foreign exchange swaps and interest rate swaps***

The Group enters into foreign-exchange swap and interest rate swap transactions. The swap transaction is a complex agreement concerning the swap of certain financial instruments, which usually consist of a prompt and one or more futures contracts.

Interest rate swaps obligate two parties to exchange one or more payments calculated with reference to fixed or periodically reset rates of interest applied to a specific notional principal amount (the base of the interest calculation). Notional principal is the amount upon which interest rates are applied to determine the payment streams under interest rate swaps. Such notional principal amounts are often used to express the volume of these transactions but are not actually exchanged between the counterparties. The Group's interest rate swaps were used for management of interest rate exposures and have been accounted for at mark-to-market fair value.

***Cross-currency interest rate swap***

The Group enters into cross-currency interest rate swap (CCIRS) transactions which have special attributes, i.e. the parties exchange the notional amount at the beginning and also at the maturity of the transaction. Special types of these deals are the mark-to-market CCIRS agreements. At this kind of deals the parties – in accordance with the foreign exchange prices – revalue the notional amount during lifetime of the transaction.

**2.5.3. Derivative financial instruments designated as a fair-value or cash-flow hedge**

Changes in the fair value of derivatives that are designated and qualify as fair value hedges and that prove to be highly effective in relation to the hedged risk, are recorded in the Separate Statement of Profit or Loss along with the corresponding change in fair value of the hedged asset or liability that is attributable to the specific hedged risk. The ineffective portion of the hedge is charged directly to the Separate Statement of Recognized Income.

The conditions of hedge accounting applied by the Group are the following: formally designed as hedge, proper hedge documentation is prepared, effectiveness test is performed and based on it the hedge is qualified as effective.

Changes in fair value of derivatives that are designated and qualify as the effective portion of the cash flow hedges and that prove to be highly effective in relation to hedged risk are recognized as reserve in other comprehensive income. Amounts deferred in equity are transferred to the Separate Statement of Profit or Loss and classified as revenue or expense in the periods during which the hedged assets and liabilities affect the Separate Statement of Profit or Loss for the period. The ineffective element of the hedge is charged directly to the Separate Statement of Profit or Loss.

The Group terminates the hedge accounting if the hedging instrument expires or is sold, terminated or exercised, or the hedge no longer meets the criteria for hedge accounting or the Group revokes the designation.

Changes in fair value of derivatives that are designated and qualify as cash-flow hedges and that prove to be highly effective in relation to hedged risk are recognized as reserve in other comprehensive income. Amounts deferred in equity are transferred to the separate statement of profit or loss and classified as revenue or expense in the periods during which the hedged assets and liabilities effect the separate statement of recognized and comprehensive income for the period. The ineffective element of the hedge is charged directly to the separate statement of profit or loss.

**OTP MORTGAGE BANK LTD.**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED**  
**31 DECEMBER 2018**

**NOTE 2: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES [continued]**

**2.6. Offsetting**

Financial assets and liabilities may be offset and the net amount is reported in the statement of financial position when the Group has a legally enforceable right to set off the recognised amounts and the transactions are intended to be reported in the statement of financial position on a net basis.

The Group does not offset any financial assets and financial liabilities.

**2.7. Embedded derivatives**

Sometimes, a derivative may be a component of a combined financial instrument that includes a host contract and a derivative (the embedded derivative) effecting cash-flows or otherwise modifying the characteristics of the host instrument. An embedded derivative must be separated from the host instrument and accounted for as a separate derivative if, and only if:

- The economic characteristics and risks of the embedded derivative are not closely related to the economic characteristics and risks of the host contract;
- A separate financial instrument with the same terms as the embedded derivative would meet the definition of a derivative as a stand-alone instrument; and
- The host instrument is not measured at fair or is measured at fair value but changes in fair value are recognised in other comprehensive income.

The Group has not had embedded derivatives in 2018 and in 2017.

**2.8. Loans, placements with other banks and allowance for loan and placement losses**

Loans and placements with other banks are accounted at amortised cost. Amortised cost contains the following items: the principal amounts outstanding including accrued interest, transaction costs, net of allowance for loan or placement losses. Transaction fees and charges should adjust the carrying amount at initial recognition and be included in effective interest calculation. Loans and placements with other banks are derecognised when the contractual rights to the cash-flows expire or they are transferred. Interest and amortised cost are accounted using effective interest rate method. When a borrower is unable to meet payments as they fall due or, in the opinion of the Management, there is an indication that a borrower may be unable to meet payments as they fall due, all unpaid interest becomes impaired.

According to IFRS 9 initially financial assets shall be recognized at fair value which is usually equal to transaction value of loans and receivables. Initial fair value of loans and receivables lent at interest below market conditions is lower than their transaction price. As a consequence, the Group is deferring the difference between the fair value at initial recognition and the transaction price relating to loans and receivables because input data for measuring the fair values is not available on observable markets.

The amount of allowance is the difference between the carrying amount and the recoverable amount, being the present value of the expected cash-flows, including amounts recoverable from guarantees and collaterals, discounted at the original effective interest rate.

Allowance for losses on loans and placements with other banks represent management assessment for potential losses in relation to these activities.

Allowance for losses on loans and placements with other banks are recognised by the Bank based on the expected credit loss model in accordance with IFRS 9. Based on the three stage model provision for impairment is recognised in amount of 12 month expected credit loss from the initial recognition. Financial assets with significantly increased credit risk or credit impaired financial assets (based on objective evidences) provision for impairment is recognised in amount of lifetime expected credit loss.

In case of purchased or originated credit impaired financial assets provision for impairment is recognised in amount of lifetime expected credit loss since initial recognition. Impairment gain is recognised if lifetime expected credit loss for purchased or originated credit impaired financial assets at measurement date are less than the estimated credit loss at initial recognition.

The allowances for loan and placement losses are maintained to cover losses that have been specifically identified. Collective impairment losses of portfolios of loans, for which no objective evidence of impairment has been identified on an individual basis, are maintained to reduce the carrying amount of the portfolios of financial assets with similar credit risk characteristics to their estimated recoverable amounts at the balance sheet date. The expected cash-flows for portfolios of similar assets are estimated based on historical loss experience.

**OTP MORTGAGE BANK LTD.**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED**  
**31 DECEMBER 2018**

**NOTE 2: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES [continued]**

**2.8. Loans, placements with other banks and allowance for loan and placement losses [continued]**

Historical loss experience is the basis for calculating the expected loss, which is adjusted by the loss confirmation period, which represents the average time lag between occurrence of a loss event and confirmation of the loss. This concept enables recognition of those losses that have occurred in the portfolio at the balance sheet date.

If the reason for provisioning is no longer deemed appropriate, the redundant provisioning charge is released into income. If, in a subsequent period, the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognised (such as an improvement in the debtor's credit rating), the previously recognised impairment loss shall be reversed by adjusting an allowance account. As a result of the reversal the carrying amount shall not exceed the amortised cost, which would be at the date of reversal, if no provision for impairment had been made previously.

Write-offs are generally recorded after all reasonable restructuring or collection activities have taken place and the possibility of further recovery is considered to be remote. The loan is written off against the related account "Provisions for impairment on loan and placement losses" in the statement of Profit or loss.

OTP Bank applies partial or full write-off for loans based on the definitions and prescriptions of financial instruments in accordance with IFRS 9. If OTP Bank has no reasonable expectations regarding a financial asset (loan) to be recovered, it will be written off partially or fully at the time of emergence. A loan will be written off if it has expired or was terminated by the Bank.

The gross amount and impairment loss of the loans shall be written off in the same amount to the estimated maximum recovery amount while the net carrying value remains unchanged. In these cases, there is no reasonable expectation from the clients to complete contractual cash-flows therefore OTP Bank does not accrue interest income in case of partial or full write-off.

Loan receivables legally demanded from clients are equal to the former gross amount of the loan before the partial write-off.

**2.9. Liabilities from issued securities**

Issued mortgage bonds are measured at amortized cost. The costs related to their issuance is included in the amortized cost of the issued securities and amortized over the term of the securities using effective interest method. Collateral of mortgage bonds are secured by the actual amount of loan receivables – involved by collateral inspector - and as required additional collateral – determined by law – registered in the Group's collateral register.

**2.10. Property, equipment and intangible assets**

Property, equipment and intangible assets are stated at cost, less accumulated depreciation and amortization and impairment, if any. The depreciable amount (book value less residual value) of the non-current assets must be allocated over their useful lives. Depreciation and amortization are computed using the straight-line method over the estimated useful lives of the assets based on the following annual percentages:

Intangible assets	
Software	33.3%
Property rights	33.3%
Property	6.0%
Office equipment and vehicles	14.5-33.3%

Depreciation and amortization on properties, equipment and intangible assets starts on the day when such assets are placed into service. At each balance sheet date, the Group reviews the carrying value of its tangible and intangible assets to determine if there is any indication that those assets have suffered an impairment loss. If such indication exists, the recoverable amount of the asset is estimated to determine the extent (if any) of the impairment loss. Where it is not possible to estimate the recoverable amount of an individual asset, the Group estimates the recoverable amount of the cash-generating unit to which the asset belongs. Where the carrying value of property, equipment, other tangible fixed assets and intangible assets is greater than the estimated recoverable amount, it is written down immediately to the estimated recoverable amount.

**OTP MORTGAGE BANK LTD.**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED**  
**31 DECEMBER 2018**

**NOTE 2: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES [continued]**

**2.11. Leases**

The Bank has not assets held under finance leases, Payments made under operating leases are charged to the separate statement of profit or loss on a straight-line basis over the life of the lease terms. When an operating lease is terminated before the lease period has expired, any payment required to be made to the lessor by way of penalty is recognized as an expense in the period in which termination takes place.

**2.12. Interest income and interest expense**

Interest income and expenses are recognised in profit or loss in the period to which they relate, using the effective interest rate method. Interest from loans and deposits are accrued on a daily basis. Interest income and expenses include relevant transaction costs and the amortisation of any discount or premium between the initial carrying amount of an interest-bearing instrument and its amount at maturity calculated on an effective interest rate basis. The Group recognizes interest income when it assumes that the interest associated with the transaction will flow to the Group and the amount of the revenue can be reasonably measured. All interest income and expense arising from loans, placements with other banks, securities at fair value through other comprehensive income and amounts due to OTP Bank and other banks, liabilities from issued securities, subordinated bonds and loans are presented under these lines of the financial statements. Any fees received or paid related to the origination of the loan are an integral part of the effective interest rate and revenue is recognized with the effective interest rate that exactly discounts the estimated future cash receipts through the expected life of the financial instrument to the net carrying amount of the financial asset.

**2.13. Fees and Commissions**

Fees and commissions are recognised using effective interest method referring to provisions of IFRS 9, when they relate and have to be included in the amortised cost model. Certain fees and commissions that are not involved in the amortised cost model are recognised in the separate statement of comprehensive income on an accrual basis based on IFRS 15.

**2.14. Income tax**

The annual taxation charge is based on the tax payable under Hungarian fiscal law, adjusted for deferred taxation. Deferred taxation is accounted for using the balance sheet liability method in respect of temporary differences between the tax bases of assets and liabilities and their carrying value for financial reporting purposes, measured at the tax rates that are expected to apply when the asset is realised or the liability is settled, based on tax rates that have been enacted at the date of the balance sheet. Deferred tax assets are recognized by the Group for the amounts of income taxes that are recoverable in future periods in respect of deductible temporary differences as well as the carry forward of unused tax losses and the carry forward of unused tax credits.

**2.15. Government subsidies**

The Group receives subsidies from the Hungarian government designed to compensate for the difference between the amount of interest charged to the customer, such interest being capped by legislation, and the interest charge on the issued mortgage bonds. Such subsidies are calculated on a monthly basis, are applicable over the life of the loan and are recognized among interest income in the Separate Statement of Profit or Loss in the period to which they relate.

**2.16. Statement of Cash Flows**

For the purposes of reporting cash flows, cash and cash equivalents include cash, amounts due from banks and balances with the NBH, excluding compulsory reserves. Cash flows from hedging activities are classified in the same category as the item being hedged.

**2.17. Segment reporting**

The Group's main operation is mortgage lending to retail customers in Hungary, and the related value-appraisal services. Since the Group has only one main product (mortgage loan), revenues from external customers are reported aggregately. The management believes that the Group operates in a single business and geographical segment. The segment reporting is disclosed at a consolidated level in OTP Bank's consolidated financial statements. From 2011 the loan financing activity is widened with loan portfolio from OTP Bank Romania. The significant part of the total loan portfolio is from Hungary.

**OTP MORTGAGE BANK LTD.**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED**  
**31 DECEMBER 2018**

**2.17 Comparative figures**

These separate financial statements are prepared in accordance with the same accounting policies in all respects as the authorised Separate Financial Statements prepared in accordance with IFRS as adopted by the EU for the year ended 31 December 2017, which were approved on 13 March 2018, excluding initial application of IFRS 9 standard. The Management has decided to present comparative figures in accordance with IAS 39 standard.

**IFRS 9**

The Management has decided to present comparative figures in accordance with IAS 39 standard. The Bank applied the retrospective method.

IAS 39	IFRS 9	Opening balance according to IAS 39	Remeasurement due to impairment				Opening balance according to IFRS 9
			Stage 1	Stage 2	Stage 3	POCI	
<b>Placements with other banks</b>	<b>Placements with other banks</b>	75,340	(91)	-	-	-	75,249
Loans measured at amortised cost	Loans measured at amortised cost	978,260	(2,421)	(3,249)	(1,703)	(15)	970,872
Available for sale securities	Securities at fair value through other comprehensive income	11,291	(14)	-	-	-	11,291
<b>Total</b>	<b>Total</b>	<b><u>1,064,891</u></b>	<b><u>(2,527)</u></b>	<b><u>(3,249)</u></b>	<b><u>(1,703)</u></b>	<b><u>(15)</u></b>	<b><u>1,057,397</u></b>
<i>Provision for loan commitments and financial guarantees</i>	<i>Provision for loan commitments and financial guarantees</i>	(118)	(175)	(1,053)	(9)	-	(1,355)

**IFRS 15**

Initial application of IFRS 15 has no significant effect on the Bank's financial statements.

**OTP MORTGAGE BANK LTD.**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED**  
**31 DECEMBER 2018**

**NOTE 3:        SIGNIFICANT ACCOUNTING ESTIMATES AND DECISIONS IN THE APPLICATION OF ACCOUNTING POLICIES**

The presentation of financial statements in conformity with IFRS as adopted by the European Union requires the management of the Group to make judgements about estimates and assumptions that affect the reported amounts of assets and liabilities and the disclosure of contingent assets and liabilities as at the date of the financial statements and their reported amounts of revenues and expenses during the reporting period. The estimates and associated assumptions are based on historical experience and other factors that are considered to be relevant. The estimates and underlying assumptions are reviewed on an on-going basis. Revisions to accounting estimates are recognized in the period. Actual results could differ from those estimates. Significant areas of subjective judgements include:

**3.1.        Impairment on loans and placements**

The Group regularly assesses its loan portfolio for impairment. Management determines the adequacy of the allowances based upon reviews of individual loans and placements, recent loss experience, current economic conditions, the risk characteristics of the various categories of loans and other pertinent factors. The use of a new, three stage model was implemented for IFRS 9 purposes. The new impairment methodology is used to classify financial instruments in order to determine whether credit risk has significantly increased since initial recognition and able to identify credit-impaired assets. For instruments with credit-impairment or significant increase of credit risk lifetime expected losses will be recognized.

**3.2.        Valuation of instruments without direct quotations**

Financial instruments without direct quotations in an active market are valued using the valuation model technique. The models are regularly reviewed and each model is calibrated for the most recent available market data. While the models are built only on available data, their use is subject to certain assumptions and estimates (e.g. for correlations, volatilities, etc.). Changes in the model assumptions may affect the reported fair value of the relevant financial instruments.

IFRS 13 *Fair Value Measurement* seeks to increase consistency and comparability in fair value measurements and related disclosures through a 'fair value hierarchy'. The hierarchy categorises the inputs used in valuation techniques into three levels. The hierarchy gives the highest priority to (unadjusted) quoted prices in active markets for identical assets or liabilities and the lowest priority to unobservable inputs. The objective of a fair value measurement is to estimate the price at which an orderly transaction to sell the asset or to transfer the liability would take place between market participants at the measurement date under current market conditions.

**3.3.        Provisions**

Provision is recognized and measured for commitments to extend credit and for warranties arising from banking activities based on IFRS 9 Financial Instruments. Provision for these instruments is recognised based on the credit conversion factor, which shows the proportion of the undrawn facility that will be probably funded.

Other provision is recognized and measured based on IAS 37 Provisions, Contingent Liabilities and Contingent Assets. The Bank is involved in a number of ongoing legal disputes. Based upon historical experience and expert reports, the Bank assesses the developments in these cases, and the likelihood and the amount of potential financial losses which are appropriately provided for. (See Note 19.)

Other provision for off-balance sheet items includes provision for litigation, provision for retirement and expected liabilities and provision for Confirmed letter of credit.

A provision is recognized by the Bank when it has a present obligation as a result of a past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation, and a reliable estimate can be made of the amount of the obligation.

**OTP MORTGAGE BANK LTD.**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED**  
**31 DECEMBER 2018**

**NOTE 4: CASH, AMOUNTS DUE FROM BANKS AND BALANCES WITH THE NATIONAL BANK OF HUNGARY (in HUF million)**

Amounts due from banks and balances with the NBH:

	<b>2018</b>	<b>2017</b>
Within one year		
in HUF	3,359	4,066
in foreign currency	<u>10</u>	<u>17</u>
<b>Subtotal</b>	<b><u>3,369</u></b>	<b><u>4,083</u></b>
Accrued interest	<u>-</u>	<u>3</u>
<b>Total</b>	<b><u>3,369</u></b>	<b><u>4,086</u></b>
From this: amounts due from OTP Bank	3,358	777
Compulsory reserve	11	10
Rate of the compulsory reserve	2%	2%

The main amount of cash due from banks shows the balance of the nostro accounts placed at OTP Bank of HUF 3,358 million and HUF 4,086 million as at 31 December 2018 and 2017, respectively. The remaining amounts represent the balances of the Group's clearing account placed at the NBH.

The amount of compulsory reserve is the multiplication of liabilities considered in compulsory reserve calculation and compulsory reserve rate, which determined by the NBH in a specific decree.

The Bank fulfils the reserve requirement afterwards in following second month. The Bank shall comply with the reserve requirement once a month on the last calendar day. The Bank fulfils the reserve requirement in accordance with the amount of the required calculated minimum reserve and keeps it on its bank account at National Bank of Hungary.

**NOTE 5: PLACEMENTS WITH OTHER BANKS (in HUF million)**

	<b>2018</b>	<b>2017</b>
Within one year		
in HUF	47,704	25,912
Over one year		
in HUF	80,025	49,415
<b>Subtotal</b>	<b><u>127,729</u></b>	<b><u>75,327</u></b>
Accrued interest	21	13
Impairment	(115)	-
<b>Total</b>	<b><u>127,635</u></b>	<b><u>75,340</u></b>

From this: amounts due from OTP Bank

	42,001	22,000
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Interest conditions on placements with other banks	<b>2018</b>	<b>2017</b>
Within one year		
in HUF	0.04%-0.08%	0.00%-0.90%
Over one year		
in foreign currency	1.04-1.43%	

Average interest of placements with other banks	<b>2018</b>	<b>2017</b>
in HUF	0.09%	0.25%



**OTP MORTGAGE BANK LTD.**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED**  
**31 DECEMBER 2018**

**NOTE 6: SECURITIES AT FAIR VALUE THROUGH OTHER COMPREHENSIVE INCOME**  
**(in HUF million)**

	<b>2018</b>	<b>2017</b>
Hungarian government bonds	<u>10,303</u>	<u>10,947</u>
	<b><u>10,303</u></b>	<b><u>10,947</u></b>
Accrued interest	344	344
<b>Total</b>	<b><u>10,647</u></b>	<b><u>11,291</u></b>

The whole portfolio was denominated in HUF as at 31 December 2018.

Interest conditions and the remaining maturity of securities at fair value through other comprehensive income can be analysed as follows:

	<b>2018</b>	<b>2017</b>
Over one year, fixed interest	10,303	10,947
Interest conditions of securities at fair value through other comprehensive income	6.5%	6.5%

The valuation of the securities at fair value through other comprehensive income was as follows as at 31 December 2018:

	<b>2018</b>	
	<b>Cost</b>	<b>Fair value</b>
Hungarian government bonds	<u>10,213</u>	<u>10,303</u>
<b>Total</b>	<b><u>10,213</u></b>	<b><u>10,303</u></b>

The valuation of the securities at fair value through other comprehensive income was as follows as at 31 December 2017:

	<b>2017</b>	
	<b>Cost</b>	<b>Fair value</b>
Hungarian government bonds	<u>10,644</u>	<u>10,947</u>
<b>Total</b>	<b><u>10,644</u></b>	<b><u>10,947</u></b>

**NOTE 7: LOANS (in HUF million)**

	<b>2018</b>	<b>2017</b>
Short-term loans (within one year)		
in HUF	83,781	82,501
in CHF	2	2
in EUR	7	13
in JPY	36	36
in foreign currency total	<u>45</u>	<u>51</u>
	<b><u>83,826</u></b>	<b><u>82,552</u></b>
Long-term loans (over one year)		
in HUF	984,785	907,723
in CHF	9	14
in EUR	11	111
in JPY	333	389
in foreign currency total	<u>353</u>	<u>514</u>
	<b><u>985,138</u></b>	<b><u>908,237</u></b>
<b>Loans Gross Total</b>	<b><u>1,068,964</u></b>	<b><u>990,789</u></b>
Provision for impairment	(9,477)	(8,888)
Accrued interest	3,742	3,631
<b>Total</b>	<b><u>1,063,229</u></b>	<b><u>985,532</u></b>

**OTP MORTGAGE BANK LTD.**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED**  
**31 DECEMBER 2018**

**NOTE 7: LOANS, NET OF ALLOWANCES FOR LOAN LOSSES (in HUF million) [continued]**

A significant part of the loans above are mortgage loans for purchasing real estate or for any purpose. The loans have collateral notified in the public property register in favour of OTP Mortgage Bank. Such loans and their collateral are included in the Group's register and mortgage bonds can be issued up to this registered amount. The remaining parts of the loans are real estate development loans given to individual farmers that work in the agro-industry. Real estate and arable land can be accepted as collateral of these loans.

Interest conditions on loans, net of allowance for loan losses:

	<b>2018</b>	<b>2017</b>
Loans denominated in HUF with the maturity over one year	1.01%-16.84%	0.03%-16.84%
Average interest rate of mortgage loans denominated in foreign currency for purchasing real estate		
CHF	6.24%	6.74%
EUR	7.54%	7.54%
JPY	4.66%	4.69%
Average interest rate of mortgage loans denominated in foreign currency for any purposes		
CHF	6.99%	6.99%
EUR	7.92%	7.98%
JPY	4.70%	4.83%
Average interest rate of real estate development loans		
HUF	6.04%	6.63%
EUR	6.19%	6.17%

OTP Mortgage Bank Ltd. only provides loans with the original maturity over one year.

An analysis of the loan portfolio by type, before allowances for loan losses, is as follows:

	<b>2018</b>	<b>2017</b>
Mortgage loans	1,063,783    99.52%	986,210    99.54%
Loans to medium and large corporates	<u>5,181</u> <u>0.48%</u>	<u>4,579</u> <u>0.46%</u>
<b>Total</b>	<b><u>1,068,964</u>    <u>100.00%</u></b>	<b><u>990,789</u>    <u>100.00%</u></b>

An analysis of the change in the provision for impairment on loan losses is as follows:

	<b>2018</b>	<b>2017</b>
<b>Balance as at 1 January</b>	<b>8,888</b>	<b>14,235</b>
Change as a result of applying IFRS 9	7,387	-
Provision for the year	11,581	195
Release of provision	(18,382)	(5,552)
Reclassification	<u>3</u>	<u>10</u>
<b>Balance as at 31 December</b>	<b><u>9,477</u></b>	<b><u>8,888</u></b>

The Group sells non-performing non subsidised loans without recourse at estimated fair value to an OTP Group member, OTP Faktoring Ltd, in addition the Group sells non-performing subsidised loans without resource at estimated fair value to OTP Bank Plc.

**NOTE 8: INVESTMENTS IN SUBSIDIARIES (in HUF million)**

	<b>2018</b>	<b>2017</b>
Investments in subsidiaries	<u>45</u>	<u>45</u>
<b>Total</b>	<b><u>45</u></b>	<b><u>45</u></b>

In December 2016 the Mortgage Bank acquired 100% share in OTP Ingatlanpont Ltd., and then executed capital increase. The Bank's ownership was registered in January 2017 at the Registry Court.

**OTP MORTGAGE BANK LTD.**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED**  
**31 DECEMBER 2018**

**NOTE 9: PROPERTY, EQUIPMENT AND INTANGIBLE ASSETS**  
**(in HUF million)**

For the year ended 31 December 2018

<u>Cost</u>	Intangible assets	Property	Office equipment and vehicles	Construction in progress	Total
Balance as at 1 January 2018	1,649	8	243	5	1,905
Additions	206	7	24	28	265
Disposals	(107)	-	(12)	(31)	(150)
Balance as at 31 December 2018	<u>1,748</u>	<u>15</u>	<u>255</u>	<u>2</u>	<u>2,020</u>

**Accumulated Depreciation and Amortization**

Balance as at 1 January 2018	1,491	1	168	-	1,660
Charge for the year	83	1	28	-	112
Disposals	-	-	(12)	-	(12)
Balance as at 31 December 2018	<u>1,574</u>	<u>2</u>	<u>184</u>	<u>-</u>	<u>1,760</u>

**Net book value**

Balance as at 1 January 2018	158	7	75	5	245
Balance as at 31 December 2018	<u>174</u>	<u>13</u>	<u>71</u>	<u>2</u>	<u>260</u>

For the year ended 31 December 2017

<u>Cost</u>	Intangible assets	Property	Office equipment and vehicles	Construction in progress	Total
Balance as at 1 January 2017	1,817	7	201	-	2,025
Additions	113	1	73	34	221
Disposals	(281)	-	(31)	(29)	(341)
Balance as at 31 December 2017	<u>1,649</u>	<u>8</u>	<u>243</u>	<u>5</u>	<u>1,905</u>

**Accumulated Depreciation and Amortization**

Balance as at 1 January 2017	1,605	1	172	-	1,778
Charge for the year	98	-	23	-	121
Disposals	(212)	-	(27)	-	(239)
Balance as at 31 December 2017	<u>1,491</u>	<u>1</u>	<u>168</u>	<u>-</u>	<u>1,660</u>

**Net book value**

Balance as at 1 January 2017	212	6	29	-	247
Balance as at 31 December 2017	<u>158</u>	<u>7</u>	<u>75</u>	<u>5</u>	<u>245</u>

**OTP MORTGAGE BANK LTD.**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED**  
**31 DECEMBER 2018**

**NOTE 10: OTHER ASSETS (in HUF million)**

	<b>2018</b>	<b>2017</b>
Current income tax receivable	766	1,937
Trade receivables, other advances	732	1,027
Prepayments	117	60
Inventories	9	9
Receivables from the Hungarian Government	-	7
Due from Hungarian Government from interest subsidies	93	-
Other assets	<u>176</u>	<u>55</u>
	<b><u>1,893</u></b>	<b><u>3,095</u></b>
Provision for other assets	(120)	(120)
<b>Total</b>	<b><u>1,773</u></b>	<b><u>2,975</u></b>

Receivables from the Hungarian Government represent receivables from government subsidies on housing mortgage loans.

An analysis of the movement in the loss allowance on other assets is as follows:

	<b>2018</b>	<b>2017</b>
<b>Balance as at 1 January</b>	<b>120</b>	<b>105</b>
Effect of transition to application of IFRS 9	(1)	-
Reclassification	(3)	(3)
Charge for the period	74	79
Release of loss allowance	(70)	(57)
Other	<u>-</u>	<u>(4)</u>
<b>Closing balance</b>	<b><u>120</u></b>	<b><u>120</u></b>

**NOTE 11: AMOUNTS DUE TO BANKS AND HUNGARIAN GOVERNMENT, DEPOSITS FROM THE NATIONAL BANK OF HUNGARY AND OTHER BANKS (in HUF million)**

	<b>2018</b>	<b>2017</b>
Within one year		
In HUF	467,858	571,012
In EUR	11	93
In JPY	362	425
In CHF	<u>14</u>	<u>16</u>
Total in foreign currency	<u>387</u>	<u>534</u>
	<b><u>468,245</u></b>	<b><u>571,546</u></b>
Over one year		
in HUF	<u>40,221</u>	<u>11,759</u>
	<b><u>508,466</u></b>	<b><u>583,305</u></b>
Accrued interest	444	148
<b>Total</b>	<b><u>508,910</u></b>	<b><u>583,453</u></b>
From this: amounts due to OTP Bank	508,910	583,453

**OTP MORTGAGE BANK LTD.**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED**  
**31 DECEMBER 2018**

**NOTE 11: AMOUNTS DUE TO BANKS AND HUNGARIAN GOVERNMENT, DEPOSITS FROM THE NATIONAL BANK OF HUNGARY AND OTHER BANKS (in HUF million)**  
**[continued]**

Interest conditions on amounts due to OTP Bank and other banks

	<b>2018</b>	<b>2017</b>
Within one year		
In HUF	0.13-2.04%	0.03%-2.04%
In foreign currency	(0.55)-(0.24)%	(0.75%)-0.01%
Over one year		
In HUF	0.17-0.6%	

**NOTE 12: LIABILITIES FROM ISSUED SECURITIES (in HUF million)**

	<b>2018</b>	<b>2017</b>
Within one year:		
In HUF	<u>39,265</u>	<u>-</u>
	<b><u>39,265</u></b>	<b><u>-</u></b>
Over one year		
In HUF	<u>561,584</u>	<u>396,427</u>
	<b><u>561,584</u></b>	<b><u>396,427</u></b>
<b>Subtotal</b>	<b>600,849</b>	<b>396,427</b>
Accrued interest	<u>11,074</u>	<u>10,418</u>
<b>Total</b>	<b><u>611,923</u></b>	<b><u>406,845</u></b>
Issued mortgage bonds during the period (nominal value)	276,000	192,100
Mortgage bonds became due or repurchased during the period (nominal value)	70,000	155,500

Interest conditions on issued securities

	<b>2018</b>	<b>2017</b>
In HUF	0.68%-11.00%	0.63%-11.00%

A reconciliation of the face value and the amortized cost is as follows:

	<b>2018</b>	<b>2017</b>
Nominal value of the issued securities	597,350	391,350
Unamortized premiums	<u>3,499</u>	<u>5,077</u>
<b>Amortized cost</b>	<b><u>600,849</u></b>	<b><u>396,427</u></b>

Face value and interest of mortgage bonds issued by OTP Mortgage Bank shall not exceed registered normal and additional collaterals (face value and interest). The Mortgage Bank keeps record of loans, normal and additional collateral values which are shown separately. Independent property inspector monitors the availability of mortgage bond's collateral values in accordance with regulations, the registration of loans, and its pledges as collaterals as the normal collateral of the mortgage bonds, those property register data and the normal and additional collateral in the coverage register.

There was a maturing mortgage bond in amount of HUF 70 billion; mortgage bonds were issued in amount of 276 HUF billion in 2018.

Mortgage bonds were issued at Budapest Stock Exchange in 2018 in amount of HUF 146 billion and 5 years maturity and in amount of HUF 130 billion with floating interest and 5 years maturity.

**OTP MORTGAGE BANK LTD.**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED**  
**31 DECEMBER 2018**

**NOTE 12: LIABILITIES FROM ISSUED SECURITIES (in HUF million) [continued]**

Issued securities denominated in HUF as at 31 December 2018 (in HUF million)

Name	Date of issue	Maturity	Nominal value in HUF million	Interest condition in % p.a.	Hedged
OJB2019_I	17/03/2004	18/03/2019	31.517	9,48% fix	Not hedged
OJB2019_II	25/05/2011	18/03/2019	7.733	9,48% fix	Not hedged
OJB2020_I	19/11/2004	12/11/2020	5.503	9,00% fix	Not hedged
OJB2020_II	25/05/2011	12/11/2020	4.497	9,00% fix	Not hedged
OJB2025_I	31/07/2009	31/07/2025	150.000	11,00% fix	Not hedged
OJB2021_I	15/02/2017	27/10/2021	85.000	2,00% fix	Not hedged
OJB2021_I	27/02/2017	27/10/2021	37.100	2,00% fix	Not hedged
OJB2023_I	05/04/2018	24/11/2023	45.000	1,75% fix	Not hedged
OJB2024_A	17/09/2018	20/05/2024	70.000	0,72% variable	Not hedged
OJB2024_B	18/09/2018	24/05/2024	60.000	0,72% variable	Not hedged
OJB2024_II	10/10/2018	24/10/2024	50.000	2,50% fix	Not hedged
OJB2024_II	07/11/2018	24/10/2024	51.000	2,50% fix	Not hedged

	2018	2017
<b>Total issued securities in HUF</b>	<b><u>597,350</u></b>	<b><u>391,350</u></b>
Unamortized premium	3,499	5,077
<b>Total issued securities in HUF</b>	<b><u>600,849</u></b>	<b><u>396,427</u></b>
Accrued interest	11,074	10,418
<b>Total in HUF</b>	<b><u>611,923</u></b>	<b><u>406,845</u></b>

**NOTE 13: OTHER LIABILITIES (in HUF million)**

	<b>2018</b>	<b>2017</b>
Account payable	6,922	9,369
Current income tax payable	902	1,280
Provision for impairment off-balance sheet commitments and contingent liabilities	2,508	1,254
Accrued fees	1,126	856
Salaries and social security payable	137	187
Other	<u>1,369</u>	<u>1,026</u>
<b>Subtotal</b>	<b><u>12,964</u></b>	<b><u>13,972</u></b>
Deferred tax liabilities	<u>274</u>	<u>557</u>
<b>Total</b>	<b><u>13,238</u></b>	<b><u>14,529</u></b>

**NOTE 14: SHARE CAPITAL (in HUF million)**

All 27,000 shares are ordinary shares with a nominal value of HUF 100 thousand and are authorised and fully paid.

	<b>2018</b>	<b>2017</b>
Share capital (in HUF million)	<u>27,000</u>	<u>27,000</u>

The nominal value of the shares is HUF 100 thousand per share. All of the shares are ordinary shares representing the same rights to the shareholders. Furthermore, there are no restrictions on the distribution of dividends and the repayment of capital.

**OTP MORTGAGE BANK LTD.**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED**  
**31 DECEMBER 2018**

**NOTE 15: RETAINED EARNINGS AND RESERVES (in HUF million)**

Based on the instructions of Act C of 2000 on accounting ("Act on Accounting") effective from annual periods beginning on 1 January 2017 financial statements of the Group are prepared in accordance with IFRS as issued by the IASB as adopted by the EU.

Based on paragraph 114/B of Act on Accounting Equity Correlation Table is prepared and disclosed as a part of the explanatory notes for the reporting date by the Group.

Equity correlation table shall contain the opening and closing balances of the shareholder's equity in accordance with IFRS, furthermore deducted from this the opening and closing balances of the specified equity elements. Equity correlation table shall contain also untied retained earnings available for the payment of dividends, covering retained earnings from the last financial year for which accounts have been adopted comprising net profit for the period of that financial year minus cumulative unrealized gains claimed in connection with any increase in the fair value of investment properties, as provided in IAS 40 - Investment Property, reduced by the cumulative income tax accounted for under IAS 12 - Income Taxes.

**Share capital**

Share capital is the portion of a the Bank's equity that has been obtained by the issue of shares in the corporation to a shareholder, usually for cash

**Retained earnings**

Profit of previous years generated by the Bank that are not distributed to shareholders as dividends.

Balance as at 1 January, 2018	Share capital	Capital reserve	Retained earnings and reserves	Evaluation reserve	Net income after income taxes	Share capital total
<b>Capital items according to IFRS</b>	<b>27,000</b>	-	<b>47,687</b>	-	-	<b>74,687</b>
Other comprehensive income	-	-	(276)	276	-	-
Net profit for the year	-	-	(22,802)	-	22,802	-
General reserve	-	<u>10,364</u>	<u>(10,634)</u>	-	-	-
<b>Capital items according to 114/B.§ of Accounting Act</b>	<b><u>27,000</u></b>	<b><u>10,364</u></b>	<b><u>14,245</u></b>	<b><u>276</u></b>	<b><u>22,802</u></b>	<b><u>74,687</u></b>
Effect of transition to application of IFRS 9	-	-	(7,930)	-	-	(7,930)
<b>Balance as at 1 January</b>	<b><u>27,000</u></b>	<b><u>10,364</u></b>	<b><u>6,315</u></b>	<b><u>276</u></b>	<b><u>22,802</u></b>	<b><u>66,757</u></b>

**OTP MORTGAGE BANK LTD.**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED**  
**31 DECEMBER 2018**

**NOTE 15:      RETAINED EARNINGS AND RESERVES (in HUF million) [continued]**

<b>Balance as at 31 December, 2018</b>	<b>Share capital</b>	<b>Capital reserve</b>	<b>Retained earnings and reserves</b>	<b>Evaluation reserve</b>	<b>Net income after income taxes</b>	<b>Share capital total</b>
<b>Capital items according to IFRS</b>	<b>27,000</b>	-	<b>47,650</b>	-	-	<b>74,650</b>
Other comprehensive income	-	-	(872)	872	-	-
Net profit for the year	-	-	(27,305)	-	27,305	-
General reserve	-	<u>15,392</u>	<u>(15,392)</u>	-	-	-
<b>Capital items according to 114/B.§ of Accounting Act</b>	<b><u>27,000</u></b>	<b><u>15,392</u></b>	<b><u>5,825</u></b>	<b><u>872</u></b>	<b><u>27,305</u></b>	<b><u>74,650</u></b>

Dividends are recognised in the period in which they are approved by the owners. In 2018 the Group paid HUF 18,250 million dividend from the profit for the year 2017. Regarding to the net income for the year 2018 dividend is expected to be proposed by the management in amount of HUF 27,500 million.



**OTP MORTGAGE BANK LTD.**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED**  
**31 DECEMBER 2018**

**NOTE 16: INTEREST SUBSIDIES RELATED TO HOUSING LOANS**

During 2018 5 types of interest subsidised loans were among OTP Mortgage Bank's portfolio:

- (i) loans granted before 16 June 2003
- (ii) loans granted between 16 June 2003 and 22 December 2003
- (iii) loans granted between 22 December 2003 and 30 June 2009
- (iv) loans granted after 1 October 2009
- (v) loans granted after 2012

Interest subsidised loans fulfil the following conditions

- granted for purchase, building of new property, or purchase, renovation, enlargement of existing property
- maximised interest rate
- interest subsidy fixed to the reference rate of the government bonds or to the reference rate of the issued mortgage bonds
- subsidy till the maturity of the loan, but maximum for 20 years, and loans granted after 2012 maximum for 5 years (except the subsidized mortgage loans of families with 3 children – or from 1 December 2018 families more than 3 children - granted maximum 25 years).

Relevant elements of the currently available interest subsidised loans:

- the applicants can be dedicated people in the Government Regulation
- purpose of the loan:
  - o purchasing or building of new property
  - o purchasing or modernisation or enlargement of used property
- in case of building or purchasing of property the building costs or the purchase price without the building plot price shall not exceed the amount of HUF 30 million, in case of purchase of used properties the amount of HUF 20 million, in case of modernisation or enlargement the cost shall not exceed the amount of HUF 15 million
- loan amount shall not exceed in case of new properties the amount of HUF 15 million, and in case of used properties the amount of HUF 10 million.

The interest subsidy is determined in the per cent of government bonds' yields depending on the purpose of the loan, and it can be granted as a maximum for 5 years.

- Families with three children - or from 1 December 2018 families more than 3 children - can apply maximum HUF 10 million loan, families with two children can apply maximum 15 million loan for building or purchasing of property, next to the family housing allowance without building cost and purchase price limit, and interest payment subsidized by the State for the first 25 years of the term.

Due to the strict conditions the loan demand remains moderate. Loans granted during 2018 about HUF 7,714 million based on the conditions of 2009 and HUF 217,912 million based on conditions of 2012. Net closing amount of the loan with the conditions of 2009 was HUF 3,371 million and for the conditions of 2012 was HUF 174,805 million.

**OTP MORTGAGE BANK LTD.**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED**  
**31 DECEMBER 2018**

**NOTE 17: NET LOSS FROM FEES AND COMMISSIONS (in HUF million)**

**Income from fees and commissions**

	<b>2018</b>	<b>2017</b>
Fees and commissions relating to lending	1,230	2,743
Other	<u>332</u>	<u>347</u>
<b>Total</b>	<b><u>1,562</u></b>	<b><u>3,090</u></b>

**Expense from fees and commissions**

	<b>2018</b>	<b>2017</b>
Fees and commissions relating to issued securities	168	184
Fees and commissions relating to lending	2,281	1,852
Valuator fees	-	1,107
Others	<u>393</u>	<u>485</u>
<b>Total</b>	<b><u>2,842</u></b>	<b><u>3,628</u></b>

**Net loss from fees and commissions** **(1,280)** **(538)**

The other fees mainly consist of the cost of services in connection with lending activity and mortgage bond issues, which are not directly attributable to separate issuance.

**Performance obligations and revenue recognition policies:**

Fee type	Nature and timing of satisfaction of performance obligations, and the significant payment terms	Revenue recognition under IFRS 15
Net insurance fee income	Due to the fact that the Bank does not provide insurance services to its clients, only acts as an agent, the fee income charged to the customers and fees payable to the insurance company are presented net in the fee income.  In addition, agency fee charged for the sale of insurance contracts is also recorded in this line. The fee is charged on a monthly basis and determined in %.	Fees for ongoing services are charged on a monthly basis during the period when they are provided.
Other	Fees that are not significant in the Banks total income are included in Other fees category. Such fees are safe lease, special procedure fee, account rent fee, adlak service fee, fee of a copy of document, etc.  Other fees may include charges for continuous services or for ad hoc administration services. Continuous fees are charged monthly (e.g., safe lease fees) at the beginning of the period, typically at a fixed rate. Fees for ad hoc services are charged immediately after the service obligation had been met, typically also in a fixed amount.	Fees for ongoing services are charged on a monthly basis during the period when they are provided.  Fees for ad hoc services are charged when the transaction takes places.

**NOTE 18: OTHER OPERATING INCOME AND EXPENSES AND OTHER ADMINISTRATIVE EXPENSES (in HUF million)**

**Other operating income**

	<b>2018</b>	<b>2017</b>
Other	715	538
Gains on transactions related to property activities	<u>155</u>	<u>192</u>
<b>Total</b>	<b><u>870</u></b>	<b><u>730</u></b>

**OTP MORTGAGE BANK LTD.**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED**  
**31 DECEMBER 2018**

**NOTE 18: OTHER OPERATING INCOME AND EXPENSES AND OTHER ADMINISTRATIVE EXPENSES (in HUF million) [continued]**

**Net other operating expense**

	<b>2018</b>	<b>2017</b>
Cost of risk	19	641
Non- repayable assets contributed	1,562	104
Other	<u>67</u>	<u>2,517</u>
<b>Total</b>	<b><u>1,648</u></b>	<b><u>3,262</u></b>

**Personnel expenses**

	<b>2018</b>	<b>2017</b>
Wages	722	623
Taxes related to personnel expenses	166	163
Other personnel expenses	<u>106</u>	<u>93</u>
<b>Total</b>	<b><u>994</u></b>	<b><u>879</u></b>

**Depreciation and amortization**

	<b><u>112</u></b>	<b><u>121</u></b>
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	<b>2018</b>	<b>2017</b>
Taxes, other than income tax:		
Bank tax	2,009	1,048
Other taxes	<u>936</u>	<u>923</u>
<b>Total taxes, other than income tax</b>	<b><u>2,945</u></b>	<b><u>1,971</u></b>
Services	637	594
Professional fees	386	334
Rental fees	198	183
Material type expenses	50	50
Administration expenses	25	24
Advertising	<u>195</u>	<u>68</u>
<b>Total</b>	<b><u>4,436</u></b>	<b><u>3,234</u></b>

Taxes, other than income taxes are Credit institution's contribution that is payable by the Group on HUF denominated loans having interest subsidy from the Hungarian government, bank tax and other local taxes in 2018.

The total amount of the bank tax is HUF 2,009 million recognised as an expense thus decreased the corporate tax base.

Taxes, other than income taxes" line includes all taxes (banking tax and local taxes) except income tax.

The table below contains the detailing of the fees for non-audit services:

	<b>2018</b>	<b>2017</b>
Annual audit	44	45
Other services providing assurance	0	6
Other non-audit services	<u>6</u>	<u>0</u>
<b>Total</b>	<b><u>50</u></b>	<b><u>51</u></b>

**OTP MORTGAGE BANK LTD.**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED**  
**31 DECEMBER 2018**

**NOTE 19: COMPENSATION OF KEY MANAGEMENT PERSONNEL (in HUF million)**

	<b>2018</b>	<b>2017</b>
Key executives (Managing Director and Deputies)	53	63
<b>Total</b>	<b><u>53</u></b>	<b><u>63</u></b>

The remunerations of key management personnel include only short-term benefits.

**NOTE 20: INCOME TAX (in HUF million)**

The Group is presently liable for income tax at a rate of 9% of taxable income.

A reconciliation of the total income tax charge for the years ended 31 December 2018 and 2017 is as follows:

	<b>2018</b>	<b>2017</b>
Current tax expense	1,442	490
Deferred tax (benefit)/expense	<u>(264)</u>	<u>(263)</u>
<b>Total income tax expense/(benefit)</b>	<b><u>1,178</u></b>	<b><u>227</u></b>

A reconciliation of the deferred tax liability as at 31 December 2018 and 2017 is as follows:

	<b>2018</b>	<b>2017</b>
<b>Balance as at 1 January</b>	<b>(557)</b>	<b>(832)</b>
Recognized in other comprehensive income as tax benefit/(expense)	19	12
Deferred tax benefit/(expense)	<u>264</u>	<u>263</u>
<b>Balance as at 31 December</b>	<b><u>(274)</u></b>	<b><u>(557)</u></b>

A reconciliation of deferred tax assets and liabilities as at 31 December 2018 and 2017 is as follows:

	<b>2018</b>	<b>2017</b>
Premium amortization for at fair value through other comprehensive income financial assets	19	38
Below market fair value adjustment in accordance with regulations related to customer loans	189	379
IFRS 9 transition difference	<u>46</u>	<u>93</u>
<b>Deferred tax assets</b>	<b><u>254</u></b>	<b><u>510</u></b>
Fair value adjustment for at fair value through other comprehensive income financial assets	(8)	(27)
Fair value adjustment of other derivative financial instrument	(2)	(4)
Effect of using effective interest rate method	(516)	(1,033)
Premium amortization for available for issued securities	-	(1)
One-off effect arising on transition to IFRS	<u>(2)</u>	<u>(2)</u>
Difference in depreciation and amortization	<b><u>(528)</u></b>	<b><u>(1,067)</u></b>
<b>Deferred tax liabilities</b>		
<b>Net deferred tax liabilities</b>	<b><u>(274)</u></b>	<b><u>(557)</u></b>

A reconciliation of the effective tax rate as at 31 December 2018 and 2017 is as follows:

	<b>2018</b>	<b>2017</b>
Profit before income tax	28,483	22,899
Income tax at statutory tax rate	2,563	2,061
<i><u>Income tax adjustments due to permanent differences are as follows:</u></i>		
Permanent differences due to local tax	57	97
Tax allowance for the year	(1,457)	(1,678)
Tax refund in accordance with Acts on customer Loans	-	(265)
Other	<u>15</u>	<u>-</u>
<b>Income tax</b>	<b><u>1,178</u></b>	<b><u>227</u></b>
<i>Effective tax-rate</i>	<i>4.14%</i>	<i>0.98%</i>

**OTP MORTGAGE BANK LTD.**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED**  
**31 DECEMBER 2018**

**NOTE 21: EARNINGS PER SHARE**

Earnings per share attributable to ordinary shares are determined by dividing Net profit for the year by the weighted average number of ordinary shares outstanding during the period. The Group has no preference shares and no options or other rights related to shares.

	<b>2018</b>	<b>2017</b>
Net profit for the year (in HUF million)	27,305	22,672
Weighted average number of ordinary shares outstanding during the year for calculating basic EPS (number of share)	270,000	270,000
<b>EPS (in HUF) basic and diluted</b>	<b><u>101,130</u></b>	<b><u>83,970</u></b>

**NOTE 22: FINANCIAL RISK MANAGEMENT (in HUF million)**

A financial instrument is any contract that gives rise to a financial asset of one entity and a financial liability or equity instrument of another entity.

Financial instruments may result in certain risks to the Group. The most significant risks the Group faces include<sup>1</sup>:

**22.1. Credit risk**

The Group takes on exposure to credit risk, which is the risk that the counter-party will be unable to pay amounts in full when due. The risk of the mortgage lending activity is controlled and the safety is enhanced by the legal environment, which provides that loans can only be extended against a specific collateral of real property and with certain legal assurances.

In the treasury activity the Group structures the levels of credit risk it undertakes by placing limits to each counter-party. Actual exposures against limits are monitored daily.

**22.1.1. Analysis by loan types**

**Classification into risk classes**

The Bank classifies financial assets at amortised cost and fair value through other comprehensive income into three categories in accordance with IFRS 9:

Stage 1	Performing
Stage 2	Performing, but compared to the initial recognition it shows significant increase in credit risk
Stage 3	Non-performing

Credit risk of financial assets increases significantly at the following conditions:

- the payment delay exceeds 30 days,
- it is classified as performing forborne,
- based on individual decision, its currency suffered a significant "shock" since the disbursement of the loan and no hedge position exists in respect thereof,
- the transaction/client rating exceeds a predefined value or falls into a determined range, or compared to the historic value it deteriorates to a predefined degree,
- in the case household mortgage loans, the loan-to-value ratio ("LTV") exceeds a predefined rate,
- default on another loan of the retail client, if no cross-default exists,
- in case of corporate and municipal clients:
  - financial difficulty (capital requirements, liquidity, impairment of asset quality),
  - significant decrease of activity and liquidity in the market of the asset,
  - client's rating reflects higher risk, but better than default,
  - collateral value drops significantly, from which the client pays the loan,
  - more than 50% decrease in owner's equity due to net losses,
  - client under dissolution,
  - negative information from Central Credit Information System: the payment delay exceeds 30 days

<sup>1</sup> The management of liquidity risk related to financial instruments are shown in Note 28.

**OTP MORTGAGE BANK LTD.**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED**  
**31 DECEMBER 2018**

**NOTE 22: FINANCIAL RISK MANAGEMENT (in HUF million) [continued]**

**22.1. Credit risk [continued]**

**22.1.1. Analysis by loan types [continued]**

Financial assets are classified as non-performing, if the following conditions are met:

- default,
- non-performing forbore exposures,
- in case of corporate and municipal clients:
  - breach of contract terms and conditions
  - critical financial difficulty of the client (capital requirements, liquidity, impairment of asset quality),
  - liquidation, dissolution or debt clearing procedures against client,
  - forced deregistration procedures from company registry,
  - terminated loans by the Bank,
  - in case of fraud,
  - negative information from Central Credit Information System: the payment delay exceeds 90 days,
  - cessation of active markets of the financial asset,
  - default of ISDA based contracts.

For lifetime expected credit losses, the Bank shall estimate the risk of a default occurring on the financial instrument during its expected life. 12-month expected credit losses are a portion of the lifetime expected credit losses and represent cash flow shortfalls that will result if a default occurs in the 12 months after the reporting date (or a shorter period if the expected life of the financial instrument is less than 12 months), weighted by the probability of that default occurring.

Expected credit losses are measured in a way that reflects:

- an unbiased and probability-weighted amount that is determined by evaluating a range of possible outcomes,
- the time value of money, and
- reasonable and supportable information that is available without undue cost of effort at the reporting date about past events, current conditions and forecasts of future economic conditions.

**Individual and collective assessment of expected credit losses**

The following exposures are subject to collective valuation methods:

- retail exposures,
- SME exposures,
- any other type of exposure of the above ones, which are not significant individually or not in workout progress

Exposures with an aggregated credit risk above HUF 100 million are assessed individually.

**OTP MORTGAGE BANK LTD.**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED**  
**31 DECEMBER 2018**

**NOTE 22: FINANCIAL RISK MANAGEMENT (in HUF million) [continued]**

**22.1. Credit risk [continued]**

**22.1.1. Analysis by loan types [continued]**

Gross carrying amount and accumulated impairment of financial assets at amortized cost by IFRS 9 stages as at 31 December 2018:

	Carrying amount	Stage 1	Stage 2	Stage 3	Gross carrying amount Purchased or originated credit impaired financial assets	Total	Stage1	Stage 2	Stage 3	Loss allowance Purchased or originated credit impaired financial assets	Total
Cash, amounts due from banks and balances with the National Bank of Hungary	3,369	3,369	-	-	-	3,369	-	-	-	-	-
Placements with other banks, net of allowance for placement losses	127,636	127,751	-	-	-	127,751	115	-	-	-	115
<i>Mortgage loans</i>	1,058,108	1,005,953	46,103	15,110	358	1,067,524	3,636	3,023	2,737	20	9,416
<i>Corporate loans</i>	5,121	4,893	192	97	-	5,182	16	11	34	-	61
Loans at amortized cost	1,063,229	1,010,846	46,295	15,207	358	1,072,706	3,652	3,034	2,771	20	9,477
FVOCI securities <sup>1</sup>	10,647	10,647	-	-	-	10,647	12	-	-	-	12
<b>Financial assets total</b>	<b><u>1,204,881</u></b>	<b><u>1,152,613</u></b>	<b><u>46,295</u></b>	<b><u>15,207</u></b>	<b><u>358</u></b>	<b><u>1,214,473</u></b>	<b><u>3,779</u></b>	<b><u>3,034</u></b>	<b><u>2,771</u></b>	<b><u>20</u></b>	<b><u>9,604</u></b>
Off balance sheet items	35,115	29,117	6793	34	-	35,944	188	634	7	-	829

<sup>1</sup> FVOCI securities are recognised and measured at fair value in the Separate Statement of Financial Position. Loss allowance on FVOCI securities is recognised in the Statement of Comprehensive Income, which is included in this table as a part of the loss allowance.

**OTP MORTGAGE BANK LTD.**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED**  
**31 DECEMBER 2018**

**NOTE 22: FINANCIAL RISK MANAGEMENT (in HUF million) [continued]**

**22.1. Credit risk [continued]**

**22.1.1. Analysis by loan types [continued]**

Gross carrying amount and accumulated impairment of financial assets at amortized cost by IAS 39 stages as at 31 December 2017:

	Carrying amount	Stage 1	of which: assets with low credit risk	Gross carrying amount			Purchased or originated credit impaired financial assets	Total	Stage1	Stage 2	Loss allowance		Purchased or originated credit impaired financial assets	Total
				Stage 2	Stage 3						Stage 3			
Cash, amounts due from banks and balances with the National Bank of Hungary	4,086	4,086	-	-	-	-	-	4,086	-	-	-	-	-	-
Placements with other banks, net of allowance for placement losses	75,340	75,340	-	-	-	-	-	75,340	-	-	-	-	-	-
<i>Mortgage loans</i>	980,980	912,022	-	52,818	24,570	431	989,841	3,408	1,521	3,920		12	8,861	
<i>Corporate loans</i>	4,552	4,495	-	7	77	-	4,579	19	1	7		-	27	
Loans at amortized cost	985,532	916,517	-	52,825	24,647	431	994,420	3,427	1,522	3,927		12	8,888	
FVOCI securities <sup>1</sup>	11,291	11,291	-	-	-	-	11,291	-	-	-		-	-	
<b>Financial assets total</b>	<b><u>1,076,249</u></b>	<b><u>1,007,234</u></b>	<b><u>-</u></b>	<b><u>52,825</u></b>	<b><u>24,647</u></b>	<b><u>431</u></b>	<b><u>1,085,137</u></b>	<b><u>3,427</u></b>	<b><u>1,522</u></b>	<b><u>3,927</u></b>		<b><u>12</u></b>	<b><u>8,888</u></b>	
Effect of transition to application of IFRS 9	-	-	-	-	-	-	2,527	3,249	1,702	15		7,493	-	
<b>Total</b>	<b><u>1,068,756</u></b>	<b><u>1,007,234</u></b>	<b><u>-</u></b>	<b><u>52,825</u></b>	<b><u>24,647</u></b>	<b><u>431</u></b>	<b><u>1,085,137</u></b>	<b><u>5,954</u></b>	<b><u>4,771</u></b>	<b><u>5,629</u></b>		<b><u>27</u></b>	<b><u>16,381</u></b>	
Off balance sheet items	28,220	22,982	-	5,303	53	-	28,338	85	33	-		-	-	
Effect of transition to application of IFRS 9	-	-	-	-	-	-	-	175	1,053	9		-	1,237	
<b>Total</b>	<b><u>26,983</u></b>	<b><u>22,982</u></b>	<b><u>-</u></b>	<b><u>5,303</u></b>	<b><u>53</u></b>	<b><u>-</u></b>	<b><u>28,338</u></b>	<b><u>260</u></b>	<b><u>1,087</u></b>	<b><u>9</u></b>		<b><u>-</u></b>	<b><u>1,356</u></b>	

<sup>1</sup> FVOCI securities are recognised and measured at fair value in the Separate Statement of Financial Position. Loss allowance on FVOCI securities is recognised in the Statement of Comprehensive Income, which is included in this table as a part of the loss allowance.



**OTP MORTGAGE BANK LTD.**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED**  
**31 DECEMBER 2018**

**NOTE 22: FINANCIAL RISK MANAGEMENT (in HUF mn) [continued]**

**22.1. Credit risk [continued]**

**22.1.1. Analysis by loan types [continued]**

**Changes in the Loss allowance of financial assets at amortised cost and fair value through other comprehensive by IFRS 9 stages**

**Loans at amortised cost**

<b>2018.12.31</b>	<b>Stage 1</b>	<b>Stage 2</b>	<b>Stage 3</b>	<b>POCI</b>	<b>Total</b>
Loss allowance as at 1 January 2018 IFRS 9	5,848	4,771	5,629	28	16,276
Transfer to Stage 1	120	(1,972)	(326)	-	(2,178)
Transfer to Stage 2	(170)	1,451	(1,454)	-	(173)
Transfer to Stage 3	(21)	(313)	771	-	437
Net remeasurement of loss allowance	(2,473)	(876)	(692)	(3)	(4,044)
New financial assets originated or purchased	821	145	18	-	984
Financial assets derecognised (other than write-offs)	(465)	(172)	(1,173)	(5)	(1,815)
Unwind of discount	-	-	748	35	783
Write-offs	<u>(8)</u>	<u>-</u>	<u>(750)</u>	<u>(35)</u>	<u>(793)</u>
<b>Loss allowance as at 31 December 2018</b>	<b><u>3,652</u></b>	<b><u>3,034</u></b>	<b><u>2,771</u></b>	<b><u>20</u></b>	<b><u>9,477</u></b>

**Placements with other banks, net of allowance for placement losses**

<b>2018.12.31</b>	<b>Stage 1</b>	<b>Total</b>
Loss allowance as at 1 January 2018	92	92
Net remeasurement of loss allowance	23	23
<b>Loss allowance as at 31 December 2018</b>	<b><u>115</u></b>	<b><u>115</u></b>

**Securities at amortised cost**

<b>2018.12.31</b>	<b>Stage 1</b>	<b>Total</b>
Loss allowance as at 1 January 2018	14	14
New financial assets originated or purchased	12	12
Financial assets derecognised (other than write-offs)	(14)	(14)
<b>Loss allowance as at 31 December 2018</b>	<b><u>12</u></b>	<b><u>12</u></b>

**OTP MORTGAGE BANK LTD.**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED**  
**31 DECEMBER 2018**

**NOTE 22:**      **FINANCIAL RISK MANAGEMENT (in HUF mn) [continued]**

**22.1. Credit risk [continued]**

**22.1.1. Analysis by loan types [continued]**

**Off Balance sheet items**

<b>2018.12.31</b>	<b>Stage 1</b>	<b>Stage 2</b>	<b>Stage 3</b>	<b>Total</b>
Loss allowance as at 1 January 2018	259	1,087	9	1,355
Transfer to Stage 1	5	(951)	(8)	(954)
Transfer to Stage 2	(2)	2	-	-
Transfer to Stage 3	(1)	-	1	-
Net remeasurement of loss allowance	(229)	(69)	-	(298)
New financial assets originated or purchased	167	590	5	762
Financial assets derecognised (other than write-offs)	(11)	(24)	(1)	(36)
<b>Loss allowance as at 31 December 2018</b>	<b><u>188</u></b>	<b><u>635</u></b>	<b><u>6</u></b>	<b><u>829</u></b>

**OTP MORTGAGE BANK LTD.**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED**  
**31 DECEMBER 2018**

**NOTE 22: FINANCIAL RISK MANAGEMENT (in HUF million) [continued]**

**Collateral**

The collateral value held by the Group by types is as follows (**total collateral value**). The collateral cover loan as well as off-balance sheet exposures.

<b>Types of collateral</b>	<b>2018</b>	<b>2017</b>
Government guarantees	47,134	57,909
Mortgage	<u>2,961,102</u>	<u>2,575,385</u>
<b>Total</b>	<b><u>3,008,236</u></b>	<b><u>2,633,294</u></b>

The collateral value held by the Group by types is as follows (**to the extent of the exposures**). The collateral cover loan as well as off-balance sheet exposures.

<b>Types of collateral</b>	<b>2018</b>	<b>2017</b>
Government guarantees	46,921	57,650
Mortgage	<u>1,074,993</u>	<u>945,774</u>
<b>Total</b>	<b><u>1,121,914</u></b>	<b><u>1,003,424</u></b>

**Non-qualified gross loan portfolio by countries**

	<b>2018</b>	<b>2017</b>
Hungary	1,064,964	990,690
Romania	<u>-</u>	<u>99</u>
<b>Total</b>	<b><u>1,064,964</u></b>	<b><u>990,789</u></b>

The collateral value (**total collateral value**) held by the Bank related to non-performing loan portfolio:

	<b>Gross carrying amount</b>	<b>Loss allowance</b>	<b>Carrying amount</b>	<b>Collateral value</b>
Mortgage loans	15,144	(2,743)	12,401	34,158
Corporate loans	<u>98</u>	<u>(35)</u>	<u>63</u>	<u>201</u>
<b>Total</b>	<b><u>15,242</u></b>	<b><u>(2,778)</u></b>	<b><u>12,464</u></b>	<b><u>34,359</u></b>

**Restructured loans**

	<b>2018</b>		<b>2017</b>	
	<b>Gross portfolio</b>	<b>Allowance</b>	<b>Gross portfolio</b>	<b>Allowance</b>
Retail loans	16,631	144	7,057	467
<b>Total</b>	<b>16,631</b>	<b>144</b>	<b>7,057</b>	<b>467</b>

Restructured definition used by the Bank is in accordance with EBA (EU) 2015/227 regulation.

**OTP MORTGAGE BANK LTD.**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED**  
**31 DECEMBER 2018**

**NOTE 22: FINANCIAL RISK MANAGEMENT (in HUF million) [continued]**

**22.1. Credit risk [continued]**

**At fair value through other comprehensive income securities as at 31 December 2018**

	<b>Baa3</b>		<b>Not rated</b>		<b>Total</b>
Hungarian government bonds	10,303	100.00%	-	0.00%	10,303
<b>Total</b>	<b>10,303</b>	<b>100.00%</b>	<b>-</b>	<b>0.00%</b>	<b>10,303</b>
Accrued interest					<u>344</u>
<b>Total</b>					<b><u>10,647</u></b>

**22.2. Market risk**

Market risks arise from positions taken in securities and other instruments. The Group takes no significant exposure to market risks. Market risks are generally monitored and controlled by the Asset and Liability Management function.

**22.2.1. Interest rate sensitivity analysis<sup>1</sup>**

The sensitivity analyses below have been determined based on the exposure to interest rates for both derivatives and non-derivative instruments at the balance sheet date. The analysis is prepared assuming the amount of assets and liabilities outstanding at the balance sheet date was outstanding for the whole year. The analysis was prepared by assuming only the advertising interest rate changes. The main assumptions were as follows:

- Floating-rate assets and liabilities were repriced to the modelled benchmark yields at the repricing dates assuming the unchanged margin compared to the last repricing.
- Fixed-rate assets and liabilities were repriced at the contractual maturity date.
- As for liabilities with discretionary repricing feature by the Bank were assumed to be repriced with two-weeks delay, assuming no change in the margin compared to the last repricing date.
- The assets and liabilities with interest rate lower than 0.3% assumed to be unchanged during the whole period.
- The sensitivity of interest income to changes in BUBOR is analysed.

The simulations were prepared by assuming two scenarios:

1. HUF base rate stays unchanged and BUBOR decreases gradually to 0.0% (scenario 1)
2. HUF base rate stays unchanged and BUBOR decreases gradually by 50 bps over the next year (scenario 2)

The net interest income in a one-year period beginning with January 1, 2019 would be decreased by HUF 41 million (scenario 1) and increased by HUF 68 million (scenario 2) as a result of these simulation.

The effects of the parallel shifts of the yield-curves to the net interest income on a one-year period can be summarized as follows:

<b>Description</b>		<b>Effects to the net interest income in one year period</b>	
		<b>2018</b>	<b>2017</b>
HUF	(0.1%) parallel shift	(29)	26
HUF	0.1% parallel shift	28	(26)
<b>Total</b>		<b>(29)</b>	<b>(26)</b>

<sup>1</sup> Quantitative data on interest rate risk are shown in Note 26

**OTP MORTGAGE BANK LTD.**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED**  
**31 DECEMBER 2018**

**NOTE 22: FINANCIAL RISK MANAGEMENT (in HUF million) [continued]**

**22.2. Market risk [continued]**

**22.2.2. Foreign exchange rate sensitivity analysis<sup>1</sup>**

The foreign exchange sensitivity analysis has been determined based on the net open position, taking into account both balance sheet exposure and off balance sheet exposure. The simulation was made on the assumption, that the price changes happens as a one off event, and neither does it take into consideration possible balance sheet dynamics, nor the potential increase or decrease of risk costs related to foreign exchange denominated assets.

The total net open position of OTP Mortgage Bank was 6 million HUF short on 31st December 2018 (compared to 30 million HUF as of 31/12/2017), which consisted of CHF and EUR exposures only. Since OTP Mortgage Bank has completed the conversion of foreign currency consumer mortgage loans into HUF, from its operation does not arise material FX exposures.

Potential losses from the foreign exchange denominated exposure are considerably low compared to surplus capital.

**22.3. Capital management**

The primary objective of the capital management of the Group is to ensure the prudent operation, the entire compliance with the prescriptions of the regulator for a persistent business operation and maximising the shareholder value, accompanied by an optimal financing structure.

The capital management of the Group includes the management and evaluation of the shareholder's equity available for hedging risks, other types of funds to be recorded in the equity and all material risks to be covered by the capital.

The basis of the capital management of the Group in the short turn is the continuous monitoring of its capital position, in the long turn the strategic and the business planning, which includes the monitoring and forecast of the capital position of the Group.

The Group maintains the capital adequacy required by the regulatory bodies and the planned risk taking mainly by means of ensuring and developing its profitability. In case the planned risk level of the Group exceeded its Core and Supplementary capital, the Group ensures the prudent operation by occasional measures including the owner of the Group.

**Capital adequacy**

The capital adequacy of the Group is supervised based on the financial statements data prepared in accordance with the International Financial Reporting Standards (IFRS) issued by International Accounting Standards Board (IASB) and accepted by the European Union, rulings and indicators defined by the Basel Committee.

The Group has entirely complied with the regulatory capital requirements for the year similar to prior years.

The capital adequacy calculations of the Group for the year 2018 are prepared based on the data of the audited financial statements prepared in accordance with IFRS. The Group uses the standard method for determining the regulatory capital requirements of the credit risk and market risk, and the alternative standard method in case of the operational risk. In 2018 the Mortgage Bank's solvency ratio is 11.8%. Regulatory capital is 55,631; the total required regulatory capital is 37,641.

In HUF million	2018 IFRS	2017 IFRS
Core capital	55,631	57,242
Supplementary capital	0	-
<b>Regulatory capital</b>	<b>55,631</b>	<b>57,242</b>
Credit risk capital requirement	36,160	32,019
Market risk capital requirement	52	137
Operational risk capital requirement	1,428	1,809
<b>Total required regulatory capital</b>	<b>37,641</b>	<b>33,965</b>
<b>Surplus capital</b>	<b><u>17,991</u></b>	<b><u>23,277</u></b>
<b>Solvency ratio</b>	<b><u>11.8%</u></b>	<b><u>13.5%</u></b>

<sup>1</sup> Quantitative data on foreign exchange rate risk are shown in Note 25

**OTP MORTGAGE BANK LTD.**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED**  
**31 DECEMBER 2018**

**NOTE 22: FINANCIAL RISK MANAGEMENT (in HUF million) [continued]**

**22.3. Capital management [continued]**

**Capital adequacy [continued]**

The positive components of the Core capital are the following:

Issued capital, Retained earnings of the previous year, Retained earnings, Cumulative Comprehensive Income, Other Reserves

The negative components of the Core capital are the following:

Prudential filter, Intangible assets

**NOTE 23: OFF-BALANCE SHEET ITEMS AND DERIVATIVE FINANCIAL INSTRUMENTS**  
**(in HUF million)**

**Off balance sheet items**

	<b>2018</b>	<b>2017</b>
Current litigations	1,642	1,574
Loan facilities	35,944	28,339
Collateral	1,059	-
Other	<u>1,511</u>	<u>977</u>
<b>Contingent and future liabilities total</b>	<b><u>40,156</u></b>	<b><u>30,890</u></b>

**NOTE 24: NET FOREIGN CURRENCY POSITION AND FOREIGN CURRENCY RISK**  
**(in HUF million)**

**As at 31 December 2018**

	<b>CHF</b>	<b>EUR</b>	<b>JPY</b>	<b>Total</b>
Assets	11	16	362	389
Liabilities	(14)	(37)	(362)	(413)
<b>Net position</b>	<b><u>(3)</u></b>	<b><u>(21)</u></b>	<b><u>0</u></b>	<b><u>(24)</u></b>

**As at 31 December 2017**

	<b>CHF</b>	<b>EUR</b>	<b>JPY</b>	<b>Total</b>
Assets	124	16	428	568
Liabilities	(106)	(16)	(425)	(547)
<b>Net position</b>	<b><u>18</u></b>	<b><u>-</u></b>	<b><u>3</u></b>	<b><u>21</u></b>

Whilst the Group monitors its foreign exchange position for compliance with the regulatory requirements of the NBH and own limit system established in respect of limits on open positions. The measurement of the Group's open foreign currency position involves monitoring the VaR limit on the foreign exchange exposure of the Group.

**OTP MORTGAGE BANK LTD.**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED**  
**31 DECEMBER 2018**

**NOTE 25: RELATED PARTY TRANSACTIONS (in HUF million)**

**25.1. Outstanding balances/Transactions due from or due to OTP Bank Plc.**

**25.1.1. Outstanding balances in the Consolidated Statement of Financial Position related to OTP Bank Plc.**

The Group had the following assets and liabilities due from, or due to the OTP Bank Plc.:

<b>Assets</b>	<b>2018</b>	<b>2017</b>
Cash, amounts due from OTP Bank	3,368	777
Placements with OTP Bank	42,001	22,000
Accrued receivables	60	60

<b>Liabilities</b>	<b>2018</b>	<b>2017</b>
Amounts due to OTP Bank and other banks	(508,617)	(583,453)
Face value of issued mortgage bonds held by OTP Bank	(125,137)	(112,390)
Accrued interest expense due to OTP Bank	(3,423)	(3,472)
Other liabilities due to OTP Bank	(6,998)	(544)

**25.1.2. Transactions in the Consolidated Statement of Profit or Loss related to OTP Bank Plc.**

	<b>2018</b>	<b>2017</b>
Interest income	9,913	10,653
Interest expense	(916)	(2,582)
Account handling fees paid to OTP Bank	8,417	10,741
Other fees and commissions relating to lending received from OTP Bank	4	483
Other fees and commissions relating to lending paid to OTP Bank	(158)	(175)
Revenue from the value appraisal activity from OTP Bank	597	474

**25.1.3. Transactions of the Mortgage Bank's loan portfolio related to OTP Bank Plc.**

	<b>2018</b>	<b>2017</b>
Performing loans purchased from OTP Bank	398	399
Book value of performing loans purchased from OTP Bank	402	447

**25.2. Outstanding balances related to key management personnel**

The management, the members of the Board of Directors and the Supervisory Board and their close relatives have loans of HUF 1,129 million as at 31 December 2018. These loans were covered by HUF 2,389 million mortgages, which loans finance on a market basis.

**25.3. Outstanding balances/Transactions related to other related party<sup>1</sup>**

**25.3.1. Transactions related to OTP Building Society Ltd.**

	<b>2018</b>	<b>2017</b>
Face value of issued mortgage bonds held by OTP Building Society Ltd.	53,281	44,282
Accrued interest expense	(2,046)	(1,995)

**25.3.2. Transactions of OTP Mortgage Bank's loan portfolio related to OTP Faktoring Ltd.**

	<b>2018</b>	<b>2017</b>
Book value of non-performing loans sold to OTP Faktoring Ltd.	2,238	7,271
Selling price of the non-performing loans related to OTP Faktoring Ltd.	1,985	6,302

<sup>1</sup>The Group has significant transactions with OTP Building Society Ltd., OTP Faktoring Ltd. and Merkantil Bank Ltd. in OTP Group, these transactions are highlighted.

**OTP MORTGAGE BANK LTD.**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED**  
**31 DECEMBER 2018**

**NOTE 25:**      **RELATED PARTY TRANSACTIONS (in HUF million) [continued]**

**25.3.3. Transactions related to Merkantil Bank Ltd.**

	<b>2018</b>	<b>2017</b>
Face value of issued mortgage bonds held by Merkantil Bank Ltd.	45,000	45,000
Accrued interest expense	(2,075)	(2,075)

**25.3.4. Further Outstanding balances/Transactions related to other related party**

	<b>2018</b>	<b>2017</b>
Other liabilities due to other related party	21	-
Other operating income from other related party	(17)	5
Revenue from the value appraisal activity from OTP Faktoring Ltd. and from other related party	545	964

Compensation of key management personnel is shown in Note 20.

In the normal course of the business the Group enters into other transactions with the entities within the OTP Group, the amounts and volumes of which are not significant to these financial statements taken as a whole. Only significant transactions were highlighted.

**NOTE 26:**      **INTEREST RATE RISK MANAGEMENT**

Interest rate risk is the risk that the value of a financial instrument will fluctuate due to changes in market interest rates. The length of time for which the rate of interest is fixed on a financial instrument, therefore, indicates to what extent it is exposed to interest rate risk.

The majority of the Group 's interest bearing assets and liabilities are structured to match either short-term assets and short-term liabilities, or long-term assets and liabilities with repricing opportunities within one year, or long-term assets and corresponding liabilities where repricing is performed simultaneously.

In addition, the significant spread existing between the different types of interest bearing assets and liabilities enables the Group to benefit from a high level of flexibility in adjusting for its interest rate matching and interest rate risk exposure.

The following table presents the interest repricing dates of the Group. Variable yield assets and liabilities have been reported in accordance with their next repricing date. Fixed income assets and liabilities have been reported in accordance with their maturity.



**OTP MORTGAGE BANK LTD.**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED**  
**31 DECEMBER 2018**

**NOTE 26: INTEREST RATE RISK MANAGEMENT [continued]**

31 December 2018	Within 1 month		within 3 months over 1 month		within 1 year over 3 months		within 2 years over 1 year		over 2 years		Non-interest - bearing		Total		Total
ASSETS	HUF	Foreign currency	HUF	Foreign currency	HUF	Foreign currency	HUF	Foreign currency	HUF	Foreign currency	HUF	Foreign currency	HUF	Foreign currency	
<b>Cash, amounts due from banks and balances with the National Bank of Hungary</b>	-	-	3,369	-	-	-	-	-	-	-	-	-	3,369	-	3,369
<i>fixed interest</i>	-	-	3,369	-	-	-	-	-	-	-	-	-	3,369	-	3,369
<i>non-interest bearing</i>	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
<b>Placements with other banks</b>	127,615	-	-	-	-	-	-	-	-	-	21	-	127,636	-	127,636
<i>variable interest</i>	85,615	-	-	-	-	-	-	-	-	-	-	-	85,615	-	85,615
<i>fixed interest</i>	42,000	-	-	-	-	-	-	-	-	-	-	-	42,000	-	42,000
<i>non-interest bearing</i>	-	-	-	-	-	-	-	-	-	-	21	-	21	-	21
<b>Securities at fair value through other comprehensive income</b>	-	-	-	-	10,303	-	-	-	-	-	344	-	10,647	-	10,647
<i>fixed interest</i>	-	-	-	-	10,303	-	-	-	-	-	-	-	10,303	-	10,303
<i>non-interest bearing</i>	-	-	-	-	-	-	-	-	-	-	344	-	344	-	344
<b>Loans</b>	167,485	181	314,769	207	85,156	-	56,778	-	438,653	-	-	-	1,062,841	388	1,063,229
<i>fix interest</i>	-	-	-	-	-	-	-	-	5,649	-	-	-	5,649	-	5,649
<i>variable interest</i>	167,485	181	314,769	207	85,156	-	56,778	-	433,004	-	-	-	1,057,192	388	1,057,580
<i>non-interest bearing</i>	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
<b>Derivative financial assets designated as hedge accounting relationships</b>	-	-	-	-	-	-	-	-	1,837	-	-	-	1,837	-	1,837
<i>variable interest</i>	-	-	-	-	-	-	-	-	1,837	-	-	-	1,837	-	1,837
<b>Other assets</b>	702	-	-	-	-	-	-	-	-	-	-	-	702	-	702
<b>Customers</b>	585	-	-	-	-	-	-	-	-	-	-	-	585	-	585
<i>fixed interest</i>	585	-	-	-	-	-	-	-	-	-	-	-	585	-	585
<b>Accrued receivables</b>	117	-	-	-	-	-	-	-	-	-	-	-	117	-	117
<i>fixed interest</i>	117	-	-	-	-	-	-	-	-	-	-	-	117	-	117

**OTP MORTGAGE BANK LTD.**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED**  
**31 DECEMBER 2018**

**NOTE 26: INTEREST RATE RISK MANAGEMENT [continued]**

31 December 2018	Within 1 month		within 3 months over 1 month		within 1 year over 3 months		within 2 years over 1 year		over 2 years		Non-interest -bearing		Total		Total
LIABILITIES	HUF	Foreign currency	HUF	Foreign currency	HUF	Foreign currency	HUF	Foreign currency	HUF	Foreign currency	HUF	Foreign currency	HUF	Foreign currency	
<b>Amounts due to OTP Bank and other banks</b>	-	-	99	387	467,759	-	12,194	-	28,027	-	444	-	508,523	387	508,910
<i>fixed interest</i>	-	-	99	387	467,759	-	12,194	-	28,027	-	-	-	508,079	387	508,466
<i>variable interest</i>	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
<i>non-interest bearing</i>	-	-	-	-	-	-	-	-	-	-	444	-	444	-	444
<b>Liabilities from issued securities</b>	-	-	39,265	-	-	-	10,115	-	551,469	-	11,074	-	611,923	-	611,923
<i>fixed interest</i>	-	-	39,265	-	-	-	10,115	-	421,518	-	-	-	470,898	-	470,898
<i>variable interest</i>	-	-	-	-	-	-	-	-	129,951	-	-	-	129,951	-	129,951
<i>non-interest bearing</i>	-	-	-	-	-	-	-	-	-	-	11,074	-	11,074	-	11,074
<b>Derivative financial liabilities designated as hedge accounting relationships</b>	-	-	-	-	-	-	-	-	74	-	-	-	74	-	74
<i>variable interest</i>	-	-	-	-	-	-	-	-	74	-	-	-	74	-	74
<b>Other liabilities</b>	7,733	-	-	-	-	-	-	-	-	-	-	-	7,733	-	7,733
<b>Suppliers</b>	6,922	-	-	-	-	-	-	-	-	-	-	-	6,922	-	6,922
<i>fixed interest</i>	6,922	-	-	-	-	-	-	-	-	-	-	-	6,922	-	6,922
<b>Accrued receivables</b>	811	-	-	-	-	-	-	-	-	-	-	-	811	-	811
<i>fixed interest</i>	811	-	-	-	-	-	-	-	-	-	-	-	811	-	811
<b>NET POSITION</b>	<b>288,069</b>	<b>181</b>	<b>278,297</b>	<b>(180)</b>	<b>(372,300)</b>	<b>-</b>	<b>34,469</b>	<b>-</b>	<b>(139,170)</b>	<b>-</b>	<b>(111,53)</b>	<b>-</b>	<b>78,779</b>	<b>1</b>	<b>78,780</b>

**OTP MORTGAGE BANK LTD.**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED**  
**31 DECEMBER 2018**

**NOTE 26: INTEREST RATE RISK MANAGEMENT (in HUF million) [continued]**

31 December 2017	Within 1 month		within 3 months over 1 month		within 1 year over 3 months		within 2 years over 1 year		over 2 years		Non-interest - bearing		Total		Total
ASSETS	HUF	Foreign currency	HUF	Foreign currency	HUF	Foreign currency	HUF	Foreign currency	HUF	Foreign currency	HUF	Foreign currency	HUF	Foreign currency	
<b>Cash, amounts due from banks and balances with the National Bank of Hungary</b>	<b>1,111</b>	-	<b>2,972</b>	-	-	-	-	-	-	-	<b>3</b>	-	<b>4,086</b>	-	<b>4,086</b>
<i>fixed interest</i>	1,111	-	2,972	-	-	-	-	-	-	-	-	-	4,083	-	4,083
<i>non-interest bearing</i>	-	-	-	-	-	-	-	-	-	-	3	-	3	-	3
<b>Placements with other banks</b>	<b>75,327</b>	-	-	-	-	-	-	-	-	-	<b>13</b>	-	<b>75,340</b>	-	<b>75,340</b>
<i>variable interest</i>	22,000	-	-	-	-	-	-	-	-	-	-	-	22,000	-	22,000
<i>fixed interest</i>	53,327	-	-	-	-	-	-	-	-	-	-	-	53,327	-	53,327
<i>non-interest bearing</i>	-	-	-	-	-	-	-	-	-	-	13	-	13	-	13
<b>Securities at fair value through other comprehensive income</b>	-	-	-	-	-	-	<b>10,947</b>	-	-	-	<b>344</b>	-	<b>11,291</b>	-	<b>11,291</b>
<i>fixed interest</i>	-	-	-	-	-	-	10,947	-	-	-	-	-	10,947	-	10,947
<i>non-interest bearing</i>	-	-	-	-	-	-	-	-	-	-	344	-	344	-	344
<b>Loans, net of allowances for loan losses</b>	<b>178,699</b>	<b>289</b>	<b>341,762</b>	<b>275</b>	<b>115,384</b>	-	<b>62,605</b>	-	<b>282,887</b>	-	<b>3,629</b>	<b>2</b>	<b>984,966</b>	<b>566</b>	<b>985,532</b>
<i>fix interest</i>	-	-	-	-	-	-	-	-	948	-	-	-	948	-	948
<i>variable interest</i>	178,699	289	341,762	275	115,384	-	62,605	-	281,939	-	-	-	980,389	564	980,953
<i>non-interest bearing</i>	-	-	-	-	-	-	-	-	-	-	3,629	2	3,629	2	3,631
<b>Other assets</b>	<b>602</b>	-	-	-	-	-	-	-	-	-	-	-	<b>602</b>	-	<b>602</b>
<b>Customers</b>	<b>542</b>	-	-	-	-	-	-	-	-	-	-	-	<b>542</b>	-	<b>542</b>
<i>fixed interest</i>	542	-	-	-	-	-	-	-	-	-	-	-	542	-	542
<b>Accrued receivables</b>	<b>60</b>	-	-	-	-	-	-	-	-	-	-	-	<b>60</b>	-	<b>60</b>
<i>fixed interest</i>	60	-	-	-	-	-	-	-	-	-	-	-	60	-	60

**OTP MORTGAGE BANK LTD.**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED**  
**31 DECEMBER 2018**

**NOTE 26: INTEREST RATE RISK MANAGEMENT (in HUF million) [continued]**

31 December 2017	Within 1 month		within 3 months over 1 month		within 1 year over 3 months		within 2 years over 1 year		over 2 years		Non-interest -bearing		Total		Total
LIABILITIES	HUF	Foreign currency	HUF	Foreign currency	HUF	Foreign currency	HUF	Foreign currency	HUF	Foreign currency	HUF	Foreign currency	HUF	Foreign currency	
<b>Amounts due to OTP Bank and other banks</b>	<b>170,012</b>	-	<b>401,000</b>	<b>534</b>	-	-	<b>11,759</b>	-	-	-	<b>148</b>	-	<b>582,919</b>	<b>534</b>	<b>583,453</b>
<i>fixed interest</i>	-	-	-	534	-	-	11,759	-	-	-	-	-	11,759	534	12,293
<i>variable interest</i>	170,012	-	401,000	-	-	-	-	-	-	-	-	-	571,012	-	571,012
<i>non-interest bearing</i>	-	-	-	-	-	-	-	-	-	-	148	-	148	-	148
<b>Liabilities from issued securities</b>	<b>69,922</b>	-	-	-	-	-	<b>39,336</b>	-	<b>287,168</b>	-	<b>10,419</b>	-	<b>406,845</b>	-	<b>406,845</b>
<i>fixed interest</i>	-	-	-	-	-	-	39,336	-	287,168	-	-	-	326,504	-	326,504
<i>variable interest</i>	69,922	-	-	-	-	-	-	-	-	-	-	-	69,922	-	69,922
<i>non-interest bearing</i>	-	-	-	-	-	-	-	-	-	-	10,419	-	10,419	-	10,419
<b>Other liabilities</b>	<b>9,953</b>	-	-	-	-	-	-	-	-	-	-	-	<b>9,953</b>	-	<b>9,953</b>
<b>Suppliers</b>	<b>9,369</b>	-	-	-	-	-	-	-	-	-	-	-	<b>9,369</b>	-	<b>9,369</b>
<i>fixed interest</i>	9,369	-	-	-	-	-	-	-	-	-	-	-	9,369	-	9,369
<b>Accrued receivables</b>	<b>584</b>	-	-	-	-	-	-	-	-	-	-	-	<b>584</b>	-	<b>584</b>
<i>fixed interest</i>	584	-	-	-	-	-	-	-	-	-	-	-	584	-	584
 <b>NET POSITION</b>	 <b>5,762</b>	 <b>289</b>	 <b>(56,266)</b>	 <b>(259)</b>	 <b>115,384</b>	 <b>-</b>	 <b>22,457</b>	 <b>-</b>	 <b>(4,281)</b>	 <b>-</b>	 <b>(6,578)</b>	 <b>2</b>	 <b>76,568</b>	 <b>32</b>	 <b>76,600</b>

**OTP MORTGAGE BANK LTD.**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED**  
**31 DECEMBER 2018**

**NOTE 27: MATURITY ANALYSIS OF ASSETS AND LIABILITIES AND LIQUIDITY RISK (in HUF million)**

Liquidity risk is a measure of the extent to which the Group may be required to raise funds to meet its commitments associated with financial instruments. The Group maintains its liquidity profiles in accordance with regulations laid down by the NBH.

The following tables provide an analysis of liabilities into relevant maturity groupings based on the remaining period from the balance sheet date to the contractual maturity date. It is presented under the most prudent consideration of maturity dates where options or repayment schedules allow for early repayment possibilities.

The contractual amounts disclosed in the maturity analyses are the contractual undiscounted cash flows like gross finance lease obligations (before deducting finance charges); prices specified in forward agreements to purchase financial assets for cash; net amounts for pay-floating/receive-fixed interest rate swaps for which net cash flows are exchanged; contractual amounts to be exchanged in a derivative financial instrument for which gross cash flows are exchanged; gross loan commitments.

Such undiscounted cash flows differ from the amount included in the statement of financial position because the amount in that statement is based on discounted cash flows. When the amount payable is not fixed, the amount disclosed is determined by reference to the conditions existing at the end of the reporting period. For example, when the amount payable varies with changes in an index, the amount disclosed may be based on the level of the index at the end of the period.

As at 31 December 2018	Within 3 months	Within one year and over 3 months	Within 5 years and over one year	Over 5 years	Without maturity	Total
Cash, due from banks and balances with the National Bank of Hungary	3,369	-	-	-	-	3,369
Placements with other banks, net of allowance for placement losses	43,296	4,403	79,936	-	-	127,635
Securities at fair value through other comprehensive income	344	10,000	-	-	-	10,344
Loans	14,388	60,726	322,854	649,646	-	1,048,064
Derivative financial assets designated as hedge accounting relationships	-	-	-	1,837	-	1,837
Property and equipment	-	-	-	-	86	86
Intangible assets	-	-	-	-	174	174
Customers	585	-	-	-	-	585
Accrued receivables	117	-	-	-	-	117
<b>TOTAL ASSETS</b>	<b><u>62,099</u></b>	<b><u>75,129</u></b>	<b><u>402,790</u></b>	<b><u>651,483</u></b>	<b><u>260</u></b>	<b><u>1,191,761</u></b>
Amounts due to banks and Hungarian Government, deposits from the National Bank of Hungary and other banks	387	467,972	12,205	28,346	-	508,910
Liabilities from issued securities	50,324	-	177,100	381,000	-	608,424
Derivative financial liabilities designated as hedge accounting relationships	-	-	-	74	-	74
Suppliers	6,922	-	-	-	-	6,922
Accrued receivables	811	-	-	-	-	811
<b>TOTAL LIABILITIES</b>	<b><u>58,444</u></b>	<b><u>467,972</u></b>	<b><u>189,305</u></b>	<b><u>409,420</u></b>	<b><u>-</u></b>	<b><u>1,125,141</u></b>
Receivables from derivative financial instruments designated as fair value hedge	-	-	277	1,560	-	1,837
Liabilities from derivative financial instruments designated as fair value hedge	-	-	15	59	-	74
Net position of financial instruments designated as fair value hedge	-	-	262	1,501	-	1,763
<b>Net position of derivative financial instruments total</b>	<b><u>-</u></b>	<b><u>-</u></b>	<b><u>262</u></b>	<b><u>1,501</u></b>	<b><u>-</u></b>	<b><u>1,763</u></b>
Commitments to extend credit	577	2,058	33,309	-	-	35,944
<b>Off-balance sheet commitments</b>	<b><u>577</u></b>	<b><u>2,058</u></b>	<b><u>33,309</u></b>	<b><u>-</u></b>	<b><u>-</u></b>	<b><u>35,944</u></b>

**OTP MORTGAGE BANK LTD.**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED**  
**31 DECEMBER 2018**

**NOTE 27: MATURITY ANALYSIS OF ASSETS AND LIABILITIES AND LIQUIDITY RISK (in HUF million) [continued]**

As at 31 December 2017	Within 3 months	Within one year and over 3 months	Within 5 years and over one year	Over 5 years	Without maturity	Total
Cash, due from banks and balances with the National Bank of Hungary	4,086	-	-	-	-	4,086
Placements with other banks, net of allowance for placement losses	22,966	2,959	49,415	-	-	75,340
Securities at fair value through other comprehensive income	344	-	10,000	-	-	10,344
Loans, net of allowance for possible loan losses	25,215	59,695	313,615	586,899	-	985,424
Property and equipment	-	-	-	-	87	87
Intangible assets	-	-	-	-	158	158
Customers	542	-	-	-	-	542
Accrued receivables	60	-	-	-	-	60
<b>TOTAL ASSETS</b>	<b><u>53,213</u></b>	<b><u>62,654</u></b>	<b><u>373,030</u></b>	<b><u>586,899</u></b>	<b><u>245</u></b>	<b><u>1,076,041</u></b>
Amounts due to banks and Hungarian Government, deposits from the National Bank of Hungary and other banks	682	571,000	11,759	-	-	583,441
Liabilities from issued securities	10,419	-	241,350	150,000	-	401,769
Suppliers	9,369	-	-	-	-	9,369
Accrued receivables	584	-	-	-	-	584
<b>TOTAL LIABILITIES</b>	<b><u>21,054</u></b>	<b><u>571,000</u></b>	<b><u>253,109</u></b>	<b><u>150,000</u></b>	<b><u>-</u></b>	<b><u>995,163</u></b>
Commitments to extend credit	296	963	27,080	-	-	28,339
<b>Off-balance sheet commitments</b>	<b><u>296</u></b>	<b><u>963</u></b>	<b><u>27,080</u></b>	<b><u>-</u></b>	<b><u>-</u></b>	<b><u>28,339</u></b>

**OTP MORTGAGE BANK LTD.**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED**  
**31 DECEMBER 2018**

**NOTE 28: FAIR VALUE OF FINANCIAL INSTRUMENTS (in HUF million)**

In determining the fair value of a financial asset or liability the Group in the case of instruments that are quoted on an active market uses the market price. In most cases market price is not publicly available so the Group has to make assumptions or use valuation techniques to determine the fair value of a financial instrument. See Note 38. e) for more information about fair value classes applied for financial assets and liabilities measured at fair value in these financial statements.

To provide a reliable estimate of the fair value of those financial instrument that are originally measured at amortised cost, the Group used the discounted cash-flow analysis (loans, placements with other banks, amounts due to banks, deposits from customers). The fair value of issued securities and subordinated bonds is based on quoted prices (e.g. Reuters, Bloomberg). Cash and amounts due from banks and balances with the NBH represent amounts available immediately thus the fair value equals to the carrying amount.

The assumptions used when calculating the fair value of financial assets and liabilities when using valuation technique are the following:

- the discount rates are the risk free rates related to the denomination currency adjusted by the appropriate risk premium as of the end of the reporting period,
- the contractual cash-flows are considered for the performing loans and for the non-performing loans, the amortised cost less impairment is considered as fair value,
- the future cash-flows for floating interest rate instruments are estimated from the yield curves as of the end of the reporting period,
- the fair value of the deposit which can be due in demand cannot be lower than the amount payable on demand.

Fair value measurements – in relation to instruments measured not at fair value – are categorized in level 2 of the fair value hierarchy.

**Fair value of financial assets and liabilities**

	<b>2018</b>		<b>2017</b>	
	<b>Carrying amount</b>	<b>Fair value</b>	<b>Carrying amount</b>	<b>Fair value</b>
Cash, due from banks and balances with the National Bank of Hungary	3,369	3,369	4,086	4,086
Placements with other banks	127,635	127,635	75,340	75,340
Securities at fair value through other comprehensive income	10,647	10,647	11,291	11,291
Loans	1,063,229	1,345,848	985,532	1,203,623
Derivative financial assets designated as hedge accounting relationships	1,837	1,837	-	-
Customers	585	585	542	542
Accrued receivables	117	117	60	60
<b>FINANCIAL ASSETS TOTAL</b>	<b><u>1,207,419</u></b>	<b><u>1,520,038</u></b>	<b><u>1,076,249</u></b>	<b><u>1,294,430</u></b>
Amounts due to OTP Bank and other banks	508,910	508,910	583,453	583,766
Liabilities from issued securities	611,923	674,523	406,845	507,741
Derivative financial instruments designated as hedging instruments	74	74	-	-
Suppliers	6,922	6,922	9,369	9,369
Accrued receivables	811	811	584	584
<b>FINANCIAL LIABILITIES TOTAL</b>	<b><u>1,128,640</u></b>	<b><u>1,191,240</u></b>	<b><u>990,298</u></b>	<b><u>1,091,507</u></b>

**OTP MORTGAGE BANK LTD.**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED**  
**31 DECEMBER 2018**

**NOTE 28: FAIR VALUE OF FINANCIAL INSTRUMENTS (in HUF million)**

**Amount, timing and uncertainty of future cash flows - hedging instruments– as at 31 December 2018**

Cash flow hedge Interest rate risk- interest rate swap (HUF)	Maturity						Total
		Up to one month	One to three months	Three months to one year	One year to five years	More than five years	
Notional		-	-	-	12,194	28,027	40,221
Average FX Rate		-	-	-	1.77%	2.46%	-

**Derivatives held for hedging – as at 31 December 2018**

Derivatives designated in cash flow hedges	Assets	Liabilities
Interest rate swaps	1,837	74
<b>Total derivatives designated in cash flow hedges</b>	<b>1,837</b>	<b>74</b>

**Hedge accounting – hedge instruments– as at 31 December 2018**

Interest rate risk	Nominal amount	Carrying amount		Line item in the statement of financial position	Ineffectiveness for 2018
		Assets	Liabilities		
Interest rate swaps	40,221	1,837	74	Derivative assets (liabilities) held for risk management	(160)
Interest rate risk	Cash flow hedge reserve	Hedge effectiveness recognised in profit or loss		Line item in profit or loss that includes hedge ineffectiveness	
Interest rate swap	967	(967)		Interest Income/Placements with other banks, net of allowance for placement losses	

**Hedge accounting – hedge items– as at 31 December 2018**

Interest rate risk	Carrying amount		Accumulated amount of fair value hedge adjustments		Line item in the statement of financial position
	Assets	Liabilities	Assets	Liabilities	
Interest rate swaps	-	40,221	-	40,221	Interest expense/ Amounts due to banks and Hungarian Government, deposits from the National Bank of Hungary and other banks



**OTP MORTGAGE BANK LTD.**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED**  
**31 DECEMBER 2018**

**NOTE 29:        SIGNIFICANT EVENTS DURING THE YEAR ENDED 31 DECEMBER 2018**

**Relevant transactions related to issued securities**

See details in Note 12.

Capital increase at OTP Ingatlanpont Ltd.

**NOTE 30:        POST BALANCE SHEET EVENTS**

**Transition to application of IFRS 16**

See details in Note 1.2.2.