

# BALANCE OF PAYMENTS REPORT

24 June 2019

# Headline C/A data returned to positive territory, but the large and widening NEO suggests further deterioration, in line with booming investment and FDI

- After the continuous deterioration in the past two years, Hungary's C/A balance improved in Q1 and returned to positive territory. However, errors and omissions widened to historic high levels, suggesting that something was mismeasured in the Balance of Payments statistics. Our experience suggests that the high NEO (net errors and omissions) results in revisions in the current account data more frequently than in the international investment position this means that the underlying external position could be worse than the level suggested by the headline data. Macro trends rapid pick-up in investment rate, faster-than-expected GDP growth, and weak external demand would also support an ongoing deterioration in external balances, even if the end of the WLTP saga could lead to some short-lived improvement in Q1.
- Nevertheless, FDI and the capital balance are expected to offset the negative sum of the C/A balance and the NEO, so the external indebtedness to GDP ratio is expected to decrease further, in both gross and net terms.

#### Different indicators paint opposing pictures of external balance

- Hungary's C/A surplus reached EUR +330 million in Q1 (NSA), roughly half of the level seen a
  year earlier. It was marginally better than the preliminary figure of EUR +0.2 bn. In SA terms,
  the surplus was EUR +60 million (roughly 0.1% of GDP), modestly up from the deficit of the
  same size in the previous two quarters. The C/A balance came down from the peak of 6.2% of
  GDP in 2016 to just below zero by the second half of 2018.
- EFC1: after a long period of decline, Hungary's external financing capacity (the sum of the C/A and the capital balance) rose to 2.4% of GDP, up from 1.2% in Q4 and Q3, helped also by the improvement in the capital balance driven by higher EU fund absorption.
- **EFC2** (EFC1 plus net errors and omissions): After stagnating around 5% of GDP between 2012 and 2016, the indicator that we usually consider the first best indicator<sup>1</sup> of external balance **started to deteriorate in 2017 and fell into negative territory by 2018.** The current data show that **this deterioration went on as EFC2 reached -3.7% of GDP** in Q1. This was caused by the further widening NEO, which hit EUR 2 bn in Q1 and reached EUR 4 bn or 3% of GDP in the past few quarters (Chart 9).
- So the C/A data (with EFC1) has a totally different reading from the EFC2. The current improvement in the C/A balance may suggest that the deterioration in the C/A balance of the past few years may have come to an end, around the level of zero. However, EFC2 has already reached a sizeable deficit and indicates ongoing deterioration. Which story should we believe? The former one is supported by the effects of new car emission standards (WLTP) introduced last year, which resulted in lower sales and high inventories at car manufacturers, when Hungary's export growth slowed down, and corrected only in Q1 2019 once sales picked up again (inventories fell in Q1, GDP data showed). But the big picture would support the second scenario. The major process behind the deterioration of the external position in the past two years was the rise in domestic demand, especially in investment. And this trend went on in Q1. GDP growth was particularly strong, mainly because of faster-thanexpected growth in investment (investment rate rose by 4 percentage points (see Chart 10)). Summing it up, the WLTP story may cause some noise in the data (deterioration in net exports in H2 2018 and some improvement in Q1 2019), but we think that this could be only shortlived. As external demand has been weak, while domestic has been strong, we think that the underlying position deteriorated further, which could be reflected in the data that contain the NEO as well.

### **Trading Desks**

Dealing code: OTPH
Live quotes at
OTP BLOOMBERG page

This report is available at BLOOMBERG: OTP/Macroeconomics Research page

#### **Fixed Income Desk**

# András Sovány

+36 1 288 7561 SoványA@otpbank.hu

Benedek Károly Szűts +36 1 288 7560 SzutsB@otpbank.hu

#### **FX Desk**

#### András Marton

+36 1 288 7523 MartonA@otpbank.hu

#### József Horváth

+36 1 288 7514 Horvath.Jozsef@otpbank.hu

# **Money Market Desk**

#### Gábor Fazekas

+36 1 288 7536 FazekasGa@otpbank.hu

#### Gábor Heidrich

+36 1 288 7534 HeidrichG@otpbank.hu

#### **Judit Szombath**

+36 1 288 7533 SzombathJ@otpbank.hu

# **FX Option Desk**

#### Gábor Réthy

+36 1 288 7524 RethyG@otpbank.hu

#### Máté Kelemen

+36 1 288 7525 KelemenMat@otpbank.hu

#### **Analyst**

#### Gergely Tardos +36 1 473 7273 TardosG@otobank.hu

<sup>&</sup>lt;sup>1</sup> We always emphasise that we consider EFC2 the first best indicator of external position, as it includes the transfer balance and the NEO (net errors and omissions); the EFC2 is not only consistent with the evolution of external liabilities (stock data are usually more reliable), but is also less affected by the frequent revisions between the C/A balance and the NEO lines.

# FLASH REPORT – HUNGARIAN BOP

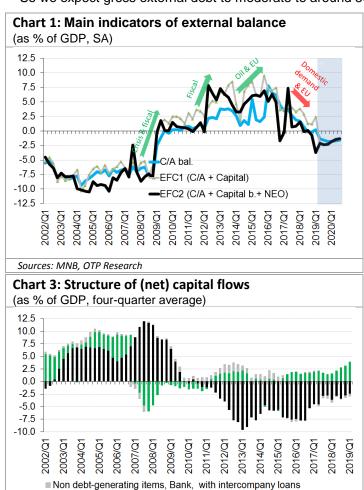


Capital flows: FDI inflow rose further, debt repayment stagnated (Charts 3 and 4). The four-quarter rolling average net FDI inflow rose to 5% of GDP, while non-financial corporate net FDI is around 4% of GDP as capacity bottlenecks in many industries and the tight labour market fuel private investment activity and FDI inflow. Net debt repayment has been stagnating around 2.5% of GDP for two years, but well below the 5-8% rates in 2015/16.

Indebtedness and reserves: still decreasing external debt ratio (Charts 5-7). In Q1, Hungary's nominal gross external debt without SPVs and intercompany loans (which is more FDI-like than debt) rose by EUR 2 bn compared to Q4 and Q1 2018, driven by higher debt at non-financial companies and the banking sector. The debt-to-GDP ratio decreased to 56.6% from 56.9% a quarter earlier, and from 59% a year before. These data are in line with those of Hungary's regional peers (Chart 7 – note that World Bank's data are marginally higher than those of the MNB). Net external debt moderated further, to less than 8% of GDP, from 8.6% in Q4 and 11% a year ago (about 60% at the peak). Short-term external debt rose to EUR 20 bn or to 14% of GDP. As EU transfers started to flow in foreign currency, reserves rose to EUR 27 bn so their level exceeds the relevant adequacy rules (the IMF or the short-term debt rule).

**Looking ahead**, we still forecast a current account deficit for 2019 (-0.5% of GDP) and 2020 (-1%) against the consensus of a modest surplus (+0.4%), which already reflects the better-than-expected data in Q1. But it should be emphasised that the high value of the NEO brings large uncertainity and the possibility of huge negative revisions in the C/A balance later. External debt is still on a decreasing trajectory, as the sum of the headline C/A balance and the NEO (we pencil in a level of -3% of GDP) is still offset by the capital balance (which should rise above +3% of GDP as more money will be transferred by the EU in the coming quarters) and net FDI, which could moderate to around 4% of GDP as the M&A (mergers and acquisitions) activity of Hungarian companies may rise. So we expect gross external debt to moderate to around 50% by the end of 2020.

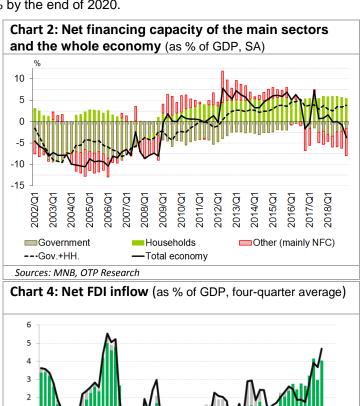
2002/01



Non debt-generating items, non bank, with intercompany loans,

■ Debt-generating items - without intercompany loans

Sources: MNB, KSH (negative numbers represent outflow)



2014/Q1 2015/Q1

2010/Q1 2011/Q1

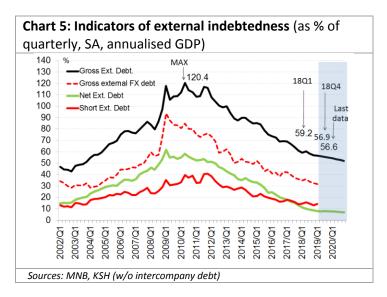
Financial

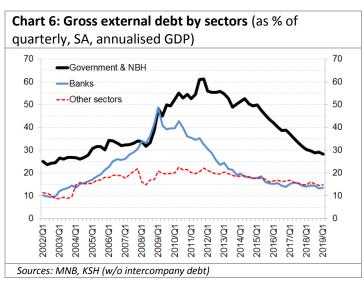
Sources: MNB, OTP Research (negative numbers represent outflow)

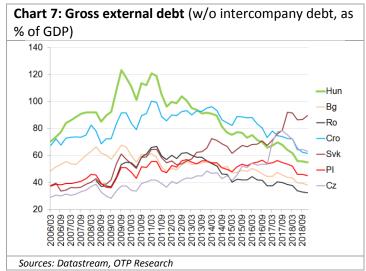
2012/Q1 2013/Q1

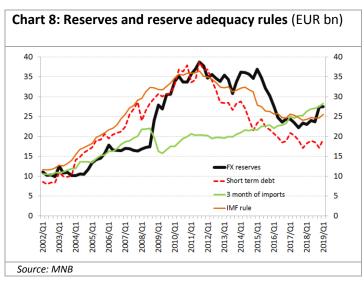
# FLASH REPORT - HUNGARIAN BOP

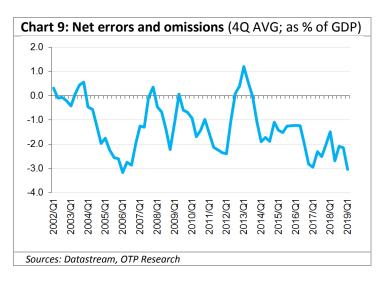


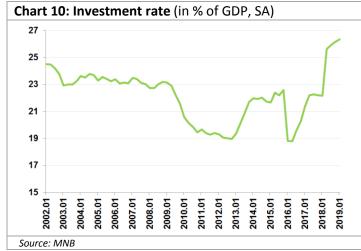












# FLASH REPORT – HUNGARIAN BOP



#### **Disclaimer**

- The statements in this document shall not be considered as an objective or independent explanation of the matters. Please note
  that this document (a) has not been prepared in accordance with legal requirements designed to promote the independence of
  investment research, and (b) is not subject to any prohibition on dealing ahead of the dissemination or publication of investment
  research.
- 2. This communication does not contain a comprehensive analysis of the described issues. No part, chapter, or the entirety of this information shall be considered as investment recommendation, an offer or solicitation for the purchase or sale of any financial instrument, inducement to invest, financial or investment analysis, investment research or marketing communication, not even if any part of this document contains a description of a certain financial instrument in terms of its possible price or yield development, and the related investment options; the data herein are for informational purposes only. This document shall not be considered as investment recommendation falling under Directive 596/2014/EU of the European Parliament and of the Council. This document does not take into account investors' individual interests, circumstances, or objectives; therefore, in the absence of personal recommendation, it shall not be considered as investment advice. OTP Bank intends to make this document available to its clients or to the public, or to make it accessible to other persons in such a way that allows this document to be disseminated to the public.
- 3. Information herein reflects the market situation at the time of writing. However, it provides only momentary information and may change as market conditions and circumstances develop. You may request more information from OTP Bank. Although the information in this document has been prepared in good faith from sources that OTP Bank believes to be reliable, we do not represent or warrant its accuracy or completeness. This document was prepared using data, facts and information from the following essential sources: Bloomberg, Reuters, KSH (Hungarian Central Statistical Office), Eurostat, Magyar Nemzeti Bank (Hungary's central bank) ÁKK (Hungary's Government Debt Management Agency), and European Central Bank (ECB). The opinions and estimates in this document are based on the opinion of OTP Research's analyst(s) at the time when the document was prepared, and they may be subject to change at any time in the future without further notice. You may receive different recommendation from the staff of OTP Bank, in particular if you are provided investment advice based on an investment advice agreement.
- 4. This publication contains generic presentation of information and knowledge, thus it does not take into account the individual clients' unique and special interests, financial condition, or their ability and willingness to take risks. Therefore please contact our staff or contact your banking consultant for advice before you make an investment decision. The assessment and the consideration of the individual circumstances is provided by the suitability and appropriateness tests that assess clients' financial knowledge, experience, risk-taking abilities, as well as the examination of the target market.
- 5. Before making an informed decision to invest and to use the services, please carefully read through all documents, including the documentation, prospectus, regulations, terms and conditions, announcements and key information documents for that product/service, and carefully consider the subject, the risk, the fees and costs of your investment, the possibility of any loss, and seek information about the tax regulations regarding the product and the investment. The prices of financial instruments and securities are changing, outrights sales are realized at then current market prices, which may involve losses. The information and opinions in this document do not substitute or take the place of the issuance documentation for the given financial assets (e.g. prospectus, fund management rules), or their brochures or announcements.
- 6. You assume total responsibility and risk for any specific decision or investment; OTP Bank shall not be held responsible for the effectiveness of investment decisions or for reaching your purpose, nor for the individual investment decision made based on this document or any part thereof, or for their consequences.
  - Investments in financial instruments carry a certain degree of risk, which may affect the effectiveness of the investment decision, and investors may not receive the whole amount they expected the investment to yield in their investment targets; they may not preserve even the invested amount, therefore the invested capital might even decrease, be wholly lost, or even lead to additional payment obligation.
- 7. Trading with leveraged products (such as foreign exchange contracts) or with shares and indices that have underlying products carries a considerable amount of risk, and these products are not suitable for all investors. Trading with leveraged products carries the risk of losing all capital, and it may incur losses that exceed the amount invested.
- 8. The figures and information described herein refer to yields or changes in the past. Past performance is not a reliable indicator of future yields, changes, or performance.

  The changes on money and capital markets, the fluctuation of prices, the development of investments and their yields are influenced by the combined effect of multiple factors; one important factor of them is the change in investors' expectations. The development of prices, the future yield of financial assets, indices or indicators, the examination of their changes, trends, and future performance is based on estimations and forecasts, which forecasts do not allow reliable conclusions to be drawn about the future moves of prices, real future yields, changes, or performance. For each product and service, please assess their tax accounting implications, and other tax consequences, taking into account that they cannot be precisely assessed without knowing the effective tax regulations or the client's individual circumstances; and these legislative provisions as well as the circumstances may change over time.
- 9. This document shall not be a basis for any further analysis in relation to the financial instruments contained therein. Any reference in this document to the future distribution of a financial instrument shall be construed as indicative, preliminary and informative, and any analysis of such financial instrument is exclusively based on publicly available information listed in the respective prospectus or announcement. The content of this document shall not imply that OTP Bank acts as an agent, a fiduciary, or an advisor to, or on behalf on, any prospective purchaser of the financial instruments discussed herein.
- 10. For certain persons, access to the products and/or services discussed in this document may not be granted, or it may be limited. The act of preparing this document by OTP Bank, its uploading to the website, its publication may under no circumstances be considered as OTP Bank's intention to make available the product and/or service information in the prospectus to persons whom any country or state prohibits from having or obtaining the given product and/or service, including the promotion and the advertisement thereof.
- 11. OTP Bank maintains a conflict of interest policy and it keeps such records, and it also has requirements that regulate the transmission of bank secrets and securities secrets, which requirements shall be considered as the effective internal organizational and management solutions as well as information barriers to prevent or manage conflicts of interest.
  - OTP Bank has developed appropriate internal procedures for (i) the personal transactions and trading of financial analysts and other relevant persons, (ii) the physical separation of the financial analysts involved in the production of investment research and other relevant persons; moreover, information barriers have been implemented, (iii) for accepting and managing incentives and remuneration.
  - Please be informed that OTP Bank is entitled to deal or trade as market maker, acting in good faith and in accordance with the usual way of market-making, with the financial instruments distributed by the issuer(s) specified in this document, as well as to provide other investment activities or ancillary (investment) services, and/or other financial or ancillary financial services to the issuer and other persons.
- 12. Previous documents on investing in this asset or product are available on the website of OTP Research: www.otpresearch.com
- OTP Bank (company registration number: 01-10-041-585; registered seat: Nádor utca 16., Budapest H-1051, Hungary. Supervisory authority: Magyar Nemzeti Bank (National Bank of Hungary H-1054 Budapest, Szabadság tér 9); financial customer services: H-1013 Budapest, Krisztina krt. 39. PSZÁF licence numbers: III/41.003-22/2002 and E-III/456/2008; further information: https://www.otpbank.hu/portal/hu/Megtakaritas/Ertekpapir/MIFID).
  - All rights reserved. This document is solely owned by OTP Bank. No part of this material can be reproduced, re-used, disseminated, made available, re-published, referenced to, or inserted in other websites or services without the prior written consent of OTP Bank.

# FLASH REPORT - HUNGARIAN BOP



- 14. If you received this document from OTP Bank Plc, then it was sent to you with your previous consent. You may withdraw this permission by sending an e-mail to research@otpbank.hu or by writing a letter to 'Research Center', Hungary H-1051, Budapest, Nádor utca 21. Please refer to your name and e-mail address in both cases.

  Data management registration number: NAIH-89457/2015
- 15. The personal data in this investment research are processed by OTP Bank. The legal basis for processing the data is the legitimate interest of OTP Bank. The detailed information about the processing of personal data and the related rights of data subjects is available <a href="here">here</a>.

This document was prepared on 24 June 2019.