

METHODOLOGICAL ISSUES CAST A SHADOW ON THE FAVOURABLE DEVELOPMENTS IN THE LABOUR MARKET

3 July 2014

- Employment in Hungary increased to 4.136 mn in Q1 2014, reaching 4.112 mn on the average of April-May period (all data are SWDA). This is an all-time-high level, significantly exceeding the top of the pre-crisis period (3.96 mn SWDA). Nevertheless, **the domestic employment w/o public work participants was 3.825 mn SWDA in Q1, which is below the pre-crisis top but is much higher than in Q4 2013 (3.711 mn)**, and we could see a level shift in the employment in January 2014. This significant 125,000 QoQ growth is a consequence of three factors – possible misclassification of public work participants, resampling effect, and underlying improvement – but the current data do not allow their decomposition.
- First, it is very difficult to precisely filter out public work participants. There are two labour statistics, the institutional statistics (INS) and the Labour Force Survey (LFS). As illustrated on Chart 2, the number of public work participants is strongly correlated in the two statistics. Nevertheless, the INS statistics show 31,000 QoQ increase in the number of public work participants in Q1, in contrast with the 9,000 increase in LFS. This 22,000 difference is a huge one within a single quarter. The government introduced a new type of public works scheme, “high prestige” public works, allowing firms in certain industries to hire public workers as well. It is possible that these public workers do not define themselves as “public workers” in the LFS statistics.
- Second, it is puzzling that, starting from the second half of 2013, the LFS statistics showed a slight increase in domestic employment w/o public work participants, and it stagnated in Q1 2014, but we could see a level shift in employment (around 120,000) in January 2014. We could see a similar pattern in Q3 2008, which was a consequence of sample rotation, but that level shift was much smaller (+50,000). In the LFS statistics, 1/6 of the total sample is rotated quarter by quarter. In 2014, the “new” 1/6 part of the sample is based on the 2011 population census (until now the HCSO has used the previous 2001 population census’ data for sampling).
- Third, the abovementioned level shift in Q3 2008 was totally inconsistent with the business cycle trend, so it was easy to filter out the “sample effect”. But now the situation is more complicated. It is clear that labour demand became stronger in the past quarters: the INS statistics showed increasing employment and GDP growth accelerated; so it is very difficult to assess to what extent the employment growth is a consequence of “resampling” and to what extent it is caused by “actual” labour market improvement.
- In Q1, private sector **wages grew faster than we had expected in our medium-term forecast, but we think this is likely to be transitory**. In Q1, private sector wages grew by 1.2% QoQ (not annualized) at variance with our expectation (1% QoQ). This is a little weird, given the surprisingly strong disinflation. The higher-than-expected GDP growth can be an explanation, but the surprise factor in Q1 GDP data came from the taxes and subsidies balance, which component does not improve productivity (see our [Report on GDP](#)). Furthermore, employment also grew in Q1 (but its extent is questionable, as mentioned above), so we do not think productivity could explain the higher-than-expected wage growth. We checked the wage development in the construction sector as the construction output skyrocketed in Q1 mainly due to public investments (Q1 growth was 25.4% YoY, SWDA), but the wage growth in this sector was not higher than the total private sector’s average.
- If we focus on regular wages, they grew by 0.6% QoQ, by much less than total wages. This means that bonus payments boosted the wage growth in Q1. This is also puzzling, despite the very healthy growth numbers in manufacturing production (Q1: 9% YoY, SWDA), regular wages grew much faster on QoQ basis in the market service sector than in the manufacturing sector (+1.4% QoQ vs. -0.4% QoQ). This difference was smaller in the case of total wages (1.5% QoQ vs. 0.9% QoQ). So the questions of the puzzle are: why did wages grow faster in the market service segment than in manufacturing, and what is behind the faster-than-expected wage growth in Q1 amid the lower-than-expected inflation environment? (See charts 5-6)

Trading Desks

Dealing code: OTPH
Live quotes at
OTP BLOOMBERG page

This report is available at
BLOOMBERG:
OTP/Macroeconomics
Research page

Fixed Income Desk

László Kovács
+36 1 288 7564
Kovacs.Laszlo@otpbank.hu

Benedek Károly Szűts
+36 1 288 7560
SzutsB@otpbank.hu

FX Desk

Géza Polányi
+36 1 288 7521
PolanyiG@otpbank.hu

András Marton
+36 1 288 7523
MartonA@otpbank.hu

Gábor Réthy
+36 1 288 7524
RethyG@otpbank.hu

Money Market Desk

Gábor Fazekas
+36 1 288 7536
FazekasGa@otpbank.hu

Gábor Heidrich
+36 1 288 7534
HeidrichG@otpbank.hu

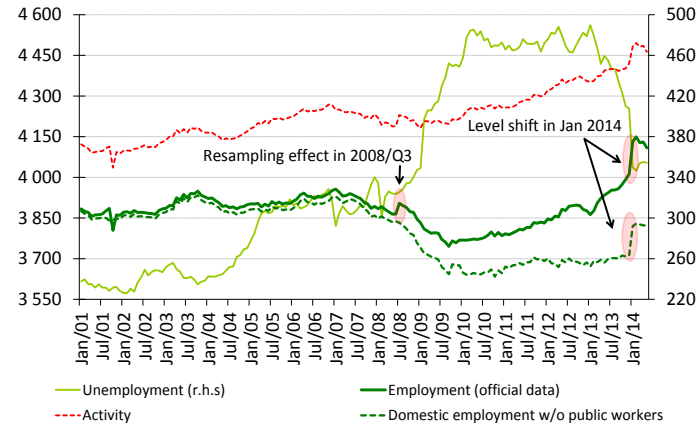
Judit Szombath
+36 1 288 7533
SzombathJ@otpbank.hu

Analyst

Győző Eppich
+36 1 473 7274
EppichGyo@otpbank.hu

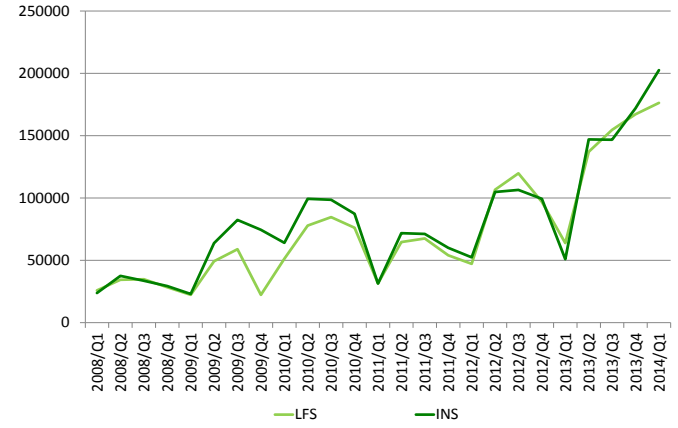
- Let us take a look at wage inflation. **Wage inflation is an indicator, which tries to capture the individual level wage development as many decomposition effects appear in the macro-level wage statistics** (e.g. if the share of higher-wage employees is growing, this phenomenon increases the macro-level wage statistics). Wage inflation is a better indicator of inflation expectations as it is much closer to the “actual” wage settings. We calculated this indicator from full-time employees’ (‘core’ labour force) regular wage component. In the first quarter, wages grew (wage inflation numbers are in the parentheses) by 3.7% YoY (3.5%), 4.0% (4.5%) and 4.2% (2.9%), respectively in the private sector w/o financial intermediation, manufacturing and market services w/o financial intermediation. Furthermore, the within-a-year wage setting was much higher in manufacturing than in the market services, if we calculate this indicator from the wage inflation instead of ‘standard’ wage statistics. The within-a-year wage setting in the total private sector shows gradual decline year by year, meanwhile wage setting in the manufacturing is the same as the previous year’s figure. **The 6M MA of the MoM change of wage inflation also shows the significant deceleration of the wage development.** This means that the low inflation environment gradually drags the wage settings, which can support that the low inflation environment will be permanent. Furthermore, the lower-than-expected inflation environment will appear in the firms’ profitability in the second half of the year, so the recently seen strong bonus payments will not be long-lasting, in our view. (See charts 7-10)
- From inflation point of view, the total wage cost and the ULC development are more important than the development of wages. In the recent quarters, the total wage cost increased to higher extent than gross wages. ULC paints a somewhat different picture as it declined gradually in the past quarters. Nevertheless, we had assumed a decelerating ULC growth in our medium-term forecast, but ULC growth appeared to be higher in Q1 than we had expected (3.7% vs. 3.2%). All in all, we think the main determinants of the medium-term underlying inflation are close to our expectations: imported inflation recently is somewhat lower, but the domestic cost side factors are somewhat stronger. Looking forward, we think that due to the recent developments of the EUR/HUF and the expected bottoming out of the eurozone inflation will raise imported inflation, while the ULC growth will be getting closer to our medium-term forecast’s figure (we think the wage growth will decelerate as a consequence of the abovementioned reasons), so we maintain our 2.5% inflation forecast for 2015. (See charts 13-14)
- From the point of view of GDP growth, we see an adjustment in the wage settings to the low inflation environment, but the newer and newer disinflation surprises have resulted in accelerating real wage growth since the second half of 2012. According to the short-based indices, this acceleration was broken and this phenomenon will soon appear in the YoY numbers too, raising questions about next year’s consumption growth, because the real wage growth – not only in the private sector but also in the public sector – can significantly decelerate, partly due to the deceleration of nominal wages (there was a wage hike in the public sector, in education and healthcare) and partly to the accelerating inflation. The growth of constant price value of the benefits in cash from the government can also decline next year. (See charts 11-12 and 15)
- Despite the higher-than-expected real wage growth, households’ consumption expenditure grew at a very moderate pace (1.5% YoY and 0.3% QoQ, SWDA). We think this is partly a consequence of households’ precautionary behaviour, which also undermines the “so strong” employment growth in the LFS statistics. Furthermore, we think that households’ behaviour depends on the individual-level wage growth (we try to capture it with the wage inflation) stronger than on “macro-level” wage growth. And we could see that individual-level wage growth pointed to lower wage increase. These factors resulted in skyrocketing gross and net savings in Q1.

Chart 1: Summary chart of labour market (LFS, monthly, SA, ths. people)



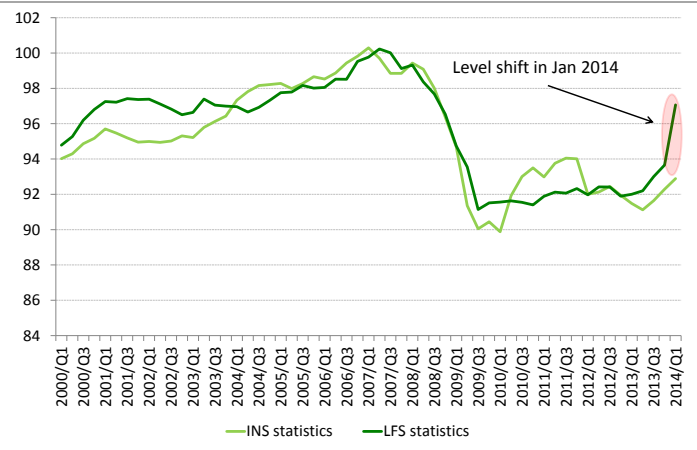
Sources: HCSO, OTP Research

Chart 2: Number of public workers (people)



Sources: HCSO, OTP Research

Chart 3: Non-farm private sector employment in the LFS and INS statistics (quarterly data, SA, 2008H1=100)



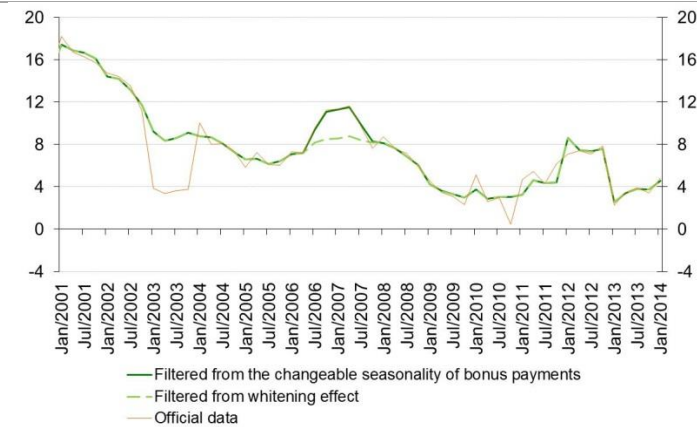
Sources: HCSO, OTP Research

Chart 4: Job vacancies (SA, unit)



Sources: HCSO, OTP Research

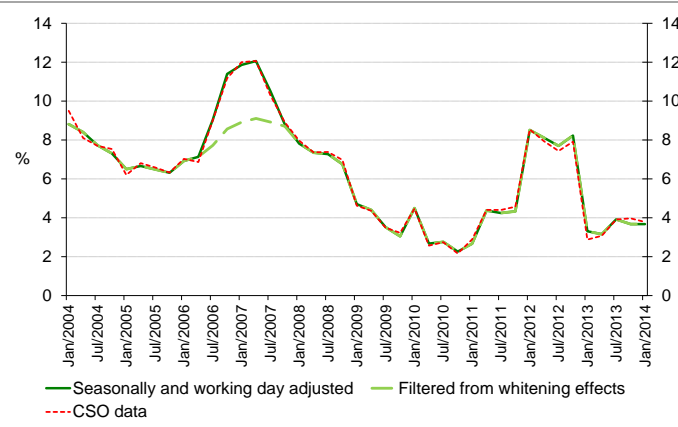
Chart 5: Wages in the private sector* (annual changes, quarterly data, %)



Sources: HCSO, OTP Research

*: w/o financial intermediation

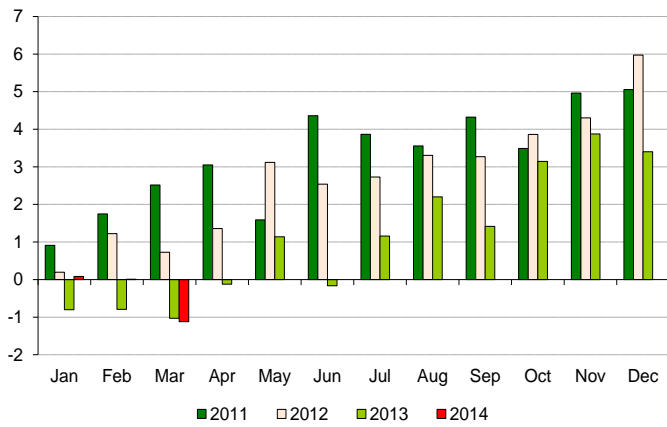
Chart 6: Regular wages in the private sector* (annual changes, quarterly data, %)



Sources: HCSO, OTP Research

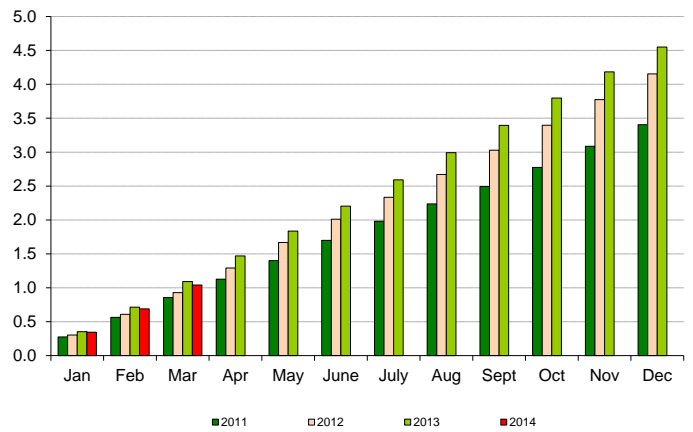
*: w/o financial intermediation

Chart 7: Wage settings in manufacturing
(Previous December=0, %)



Sources: HCSO, OTP Research

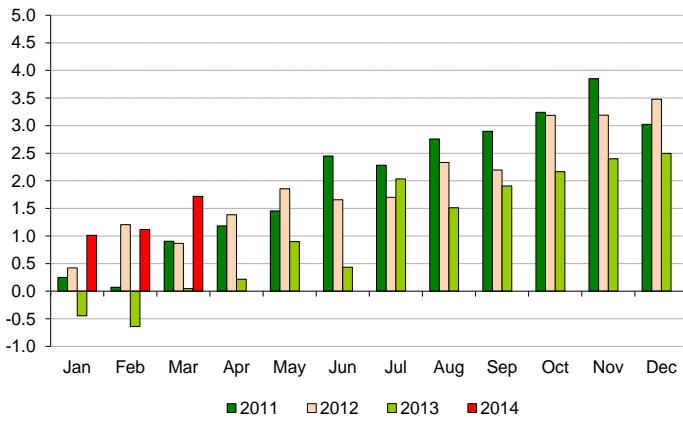
Chart 8: Wage inflation* in manufacturing
(Previous December=0, %)



Sources: HCSO, OTP Research

*: see the definition on the top of Page 2 with bold

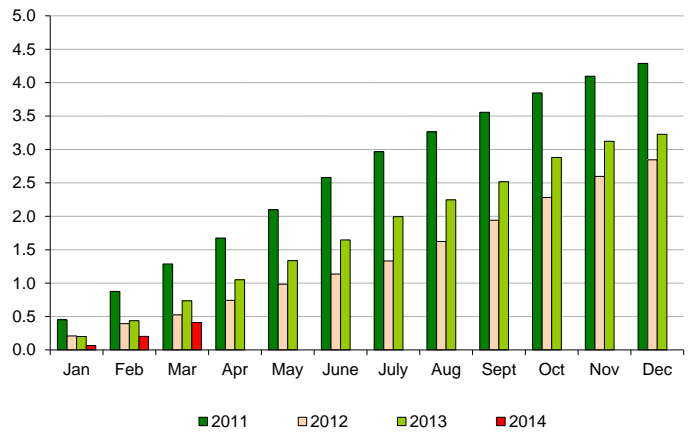
Chart 9: Wage settings in market services*
(Previous December=0, %)



Sources: HCSO, OTP Research

*: w/o financial intermediation

Chart 10: Wage inflation* in market services**
(Previous December=0, %)

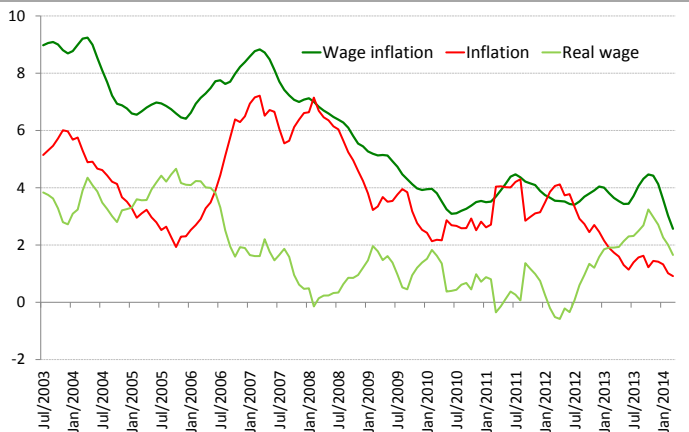


Sources: HCSO, OTP Research

*: see the definition on the top of Page 2 with bold

**: w/o financial intermediation

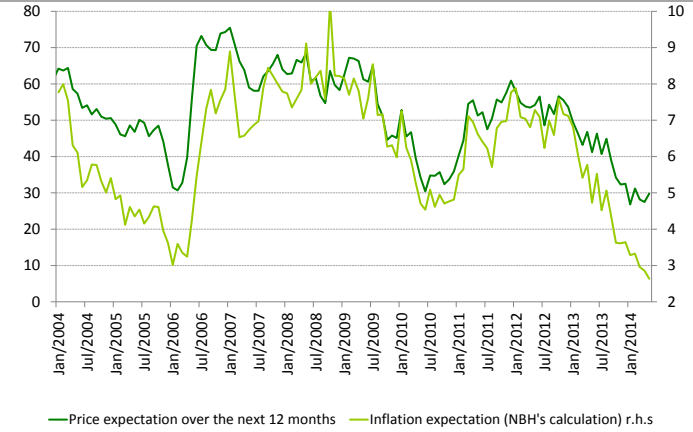
Chart 11: Wage inflation development
(6M MA of annualized MoM changes*, %)



Sources: HCSO, OTP Research

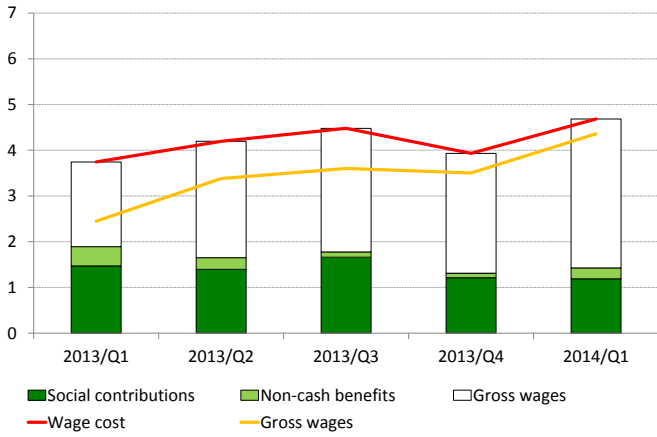
*: calculated from SWDA trend component, inflation component: inflation w/o volatile items and all governmental measures

Chart 12: Inflation expectations
(% and balance indicator)



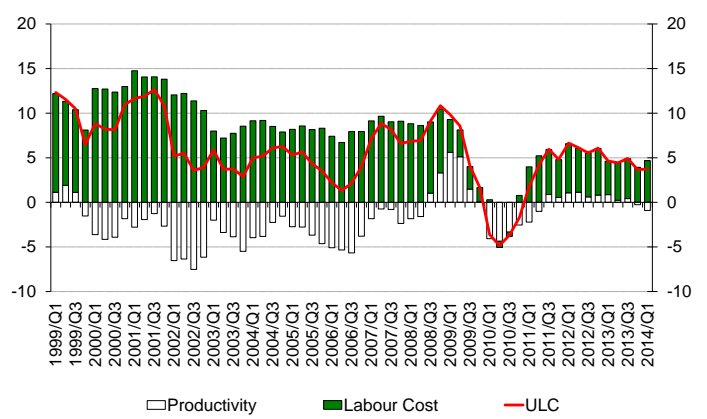
Sources: Eurostat, NBH, OTP Research

Chart 13: Decomposition of total wage cost (annual changes, %)



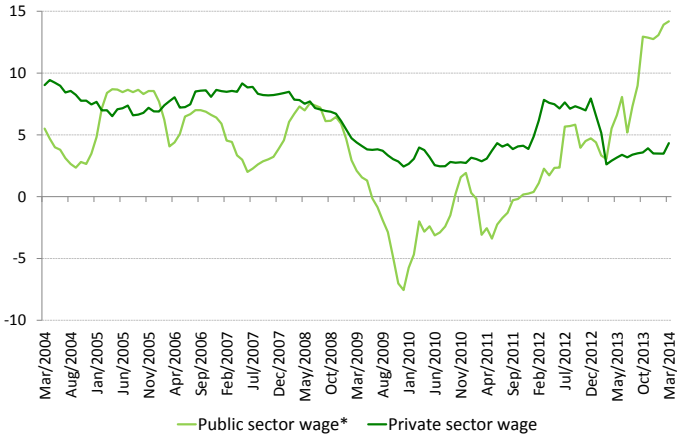
Sources: HCSO, OTP Research

Chart 14: Development of the ULC (annual changes, %)



Sources: HCSO, OTP Research

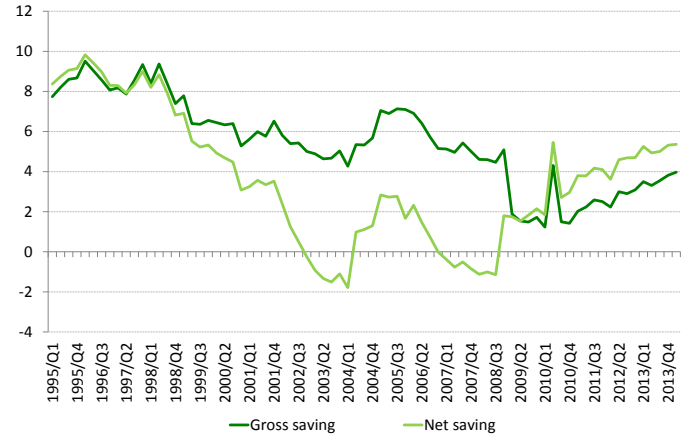
Chart 15: Wage development (3M MA of annual changes of the nominal wages, %)



Sources: HCSO, OTP Research

*: w/o public workers

Chart 16: Underlying* Gross and Net savings of the households (SA, in % of GDP)



Sources: Eurostat, NBH, OTP Research

*: it does not contain the other financial assets and liabilities, or the pension funds reserves. We think this saving indicator captures better the "actual" saving behaviour of the households

Disclaimer

OTP Bank Plc (in Hungarian: OTP Bank Nyrt.) (“OTP Bank”) does not intend to present this document as an objective or independent explanation of the matters contained therein. This document (a) has not been prepared in accordance with legal requirements designed to promote the independence of investment research, and (b) is not subject to any prohibition on dealing ahead of the dissemination of investment research. OTP Bank may hold a position or act as market maker in the financial instrument of any issuer discussed herein or act as advisor or lender to such issuer.

Although the information in this document has been prepared in good faith from sources, which OTP Bank reasonably believes to be reliable, we do not represent or warrant its accuracy and such information may be incomplete or condensed. Opinions and estimates constitute our judgment only and are subject to change without notice.

This communication does not contain a comprehensive analysis of the described issues. This material is for informational purposes only. This document is not intended to provide the basis for any evaluation of the financial instruments discussed herein. In particular, information in this document regarding any issue of new financial instruments should be regarded as indicative, preliminary and for illustrative purposes only, and evaluation of any such financial instruments is made solely on the basis of information contained in the relevant offering circular and pricing supplement when available. OTP Bank does not act as a fiduciary for or an advisor to any prospective purchaser of the financial instruments discussed herein and is not responsible for determining the legality or suitability of an investment in the financial instruments by any prospective purchaser. This communication is not intended as investment advice, an offer or solicitation for the purchase or sale of any financial instrument, and it does not constitute legal, tax or accounting advice.

Information herein reflects the market situation at the time of writing. It provides only momentary information and may change as market conditions and circumstances develop. Additional information may be available on request. Where a figure relates to a period on or before the date of communication, the figure relates to the past and indicates a historic data. Past performance is not a reliable indicator of future results and shall be not treated as such. OTP Bank makes no representation or warranty, express or implied, is made regarding future performance of any financial instrument mentioned in this communication. OTP Bank shall have no liability for the information contained in this for any loss or damage whether direct, indirect, financial, economic, or consequential, whether or not caused by the negligent act or omission of OTP Bank, provided that such limitation of liability shall not apply to any liability which cannot be excluded or limited under the applicable law.

Before purchasing or selling financial instruments or engaging investment services, please examine the prospectuses, regulations, terms, agreements, notices, fee letters, and any other relevant documents regarding financial instruments or investment services described herein in order to be capable of making a well-advised investment decision. Please also speak to a competent financial adviser for advice on the risks, fees, taxes, potential losses and any other relevant conditions before you make your investment decision regarding financial instruments or investment services described herein. The financial instruments mentioned in this communication may not be suitable for all types of investors. This communication does not take into account the investment objectives, financial situation or specific needs of any specific client. This communication and any of the financial instruments and information contained herein are not intended for the use of private investors in the UK. Any individual decision or investment made based on this publication is made solely at the risk of the client and OTP Bank shall not be held responsible for the success of the investment decisions or for attaining the Client's target.

OTP Bank Plc. (registered seat: Nádor utca 16., Budapest H-1051, Hungary; regulated and authorised by the Hungarian Financial Supervisory Authority (Pénzügyi Szervezetek Állami Felügyelete, H-1013 Budapest, Krisztina krt. 39.) (the “PSZÁF”), with PSZÁF licence numbers: III/41.003-22/2002 and E-III/456/2008. For more information, please refer to the website: <https://www.otpbank.hu/portal/hu/Megtakaritas/Ertekpapir/MIFID>). All rights reserved. The copyright of this publication is exclusively owned by OTP Bank Plc and no part of this material can be reproduced, re-used or disseminated without the prior written consent of OTP Bank Plc. The terms and conditions of this disclaimer shall be governed by and construed in accordance with English law.

If you received this document from OTP Bank Plc, then it was sent to you with your previous consent. You may withdraw this permission by sending an e-mail to research@otpbank.hu or writing a letter addressed to “Research Center”, Hungary 1051, Budapest Nádor utca 21. Please refer to your name and e-mail address in both cases.